

Poll rumours trigger panic selling in City

Survey hints at prospect of hung Parliament

By Robin Oakley, Political Editor

Early rumours of an opinion poll published last night by the BBC's *Newsnight* programme triggered a wave of nervous selling in the City yesterday.

They also angered other professional opinion pollsters and irritated the Conservatives.

The FT Index of the top 30 shares, which was hitting new heights earlier this week, rose by initially 13.6 and then collapsed as rumours of the opinion poll predicting a hung Parliament spread through the market. It finished 6.4 down at 1,743.3. The broader FT-SE 100 reflected the market's

fears closing 8.6 lower at 2,219.6 having been more than 20 points higher earlier in the day.

The *Newsnight* poll was rumoured to show sufficient Labour advance to raise the prospects of a hung Parliament. But there was consid-

erable scepticism about its findings among politicians last night, coupled with amazement at the reaction of the City.

Senior Tories believe that the rumours were being deliberately fanned by dealers anxious to drum up business selling stocks on the rumours and buying them back later when the next poll showed a Tory upturn.

They were also pointing out that the *Newsnight* survey is conducted not by a recognized polling organization but by university and polytechnic students hired by *Newsnight*.

There was anger too among the pollsters that the poll results had been leaked to the City when the main national polling organizations maintain tight security over what is, at election time, distinctly market-sensitive information.

Mr Bob Worcester, of MORI, said last night: "It is outrageous. It is quite shocking that security can be so low in those who are responsible for holding the poll that I have been hearing since lunchtime."

Mr Gorbachov's statements came during a meeting with anti-war physicians when he discussed his talks in March with Mrs Thatcher. Dr Bernard Lowy, the American co-president of the pressure group, International Physicians for the Prevention of Nuclear War, quoted Mr Gorbachov as saying that Mrs Thatcher had not learnt "the lessons of Hiroshima and Chernobyl".

Another member of the delegation, Dr Mikhail Kuzin, the Soviet co-president of the group, said that Mr Gorbachov had described Mrs Thatcher as "a person having a hard time getting rid of old stereotypes".

Dr David Owen made clear yesterday that he is gambling the future of the Alliance on his strong personal conviction that the voters will return a hung Parliament.

Dr Owen, the SDP leader, said that he is banking on a "unique juxtaposition" of the Alliance as a strong third force and disillusionment with the Labour and Conservative parties for the election of a minority government.

Talking to journalists on his campaign bus in Gloucestershire yesterday, he referred to rumours of a poll of marginal constituencies for the BBC *Newsnight* programme that backed his consistent prediction of a hung Parliament.

He denied that the prospect of holding the balance of power was make-or-break for the Alliance but he said it was probably a unique opportunity to break the mould of two-party politics.

"I do not think that, if the voters do not grasp this opportunity, we have had it", he said.

But he hinted that the stakes

that I could expect a poll showing a hung parliament to be released on *Newsnight*.

"I am anxious to see the fieldwork dates. This poll is conducted primarily by students and the main polling organizations do not normally employ students."

Of the City reaction, Mr Worcester said: "I feel the City is not so much reacting to the findings of the poll as to the way they think others will react."

Senior Tories were quite amazed at the panic reaction, which they believe has been engineered, to a single poll. They were pointing out last night that only on Monday *The Times* had published a survey by the long-established MORI of 73 Conservative-held marginals which showed the Conservatives on course to return with a virtually unchanged majority of 140.

And while they believe that poll to be somewhat overstating their position at present, particularly in its projection into seats, the Conservatives believe from their private polling that the MORI result is much closer to the truth.

What amazes them about the City reaction is that in 14 major national polls by experienced polling organizations the Conservatives have not once been shown as falling below 41 per cent of the vote.

In fact, the Conservatives were not totally displeased by the publicity being given to the *Newsnight* poll. Their greatest fear at the moment is that their supporters, noting the large Conservative lead in most recent polls, will not turn out and vote.

Mr Greenspan, a former chairman of the US Council of Economic Advisers under President Gerald Ford, is a respected economist, with strong ties to the Republican Party. He promised to continue the fight against inflation.

Profile, page 29
Kenneth Fleet, page 31

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Aides for the SDP and the Liberals expect the future of the Alliance, predominantly, the question of whether the two parties will merge or split, to dominate the agenda of their conferences later this year if they do not hold the balance of power in the next Parliament.

Dr Owen said: "Only fear drives people away from voting for us. They are led to believe that they have to make a decision between voting for Labour or Conservative. But there is an alternative."

He said that the chances of a hung parliament were much greater than at the last election because in 1983 the Alliance was unproven as the third force, the Conservatives were still basking in the Falklands victory and Labour was in the doldrums.

showed him much consideration during the trial. Lord Denning is replying to accusations in *An Affair of State* by Phillip Knightley and Caroline Kennedy that the police investigation of the case and the conduct of the trial led to an historic injustice.

Letters, page 13

judgement of the editors of individual newspapers", he said.

Sir Michael Havers, QC, the Attorney General, lodged an immediate appeal to the Court of Appeal which could be heard this week - whoever wins there, both sides are ready to go on to the House of Lords.

In the meantime he issued a statement reminding the Press that if they published or broadcast material attributed to Mr Wright "pending the final outcome of these proceedings" they remained at risk of contempt of court proceedings if he was ultimately successful.

The Attorney General had sought to bring criminal contempt proceedings against *The Independent*, *The London Evening Standard* and *The London*

Daily News for publishing articles referring to the memoirs of Mr Wright.

Their publications effectively thwarted the existing court injunctions barring *The Guardian* and *The Observer* from doing likewise, he said.

But yesterday in his 30-page judgement Sir Nicolas ruled that there was no legal ground for extending the law to allow the Attorney General to bring the proceedings against the newspapers.

An injunction obtained against one newspaper could not bind another, unless it had actively assisted the first in the breaking of that order, he said.

Mr Andreas Whitlam-Smith, editor of *The Independent*, said that the case had raised an important principle of

Diplomatic crisis over kidnapping remains unsolved



Mr Edward Chaplin with his wife Nicola, son Thomas and daughter Stephanie during happier times in Tehran.

Volcker resigns from Fed

From Bailey Morris Washington

President Reagan surprised financial markets yesterday by choosing Mr Alan Greenspan, a well-known economist, to succeed Mr Paul Volcker as chairman of the US Federal Reserve Bank.

Mr Reagan said Mr Volcker, a favourite of Wall Street officials, had declined to accept a third, four-year term as chairman of the Fed, which acts as a central bank.

The news stunned Wall Street, which had applauded reports just two days ago that Mr Volcker was likely to be offered a third term. The Dow Jones industrial average plunged 22 points before recovering, the dollar dropped sharply and US government bonds declined.

Mr Volcker said he had decided to step down from the job he has held since 1979 for personal reasons. He had high praise for Mr Greenspan, saying he "applauded" President Reagan's decision. He said he had no firm future plans.

Mr Greenspan, a former chairman of the US Council of Economic Advisers under President Gerald Ford, is a respected economist, with strong ties to the Republican Party. He promised to continue the fight against inflation.

Profile, page 29
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US and Moscow united for Iran arms embargo

From Zoriana Pysariwsky, New York

The US and the Soviet Union are forging ahead with plans for an international arms embargo against Iran in what amounts to an unprecedented display of unity and determination by the two superpowers.

What began as a symbolic American gesture to return to the good graces of moderate Arab states in the aftermath of the arms-for-hostages scandal has turned into a campaign that is likely to see the UN Security Council implement military sanctions for the first time since it approved an arms blockade against South Africa ten years ago.

In recent weeks the Soviet Union's antipathy toward Iran has come to equal the Reagan Administration's rage over the humiliation it suffered at the hands of the Iranian leadership.

According to diplomats involved in UN discussions over ways of ending tensions in the Gulf, both Washington and Moscow have come to the conclusion that Iran has become too clever for its own good and must be put in its place.

Their joint venture at drafting the first formidable Security Council resolution on the Gulf War appears to be gathering the reluctant sup-

port of Britain, France and China, the other permanent members of the council.

China, which is currently Iran's largest arms supplier, has been reluctant to give up a lucrative relationship with Tehran while France, a major

merchant for Iraq has wavered to keep its options with Iran open and argued that a blockade would be ineffective.

Britain's eagerness to encourage moderate forces within Iran and open up trade routes has been dampened by last week's kidnapping of Mr Edward Chaplin, the British diplomat in Tehran, which set off hostile verbal exchanges between the two countries.

But Britain has also become extremely sensitive to Arab charges of a pro-Iranian tilt.

According to diplomatic sources, while Britain put up opposition to the American initiative in private, when details of the effort were leaked, like France and China, the British Government did not want to be seen blocking the way at an attempt at enforcing peace in the Gulf.

Although the kidnapping

incident is being kept separate from the council deliberations it is bound to cancel any reservations Britain may have had about the plans for an arms ban.

The five are expected to present a draft resolution calling for an immediate ceasefire in the Gulf War followed by the withdrawal of Iranian troops from Iraqi territory.

According to the draft the side that refuses to enter peace talks - an allusion to Iran, which has resisted past peace efforts and boycotted council meetings of the matter - will be subjected to an arms embargo.

The initiative marks the first public Soviet recognition of a US role in the Gulf and an acknowledgment that the interests of the two powers in that part of the world overlap.

Rather than resort to the traditional reflex action of thwarting the US by attempting to obstruct the American campaign to force Iraq to the bargaining table, Moscow has joined the venture wholeheartedly.

This means that both superpowers have earned plaudits from Arab Gulf states who hope the show of unity will have the immediate effect of forcing Iran to end its harassment of Kuwaiti shipping.

Continued on page 28, col 4

Iranians give out confused signals

From Robert Fisk Bahrain

Iranian officials gave out conflicting messages last night over their response to Britain's threat of diplomatic sanctions, refusing to apologize to British officials in Tehran for the violent kidnapping of Mr Edward Chaplin in Tehran but telling *The Times* in Bahrain that the detention of both Mr Chaplin and an Iranian official in Manchester was "a marginal problem" which should not cause any break in diplomatic relations.

Speaking in Bahrain, the Iranian Deputy Foreign Minister for Legal and Parliamentary Affairs for the first time linked the detention of the two men and described the kidnapping of Mr Chaplin as "an abduction", adding that the British authorities had now "solved" the problem of Mr Ali Ghassemi, the Iranian consular official arrested in Manchester.

In Tehran, however, Western embassy officials indicated that the crisis was by no means over and that a power struggle appeared to be still underway within the Foreign Ministry over whether or not Mr Chaplin should be put

on trial on charges of economic espionage and involvement in drugs - charges which the British Interests section in Tehran have denied.

In Bahrain, Mr Modjib Mirmehdi, the Iranian Deputy Foreign Minister, seemed anxious to soften the effects of the crisis but made no effort to separate the detention of Mr Ghassemi - arrested on shoplifting charges - from Mr Chaplin's predicament.

"The authorities in London arrested one of our employees on flimsy, groundless accusations," he said. "Then later, we learned that one of the employees of the British Interests section in Tehran was facing problems and had been abducted."

"Afterwards, the Foreign Ministry took some measures to ascertain the situation of the abducted British employee. At the same time, we learned that the problem of our employee in London was solved by the authorities there."

Continued on page 28, col 4

IN PART 2 Derby gamble

The racing public are backing Reference Point and his jockey Steve Cauthen to win around £10 million in today's Derby at Epsom. Page 56
Derby guide. Pages 53, 54

TIMES FOCUS

Italy argues that it has climbed to be the fifth largest industrial power, overtaking Britain, and is to host the economic summit in Venice next week. A Special Report looks at its new renaissance. Pages 16-23

Portfolio Gold

● The £4,000 prize in The Times Portfolio Gold competition yesterday was shared by two readers. Details, page 3.
● Portfolio list, page 37.

INDEX

Home News	2-3
Election reports	6-9
Spectrum	10
Overseas	5-7
Business	29-37
Sport	51-56
Arts	24
Births, deaths, marriages	15
City Diary	31
Court	46-50
Crème de la Crème	10, 28
Crosswords	12, 28
Diary	26
Entertainments	12-25
Features	26
Information	26
Law Report	51
Leading articles	13
Letters	38, 39, 40
Media	38, 39, 40
Obituary	41-45
Property	15
Sale room	15
Science	14
TV & Radio	27
Weather	28

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Armed forces on alert

Tamils massacre Buddhists

From Michael Hamlyn, Colombo

Sri Lanka's rebel Tamil Tigers were yesterday accused of massacring 30 Buddhist priests and novices in the country's Eastern province.

Mr Ranasinghe Premadasa, the Prime Minister, told Parliament that a priest was taking 45 of his followers and four laymen to an ordination ceremony in Kandy by bus from Maha Oya in the Amparai district, when they were stopped by the killers, led into the bush and sprayed with automatic fire.

According to the Prime Minister, 30 Buddhists, including the leading priest, died. Two laymen also died, and 15 priests and a layman were taken to hospital.

The Government's official military spokesman attributed the massacre to the Liberation Tigers of Tamil Eelam, the largest of the militant groups fighting for a separate Tamil homeland.

Meanwhile, Mr Premadasa announced that President Jayewardene had ordered the armed forces to defend both the territory and the seas of the country. But he gave no clear indication that there

An Indian Red Cross representative in the southern Indian port of Rameshwaram, where the flotilla was being loaded with relief supplies, said last night: "If the Sri Lankan Government does not permit, we will not enter Sri Lankan territory. If they say 'stop', we stop."

would be any armed confrontation today if a flotilla of relief boats arrives from India.

Last night the boats were loading with wheat, rice, sugar, paraffin and medical supplies in the south Indian port of Rameshwaram.

Sri Lanka, faced with the overwhelmingly superior force of India - evidenced by two Leander class frigates hovering in Indian waters nearby - has little choice but to protest in the loudest terms it can muster. Accordingly, Mr Jayewardene has been calling for support from his friends in both South Asia, and the Western world.

Diplomatic sources say he has been in touch with Mrs Thatcher, President Reagan, President Zia of Pakistan and President Ershad of Bangladesh.

The fragile structure of Sri Lankan society was emphasized in his address to a hurriedly summoned emergency session of Parliament. He warned the Indians that their action could cause a backlash against the Tamils in the south of the country.

Mr Norman Tebbit, the Conservative Party chairman, said the case was "another example of how the Government has tried to suppress the freedom of information and tried to manage the news."

Mr Norman Tebbit, the Conservative Party chairman, said that it was right that the Attorney General should appeal "because it is a matter of major importance."

Law Report, page 51

The King Size from Dunhill



The fine lettering confirms the fact.

London. Paris.

New York - or indeed

anywhere you travel.

Dunhill King Size is

renowned for its

distinctive quality.

Created by master blenders, employing care,

patience and infinite skill. Dunhill King Size

offers exceptional smoothness.

Blended to your taste

dunhill

LOW TO MIDDLE TAR As defined by H.M. Government

Warning: SMOKING CAN CAUSE

FATAL DISEASES

Health Departments Chief Medical Officers

NEWS SUMMARY

Masked gunmen kill RUC officer

An off-duty officer in the Royal Ulster Constabulary was shot dead by two masked terrorists as he walked near his parents' home in Co Donegal in the Irish Republic yesterday.

Two gunmen killed Samuel McClean, aged 40, who had crossed the border from Northern Ireland on a regular visit to his family in Drumkeen near Ballybofey, 10 miles from the border.

The officer was originally from Co Donegal but was stationed at Coalisland in Co Tyrone.

The Guardia launched a manhunt and put up check points on surrounding roads in an effort to trap the killers.

School strikes

A new seven-day round of selective teachers' strikes which will affect some 1,500,000 pupils began yesterday.

The National Union of Teachers, the National Association of Schoolmasters and the Union of Women Teachers have together called on 50,000 of their members to strike for half a day in protest against the Government's removal of their negotiating rights.

The strikes will be concentrated in half of the 104 local education authority areas.

Receiver charged

The Official Receiver in Leeds appeared in court yesterday charged with making false claims for expenses totalling £260.

Mr Robert Douglas, aged 53, of Ash Tree Green, Stockton, Cleveland, has been suspended from duty. He was remanded on bail until June 30 by Leeds magistrates.

The charges relate to claims for lodging allowances and travel expenses between Stockton, Cleveland, and Leeds in 1985 and 1986.

Magna Carta moved

The best preserved original copy of the Magna Carta, signed by King John in 1215, is to be moved to Lincoln Castle when it is returned to this country after being exhibited in the United States.

The document, one of only four surviving original copies, was previously housed in the Wren Library at Lincoln Cathedral. Tourist officials in Lincolnshire said yesterday that the move to the castle should mean that more people can see the document.

Assault admitted

Three youths yesterday admitted assaulting the son of Tom Stoppard, the playwright.

Charges of demanding money with menaces were dropped at the Central Criminal Court.

John Freeman, of Earls Court; Omar Mosbacher, of South Kensington; and William Gerhauser, formerly of Chelsea, all admitted assaulting Barnaby Stoppard, aged 16, at Milestone School, South Kensington, on March 14 last year. They will be sentenced today.

Waiter loses

An industrial tribunal yesterday that Mr Halil Yalgin, a Turkish waiter at Les Ambassadeurs club in Mayfair, had not suffered racial discrimination when he was selected for redundancy.

Mr Yalgin had told the tribunal that he had been a waiter for 27 years. He claimed that six months after starting work at the club the chief executive, Mr. Robert Mills, had told him that Turks were the "most barbaric, filthy race on earth."

Satellite TV launch

Britain's first satellite-based television service is set to come on the air by Christmas 1989 after yesterday's announcement by British Satellite Broadcasting of its intention to award the contract for its two satellites to the Hughes Aircraft company of the United States.

The company won the contract, worth up to £200 million, from Comsat, a US government satellite agency, and British Aerospace.

The BSB service, whose investors include the Granada group, Pearson, Virgin and Anglia Television, will consist of four channels, three financed by advertising, and a film channel financed by subscription. Viewers will be able to receive broadcasts through antennae about 1 ft across.

ADVERTISEMENT

THE TRUTH ABOUT TRANSYLVANIA

Romanian Democrats Answer Bucharest

In the full-page advertisement in THE TIMES (April 7), paid for through an intermediary by the Romanian Communist Government, it is claimed that "in the years of socialism, the Romanian state has completely solved the national question". But has it?

After years of pretending comradely relations between two sister socialist republics, the Hungarians went, officially, into attack: first, late last year, at the Conference on Security and Co-operation in Europe in Vienna; then, they published a 2,000-page, 3-volume "History of Transylvania" under the direct sponsorship of the Budapest Government, full of totally tendentious propositions - egregious among them the statement that there were no Romanians in Transylvania, when, they claim, they conquered it, in 894 A.D.

Bucharest, totally silent for years about the bogus, conjured-up, "genocide-in-Transylvania" campaign, decided to give an answer. One of the socialist countries had broken ranks. Why not another?

This is why the West has now been treated to this extraordinary advertisement. All it says is that the "Tribune" ("The History of Transylvania") is a "history of the history under the aegis of the Hungarian Academy of Sciences". Which it is.

But the world ought to know that the entire "genocide" and "ethnocide" campaign by Hungarians could not have succeeded had it not been for the ruthless oppression by the Romanian Government of the entire non-communist population of Romania: Romanians, Hungarians, Germans and Jews, alike.

Nicolae Ceausescu, the Romanian communist government and the "Securitate", are guilty of depriving all ordinary citizens in Romania of their most elementary human rights. The Hungarian elites are guilty of turning this tragic situation into an ethnic issue. The Communist Government of Budapest, through the publication of this "History of Transylvania", implicitly confirm that they were all along, behind the "ethnocide" campaign. How else could it be explained that the top Hungarian historians have been labouring, for years, at producing this work?

Is there anyone - historians or not - who could accept the proposition that all Dacians and Romans were totally removed from north of Danube when the Roman Empire abandoned "Dacia Felix" in 271-274 A.D.?

The world has witnessed, in our time, the dismemberment of several empires. Can anybody name a single example to show that withdrawal of imperial power meant the removal of the entire population of the country? That the Empire, after the withdrawal, left no trace?

Romanian democrats, everywhere, emphatically say: "Plague on both your houses". Our people - Hungarians and Romanians alike - no longer want irredentist nationalism. We reject chauvinism. We want freedom and democracy. And there is the hope that, out of our suffering under communism, we shall, somehow, free ourselves from the ballast of the past and, jointly, work out our salvation in a historic reconciliation.

After all, the Germans and the French have done it.

Ion Ratiu
President
World Union of Free Romanians
54-62 Regent Street, London. W1R 5PJ

Belgians refuse to fit ferry safety lights

By Rodney Cowton
Transport Correspondent

A Belgian cross Channel ferry company which operates in Townsend Thoresen colours is refusing to implement some safety measures which have been adopted by the British company since the Zeebrugge disaster.

The inquiry into the loss of the Herald of Free Enterprise was told yesterday by Mr Tony Barrett, who was appointed director of marine audit at Townsend Thoresen after the disaster.

Among the first steps taken

by the company after the sinking was the fitting of lights on the bridges of ferries to indicate whether bow and stern doors had been closed, and more recently, the installation of television monitors.

However, Mr Barrett said, Regie Voor Maritiem Transport (RMT), the Belgian state-owned ferry company, was opposed to fitting either the lights or the television monitors because it believed they could introduce a false sense of security and they should not be allowed to replace

reliance on verbal reporting. RMT operates six ferries and two jetfoils between Dover and Ostend. Its vessels carry the Townsend Thoresen name on their hull and use the company's tickets. "Our view is that they should conform in full to the measures we have taken", Mr Barrett said.

Mr Peter Ford, chairman of Townsend Thoresen, said later that RMT had implemented all the safety measures adopted by the British company except for the bridge lights and the television monitors.

"We regard what they have agreed to do as the minimum acceptable with our name on the side of their ships. We have a co-operative venture with them but clearly we could back out."

There would be a meeting with RMT within days to try to sort the matter out, he said. Mr Barrett and Mr Ford outlined changes which had been or would be made since Townsend Thoresen was taken over by P&O, and since the disaster.

● Townsend Thoresen's new

Electricians' leader tells of threats by 'thugs and cowards'

By Tim Jones

Mr Eric Hammond, general secretary of the electricians' union, yesterday condemned the "thugs, cowards and creeps" who threatened the lives of his family.

He went on to defeat the hard left who had been demanding an inquiry into his role during the Wapping dispute.

Mr Hammond said he would never give in to the tactics the "anonymous thugs" had employed.

There were, he said, "the creeps who make obscene phone calls to my wife, the cowards who threatened my life, that of my colleagues and my family, and those arsonists who seek to advance the print workers' cause by threats to our homes and union property".

Mr Hammond, who was speaking at the Electrical, Electronic, Telecommunication and Plumbing Union conference, said he was sick and tired of people who went to the rostrum without having a good word to say of their own union but who were prepared to defend the cause of other organizations which attacked the EETPU.

Behind them, he said, and he conceded that they may be unwelcome allies, were the thugs.

He told the small core of hard-left delegates, "do what you will, I will never stop telling the truth about you".

After he spoke, the conference overwhelmingly rejected a motion which sought to condemn him and to establish a committee of enquiry into the union's role in aiding and abetting the establishment of News International at Wapping and at Kinning Park in Glasgow.

Members of Mr Hammond's union work at both plants which publish four national newspapers, including The Times.

More than 5,000 print workers who went on strike were dismissed by the company and received between them more than £50 million in termination payments.

Mr Hammond said: "The immediate responsibility for the unemployment of former News International employees lies with the bad judgement, with the incompetent leadership of the print unions Sogat and the NGA. It is simply no good to argue they were provoked into strike action."

"Murdoch had made it clear that if they did go on strike, he would continue to print his existing titles at Wapping. If it was a trap, it was abysmally concealed."

"There was an alternative: to use the six months' notice given to renegotiate existing agreements. At worst, that would have meant, at the end of that six months, many still employed at the old printing plants producing existing titles and those redundant receiving

Fleet Street terms of redundancy."

But, Mr Hammond said, there was another reason for the hostility of the print unions.

"It would have meant an entirely new newspaper being produced at Wapping by the labour now there and that had to be stopped at whatever cost, hence the dispute."

He added: "The historical responsibility for this mess lies clearly with the other print unions and their hostility to the introduction of new technology."

Mr Sean Geraghty, leader of the union's Fleet Street Press branch, had argued that an inquiry could remove the stigma of strike-breaking which would always be levelled against the unions.

Mr Hammond said the union could have an agreement with News International over representation at Wapping if it was allowed to do so by the TUC.

Mr Hammond also won an overwhelming conference majority in favour of the union's policy of negotiating single union no-strike agreements with employers which were bound by binding arbitration.

Left-wing delegates had claimed the policy badly damaged the credibility of the union and removed from workers their "fundamental right to take strike action".

Election 'paralysing union'

By John Spicer, Employment Affairs Correspondent

The country's biggest Civil Service union is paralysed while it waits for figures for the election of its executive council, its new deputy said yesterday.

Mr John Macreadie, the militant-backed deputy general secretary of the Civil and Public Services Association, (CPSA), had his election postponed on Monday.

Results of the election of the union's president, vice-president and the executive of 26 would have been announced on the same day, but

were deferred when it was learnt that hundreds of votes had not arrived.

On Monday the union's returning officer handed in a computer read-out of the result, minus certificates from branches covering a potential 2,500 votes.

Last night Mr Macreadie said the union was paralysed while it waited for a new executive.

Mr John Ellis, the general secretary, said the figures would be produced as soon as

the missing votes were counted.

The CPSA and the Society of Civil and Public Servants, which is also involved in industrial action over a pay claim, will announce the result of a ballot on a two-day national strike later this week.

The Government has found itself £235 million a week better off because a strike by Civil Servants at the main VAT computer centre at Southend, in Essex, means retailers are not being repaid after making returns to Customs and Excise.

Pressure on NHS 'hits inner cities'

By Jill Sherman, Social Services Correspondent

Regionally based specialists in the National Health Service are using resources needed to tackle social deprivation in inner cities, a leading general practitioner said yesterday.

Professor Brian Jarman, head of the department of primary care at St Mary's Hospital Medical School, says that health authorities such as Tower Hamlets, City and Hackney and Central Manchester, which all suffer from high social deprivation, are unable to provide adequate services for local residents. Services are instead channelled into expensive "hideo" regional specialists which are used by patients from other districts and from abroad.

Professor Jarman, chairman of an independent in-

quiry into the health of people in Tower Hamlets, said that half of the patients treated at Tower Hamlets came from outside the district and that services for local residents were consequently being squeezed. Although the region earmarked some money for recognized regional specialists, many of these treatments came out of the district budget.

Although Tower Hamlets has one of the worst records in the country in terms of premature death, perinatal mortality and other indicators of social deprivation, the district's budget was being cut by 9.6 per cent over the next seven years.

Tower Hamlets Inquiry Report. Copies from Tower Hamlets community health council, 23 New Road, London E1.

Costs crisis for Opren claimants

By Frances Gibb, Legal Affairs Correspondent

Hundreds of people who claim to have suffered side effects from the anti-arthritis drug Opren are being driven from seeking a remedy in the courts because of the risk of huge legal bills, the Court of Appeal was told yesterday.

Mr Louis Blom Cooper QC, for the claimants, told the judges how more than 500 of them had already withdrawn because of a High Court ruling that all claimants, both those on legal aid and those funding themselves, must share the costs of the damages action.

The effect of the ruling, which the claimants are challenging, is that they would each face a 0.1 per cent share of the legal bill for the test case if they lost.

Costs already exceeded £1 million and a total £3 million was a "gross underestimate,"

Mr Blom Cooper said.

The judges' decision to decide how costs should be allocated at this early stage was "driving the unassisted plaintiff away from his remedy in the courts," Mr Blom Cooper said.

They are suing the drug's American manufacturers, Eli Lilly, its British subsidiary Dista Products, the Government's Committee on the Safety of Medicines and the Department of Health, who are defending the claims.

Sir John Donaldson, Master of the Rolls, sitting with Lord Justice Lloyd and Lord Justice Balcombe, commented that many might think the risk of a costs bill in excess of £3,000 was not worth it, "but that's a fact of life."

Judgement was reserved until today.

BBC governors to meet on shake-up

By Michael Horsnell

The BBC board of governors will meet tomorrow to discuss a reshuffle of its top executives in the wake of the power struggle which came after the appointment of Mr Michael Checkland as Director General this year.

Top of the agenda will be the resignation of Mr Brian Wenham, managing director of BBC Radio for less than a year, whose expectations of succeeding the outgoing director general, Mr Alasdair Milne, were frustrated.

With the enforced departure of Mr Milne in January, there has been increased pressure on two other senior figures in the BBC "old guard" - Mr Alan

Protheroe, assistant director general, and Mr Bill Cotton, managing director of BBC Television - to leave.

But BBC insiders said yesterday that about to resign is premature, though rumours surrounding them will be discussed by the board.

Although the responsibilities of Mr Protheroe, who bore the brunt of criticism over the corporation's handling of the *Real Lives* and *Secret Society* controversies, have been eroded under the new regime, it is understood he has been asked by Mr Checkland to deputize for him while he is on holiday in August.

Mr Protheroe, aged 53, a

BBC man for 30 years who has served in his present post since 1982, is disturbed by the power struggle but devoted to the corporation and distressed by rumours about his future.

He will fill in for Mr Checkland in spite of the recent arrival of Mr John Birt from London Weekend as the new deputy director general. He is said to be still finding his feet.

The future of Mr Bill Cotton, aged 59, is even more uncertain. He had negotiated an extension of his contract as managing director, a post which he has held for three years, to take him beyond the normal BBC retiring age of 60. Son of the wartime band-

leader, Mr Cotton is also said to be deeply disturbed by the power struggle.

Waiting in the wings is Mr Michael Grade, aged 44, the director of programmes, who would effectively become number three in the hierarchy with the departure of Mr Protheroe and Mr Cotton. He is regarded as the "golden boy" of the corporation during its successful ratings battle with ITV.

Mr Grade will continue to exercise overall control of the programming of BBC 1 and BBC 2, a control made all the more absolute with the impending departure of Mr Graeme Macdonald, Controller of BBC 2, whose contract is approaching its end.

Mother wins legal battle

A mother's long battle to set the official record straight on how her son aged 19 died from a drug overdose, injected into his arm by someone else, led yesterday to a High Court ordering a fresh inquest.

Mrs Pauline Williams, aged 48, was upset when an inquest at Luton, Bedfordshire, in June 1983 by Mr John Harte concluded that her son, John, died after his lungs swelled up, without mentioning the fatal overdose of the drug injected into his body, causing the swelling.

Mrs Williams, of Whipperley Ring, Luton, won yesterday's order quashing the original inquest and ordering the fresh one after the Attorney-General, Sir Michael Havers, QC, took up her case.

Mr Justice Taylor ordered the new inquest to enable the coroner to take into account that Gary Austin, aged 25, was jailed for 15 months at St Alban's Crown Court in February last year after a jury found him guilty of administering the drug dose which killed Mrs Williams' son in September 1982.

The judge said the coroner would be able to pass on to the registrar of deaths the full cause of Mr Williams' death and correct the official record.

During the hearing, Mr Michael Havers, for the Attorney-General, had told the judge: "What we now know about this tragic death would never have been revealed had it not been for the dedicated and persistent struggle of this mother to bring these facts out and put the public record straight. This is really the last step in a painful process."

Mrs Williams became the first person this century to instigate a private prosecution for manslaughter after the Director of Public Prosecutions decided there was insufficient evidence to bring charges against Austin.

Eventually the DPP did take over the case after Magistrates at Luton committed Austin for trial.

Oldest woman turns 114 with glass of sherry

By Ruth Gledhill

The world's oldest living person celebrated her 114th birthday with a small glass of sherry and a slice of cake yesterday.

Mrs Anna Williams, who has lived in an old people's home in Swansea, South Wales, for the last 18 years, was reported to be "in good health and feeling well".

She received her 15th telegram from the Queen as well as congratulations from Mr Norman Fowler, the Secretary of State for Social Services.

But her favourite card came from Britain's oldest man, Mr John Evans, a former miner in Swansea.

Mrs Williams, who has a postal vote for the general election, was born in 1873.



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Mother wins legal battle

Decoy WPC caught multiple rapist as he sought a victim

By Stewart Tendler, Crime Reporter

A woman police constable acted as a decoy to trap a multiple rapist responsible for a string of attacks in north London.

Woman Police Constable Janet Rodgers walked along dark alleys and side roads hoping to lure the attacker into the open.

As hidden colleagues waited for her radio signal, she deliberately put herself at risk and was pounced on.

Instead of screaming, which might have frightened the attacker away, she tapped on a concealed radio microphone and her colleagues came to her rescue.

The actions of WPC Rodgers were described at the Central Criminal Court yesterday when a teenager, believed to be the youngest mass rapist to be convicted in Britain, was given 13 years' youth custody.

Shaun Francis, of Wood Green, north London, who was aged 16 at the time of the attacks, admitted eight rapes, one attempted rape and two indecent assaults.

He was also convicted of two thefts, a robbery and a burglary.

WPC Rodgers said: "I am pleased he got 13 years but with remission he will be out by the time he is 25 or 26".

During a year of attacks Francis, who was said by defence counsel to be immature and felt inferior, would often strike in alleyways, seizing his victims from behind, threatening them and then submitting them to sexual abuse and rape. The victims included two girls aged 16 and one woman who was raped in her bed during a burglary.

Two other youths, aged 17 and 18, pleaded guilty to charges including indecent assault and burglary.

Yesterday, Judge Lyndberg told Francis, now aged 18, that there had been "degradation and fear which must have been appalling for these women. It was a horrible experience whether in bed or when lawfully and peacefully passing on the street".

In sentencing, he took into account that Francis had pleaded guilty and not used weapons or serious violence.

During mitigation, the court was told that Francis had two previous convictions for in-

decent assault when he was 13 and 15, a few months before he began the rapes in 1985. Mr Aggrey Burke, a senior lecturer in psychiatry at St George's Hospital, London, said Francis had been a mal-adjusted youngster who needed help and was asked for it.

Mr Roy Amiot, for the prosecution, said the first attack took place in May 1985 and it was not long before things got to such a pace that the police mounted a special operation. Attacks were running at two a month at times.

The judge ordered that pleas of not guilty to three charges of attempted rape, including the attack on WPC Rodgers and another sexual offence, should remain on file.

Dealing with the other two defendants he sentenced David Lisson, aged 18, an apprentice painter of Hornsey, north London, to 16 months' youth custody for two charges of indecent assault.

Sean Simpson, aged 17, a trainee painter, of north London, pleaded guilty to theft and burglary and was bailed to return for details of community service.



WPC Janet Rodgers, who was commended by the judge after she acted as bait for the rapist

How the trap was sprung

By Our Crime Reporter

"I'm a cop and you are nicked." For Shaun Francis, those words brought an end to his brief career of rape in the dark alleyways and byways of north London.

One summer night last year, he grabbed an attractive blonde in her mid-20s. As his hand covered the woman's mouth to stop her screaming, she clicked out a signal with her fingernail on a hidden microphone.

The intended victim was Woman Police Constable Janet Rodgers, a member of Scotland Yard's special patrol group, a judo green belt and member of an undercover police team.

Within minutes Francis was struggling on the ground as his would-be victim, frightened, scratched but determined, told him unceremoniously that he was "nicked".

It was the final chapter in a

secret police investigation, codenamed Operation Alleyman, which had been monitoring the streets of Wood Green for weeks hoping to trap the rapist.

Yesterday WPC Rodgers, commended by Judge Robert Lyndberg for her work in the case, described walking in the streets of Wood Green last August watched over by a team of more than a dozen colleagues.

WPC Rodgers said: "He is very strong and I can understand how those young ladies were petrified of him. I had loads of officers with me and I was petrified."

She said: "I walked past a telephone box and he was sitting on a bench. He stood up and came towards me. I thought he was going to attack me at that point."

But he sat down again as a van went by. WPC Rodgers

walked on listening to an earpiece connected to a radio linked to watching police. She said: "I could hear he was following me. I went into a dark side street."

"It was the hardest point in my life. I really wanted to turn round and run. The next thing I was lifted off my feet. I could not breathe or talk."

She clicked out her message. Police knew that Francis tried to silence victims and had taken precautions with the radio system which was worn under the WPC's clothes.

She was hauled, struggling, towards a car park. As the man prepared to try to rape her, she was no longer gagged but could not risk shouting in case he escaped.

The man suddenly stood up and started to walk away. He had seen a plainclothes policeman who moved towards him. The police struggled with Francis and he was arrested.

Soldier 'dreamt of death'

By David Cross

A teenage soldier, who was found hanged in his barracks last January, had a dream about taking his life just before he died, an inquest was told yesterday.

Private Jason Mulhall and former Private David Pearce, who shared the same room at the Junior Infantry Battalion at Shorncliffe Barracks, Kent, said that about two days before Private Jeffrey Singh, aged 17, died he had dreamt about hanging himself.

"He was laughing and joking about it the next morning", Private Mulhall told an inquest in Hythe.

Private Mulhall said that Private Singh, who had missed some of his training and had been suffering from influenza and bad nose bleeds at the time, was worried because he had already lost a term's training from his course when he was sent to hospital in Woolwich with a knee injury at the end of last year.

Another of his colleagues, Private Lakhvinder Singh Dhalwal, said that Private Singh had asked him last November how to make a noose.

During yesterday's hearing, other colleagues of Private Singh, both black and white, denied allegations of racial abuse or brutality against recruits by those in command at Shorncliffe.

The inquest continues today.

Concern over rise in charity frauds

By Mark Ellis

Charity-related fraud and abuse is increasing in Britain and is becoming steadily more difficult to control, according to the financial watchdog which certifies the accounts of government departments and public bodies.

The report, published yesterday by the National Audit Office (NAO) for presentation to Parliament says charities are big business, collecting and spending more than £10 billion a year, holding assets of about £2.5 billion, and enjoying tax and other privileges worth a similar amount. Moreover the NAO adds that the Charity Commission's register of 154,135 charities is unreliable and out-dated.

Public expectations that registration with the Commission ensures effective and

efficient use of donations are ill-founded, says the NAO, and more than two thirds of charity accounts are not professionally audited.

The Charity Commission is increasing its staff of eight to 13 to examine accounts. Recent investigations by the charity fraud unit within the Metropolitan Police into three major cases of abuse were frustrated because of the lack of accounting records.

The tax yield from 26 inland Revenue investigations involving charities in 1985-6 was more than £4 million. A further 170 cases are being investigated.

Monitoring and Control of Charities in England and Wales, report by the Comptroller and Auditor General, Stationery Office, £3.10.

Journalist had drugs worth £70

A lawyer representing a journalist charged with possessing cocaine yesterday asked for the case to be held in private to prevent details of his client's job being reported.

Horseferry Road Magistrates' Court central London, refused the plea made on behalf of Mrs Annika Savill, a sub-editor on *The Independent* newspaper.

Savill, aged 29, of Novello Road, Fulham, south-west London, was given a conditional discharge for three years after admitting the possession of 912 mg of cocaine, worth about £70, in February.

She said after the case that the request for it to be held in private was done without her knowledge.

World-wide Aids warning

By Thomson Prentice, Science Correspondent

The world faces a huge increase in Aids with up to three million new cases in the next four years, an international conference in Washington was told yesterday.

Dr Jonathan Mann, director of the World Health Organization special programme on Aids, said that between five and 10 million people are believed infected, creating a world-wide emergency that required "urgent and unprecedented" global action.

"Aids cannot be stopped in any one country until it is stopped in all countries," he said.

Every continent was affected and further spread of the disease was inevitable, he said. Cases had been reported by 113 countries. "Fear and ignorance about Aids is caus-

ing as many tragedies as the disease itself", he added.

A world summit of health ministers to discuss the crisis is to be held in London next January, he said.

Almost 21,000 people in the United States have died from the disease but by 1991 the death toll is expected to reach 179,000. Dr James Curran told the meeting yesterday.

Dr Curran, of the Centre for Infectious Diseases in Atlanta, said the biggest increases in Aids cases in America last year were among heterosexual men and women.

Among 6,000 such cases in men and 2,000 in women the majority - 68 and 51 per cent - were directly associated with intravenous drug abuse. A campaign for government

compensation for haemophiliacs and their families who are affected by Aids is being launched after evidence of the risks to them of the disease emerged yesterday.

A study showed that 83 per cent of a group of haemophiliacs in England who were infected with the Aids virus through contaminated blood products have developed symptoms of the disease and seven of them have died.

The campaign will be led by the Haemophilia Society. Dr Jones and his colleagues believe the Government has a responsibility because haemophiliacs became infected with the Aids virus through contaminated prescribed blood-clotting products several years ago.

Firms are ignoring road toll

By Daniel Ward
Motor Industry Correspondent

Companies pay little or no attention to road safety, despite accidents accounting for three times the 10 million working days lost through industrial accidents, according to road safety experts.

Cutting the number of road accidents in the course of industrial and business activities would, the RAC say, "not only help prevent suffering and grief but would also reduce commercial costs which must all be passed on to consumers unless compensating savings can be made in other ways".

Employers and unions will take part in a conference in London today aimed at encouraging industry to help reduce the toll of road accidents. Company-owned trucks and cars account for up to 60 per cent of those on British roads.

Championing the case for better driver education will be the oil company Conoco, whose fleet of 240 oil tankers and 180 company cars is one of the safest in Britain. All potential tanker drivers have to undergo an additional driving test before joining Conoco and company car drivers have to score high marks in an advanced driving test.

Drivers are encouraged to take a refresher course every three years to maintain a high standard. Conoco also investigates every accident involving company vehicles, assessing driver responsibility.

Portfolio - Gold - University will gain new Bibles

Two winners share the Portfolio Gold competition prize of £4,000. One plans to spend part of the windfall on buying Gideon Bibles for Nottingham University and the other on house improvements.

Mr Norman Harding, aged 68, a retired district manager for a supermarket group, of Katherine Drive, Tatum, Nottingham, said: "I hope and pray to use some of the money in place Bibles in Nottingham University".

He plans to spend the rest of the money on attending a Gideon convention in New Orleans next month.

Mr Harding said he had been a regular reader of *The Times* and had played the competition since it started.

Mr Ian Bowden, aged 35, a company director, of Rockshaw Stables, Spring Bottom Lane, Blitchingley, Surrey, and his wife Nicola, have recently moved into their home and intend to spend the money on central heating.

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Mr Harding, who hopes to attend a Gideon convention.

Hay fever sets exam problems

Hay fever may influence sufferers to drop out of academic studies and also cause 2,000 accidents a year, a report stated yesterday.

Dr Gordon Rae, a senior lecturer at Ulster University, said that out of a sample of 631 undergraduates 12 per cent suffered from hay fever and about half of these considered it adversely affected their examination results in O and A levels, taken when the pollen count is at its highest.

Yet the A level grades of hay fever sufferers were slightly higher than other students.

In explanation, Dr Rae said that could have been caused by a very high pollen count in 1984, when many of the students sampled were taking O levels, followed by a very low pollen count in 1986 when they were sitting A levels.

Dr Rae's findings are supported by Dr John Guy, the author of a report on the effect of hay fever on examination results which was published three years ago.

But while students suffering from the allergy could under-achieve by one or two grades both doctors agreed that many sufferers coped by preparing for the examinations well in advance of the pollen season.

Dr Rae also found that four students had been involved in accidents during the five previous years, either because of sneezing and running eyes or drowsiness from some types of antihistamines.

A ramshackle convoy in search of a solstice

By Andrew Morgan

At 38, Brian Hunt is a sort of senior statesman among the travelling band of hippies who are hunting for a suitable solstice festival to celebrate this year.

"I've been on the road for 15 years and it's getting harder all the time", he said, bemoaning the new rules which limit the Stonehenge binge to 500 and forbid more than 12 vehicles to group together.

Yesterday Mr Hunt peered through the rain-streaked windows of his ancient bus, keeping an eye on the Avon police van which was keeping

an eye on him and the rest of a ramshackle convoy resting on Ingleside Common, north of Chipping Sodbury.

It is the largest convoy of the season so far (35 vehicles and 10 caravans) and technically a breach of the new Public Order Act. But this year the police are taking a "softly softly" approach - no road blocks and no punch ups so far.

Mr Hunt used to be a carpenter in Cambridge and his previous two wives, two sons and two step-sons still live there. After succumbing to the urge to travel he bought

his £600 bus with money from scrap dealing and now lives with two mongrels and Merle, aged 21, a former veterinary nurse with nine O levels who comes from Maidstone in Kent.

The bus in which they live has a double bed, two armchairs, a wood-burning stove, cooker and sink. Irish music tinkles through speakers alongside the sets of ear-rings they sell at festivals for 40 pence each. Campaign for Nuclear Disarmament stickers sit next to posters of doomed seals.

Once a fortnight the couple

collect £30 each from whatever social security office is nearest. "I have no desire to work", Mr Hunt says. "I think jobs should be given to the unemployed who want to graft. Anyway people don't employ people without a fixed address."

Teenage hippies, looking like urban punks, come to his bus for advice. Yesterday they were considering a warning from North Avon District Council that the convoy was breaking local by-laws. The gaggle of travellers, with their barefoot children and battered vans carrying the fading leg-

end "Birmingham Engineers Department" must depart.

"There's more teenagers joining us from the cities", Mr Hunt says. "It's much better being out of work amidst beauty. But I keep seeing flower people in their furries at the festivals, but never on the road. I think they just jump in their Volvos and go back to Chelsea."

"I wouldn't mind staying here for a fortnight or so", he adds. "The countryside is so beautiful. There's no point in trying for Stonehenge any more. We'll probably make do with Glastonbury."

Five of the productions, including the first, Racine's *Andromache*, which is due to open in January, will be directed by Dr Miller.

Guest directors will include Mr Richard Jones, described by Mr Miller as a "dangerously competitive rival", who will direct Ostrovsky's *Too Clever by Half*.

The other productions will be Lenzi's *The Tutor*; N F Simpson's *One Way Pendulum*; Bussy D'Ambois, a Jacobean tragedy; Shakespeare's *The Tempest*; and *Candide*, a musical.

Injunction is thrown on to ship

By A Staff Reporter

A container with a High Court injunction inside was thrown on to the deck of a Greenpeace ship in the Irish Sea in pitch darkness yesterday morning.

The injunction was served by British Nuclear Fuels against the crew of the Dutch-registered ship *Sirius*, who had been threatening to block the discharge pipes from the Sellafield reprocessing plant in Cumbria.

A BNF representative went alongside the *Sirius* in an inflatable dinghy and used a loud-hailer to attract attention before throwing the container on board.

It was thought that Greenpeace planned to use divers wearing special protective suits and masks to block the pipeline in protest at what it claims are dangerously high levels of radioactive discharges.

A Greenpeace representative in Dublin yesterday did not exclude the possibility of breaking the injunction: an alternative peaceful form of protest would be for the *Sirius* to remain off Sellafield, flying protest banners and collecting samples of water and seaweed for analysis.

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BARCLAYS

WORLD SUMMARY

Muldoon barred from Parliament

Wellington — Sir Robert Muldoon, the former New Zealand Prime Minister, was suspended from Parliament for three days yesterday for criticizing the rulings of the Speaker. Last night he declared himself unrepentant and said the decision would give him more time to watch the World Cup rugby games on television (Richard Long writes).

The decision, unprecedented in New Zealand's parliamentary history, came after Sir Robert produced a press statement accusing the Speaker, Dr Gerard Wall, of wrongly interpreting Speaker's rules and of continually interrupting opposition MPs. The parliamentary privileges committee found the charges amounted to a very serious contempt, undermining the authority of the Speaker. They rejected Sir Robert's defence that the comments were a recitation of facts and could not therefore amount to contempt.

Barbados leader dies

Washington (AFP) — Mr Erskine Sandiford was sworn in as Prime Minister of Barbados after the sudden death on Monday of his predecessor, Errol Barrow, and pledged to continue Mr Barrow's policies.

"We've lost the father of independence of this nation," said Mr Sandiford, aged 50, the former Deputy Prime Minister and Minister of Education. He was sworn in by the Governor-General, Sir Hugh Springer. Mr Barrow died at his home, aged 67. The cause of death was not known.

Obituary, page 14

Zimbabwe 'infiltrated'

Lisbon — Mozambican anti-government guerrillas attacked bases inside Zimbabwe on May 31 in a move to draw Zimbabwean troops back from Mozambique to defend their own territory. Senhor Paulo Oliveira, the spokesman in Europe for the rebel Mozambique National Resistance (MNR), said (Martha de la Cal writes).

"The 12,000 Zimbabwean troops in Mozambique will have to withdraw now to defend Zimbabwe," he said, claiming that MNR fighters have been infiltrating Zimbabwe since the start of the year.

Victims named

Harare — Two West German tourists murdered by guerrillas in Zimbabwe on Monday have been named as Herr Hermann Portmann, aged 34, and Frau Maria Dorn, aged 33 (Jan Raath writes).

Herr Portmann came from Waldbrunn and Frau Dorn from Buchloe, both towns in the federal state of Baden-Württemberg. Embassy officials said the two were close to the end of an African tour by motorcycle and sidecar when they were attacked.

School cash for cars

Peking (AFP) — China has disclosed a major scandal involving more than 500 million yuan (\$81 million) of education funds used for other purposes, the *Guangming Daily* said. During 1985 and 1986 the funds were used to buy cars, build hotels and cadres' flats and finance businesses instead of being spent on schools, the paper said.

Delay on UK status

Paris — A decision on the future of Britain's observer status with Unesco has been postponed after a debate by the organization's 50-member executive (Diana Geddes writes).

Negotiations will continue on a demand that Britain continue to grant privileges to visiting Unesco delegations, and pay about £9,700 for observer facilities.

Gospels by laser

New York (AFP) — Laser technology will allow the faithful reproduction of *The Book of Kells*, an Irish illustrated gospel manuscript dating from 800 AD, it was announced here.

The 680-page original is owned by Trinity College, Dublin, which will co-operate with a Swiss publisher to produce 1,480 copies, using lithography and lasers.

Reagan to ask western leaders for part cost of Gulf protection force

From Christopher Thomas, Washington

President Reagan has decided not to press Britain or the other allies to mount multi-lateral naval patrols under a joint command in the Gulf, although ideas for improved co-ordination between American and British naval forces are being studied.

He is, however, expected to raise specific plans for sharing the financial cost of the operation at the Venice economic summit, which begins on Monday. The US believes that Japan in particular should share some of the financial burden.

Mr George Shultz, the US Secretary of State, speaking yesterday on the eve of Mr Reagan's departure, specifically mentioned the possibility of a Japanese contribution of an "indirectly economic sort". He did not elaborate.

He did add that it was a matter "that we are trying to think out, and I assume the Japanese are as well". Specifics were to be taken up with Mr Yasuhiro Nakasone, the Prime Minister. Japan is

constitutionally banned from sending warships beyond its territorial waters.

He noted that Britain's military presence in the Gulf region — two frigates and a battleship — was proportionally greater than America's and indicated that the US would not expect more.

Noting that there was also a French presence in the area, Mr Shultz said that the US was "not necessarily" seeking a greater military presence in the Gulf by the allies.

He also revealed that talks were under way with Saudi Arabia about specific details of flight patterns and fighter cover for A-7s surveillance aircraft operating from Saudi bases. As for improving co-ordination between American and British ships in the Gulf he said that nothing special needed to be done.

He confirmed that the possibility of escort fees for US warships protecting oil tankers in the Gulf was under consideration, together with other ideas. But he indicated

that the US, as the biggest oil consumer and importer in the world, accepted that it would bear the main burden of the security operation.

Mr Shultz declared that there was no need to do "anything special" to co-ordinate with the Soviet Union on security operations in the Gulf. The superpowers held regular talks to prevent incidents at sea.

The leaders at the summit meeting would also discuss terrorism and arms control, he said, adding that since the last economic summit a year ago, Libya had taken "quite a beating, justifiably".

He also noted that there had been a 33 per cent drop in international acts of terrorism in Europe in the past year and that the rule of law had emerged as "a useful tool".

He noted with approval the 45-year sentence imposed in Britain on Nizar Hindawi, who was found guilty of the bomb plot against an El Al airliner at Heathrow.

Leading article, page 13

Venice hit by summit fever

From Roger Boyes, Rome

President Reagan arrives in Italy today for his seventh Western summit meeting, and he seems sure of a good night's sleep. A king-size bed has been flown to Venice, Mrs Nancy Reagan's room in the Villa Contarini has been redecorated to her taste, with soothing blue wallpaper and Canaletto, and squadrons of security guards are on the alert to ensure that nothing wakes him up.

The President will rest in Venice for a few days, though he will receive regular briefings from Washington via the American Embassy in Rome, before moving to the Hotel Cipriani for the meetings which begin on June 8.

Mrs Reagan, who has a long shopping list (she has ordered two pairs of shoes from the designer Rene Caorilla, one black with rhinestones, the other white with pearls), will spend some of the summit period in Stockholm, the Venice of the North.

Meanwhile the Venice of the South, which has been

grumbling about too many tourists — it is thinking about introducing visas like an ancient city state — now finds itself swamped by secret service men. For two weeks an American official, under Venetian intelligence, has been practising landing a bullet-proof gondola. This will be the basic means of transport during the summit, and memories are still fresh of how former President Carter was almost bumped off the boat by clumsy navigation in 1980.

President Reagan intends to swim every day while in Venice and an agent will test the waters of the swimming pool for mines or poison. Mr George Shultz, the Secretary of State, has reserved the Lido Golf Course for June 5 — when President Reagan is due to tape a television speech — and will challenge the President of the club, Count Ludobico Valmarana.

The Japanese Prime Minister, Mr Yasuhiro Nakasone, is not taking risks either. He has sent a couple of food tasters to Venice.

French "colabitation" also has its limits in Venice. President Mitterrand will stay at the palatial home of a friendly Venetian count, but the Prime Minister, M Jacques Chirac, will be lodged at the Gritti Hotel with Mrs Thatcher.

Meanwhile, Signora Rosa Carbone has received a city contract to destroy as many Venetian gnats as possible by June 8. The gnats are a constant problem of the Venice summer: the swarms are almost impenetrable, and the island where the summit meeting will be held, San Giorgio Maggiore, is particularly vulnerable. Fishing boats have been commissioned to scrape away the algae around the island and head off the gnats.

"We must move quickly," said Signora Carbone, a fitting message for a waterfront summit.

WASHINGTON: Mrs Reagan plans to visit anti-drug programmes in Sweden while her husband is in Venice, the eighth time she has taken her anti-drug campaign, abroad (AP reports).

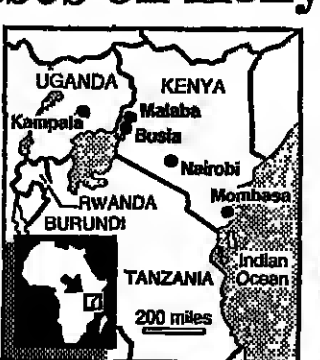
Tension eases on Kenya's border

From Alastair Matheson, Malaba, Kenya

Convoys of juggernauts hauling brightly-coloured containers groan sluggishly through the border posts which separate Kenya from Uganda, dwarfing the occasional cars which try to weave past them on this lifeline linking land-locked Uganda, Rwanda and Burundi with Kenya's port of Mombasa.

For a month, the border posts of Busia and Malaba have become the object of heated allegations in both Nairobi and Kampala, each Government accusing the other of impeding traffic flow.

Tension mounted so much last week that President Moi of Kenya flew to the border to



see for himself what the trouble was about.

Satisfied that on the Kenyan side "the border is as open as the road to Damascus", he stroled across the narrow "no-man's land" to the Uganda border, where he delivered an impromptu address

to a group of Ugandans peering through the gates.

Rumours from both sides have fuelled the rising tension, but high-level officials tried to cool public tempers once it emerged that both countries had contributed to what Moi called "imaginary tension". It started when Uganda imposed an \$150 cent fee for all visitors, to be paid in hard currency. Lorry-drivers must also pay heavy charges for using Ugandan roads.

On the Kenya side, Ugandans find that stricter entry regulations are being implemented: only those with work permits are allowed in, including even Ugandan lorry drivers, whose cargoes are left stranded.

End of a French drugs raid



A drugs dealer being arrested at gunpoint by a policeman in the Panier quarter near the old port of Marseilles. He was one of 30 people held by French police on Monday, bringing to a successful end months of investigation in an intensive operation to smash a large drugs ring.

Flurry of accusations over murder of Lebanese leader

From Juan Carlos Guncie, Beirut

Lebanon yesterday mourned its assassinated Prime Minister, Rashid Karami, amid a flurry of accusations blaming his murder variously on the right-wing Christians and on Israel.

The public controversy overshadowed efforts to cope with the political crisis and the official investigations to determine the origin of the bomb which killed Mr Karami as he was flying to Beirut on board a military helicopter on Monday.

In Tel Aviv, Mr Yitzhak Shamir, the Israeli Prime Minister, denied allegations emanating from Syria that his country was behind the assassination. "The Syrians know Israel has no connection (with the murder)," he said. "Israel does not intervene today in Lebanon's internal matters."

In a rare demonstration of unity, Lebanese Christians and Muslims joined in a national strike that paralyzed the country on the eve of Mr Karami's funeral, which will take place today in his home town, Tripoli.

President Amin Gemayel, a Maronite Christian, heeded recommendations by Muslim leaders and named Mr Salim Hoss, aged 57, as interim Prime Minister. A Sunni Muslim like Mr Karami, Mr Hoss is a prominent US-educated economist who has twice served as Prime Minister and was until yesterday Minister of Education and Social Affairs.

The mystery surrounding Mr Karami's assassination centres on two crucial questions: was the 10 oz explosive charge which killed him in midair planted in his briefcase and handed to him as he boarded the aircraft; or was it already under his seat when the helicopter arrived in

northern Lebanon to pick him up?

Some officials, speaking in private, were inclined to support the first possibility, which would have meant that the assassins were in northern Lebanon with him and perhaps even personally made sure that the Prime Minister placed his briefcase under his seat for the flight to west Beirut.

But the testimony of one survivor of the blast has augmented speculation that the bomb could have been planted before the helicopter

took off from a military base near the Christian town of Jounieh. Mr Abdullah Rassi, the Interior Minister, who was accompanying Mr Karami to Beirut, said in Tripoli: "The bomb was planted in the helicopter before its arrival in northern Lebanon to pick us up. It was not, and I repeat not, planted in the north."

Mr Rassi, who was sitting near Mr Karami but suffered only minor injuries, added: "The bomb came with the aircraft from an air base belonging to the Lebanese Army." His words are a clear hint of an Israeli plot with the complicity of some members of Lebanon's armed forces. "Israel is the only bene-

ficiary," he said. The crime, in his view, sought to undermine all efforts at the unification of Lebanon.

All suggestions linking the assassination with right-wing Christians have been denied vigorously by the Lebanese Forces militia.

Lebanese newspapers have their own theories about the assassination. The independent *an-Nahar* said that Mr Karami's death was conceived to sabotage an unannounced deal to end the government crisis provoked by his resignation a month ago.

According to the newspaper, President Gemayel would have accepted Mr Karami's resignation, but only as a formality. That step, and Mr Karami's ratification, would have served as a prologue for a broader political agreement which envisaged an enlarged Cabinet, paving the way for a series of reforms favourable to the Lebanese Muslims.

Al-Habika, a Beirut paper which often reflects the point of view of the Shia Muslim Amal militia of Mr Nabih Berri, the Justice Minister, openly blamed the Lebanese Forces and called for the trial of its commander, Mr Samir Geagea, an ardent anti-Syrian Christian leader who had never disguised his dislike for Mr Karami.

The paper, which attributed its report to "a Cabinet Minister", said that the Lebanese Forces "controlled" several ranking officers of Lebanon's armed forces.

It suggested that two Lebanese Air Force pilots whose aircraft was diverted last week to Israel were accomplices in the assassination, and said that the interception provided cover for a meeting between the pilots and Israeli officials jointly plotting to kill Mr Karami.

Officials who are opposed to Mr Gorbachov's liberalization drive are thought to be sympathetic to some of Pamyat's aims and there is now concern that the group will increase its influence among them.

Horror of Holocaust recalled

Lyons (Reuters) — The Nobel Peace Prize winner, Mr Elie Wiesel, said yesterday that the Klaus Barbie trial, in resurrecting the memory of crimes committed 40 years ago, would help to avert new horrors on a similar scale.

Mr Wiesel, who coined the term "Holocaust", was deported to Auschwitz in April, 1944. Making his first appearance at a Nazi trial, he said that he lived in a world of fantasy before his deportation, studying Jewish religion, awaiting the coming of the Messiah.

"My first contact with reality was the camp," he said. "A mad world where people pumelled other people, where bodies burned day after day, night after night."

He said that he saw his sister, mother and grandmother herded into the women's queue during the SS selection of new camp arrivals, and disappear towards the chimneys that belched flames and smoke into the sky.

"I cannot accept a world where little girls die that way, where small children are thrown alive into the flames," he said, referring to the death of his small sister and to an incident he saw at the camp.

Earlier, while visiting a stark, 60 ft memorial erected on Lyon's Town Hall square for the duration of the Barbie trial to those who died in the German camps and gas chambers, Mr Wiesel stopped before a photograph of the shaven, skeleton-like inmates of Auschwitz-Birkenau to point out his own face among them.



Mr Abrams swearing the oath before testifying to the joint House-Senate committee "Irangate" hearings yesterday.

Abrams denies leading Contra arms operation

From Christopher Thomas, Washington

Mr Elliott Abrams, the US Assistant Secretary of State for Latin America, denied yesterday that he had led a special three-member committee that directed aid and arms drops to the Nicaraguan Contras at a time when official US aid was banned.

But Mr Abrams, a hardliner who has been President Reagan's leading official for policy in Central America, admitted at the opening of the fifth week of the "Irangate" hearings yesterday that he was aware of arms supply efforts and knew that military assistance was being provided.

He disputed testimony given last week by Mr Lewis Tambos, the former US Ambassador to Costa Rica, that assistance for the rebels was directed by the three-member Government group which included Lieutenant-

Colonel Oliver North, the dismissed White House aide.

"He doesn't know what he's talking about," he said.

Mr Abrams told the hearings that Colonel North had told him that there was "a whole network out there" of private donors and bank accounts. He said he had once sought assurances from Colonel North that his activities were legal. North had told him he had never solicited "a nickel" of private aid for the Contras.

"There was no discussion of how this network operated, but it was quite obvious it was out there," he went on. "I think we knew it was supplying only lethal assistance as time went by."

Mr Abrams is the highest-ranking current US official to be called to testify on the scandal.

Glasnost's open door lets in the Soviet fanatics

From Christopher Walker, Moscow

A sinister group of self-styled Russian patriots, with blatantly anti-Semitic views and a philosophy which provides disturbing echoes of the Nazi Brownshirts, is rapidly becoming an unofficial force in Soviet political life.

Known as Pamyat, the Russian word for memory, the group has recently been exploiting the new policy of glasnost to attract thousands of supporters to meetings in Moscow and to affiliated organizations in other major cities, including Leningrad.

Pamyat, originally set up in 1980 as a society to protect historic churches and monuments, has recently moved closer to the political arena with marches and demonstrations and a two-hour meeting with Mr Boris Yeltsin, the Moscow Communist Party chief and a junior member of the ruling Politburo.

The public emergence of the group and its ability to attract a growing number of young supporters despite its underground status (it is not registered) has begun to attract some fierce attacks in the more reformist sections of the official Soviet media

appalled by the bigotry of its attacks on Jews.

Although the group — whose leaders have so far refused interviews with western reporters — have latched on to some causes espoused by Mr Mikhail Gorbachov, such as the anti-vodka campaign, they are seen by many Soviet intellectuals as a front for conservative reaction against elements of the Kremlin's liberalization campaign.

In addition to Zionism, other targets for the vitriolic speeches of its leaders include world Masonry and alleged American influences inside the Soviet Union. In a blistering attack, the magazine *Ogonyok* likened the group to the notorious Black Hundred

movement which organized pogroms in Russia at the turn of the century.

The magazine quoted a three-hour speech by one Pamyat leader, Mr D. Vasiliev, which was delivered in Siberia and taped for distribution throughout the country. Mr Vasiliev said, with the paranoia that is the

group's hallmark: "Around us there are enemies of the people. We have to tear them to pieces. And pound into dust everyone who is in our way."

According to the Communist Party youth paper *Komsomolskaya Pravda*, Pamyat members combine their anti-Semitism with assertions of their own superiority. They fiercely oppose the Kremlin's new policy of allowing Jewish emigrants to return to the Soviet Union and of allowing dismissed officials to retire on pension.

"Instead they should be facing the firing squad," one speaker said.

Although Pamyat meetings cannot be advertised, they have been attracting large crowds. A Soviet reporter who attended one in Moscow wrote that the members "see Jewish influence everywhere, from a picture of the moon which is often featured on toddler's romper suits, to six-pointed stars which they believe often appear in Soviet newspapers in camouflage".

Speeches by leaders of groups linked with Pamyat have been circulating on cassette in Moscow for several months. The shadowy organization first grew up under government auspices but has since spread wider

Growth of anti-Semitic organization

From Christopher Walker, Moscow

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rarely become good commanders. Another colonel, G. Salmin, claimed that the schools had been modelled on the Tsarist Cadets' Colleges before the 1917 Bolshevik Revolution, but were giving their pupils inadequate training. "The existing schools, which were set up on the model of the Cadets' Colleges, have turned into a refuge for parades and for making life easier for certain parents," he complained.

Meanwhile, Herr Rust remained under interrogation at Moscow's Lefortovo military

prison, with no clear indication from the Soviet authorities about when charges would be brought against him.

Bad example: The Communist Party Central Committee, reviewing the results of a two-year-old anti-alcohol campaign, has criticized party officials for failing to set an example, threatening them with dismissal if they fail to respect anti-alcohol rules.

At the same time, the Præsidium of the Supreme Soviet published a decree introducing harsher penalties for distilling illegal liquors.

Besieged military leadership suffers another slight

From Our Own Correspondent, Moscow

With the Soviet military establishment already in disgrace over last week's failure to prevent a West German light aircraft from landing in the shadow of the Kremlin, *Pravda* yesterday published excerpts from letters by two colonels attacking the country's elite military schools for turning out poor officers.

Although the attacks were not connected directly with the daredevil flight of Herr

Mathias Rust, the 19-year-old West German pilot, Western sources said that they appeared to be a further deliberate dig by the Communist Party against the country's military leadership.

One senior NATO diplomat said that Mr Mikhail Gorbachov's confrontation with the defence establishment over the aircraft incident could pose problems for him. There were signs of deep resentment at his unceremonious dismissal of the Defence Minister, Marshal Sergei Sokolov, and the Commander-in-Chief

of Soviet Air Defences, Marshal Alexander Koldunov.

The *Pravda* article quoted one colonel from Leningrad as saying he knew from personal experience that graduates from the country's top military schools were usually bad military leaders in later life. "Often they are children and grandchildren from well-off homes — cosseted, spoiled kids whose families cannot keep them under control," wrote Colonel I. Tarasov. "My observations show that graduates of the Nakhimov School (a Leningrad naval college)

often become good commanders. Another colonel, G. Salmin, claimed that the schools had been modelled on the Tsarist Cadets' Colleges before the 1917 Bolshevik Revolution, but were giving their pupils inadequate training. "The existing schools, which were set up on the model of the Cadets' Colleges, have turned into a refuge for parades and for making life easier for certain parents," he complained.

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"Secondary picketing... is a right that should be enjoyed."

Neil Kinnock on ITV last Thursday.

Labour promises to legalise secondary picketing and to destroy the Conservative trades union reforms that have brought us the lowest levels of strikes for nearly fifty years.

CONSERVATIVE 
THE NEXT MOVE FORWARD

Azaria case
pardoned by
over murder

Conflict still

SIX DAY
WAR

JUNE 3
1987

says thoma

People feel strongly about the post, says Thatcher

Royal Mail service 'will not be sold'

By Robin Oakley
Political Editor

The Prime Minister expressed herself as an enthusiast for the Royal Mail yesterday and promised that in any plans to privatize the Post Office the mail service would remain inviolate.

Mrs Margaret Thatcher offered no reasons for the exception to the Government's general strategy of privatizing anything it usefully can, save that there was strong feeling about the postal service.

At her morning press conference, during a discussion on the nationalization of the energy industries, Mrs Thatcher suddenly volunteered to general surprise: "I have indicated that the GPO — the Royal Mail — would not be privatized. People feel very strongly about it and so do I."

She offered no more explanation, merely repeating

her pledge that it would not be privatized "because it is the Royal Mail".

When it was pointed out that people felt strongly too about the privatization of something as basic as water, and that there was a firm pledge in the Tory manifesto that the water authorities would be privatized, Mr Norman Tebbit, the Conservative Party chairman, broke in to explain that the water authorities had only been nationalized since the last war for the most part, whereas there had been universal postage since 1840.

Mr Nigel Lawson, the Chancellor of the Exchequer, said that many people already bought their water from private companies.

It is understood that the Prime Minister's commitment did not refer to Girobank and the counter

services provided by the Post Office.

Mr Lawson made clear at the press conference that the Government's timetable for privatization in the next Parliament, should the Conservatives be re-elected, will begin with the selling-off of the British Airports Authority and will continue with the disposal of the water authorities and of the state-owned electricity industry.

It is expected that the BAA privatization would begin before the end of the year.

Mrs Thatcher and her ministers made clear yesterday, however, that there are no early plans for the privatization of British Coal, British Rail or British Steel.

Mr Peter Walker, Secretary of State for Energy, said that the Government was committed to giving miners a direct stake in their industry when it was profitable and viable, but

he did not expect that to be in the next Parliament. Mr John Moore, Secretary of State for Transport, said that there were "no basic plans" to privatize the whole of British Rail.

The project which appears to have slipped somewhat, however, is that to sell off British Steel. Last December, Mr Giles Shaw, Minister of State for Industry, said: "The Government wish to transfer the British Steel Corporation's assets and activities to the private sector as quickly as is practicable."

But the commitment on BSC did not appear in the Conservative manifesto and yesterday Mr Tebbit said that, although British Steel was now profitable, it operated in a sector where there were considerable problems. "We do not see British Steel as an early candidate for privatization."

Mr Tebbit indicated that although the Government wanted to see the Rover Car Group privately financed as soon as possible there were no early plans for its privatization.

Labour well ahead in Scotland

Just before Mrs Thatcher arrived in Scotland for a rally, three opinion polls revealed that Labour is buoyant north of the border, (Ronald Faux writes).

The latest, to be published today by System Three, is understood to give national confirmation of two polls taken in the key Tory-held seats of Edinburgh South and Stirling.

The polls, for *The Glasgow Herald* and Scottish Television, indicate an equal swing of about 10 per cent away from Mr Michael Forsyth in Stirling and Mr Mich-

ael Ancram, Scottish local Government minister in Edinburgh South and putting Labour in the lead in both seats.

Such a swing maintained throughout central Scotland would mean the departure of Mr George Younger, Secretary of State for Defence, in Ayr, Mr Malcolm Rifkind, Secretary of State for Scotland, in Edinburgh Pentlands, Sir Alex Fletcher in Edinburgh central, Lord James Douglas-Hamilton in Edinburgh West and the loss of five other Tory seats.

The Scottish National Party calculates that the swing would make six Tory-held seats vulnerable to their candidates including Argyll and Bute (held by Mr John Mackay, Scottish education minister), Galloway and Upper Nithsdale (Mr Ian Lang, Scottish industry minister) and Angus East (Mr Peter Fraser, Solicitor-General).

More bindweed than roses in Labour policy, Owen says

By Sheila Gunn, Political Staff

Dr David Owen let loose a withering attack on his former party last night, stating that more bindweed than roses thrived beneath its surface.

Labour's image-makers tried to paint out the thorns, he said. But they were still there for all to see.

His demolition of the new-look Labour Party was similar to the Conservatives' sniping at what lies behind the facade of red roses. It also signalled the Alliance's switch of tactics to spend more time attacking Labour on issues other than defence instead of simply dismissing the party.

Speaking in Finchbury Town Hall, Islington, in north London, Dr Owen said: "In *Alice in Wonderland* the

gardeners painted the red roses white in a desperate attempt to cover up what they did not want to see. In the Labour Party's wonderland, that nice white image is all we are allowed to see, and supposed to accept.

"However, you cannot disguise nature for long. The new Labour Party, more bindweed than rose, bereft of stick public relations, soft-focus lenses and whitewash, thrives just beneath the surface."

Taking the analogy over to local government, he said that it was time the country focused on the "suffocating weed" in Labour-controlled councils. Among his targets were:

● Lambeth: rent arrears of

£10 million, and 1,300 empty council homes.

● Sheffield: £54,000 on anti-nuclear activities.

● Derbyshire: £30,000 on grooming councillors for television.

● Leeds: Capital deficit of £700 million.

● Ealing: Rates up by 56.8 per cent.

"This orgy of self-promotion, self-interest and self-aggrandisement by the Labour Party has resulted in an estimated total debt for Labour-controlled councils of some £2 billion last year, much of it owed to the gnomes of Zurich — in the 1960s the hate figures of the Labour Party."

not helping women.

The Alliance pledge:

● Separate taxation for women

● Tax relief on child care for working mothers

● Equal pay

● Equal representation on public bodies

● More help for women caring for dependents

● Equal rights as part-time workers.

Alliance promotes deal for women

Mrs Shirley Williams rounded on Mrs Thatcher yesterday for setting a bad example to women in politics.

As the Alliance promoted its policies for women, the SDP president said that the Prime Minister had been an extraordinarily authoritarian leader.

"That is not a good example for women in politics."

She brushed aside Labour's plans for a ministry for

women as "straight gesture politics of the most cynical kind".

Dr David Owen, the SDP leader, added: "We have no ghetto, no women's section, no policy to separate women."

Lady Secar, Liberal leader in the Lords and Alliance social service spokesman, made up for a lack of passion from her colleagues by using the press conference to wade in against the trade unions for

not helping women.

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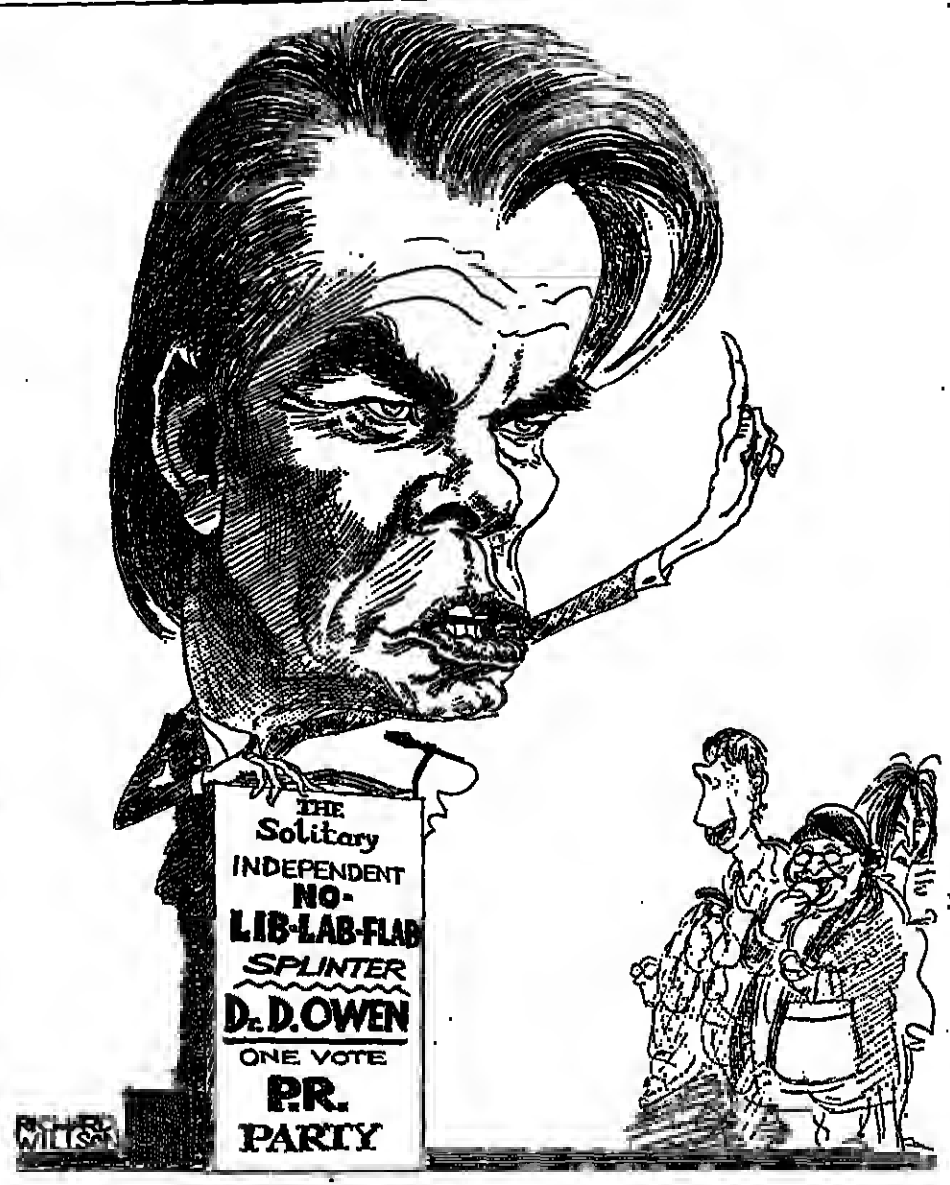
● Tax relief on child care for working mothers

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● More help for women caring for dependents

● Equal rights as part-time workers.



Parties not as far apart as they claim

By David Smith
Economics Correspondent

ISSUES ECONOMY

This week the parties are seeking to push economic policy to the forefront of the campaign debate. Differences between the party programmes, and the likely reaction of the financial markets to them, will be given added emphasis.

But the economy's performance will, as always, be mainly dependent on events outside any government's control. And policy differences in practice will almost certainly be smaller than those set out in the manifestos.

The most straightforward of the three choices to assess should be that of the Conservative Party.

On the assumption that the Conservatives will attempt to continue on their most recent policy line, the expectation is for further cuts in income tax, a reduction in public spending as a proportion of gross domestic product, and a fixed low level for public sector borrowing, at 1 per cent of GDP.

That policy, it is argued, has brought about low inflation, albeit in a period when the

cost to the Exchequer over five years of £12 billion. That comparatively small net cost arises from the fact that, as well as reversing the last income tax cut, Labour would not introduce the reduction to 25p expected from the Conservatives, if re-elected, next year.

Unless there is a hidden Labour manifesto, the fiscal programme is relatively modest. But, according to London Business School simulations again, the effect would be to reduce unemployment to two million over five years, with average annual economic growth of just over 2.5 per cent.

The balance of payments would not run into crisis according to the simulations, reaching a current account deficit of £3 billion by 1992, only £500 million higher than the official Treasury projection for this year.

The price for reducing unemployment would be in higher inflation. But the projection, of an average rate of 5.6 per cent over five years, is a long way from the 27 per cent inflation touched briefly in 1975.

The real surprise among the

three economic policy choices is that of the Alliance.

Its public spending proposals, which includes more spending on the infrastructure, and jobs and anti-poverty programmes, have a greater net cost than those of Labour, amounting to about £13.5 billion over five years.

The Alliance also plans to raise the relative pay of the public sector and to use a counter-inflation tax to hold back pay increases. That would operate by penalizing firms paying out pay increases above an agreed norm.

If that worked, again according to the London Business School simulations, the Alliance could do very well indeed. As under Labour, unemployment would fall to two million, but, if the incomes policy worked, inflation at the end of the period, at about 3.7 per cent, would be no higher than under the Conservatives.

However, if the incomes policy breaks down, there are problems for the Alliance. Inflation averages 4.9 per cent, and the surge in incomes at the end of the pay policy produces a £3 billion annual balance of payments deficit.

The real surprise among the

COMMENTARY



Geoffrey Smith

Mr Nigel Lawson makes few concessions in his address. That is his great weakness as a speaker, but it can also be his strength.

I have heard him address the Conservative Party conference as if the occasion was hardly worth the effort. He has fashioned parliamentary disasters through his insensitivity to the House.

The speeches I heard him deliver to meetings in Halifax and Keighley on Monday evening were decidedly above that level. I would not go so far as to describe them as thrilling experiences. Those who want more passion in their politics need not hurry to hear Mr Lawson. But these were thoroughly professional, work-manlike performances.

What impressed me more, though, was the way in which he answered questions. In an election dominated by "photo-opportunities", it was refreshing to hear serious, sober questions getting serious, sober answers. There were no frills and no concessions.

He answered a pointed question on economic domination by the South-east without holding out any false hopes of further regional aid for the North. He responded to an implied challenge to the Government's record on industrial research and development without conceding that it ought to be doing more.

He spoke about tax cuts for the high paid without a tinge of defensiveness. He neither hinted at an apology for those reductions which had been made, nor said anything to imply that further cuts would not be made in the future.

Politicians are often accused of tailoring their message to fit their audience. "And why do I speak about the role of the Navy?" Mr Harold Wilson

asked on one celebrated occasion when addressing an election meeting. "Because you are in Chatham," was the heckler's retort.

Nobody could accuse Mr Lawson of adjusting his remarks on any point of substance because he was in Yorkshire. This was a national minister speaking on national policies with no more than the occasional local pleasantry.

These were not large meetings and I doubt if Mr Lawson regarded them as being of any particular consequence. He was not cajoling support from his audiences. Rather he struck me as a senior minister who considered it natural that he should remain in office.

There is, I believe, a wider political significance in this attitude. The Conservatives went into this campaign with the reasonable expectation that they would be under pressure to justify a third term. Even if only subconsciously, the voters would be feeling that only a party with a special sense of purpose should be given such an extended run in office.

So the Conservatives produced the most daring manifesto that any sitting government has put before the British people for many an election. It was a calculated risk.

The manifesto invited attack. It might frighten off some voters. But it was positive; it demonstrated that the Conservatives had not done all they were capable of doing, and there was something to be said for the campaign revolving around the Government's ideas.

But that is not what has happened. The Conservative manifesto has not been the centrepiece of the campaign. With the exception of the fracas over the education proposals — when ministers seemed either not to be sure or to disagree as to how their own plans should be put into effect — I still do not believe that either the manifesto itself or the reaction to it has had much impact on the country.

It is not because of the manifesto that the Conservatives have been so comfortably ahead in the opinion polls. It is, I believe, because so many people feel that it is natural for the Government to continue in office. They do not want Mrs Thatcher to go on for ever, but they do not think that this is the time for a change. Conservative fortunes depend upon this attitude lasting for another eight days.

Keeping up our conventional strength

By Michael Evans
Defence Correspondent

ISSUES DEFENCE

There is one aspect of the great defence debate on which all three political parties appear to agree: the need to maintain or strengthen Britain's conventional forces.

Briefly, Mr George Younger, the Secretary of State for Defence, has consistently said during television election interviews that the Trident programme would not result in the run-down of conventional forces. He has pledged that the Tories would stick to a Royal Navy fleet of "around" 50 frigates and destroyers and that there would be no move to opt out of the European Fighter Aircraft programme for the RAF.

Labour's promise is that all the savings from the cancellation of Trident — put at £6 billion by Mr Kinnoch — would be spent on improving conventional defence. The Alliance, anticipating that it would also save money by deploying a "cheaper" nuclear

deterrent than Trident, plans to strengthen the conventional capability.

But it is difficult to see how any of the three parties would be able fully to live up to their pre-election promises. In fact, although Mr Younger has not wavered, the spokesmen for Labour and the Alliance appear to have changed their wording by degrees over the last two weeks.

Mr Denzil Davies, the Labour spokesman on defence, said on ITV on Monday that some of the Trident money would have to be spent just to "maintain" the existing conventional forces. Anything left over would then go towards "improving" the defences.

The Alliance position has also become clouded. At the start of the campaign, the message was that its alternative to Trident, such as submarine-launched cruise

missiles, would be cheaper. Now it is admitted that there would be very little difference in cost. So would anything be left to transfer to the conventional kit?

Because the defence argument is focussing mainly on the nuclear issue, the conventional side is taking a back seat — apart from the political skirmish over Mr Kinnoch's remarks about Britain's ability to make Soviet occupation "untenable".

However, both Labour and the Alliance agree that after the election the party in power would be forced to undertake a major defence review, simply because, they argue, there would not be enough money to pay for the long list of requirements currently in the pipeline. While admitting that certain items would have to be taken out each year — or "moved to the right" — to make way for commitments such as the six Awaacs being bought from America, Mr Younger rejects the need for a wholesale review.

But the European Fighter Aircraft which is being developed in a collaborative programme between Britain, West Germany, Italy and Spain, threatens to be a prodigiously expensive project. The current RAF re-equipment programme, involving the Tornado, has turned out to be more expensive than Trident. The RAF wants 260 EFAs, each costing probably about £20-£25 million, to replace the Phantom interceptor and the Jaguar ground attack aircraft.

The pledge to keep 50 ships will also pose problems for whoever is in power, unless the defence budget is increased in real terms. There are currently 47, although the first Type 23 frigate, HMS Norfolk, is due for launching later this month. Every new frigate will cost more than £120 million and, unlike Trident, which will take an increasingly smaller percentage of the budget once it is in place, the cost of frigates and submarines is escalating all the time.

ELECTION SUMMARY

Howe attacks Healey over nuclear U-turn

Sir Geoffrey Howe, Secretary of State for Foreign and Commonwealth Affairs, yesterday accused Mr Denis Healey of performing "intellectual gymnastics" by reversing his position on nuclear weapons.

Sir Geoffrey, speaking on the *Today* programme on BBC radio, quoted a statement once made by Mr Healey, Labour's spokesman on foreign affairs, which said: "If unilateralism went into a Labour manifesto I would fight to change that policy before the general election; if I failed I would not accept office in a Labour government."

Sir Geoffrey said that unilateralism, now a part of the Labour manifesto, was the reason why Dr David Owen and others had left the Labour Party. "Why has Denis Healey not had the integrity to do the same?"

Mr Healey retorted that Sir Geoffrey was descending to levels of personal abuse.

No glitter for Steel

Mr David Steel yesterday rejected criticisms that his campaign style was "boring", and said he would not put on "a singing and dancing show".

Responding to a demand from Mr Cyril Smith for more razzmatazz, the Liberal leader said that he believed there should be "a proper balance between showbiz stuff and serious electioneering".

Last night Mr Steel was due to meet his advisers to discuss plans for the last days of the campaign.

Risking his neck

Mr Roy Hattersley yesterday ventured where Mr Norman Tebbit feared to tread and gave a hostage to fortune over Labour's promise to cut unemployment.

Asked at a London press conference if he would be worth re-electing if Labour failed to lower unemployment by one million in five years, the opposition treasury spokesman said: "If you want me to say no to that I gladly will because the idea we won't do it in five years is clearly preposterous."

Swingometer gives way to technology

The BBC is billing its election night coverage as the greatest technological event in television history.

The late Robert MacKenzie's celebrated "swingometer" has finally given way to the latest in BBC gadgets: "The Battleground" — a giant new computer graphics display.

As soon as Gallup's 4000 poll comes through after the close of polls, the BBC will predict the new make up of the House of Commons. The battleground, featuring the 124 most marginal seats, will appear on the screen.

* If a Labour win is forecast, a Labour chart showing the 117 seats which have to turn red will become the set piece of the evening. A similar Alliance, Conservative or no overall majority battleground will be ready to swing into action.

Critical letter

Mr Denis Thatcher, the Prime Minister's husband, said yesterday that he did not "care a damn" that a letter he wrote criticizing Northern Ireland politicians had been revealed by the Reverend Ian Paisley.

Written on No 10, paper and dated May 10, Mr Thatcher's letter refers to Northern Ireland politicians who "steadfastly refuse to do anything at all in the government of the Province".

Ban on car fumes

The next Conservative government will introduce new anti-pollution and noise controls for small and medium-sized cars, Mr William Waldegrave, Minister for the Environment, announced yesterday.

Speaking at Wootton Bassett, Wiltshire, he said that proposed European standards for cars would achieve "huge gains" in controlling the most damaging pollutants.

Hattersley would end tax allowance

By Nicholas Wood, Political Reporter

A future Labour government would scrap the married man's tax allowance as part of a long-term plan for a comprehensive overhaul of the taxation and benefits system, Mr Roy Hattersley confirmed yesterday.

But the Labour shadow Chancellor rejected claims by Mr Nigel Lawson, Chancellor of the Exchequer, that the party had been "somewhat dishonest" in not including the commitment in the manifesto. He also brushed aside Mr Lawson's accusation that, as a result, about six million couples without children of school age, including pensioners, would face an increase in their weekly tax bill of £7.

Mr Lawson said last night: "Mr Hattersley has at long last admitted that Labour would get rid of the married man's allowance. Now we have a better idea how Labour would try to fund some of their extravagant pledges."

Mr Hattersley told a press conference in London that he had announced the so-called secret proposal on the first day of the election campaign.

"The separate taxation plans will be part of the long-term revision of the tax system. This will be introduced in such a way that there are no significant losers."

Mr Hattersley repeated his pledge that under Labour's proposals only people earning more than £26,000 a year would be worse off.

He accused Mr Lawson of also having designs on the

married man's allowance and claimed that under his proposals set out in a Green Paper there would be "very significant losers".

Conservative sources insisted last night that Mr Hattersley had not thought through his scheme to pay for higher child benefits and pensions by scrapping the married man's allowance.

They said it would cost £2 billion and mean weekly tax increases ranging from £7.36 for couples without dependent children to £9.90 to pensioners in employment.

Later, the Chancellor denied that he had dropped his plans for tax reform under which the married man's allowance would be abolished in favour of personal allowances that could be transferred between husbands and wives.

He said that the Green Paper was still on the table. But his tone was cautious, as he added that there would need to be a "very strong basis of support" if he were to embrace the proposals.

It is understood that the Tory plan has run into opposition within the party. Eight years of Conservative rule have proved a bonanza for the rich, the Labour Party said yesterday as it highlighted the "despair and desolation" among the growing number of the poor.

The average wealth of the top 1 per cent of the population had risen from £231,000 to £495,000 and that of the top 5 per cent from £86,000 to £184,000.

Schools plan under fire

The Conservatives' manifesto proposals would give four in five children a "second rate" education, Mr Hattersley said yesterday.

Labour's deputy leader, a product of Sheffield City Grammar School, said the Tory plans meant the return of selective schooling. This would be economically disastrous as well as socially divisive.

Mr Hattersley was referring to the Conservatives' controversial commitment to allow schools to opt out of local authority control at the behest

of a majority of their parents and governors.

Mr Kenneth Baker, the Secretary of State for Education, has said that comprehensives taking this route will be permitted to apply for grammar-school status after a "few years" of operating independently.

Mr Hattersley told a London press conference: "Our secondary schools will be planned and organized to meet the needs of a privileged minority of pupils, leaving the majority of pupils in a second-tier system."

ELECTION 87 X

Party chiefs wary of passions in the Militant territory

By Philip Jacobson

There is something about the feel and taste of politics in Liverpool that sets this sorely tried city apart.

It is not easy to define, but it is none the less instantly recognizable: a blend of raw passion and unabashed prejudice which makes for campaigning at its most elemental, not to say entertaining.

The public relations experts stage-managing every last second of their party leaders' programmes would be hopelessly out of depth here, which presumably explains why the big names are venturing so cautiously into Britain's fifth largest city.

A good many Liverpoolians, of whatever political complexion, derive some ironic amusement from this. Mr Neil Kinnock's fleeting and unannounced visit last week, carefully skirting Militant territory, hardly enhanced his standing in a city that is odds on to return Labour MPs in five of its six seats (the other one looks safe for the Alliance).

As for yesterday's little foray by Sir Geoffrey Howe, peeping into a lion's den where the Tory vote fell through the floor at the recent council elections, it was a lifelong Conservative supporter who observed (expletives deleted) that Central Office probably thinks Liverpool comes under the Foreign Secretary.

Comparing such milk-and-water excursions to the tumult of Mr Arthur Scargill's first election appearance on Merseyside a couple of nights ago, one begins to understand how the tiny Militant faction was first able to seize effective control of Liverpool and why, after the political and financial traumas that culminated in



the suspension of 47 of its councillors, a clearly Militant-tinged Labour administration won control again in May.

The rain had been bucketing down all day, but the Old Swan college gymnasium was bursting at the seams by the time "King" Arthur strode in, hands clasped above his head, to speak on behalf of Mr Terry Fields, the Labour candidate (and former sitting MP) for Liverpool Broadgreen.

A firm supporter of Militant, Mr Fields is no mean orator himself, but everyone knew who had star billing that night and Mr Scargill obliged with a bravura performance.

Enveloped in the smell of wet clothes and strong tobacco down among the crowd, who received me courteously as a representative of the "hyenas of Fleet Street" being denounced on stage, there was no mistaking the intensity of the emotions aroused by Mr Scargill's furious assault on everything Tory.

The overwhelming impression was of people with a visceral belief that Mrs Margaret Thatcher and her ministers are truly consumed with hatred for them and their city and wished to grind both into the dust.

In the public house over the road afterwards, plenty of confirmed Fields supporters agreed that the last Labour Government had done Liverpool no financial favours and that Militant had made serious mistakes when they were in control of the city.

"But they promised to build thousands of new houses in the rotten slums and create thousands of new jobs for people on their knees for work, and they did it."

What about the cost of all that, those controversial loans from French, Swiss and Japanese banks to get around Whitehall's spending restrictions that have now landed Liverpool with a debt that some estimate at about £800 million and crippling interest repayments?

"Look pal", a large man said out unkindly, "everybody is in this bloody pub is up to their eyes in debt and looking for work. Who gives a stuff how much we owe the gnomes of Zurich?"

The magnitude of the financial crisis that will confront

the city next year — a possible budget deficit of up to £50 million and the prospect of every penny of capital advances being consumed by repayment of existing debts — is generally, if sketchily, appreciated. Yet ordinary voters in Liverpool do not appear to consider this a burning election issue.

One man who feels very strongly that they should is the veteran Liberal politician Sir Trevor Jones.

A great man for turning phrases (he once accused the Thatcher Government of "doing to this city what Attila the Hun did to Christianity"), he assails Militant's "deceit and Houdini sleight of hand" in juggling Liverpool's books for so long and says that the newly elected city council contains just as many hard-line leftists as before. "Mr Kinnock is fooling himself if he thinks he's swept out this particular nest of Tross."

The thought that many Liverpoolians may consider the coming election somehow irrelevant to their future worries Sir Trevor deeply.

"We're down and nearly out here, watching neighbours like Manchester start on the path back up. Anybody with a brain can see that another Tory government is not going to be all sweetness and light for us."

Like most Liverpool insiders, he expects the Labour vote to hold more or less rock solid if only as an expression of abhorrence of Mrs Thatcher.

"But even if Labour gets it, there's virtually no chance they will be ready to bail Liverpool out. The Militant factor has completely tarred our name in the financial community, and our business is going to come in here with the city council as it is now."

Having won a clear majority of votes cast in the May council election, the Liberals cling to the hope that those who despised the Conservative slate to doves will now help them to oust one or two of Labour's high-profile Militant supporters. The next round of council elections in May 1988 will, Sir Trevor predicts, finally deliver Liverpool to his own party.

By then, it is generally agreed, the city will be experiencing the sharpest bite of the "future financial chaos" predicted by its alarmed district auditor at the height of Militant's powers. To this day, there is uncertainty about how deeply Liverpool is in back to the foreign banks, how much the previous council's "creative accounting" still bites.

But one thing seems crystal clear. If the crunch comes — many would say when — the city is going to need all its rare spirit and resilience to pull through.

Chatting with a very visible Liberal



Mr Cyril Smith, the Liberal candidate for Rochdale, talking to Mr Alan Hudson, a local butcher, in a shop. He canvasses as he shops — blithely, good-humoured, greeting most of the shopkeepers by their first name and never too busy to stop for a chat.

Indeed, Mr Smith has virtually dispensed with the set rallies and formal canvassing. Relying on his unmistakable visibility, he is happiest

strolling around the town he has given his life to as a councillor, mayor and MP for the past 15 years.

(Photograph: Barry Greenwood)

Cornwall's adoring Tory ladies cheer Cecil on his way back

By Alan Hamilton

Mr Cecil Parkinson strides into the sitting-room at 10 Downing Street accompanied by his wife, Ann, a trio of supporters and a round of warm applause from 200 party workers.

He sits at a blue-draped table while the rubicund Mayor of Falmouth slumps in Denis's favourite armchair opposite a portrait of Disraeli. The rehabilitation of naughty Cecil is complete.

But it is only a cardboard illusion. He has arrived, in a dismal Cornish rainstorm, to address the faithful in the Princess Pavilion, Falmouth, where that very evening the Falmouth Amateur Operatic Society are attempting a stage version of *Yes, Prime Minister*.

Cecil milks the moment. "I didn't think we arranged our backcloths as well as the Alliance, but this is ridiculous." His wife, seated beside him in regulation may-and-white Maggie frock, gazes up at his considerable height as though trying to spot bats in the rafters.

Cardboard the set may be, but the party workers of Mr David Mudd's Falmouth and Camborne constituency are in no doubt that they would like him to become familiar with the real No 10 again after his self-imposed absence.

"Nice to see you back", they say, shaking his hand warmly. "Hope to see you in the next government." They are mainly ladies of a certain age. Cecil charms them.

But to business, and to the defence of the First Lady (her Majesty excepted, although one sometimes wonders). "Labour is now using its traditional mixture of bribery, fright and personal attacks on our leader", Cecil says, waving his hands like an angler describing a salmon.

Labour has an orchestrated smear campaign against the Prime Minister, he claims. "Kinnock clicks his fingers and says: 'Be more unpleasant than usual, boys'. I think it is incredibly unwise."

Mr Kinnock to invite the public to measure him up against the Prime Minister.

"Mr Corbush chose to speed 11 hours with our Prime Minister discussing world issues. Mr Kinnock argues about whether he had 20 or 25 minutes with President Reagan, who doesn't even remember he was there."

He is not, he says, going to waste time demolishing the Alliance, which seems a grave tactical error in Cornwall of all places.

But he does force himself to tell a story about Mr Roy Jenkins, allegedly asked long before the Union of the Davids

if he would ever join a centre party. "I don't want to spend the rest of my political life playing my fuddled fiddle in the muddled middle", Cecil said Roy said. It probably sounded better in the original.

He goes on to extol the Government's record, and then momentarily sounds as though he is about to shoot himself in the foot. "Do you realize that in this country a man earning £65 a week pays a higher rate of tax on the sixty-sixth pound than an American multi-millionaire pays on his millionth dollar?"

That seems a pretty fair condemnation of *Two Pence Lawton*, but Cecil adds hastily: "We are trying to bring that level down. I am sick of hearing well-heeled socialists say the country doesn't need or want tax cuts."

One thing Cecil, who was once nearly the candidate for Truro and who still has a house near by, cannot get away from is Cornwall's high unemployment.

He is asked about it repeatedly during the day by local reporters, but can plead only that it is not the Government's fault that the world tin price collapsed on top of two miserable summers. "If the unemployment rate is above average in some places, that means it is below average in others."

It's no good; he hasn't really got an answer.

But in the lunchtime drizzle in Launceston town square, in the heart of the North Cornwall constituency that the Tories snatched from John Pardoe, the local Tory candidate Mr Gerry Neale comes to Cecil's rescue. It is a proper old-fashioned hustings, a local tradition maintained at every election, but the Tory is the only one to turn up, addressing a crowd of 100 drenched supporters from his Pope-mobile-style campaign van.

Cecil has just done the joke about Roy's fuddled fiddle, which does not raise so much as a titter this time. Mr Neale takes the microphone and asks rhetorically: "Who says Margaret Thatcher doesn't care about Cornwall?"

He then tells an heroic story of how, at the height of the Falklands War, with HMS Sheffield just sunk, the Prime Minister stopped him in the division lobby and asked him how Launceston's aluminium ladder factory was faring.

Cecil, meanwhile, is among the crowd shaking hands with me and all. "We do hope you will be in the next Cabinet", an adoring lady says. As far as the faithful are concerned, Cecil no longer needs an aluminium ladder to climb from the pit of his temporary disgrace; he's back.

When all may not be what it seems

By Alan Massie

Party political broadcasts are now so slick that one longs for the old fireside chat. They are now as deceptive as soap powder ads, and, as with them, you cannot tell whether the people featured are real or actors. Labour's Scottish party political broadcast about education showed a concerned parent, by name Robina Goodland. Was this, one wonders, the same Robina Good-

land who stood as Labour candidate in Orkney and Shetland, in 1983?

Labour may say that the Tories started this trick with their line of Young Conservatives impersonating a dole-queue in 1979, but it leaves a nasty taste in the mouth.

Are those people in party election broadcasts giving out their own experience and opinions, or are they speaking words they have been hired to speak. And if the former, we should know more about them, in order to be able to evaluate what they say.

Meanwhile, Mrs Shirley Williams was discussing the all-important question of whether the status of women had improved under the Tories. To see her engaged on this sort of debate is to realize what a loss she has been to our political soap opera.

Indeed, exposure to television over the election period might convince anyone of the universality of *Dallas*. Spotting the likeness can at least be offered as a parlour game to beguile theedium of repetitive assertions. If this seems frivolous, blame the quality of the debate.

There was higher quality when Mr Gordon Wilson of the SNP and Mr Dafydd Elis Thomas of Plaid Cymru met Sir Robin yesterday. Both took a detached view of the Westminster Show and were therefore able to talk like reasonable men. They even got a good caller, a Mr Morgan, who claimed the Prime Minister as Celtic. Sir Robin: "Mr Morgan, you seem to be a bit eccentric." Mr Morgan: "I am." But neither Mr Wilson nor Mr Thomas seemed eccentric at all.

SAYINGS OF THE DAY

● The Tory Party promised law and order. It delivered crime and riots — *Mr Clive Soley, Labour spokesman on home affairs.*

● Are we really asked to believe that the only people who can never negotiate, never compromise, never consider that anyone else may have a better idea than them are Mrs Thatcher and Mr Kinnock? — *Dr David Owen, the SDP leader.*

● Mrs Thatcher has turned her back on the north of England — *Mr John Smith, Labour trade and industry spokesman.*

● Labour want to remove incentives and to penalize enterprise — *Sir Geoffrey Howe, the Foreign Secretary.*

● I said on television the other night I thought this campaign was the dirtiest of all and that is still my view — *Mr Edward Heath, the former Prime Minister.*

Livingstone's extremist politics made a burning issue by his opponents

Mr Ken Livingstone was standing outside the Central Middlesex Hospital in Brent, having gone to address a luncheon meeting of nurses, only to find nobody there. What, a radio reporter asked him, did he think of being one of the Left-wing candidates named on the Alliance's list of "101 Damnsations"?

"I would have said if I had not been on it," countered Mr Livingstone brightly. "But, like the film of *101 Dalmatians*, it's a pretty spotty list."

In Brent East, an unlovely swathe of north-west London that encompasses most of Willesden, Cricklewood and Neasden, the burning election issue is the extremism of Mr Livingstone's politics, at least according to his opponents. The Labour candidate, whose party machine found him a seat in the dying days of his beloved GLC by engineering the de-selection of the long-time sitting tenant, Mr Reg Fresson, would presumably think otherwise, but he declined to talk to *The Times*.

His principal opponent is the attractive, 39-year-old pregnant and unmarried Conservative candidate, Miss Harriet Crawley, who at least acknowledges that the affable Mr Livingstone is "a charming snake". But, she says, his well-quoted observation that everyone is fundamentally bisexual is the statement of a desperate man. A combination of Mr Livingstone's reputation and the voters' experience of the Left-wing Brent Council, particularly in the field of education, may be sufficient to evaporate the 4,834 majority that Mr Fresson enjoyed in 1983.

In Brent East, the nuclear debate is not just about weapons; it is about families. A

CONSTITUENCY PROFILE

Brent East

CANDIDATES
K. Livingstone (Lab)
Miss H. Crawley (C)
D. Finkelstein (SDP/All)
M. Litvinoff (Gm)
R. Dooley (Ind Lab)

1981 % Own occ 41.1
1981 % Loc Auth 22.5
1981 % Black/Asian 29.9
1981 % Mid 52.8
1981 % Prof man 16.0
1986 electorate 61,396

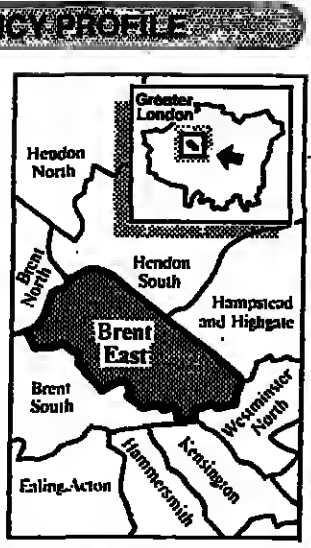
1983 General Election: Fresson, R (Lab) 18,363; Lacey, P (C) 13,529; Rosen, M (SDP/All) 6,598; O'Leary, J (Ind) 299; Downing, G (GWP) 222; Reddy, K (Ind) 88; Mid 4,834.

Key: % own occ: proportion owning their homes; % Loc auth: proportion of council tenants; % Black/Asian: proportion from New Commonwealth or Pakistan; % Mid: proportion of non-manual workers; % Prof man: professions & higher management.

great many voters, according to Mr Livingstone's opponents, object to the council's declared education policy of teaching children alternatives to the nuclear family, and raising their awareness of homosexuality. Objectors are particularly strong in the immigrant community.

Tory hopes are not borne out by local election results, although they did snatch back one ward at a recent by-election. From being a huge council with three Liberals holding the balance of power, Brent is now firmly in Labour control with an overall majority of 18. Since taking full control last month the Labour majority has withdrawn co-operation with the police and no longer attends the active local police community committee, which is well supported by Brent's ethnic groups.

Realistically, Miss Crawley does not expect the Conser-



Mr Ken Livingstone: nurses did not turn up to hear him.

didate, Mr Miles Litvinoff, a 36-year-old book-keeper, and by an Independent Labour candidate, Mr Riaz Dooley, a former London bus conductor who set up his own travel agency and is now known as The King of Bucket Shops.

The official Labour candidate appears sufficiently untroubled by Mr Dooley and his other opponents to spend much of his time supporting candidates in other constituencies. "Mr Dooley is not a member of the Labour Party," he is an entrepreneur whose business will do well out of the publicity," he told an interviewer. "I think he will owe me a free holiday at the end of it."

Alan Hamilton

● The SDP/Alliance candidate for Oxford West and Abingdon is Mr Christopher Huhne, not Kahne as stated in yesterday's constituency profile.

Tories have handsome lead, but they are not in the clear

By Robin Oakley, Political Editor

The Conservatives have a handsome lead in most polls, but they are not yet out into clear water as last night's poll on BBC2's *Newsnight* makes clear. On several of the issues that matter in this campaign they have yet to persuade the electorate that they have convincing answers.

True, when voters in 73 marginal constituencies were asked on May 29-30 who had the best policies for the country the Tories were in the lead.

They earned top rating from 36 per cent of electors to the Conservative/Labour marginals and 39 per cent of voters in the Conservative/Alliance marginals. Labour was second, with 30 per cent to 19 per cent for the Alliance in the first group and 24 per cent to 23 in the second.

But the gap has been closing. Compared with the corresponding poll on May 11-13 the margin between Conservatives and Labour in the key seats where the old enemies are fighting each other had closed from 13 per cent to 6 per cent, with Labour up five points from 25 and the Tories down two points from 38 per cent.

What is interesting is to look at which issues count as the deciding ones with the supporters of each party. Jobs and unemployment count particularly highly among Labour voters at 68 and 66 per cent while they rate only 27 and 30 per cent concern among Conservatives. Education rates pretty evenly among Labour and Conservative supporters, but just that little bit more among Alliance supporters.

Health care rates 53 per cent concern with Labour in Con/Lab marginals and 46 per

POLL WATCH

cent with Alliance supporters, but only 24 per cent with Conservative supporters.

On defence the picture is reversed: it is of much more concern to Tory supporters than the "caring" subjects. While 51 per cent of Conservatives in Con/Alliance marginals see defence as important, only 11 per cent of Labour supporters do.

The table spells out the real political lessons. It records how the different parties' policies on these key subjects are rated not just by all voters (to the second column under each subject) but (in the first column each time) by those who have identified the issues as important to them.

So in Conservative/Alliance marginals, for example, we see that among those who consider unemployment one of the most important issues the Conservatives are rated as having the best policy by only 16 per cent, compared with

the 49 per cent who believe that Labour has the best solutions, a net minus of 33 per cent for the Tories. On defence, only 12 per cent of those who are concerned about the subject see Labour as having the best policies.

In the Conservative/Labour marginals among highly concerned voters the Tories earn a net minus of 41 on unemployment, a minus of 46 per cent on health care, and a minus of 11 per cent on education.

But on defence the Conservatives win a plus of 47 per cent and on law and order, despite much campaigning by both opposition parties, they are held to have superior policies by 26 per cent more of those placing special emphasis on those issues than Labour, their closest challenger.

MORI interviewed a representative quota sample of 1,420 adults in 73 Conservative-held marginal constituencies throughout Great Britain. Interviews were conducted face-to-face between 29-30 May. Copyright MORI/The Times.

PARTY WITH THE BEST POLICY

Conservative/Alliance marginals										
% of those naming issue as important (% of all respondents)										
Party	Jobs	Health	Education	Defence	Law/order	Unemployment	Health	Education	Defence	Law/order
Con	16 (27)	16 (23)	35 (32)	67 (52)	57 (44)	49 (37)	53 (42)	32 (30)	12 (20)	12 (19)
Labour	24 (20)	26 (21)	26 (24)	18 (18)	15 (16)	68 (66)	66 (66)	27 (27)	30 (30)	27 (27)
Con lead	-33 (-10)	-37 (-19)	+3 (+2)	+55 (+32)	+45 (+25)					

Conservative/Labour marginals										
% of those naming issue as important (% of all respondents)										
Party	Jobs	Health	Education	Defence	Law/order	Unemployment	Health	Education	Defence	Law/order
Con	16 (28)	13 (24)	30 (30)	64 (49)	48 (43)	57 (42)	59 (46)	41 (37)	17 (25)	22 (25)
Labour	24 (20)	26 (21)	26 (24)	18 (18)	15 (16)	68 (66)	66 (66)	27 (27)	30 (30)	27 (27)
Con lead	-41 (-14)	-46 (-22)	-11 (-7)	+47 (+24)	+26 (+18)					

Source: MORI

Soft voice of the hard left

Socialist saint or silver-tongued devil, David

Blunkett is a politician who has built a national reputation by beating the hard-left drum in Sheffield — though he has not been adverse, his critics tell Brian James, to muffling the notes when it suits him

In the land of the blind, they say, the one-eyed man is king. But in the land of politicians, squinting one-eyed for a glimpse of the main chance, the blind man may be king-maker.

There is no greater certainty in this election than that the sightless David Blunkett is about to inherit Jon Maynard's 15,000 majority in Sheffield Brightside. Nor are there many who deny that destiny, rather than his guide-dog, Teddy, is about to lead Blunkett to much, much higher things.

In the public houses along Firth Park Road, this son of these sprawling estates is greeted with the fond local pride that Grantham beams on grocers' daughters: "Our Dave's on his way. You down there have seen nowt yet." That from a supporter. "Blunkett? He has been a ruler up here. Now he wants to rule the country." That in the sensibly low profile Tory Office.

Not since Herbert Morrison has a civic leader moved on to true national importance. David Blunkett now looks a better bet than Ken Livingstone to don his mantle. A fluent, persuasive speaker — only those fingers tracing lightly over Braille notes betray that the flow of figures and quotes stem not entirely from his head — he never needs to raise his voice nor "rubbish" a questioner to make his point.

He was born blind 40 years ago. His father, a gas-worker, died in an industrial accident during his infancy. In a bookless world, his O and A level, his degree in political theory, his postgraduate teaching certificate, are marks of great achievement. So, too, are the milestones of his 17 years as a Sheffield councillor, seven years as the City's leader. Gibes about the People's Republic of South Yorkshire are for outsiders. In the city they talk of the enviable services, transport, housing, jobs and welfare that he has provided.

Better still, Blunkett, with the blind man's marvellous ear, picked up the stirrings of unease in the fringes of his party. He most publicly bucked Neil Kinnock on curbing the Militant Tendency, lashed at trendy Yorkshiremen who wanted to ban the word "black" from reference to accident black-spots, and devastatingly routed those who wanted to lavish money on schemes for disadvantaged minorities. "I am disadvantaged," he said. "Don't dare label me as someone needing pity."

It is odd then, that Blunkett should leave people who know him slit-eyed with suspicion about his aims. People in opposition parties. And in his own. A Labour Party insider, understandably shy with his name, said: "David Blunkett is going for the top. The very top. He has never made a single false step."

Why then has so powerful a potential figure played so low-profile a part in the election? He has put in the miles to visit other constituencies, certainly, but that calm, pleasant voice has been heard only on regional radio, non-networked television. Blunkett's party comrade helped compile this scenario: if Neil Kinnock pulls off a startling victory, he will not want to remember Blunkett as a man with whom to share the prize, and thus a political rival. If Neil Kinnock loses badly, Blunkett won't want to be remembered as a man who must share the blame. Thus he remains a potential replacement.

Mary Glyn, his young Tory opponent, says Blunkett has certainly softened his position. "But it is not for me to ascribe to that a motive." Her agent, Christine Smith, who fought Blunkett for eight years as a Tory councillor, has no similar inhibitions: "He is a very clever, very dedicated man. He is as left now as he ever was — but shrewder with it. Sure, he says all the right things — but only after he has let wrong things happen.



Blunkett, London bound: "I do not intend to spend long years walking between the backbench and the bars"

"He is against pandering to minorities. But we have an ethnic unit costing a fortune. He is against loopy leftism. But our policy unit spends a million a year. This was the first city to fly the red flag, the first to have a Nelson Mandela building. Blunkett is against Militant. But Derek Hatton worked here under him for

three years — this was a learning centre for people like that. He is proud of Sheffield's achievement. Next year it will be bankrupt, with the bank debts he has left.

"This clever, ambitious man will run rings around Neil Kinnock. You'll all fall for him."

There was clearly going to be no

shortage of subjects to discuss when I drove with Blunkett for three hours to and from a television debate in Birmingham. Our driver chose the off-motorway route over the hills, and David Blunkett selected a scenic route for our conversation — so many glimpses of the pleasing in the man's character and beliefs, so

little of the ugly realities of political landscape.

But he was pretty rough-tongued in his early days in Sheffield politics: "Under the most ideological government of recent times, the atmosphere everywhere was electric with antagonism. My own responses were in tune with that. It was wrong, and unproductive. I have learnt to be more subtle. And I know it works."

"A good example is our dealings with the Chamber of Commerce. God, there used to be some purple rhetoric. We exhausted all that. Now the chamber and the city council co-operate."

"You know what we have achieved. We have defended services, improved them. Gave the people for 12 years a transport service to boast about. Created 2,500 full-time jobs. Improved housing for those who didn't want to snatch at one of the right-to-buy bargains."

But at what cost — the flight from the city of industry because of the level of rates, the distress of home-owners facing £2,000 annual demands?

"I am not apologetic about that. There was simply no choice. If that was such a bad policy, why did the people not vote us out?" Because they weren't paying the bills. Businesses were. "We could have cut services. That would have meant losing 7,000 jobs. Devastation. Instead, 900 local firms have contracts with the council. A huge benefit."

So the time arrives for David. Blunkett to step up to a national platform? "Not step up. I am already there in the NEC, chosen by the constituency parties — the only non-MP up to now. I have been a part of this election team and its thinking from the start."

He has no illusions about the Commons. "There will be lots waiting there to trip me up." From your party or the other? "Ha! Let's just say there are politicians lying in wait. Some who think I am already too big for my boots. That is a danger I recognize."

What will be his immediate future if Labour wins? "That's up to Neil. I am not naive, and in our party the shadow cabinet get the cabinet jobs. So no great aspirations, immediately. But I have had seven years of the best possible experience. False modesty would be silly. I have not started out for Westminster intending to spend long unproductive years walking

between the backbench and the bars."

What if Labour loses? "Not contemplating that. No, that's a silly answer. It just invites you to speculate. What I say is that if there were to be new shadow cabinet elections I must be interested. I have a lot to say. And I have to be taken notice of, because of my support from the constituencies. They really do have to listen to me in that role."

That, no doubt, makes him feel powerful? "That no doubt, makes me feel responsible. There will be a lot of talking to be done in the first few days of the next Parliament — and too much of it will be about who is backing who, instead of who is backing what."

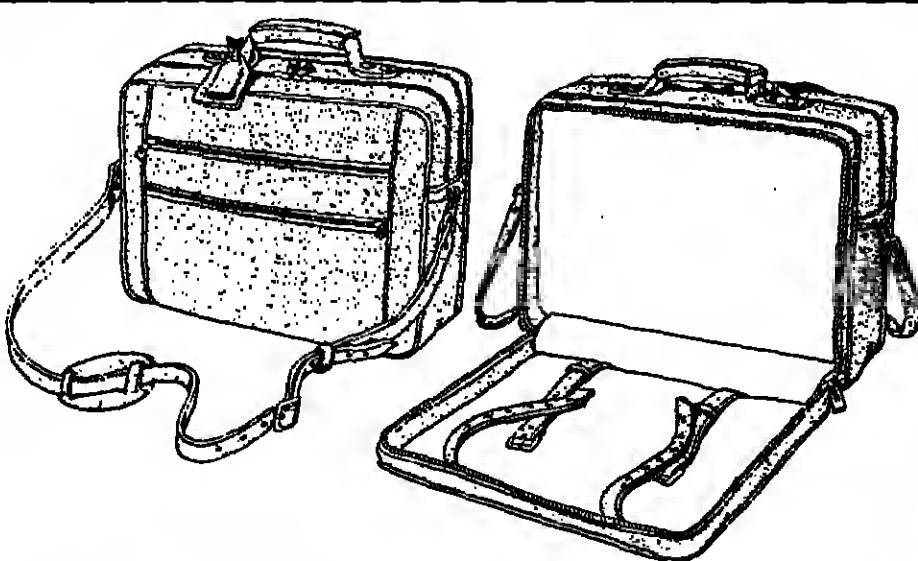
Blunkett insists he despises labels. Yet the fresh-painted sign "moderate" is no great hindrance as the wings of his party start dealing with himself as conduit: "Moderate? Um? Well I was surprised not to get on the Alliance list of 101 Labour lefties. Not bothered, nor hurt, exactly. But surprised. Because I am of the left."

'I have a lot to say — and they really do have to listen to me'

As proved by what beliefs? Blunkett listed nationalization — starting with the banks and insurance companies (including re-nationalization of gas and Telecom, re-paying only the issue price). A non-nuclear defence. Phasing out private education. Restoring tax-cuts and adding a wealth tax. And dealing dismissively with the Lords ("Flood it — with our lot") and the Monarchy ("Keep the top few — so long as they don't cost much")

Could a sightless man, even a man as bright as he, go so far to "change Britain" — from the bottom up — with the handicap of needing others to do his reading and yet others to spot the stalking enemies? "I have an instinct, a sense, a smell for coming trouble. I couldn't have survived seven minutes, let alone seven years, as Sheffield's leader without it. I'll know what's happening in the corners of the room. And what to do about it."

THE TIMES LEATHER HOLDALL DESIGNED FOR THE PROFESSIONAL



Here is an ideal way to carry everything you need for those short overnight business trips. This high class black leather business holdall has plenty of space and compartments to hold your clothes and documents without squashing or creasing. It consists of two main compartments with zip closures and two subsidiary compartments. Inner straps are attached to one main section which will hold your suits securely whilst you travel. At the side of the case is a pouch with a pen-holder incorporated for extra convenience. There is a choice of a detachable shoulder strap or a carrying handle. To ensure complete security a padlock and key are attached to the holdall, plus an address tag (also in

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The holdall measures 18" in width, 14" in height and 7" in depth (approximately). It is made from top quality smooth leather and will serve you in style for many years.

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Owen's naval battle

Someone may well be tugging at David Owen's sleeve during his travels over the next few days and saying: "My liege, I have sighted the Spanish Fleet off the Scillies", or words to that effect. For while Owen plays a Drake-like game, attempting to break the mould of British politics on a national scale, a threatening issue is looming over the horizon of his own patch, the Plymouth constituency of Devonport. There are those who think it is time he stopped gallivanting round the country and paid full attention to dealing with the local foe.

It is a three-cornered fight in a large, struggling area. David Owen had just under a 5,000 majority over the Tory last time and a comfortable 11,000 more votes than Labour's bad third.

But even uncommitted observers predict it will be a close thing this time, with a slice of Dr Owen's vote possibly reverting to Labour. The source of the excitement lies beyond a long, bleak, barbed-wire-topped construction running like a miniature Berlin Wall along the western edge of the constituency. Behind it is the historic Royal Naval Dockyard, source of the area's wealth and main centre of employment.

Government policy has put the running of the dockyard into the hands of a private consortium, although the actual site and the infrastructure still belong to the Ministry of Defence. This, together with the run-down of conventional forces, has already cost around 4,000 dockyard jobs, with another 3,000 lay-offs said to be imminent; and the "dockyard factor" is the prime election issue.

Neil Kinnock's anti-nuclear

While David Owen is busy nationwide, a dockyard crisis is looming in his own constituency

commitment may be a dubious electoral asset elsewhere, but in Devonport the Labour candidate, Ian Flintoff, has been able to woo the voters with his tale of Labour's 50-year-old ship navy, with a dockyard restored to the Civil Service and enough work on conventional naval forces to keep it going even for the children of the present workforce.

Labour's naval spokesman, Martin O'Neill, was almost doing the hornpipe and singing "Hearts of Oak" in Plymouth's Hnnicknowle working men's club yesterday, as he talked of ordering more hunter-killer submarines and re-fitting frigates to keep the dockyards humming until at least the 1990s.

As for Dr Owen, Labour claims that not only will the Alliance defence policy cost dockyard jobs, but so will the doctor's own admission that it should remain under private management.

With Owen elsewhere, the Alliance fort in the gentler corner of the constituency, furthest away from the dockyard, was yesterday manned by 22-year-old Jon Aarons, the full-time agent, recently of Exeter University.

"Dr Owen feels that he is on the box in people's houses every night," says Aarons, "and that that is a more powerful way of getting his message across than by tra-

ditional doorstep campaigning."

But what about the dockyard? "He was at the forefront of the campaign against privatization, but now he feels that we have got to be realistic and work with the current management. The unions in the yard agree with him about this. What we do feel, though, is that the workers should be offered shares in the enterprise and that their pension rights should be guaranteed."

But aside from details of dockyard policy, Dr Owen has the advantage of national charisma which the Alliance claims goes down well in Plymouth. "The Plymouth voters have always liked personalities," says Aarons. "This was, after all, the place which sent Lady Astor and Hare-Belisha to Westminster, not forgetting Michael Foot."

Certainly no one has forgotten Mr Foot. He turned up in his old constituency yesterday in support of Ian Flintoff, who is a man with a certain charisma of his own. Flintoff matches David Owen's two sons and a daughter exactly, and as an actor who has been with the Royal Court and the Royal Shakespeare Company he knows all about self-projection and the technique of the doorstep.

While these two slug it out over the dockyard, the Conservatives' Tim Jones, a well known, solid local figure, is quietly waiting for the voting statistics to even out to his advantage. Ironically, if the dockyard factor does pull votes for Labour it could be to the eventual advantage of the Tories, who have been painted as the arch-villains of this particular situation.

Pearson Phillips

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Moving around: David Owen campaigning in Birmingham

CONCISE CROSSWORD NO 1273

ACROSS

- Assess (8)
- Boast (4)
- Flier (7)
- Bid (5)
- Sail rope (5)
- Hide away (5)
- Goose up (5)
- Lodging inn (5)
- Impassive (5)
- Bounds (5)
- Dye (5)
- Disparaged over (7)
- Modern car ferry (2-2)
- Cheer up (8)

DOWN

- Lessens in degree (6)
- Distressing (8)
- At stem (3)
- Warren officer (8.5)
- Log platform (4)
- Rabbit colony (6)
- Distinguish as unlike (8)
- 5p coin (8)
- Broth cauldron (8)
- Light cavalryman (8)
- Ravine (6)
- Couple (4)
- Hang back (3)

SOLUTION TO NO 1272

ACROSS: 1 Crocus 5 Stripes 8 Elk 9 Aplomb 10 Indeed 11 Toss 12 Insecure 14 Undergraduate 17 Virtuoso 19 Army 21 Charge 23 Avary 24 Owl 25 Crayon 26 Yankee

DOWN: 2 Repro 3 Crow's-foot 4 Sibling 5 Gaze 6 Red 7 Pierrot 13 Caucasian 15 Neither 16 Anomaly 18 Odium 20 Tense 22 Ray

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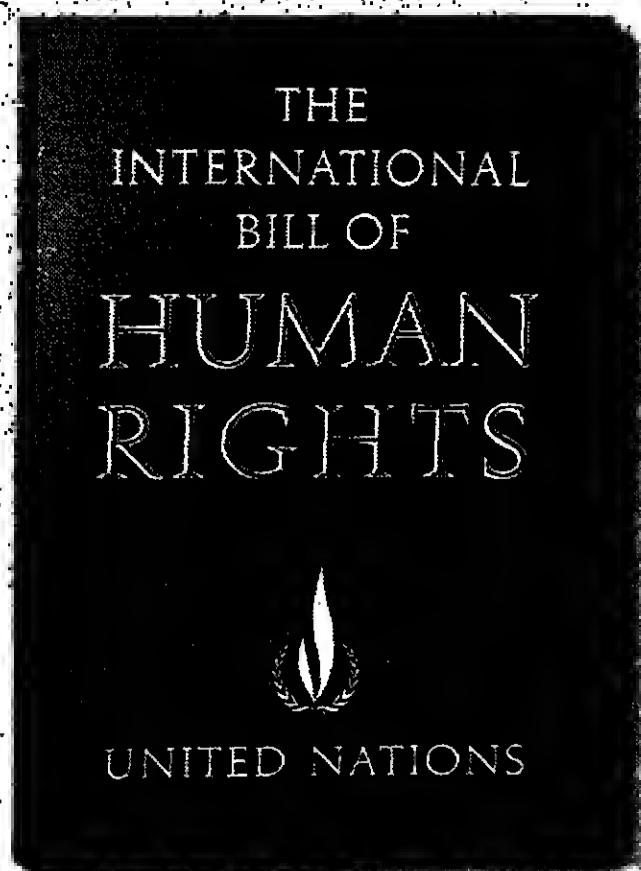
WARNING:

In 8 days you could lose the freedom to choose your child's education.

It is a basic liberty of parents "to choose for their children schools other than those established by the public authorities." A Labour Government ratified this in the United Nations Covenant in 1976.

The European Convention on Human Rights recognises it, too. And that is binding in international law.

"The State Parties to the present Covenant undertake to have respect for the liberty of parents...to choose for their children schools, other than those established by the public authorities..." United Nations Covenant on Economic, Social and Cultural Rights. (Art. 13[3])



But now Labour appear to be fudging the issue of making education a state monopoly.

Their manifesto doesn't say they *will* abolish independent schools. And it doesn't say they *won't*. But voters need to know one way or the other before June 11th.

Because in November 1986 Neil Kinnock said: "Eventually we hope to make it illegal to charge for education."

And Roy Hattersley said: "We certainly will initially reduce and eventually abolish fee paying education."

The last Labour Party Conference voted overwhelmingly to take independent schools into public ownership.

Yet all you will find in Labour's manifesto is a bit that reads: "We shall...stop the diverting of precious resources that occurs through the Assisted Places Scheme and the public subsidies to private schools." What is this supposed to mean? They are not subsidies to the *schools* - only to *pupils* on merit or need.

There is no mention of the *real* subsidy - every parent who sends a child to an independent school pays for state education through tax and rates. This saves the government £750,000,000.

Considering the importance of the issue to millions of voters, why have Labour left out the bit that matters?

Labour could abolish independent schools. But not with any pretence of democracy.

About three-quarters of the British public consistently oppose abolition of independent schools when polled by MORI. 70% of trades unionists feel the same. So do the great majority of Labour voters.

The case for independent schools is not just a legal one. The alternative to them is a State monopoly of education. Who wants that? Not the British people. Nor any other democratic society.

Independent schools contribute variety, quality and innovation to our education system. They offer day or boarding, co-education or single sex, traditional or experimental approaches, religious or non-denominational, schools for the gifted and for special needs.

Alarm bells are ringing even among those who are not involved with independent education.

This is, after all, a relatively new Labour policy: the Party has moved a long way from its position in the '50s and '60s. *Aneurin Bevan* said that he would not prohibit independent education. And *Hugh Gaitskell* said: "To forbid parents under any circumstances to pay for the education of their children is to go too far in interfering in people's liberty."

Without this freedom of choice, there would be nothing to stop the State imposing its political ideas on every school.

Labour's view of independent schools does not fit the facts.

Two thirds of children in independent schools come from families where neither parent went to an independent school. At least 83,000 children are receiving education either free or for reduced fees. 25,000 are on the Assisted Places Scheme (which is supported by 60% of Labour voters) and the rest are being helped by the schools themselves - thanks to charitable status.

The SDP/Liberal Alliance aren't entirely blameless either.

They plan to phase out Assisted Places and 'review' the charitable status of schools, even though Sir Russell Johnston, the leader of the Scottish Liberal Party, has written (May 1982): "Those who seek to remove this (charitable status) are almost always those who wish to destroy independent schools." Furthermore, legal opinion is that removal of charitable status would breach the European Convention on Human Rights.

How to get the full facts.

For your free copy of a Fact Pack which tells you everything you need to know about independent schools and the threat they face, telephone the ISIS (Independent Schools Information Service) Association: (01) 630-8793/4/6/7. Or write to: David Woodhead, National Director, ISIS Association, 56 Buckingham Gate, London SW1E 6AG.

Britain cannot afford to lose hundreds of successful schools. These schools should be available to more, not fewer, families. And parents want to keep their freedom of choice.

Please send this to your Parliamentary candidate.

I value the freedom to choose an independent education, even if I don't use it.

Signed _____

Name _____

Address _____



THE TIMES DIARY

All change at t'chapel

Methodism, that traditional Labour recruiting ground, appears to be withdrawing its backing for that Great Party of Theirs. An admittedly non-definitive Methodist Recorder survey of June 11 hopefuls reveals that only three of the faithful hope to enter the Commons for the first time on the Labour ticket: Hilary Armstrong, daughter of Ernest Armstrong, the retiring deputy speaker, Paul Boateng and David Blunkin. In comparison the Alliance is fielding eight Methodists, one of whom, Roger Roberts, is a minister. They hope to sit in the Commons alongside Alan Beith, the Liberal deputy leader and lay preacher. Edward Rogers, a former president of the Methodist Conference, tells me that although there has always been some tradition of Methodist Liberalism, the shift is real enough. "It's now the Alliance that gives the impression that Labour once did — a movement more influenced by Methodism than Marx." The Tories have only four Methodist candidates, but they do include two government ministers — Rhodes Boyson and Tony Newton.

Mustard keen

Neil Kinnock's sure-footed stomp around the country stumbled momentarily this week when, accompanied by full escort, he descended on the Derby factory of Reckitt and Colman. The firm, which employs 400, was pleased enough to see him but slightly surprised at being singled out for the honour. Last year it donated £30,000 to British United Industrialists, an organization that channels funds to anti-Labour outfits including Aims of Industry. The gaffe evokes Labour's 1983 campaign, which contrived to send Denis Healey to a factory making parts for Argentine warships. To make things worse this time, one of the Derby factory's main lines is household aerosols, blanded by greens the world over for eroding the earth's ozone layer.

Plans by fashion designer Katherine Hammett to cut a record in go with her pro-Alliance Vote Tactically T-shirt have gone awry. I hear that she could not get the co-operation of the right-on record companies she approached or their more lefty artists.

Nap selection

For a man whose party had only eight seats in the last parliament, David Owen is a man of irrefragable confidence. Election bums from his Devonport constituency describes him as "widely tipped as this country's next Prime Minister." Puzzled, I phoned Owen's campaign headquarters which was responsible for publishing the leaflet. Isn't Margaret Thatcher widely tipped to stay at No 10? "What we mean is the next prime minister after Thatcher." And what about David Steel, I asked. "Our position on that is quite clear. An Alliance prime minister would be the leader of the party with the most seats." So who is tipping him as next prime minister? "Mrs Thatcher for one, and that's good enough for us." Perhaps I should remind Owen that Mrs T is said to have predicted he would be the next Tony PM.

In the wild

Shirley Williams' decision not to seek election as provost of King's College, Cambridge, the post held by her former husband, Bernard, means that it has gone — perhaps more appropriately than to a politician — to an animal behaviour specialist, Patrick Bateson, 49, who is the Cambridge professor of ethology and a fellow of the college, will take over Professor Williams' job in December. Mrs Williams is the Alliance candidate for the marginal university town, and said she would not stand for the provostship because she wanted to concentrate on her parliamentary campaign.

Essex County Council has wisely rewritten the Russian language version of its tourist brochure aimed at Soviet seamen who come ashore at Tilbury. Where the first draft invited them to "escape to Essex" the booklet now suggests merely that they "explore beautiful Essex".

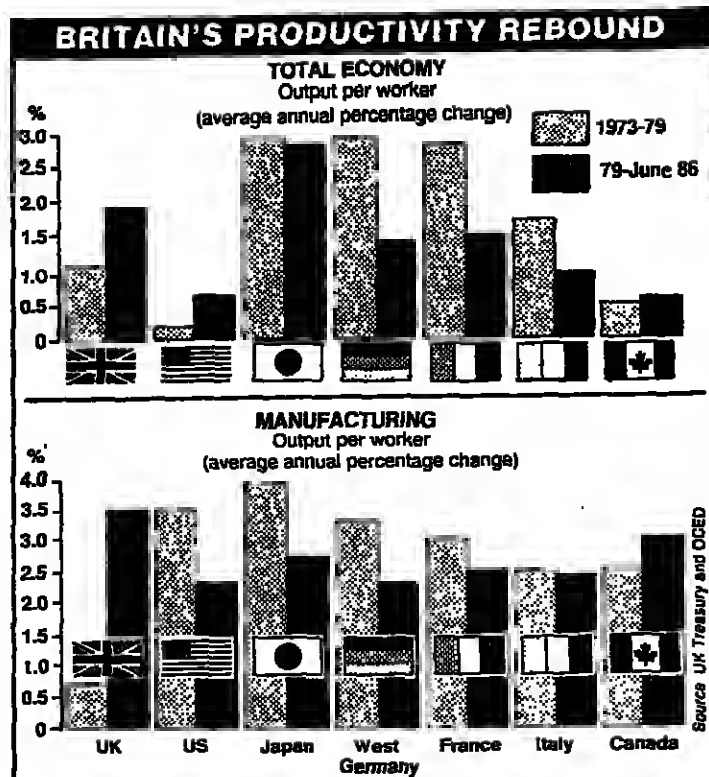
Bibliograble

A valuable stash of medieval Greek manuscripts, donated to Highgate School by the Victorian philanthropist Bernard Angelica Burdett-Coutts, is to be auctioned by Sotheby's later this month. The manuscripts were discovered last year in four Rinco cartons in the strongroom of solicitors Bower Cotton and Bower as they prepared to move offices. The school's headmaster, Roy Giles, admits that until then the gift had been entirely forgotten. It is estimated by Sotheby's to be worth around £50,000. The find has certainly excited Christopher De Hamel, Sotheby's medieval manuscript expert, who says it is now impossible to send comparable manuscripts out of Greece. They arrived bound up in string, torn and dusty. Though they could not be said to be the discerning collection of a lifelong bibliophile there is something terribly venerable about them. And one knows with Baroness Burdett-Coutts there will have been nothing underhand about their provenance.

PHS

The slumberer awakes

How does America see Britain in the run-up to the election? Yesterday's Wall Street Journal carried this report by Peter Norman and Barbara Toman, its staff correspondents in London



London is emerging as a premier international financial centre. Some industrial sectors like chemicals and newspaper publishing have prospered; others, such as high-volume auto making, mechanical engineering and man-made fibres, have declined.

Many companies have not survived the Thatcher years, partly because the government's early policies subjected them to a drastic cost squeeze. When, in the early 1980s, the government didn't respond to industry's pleas for help, the result was a deep recession that greatly accelerated the shift from a manufacturing to a service-based economy.

Manufacturing output now accounts for only 24 per cent of British gross national product, down from 29 per cent in 1979. The service sector, meanwhile, has boosted its share of GNP to 57 per cent from 54 per cent. Manufacturing industry has shed about 1.9 million jobs in the Thatcher years, with half disappearing in the first three years of Conservative government as Britain experienced its worst recession since the last war.

Though manufacturing output currently is rising at a relatively strong 4 per cent annual rate, production remains 4 per cent

work. Britain has areas of inner-city deprivation and pockets of deep poverty. Random violence and occasional rioting preoccupy politicians and the news media.

The "underclass" of permanently disadvantaged people who escape both the responsibilities and benefits of society has emerged as an unwelcome but officially unrecognized by-product of greater reliance on market forces to govern the economy.

More positively, deregulation and reduced dependence on the state has brought a revolution in British performance and attitudes. A booming service sector has absorbed some but not all the lost manufacturing jobs and, more importantly, become a cradle for entrepreneurship.

The Conservatives took office in 1979 determined to defeat double-digit inflation and reduce income taxes. But their high interest rate policy took no account of the country's emerging status as a major oil producer. Moreover, a decision to finance income tax cuts by raising the standard Value Added Tax rate to 15 per cent from 8 per cent temporarily boosted the nation's inflation rate, which other policies were designed to cure.

Oil plus rigid monetarist counter-inflation policies caused a spectacular rise in sterling's value in the first two years of Mrs Thatcher's first administration. The soaring pound and consequent loss of industrial competitiveness forced industry to make plant and labour cutbacks to survive. The government — in marked contrast to its predecessors — turned a deaf ear to pleas for subsidies.

If the recession made surviving industry stand on its own feet, the curbing of trade union power gave it more power to manage.

In March 1984, the National Union of Mineworkers flouted new legislation prohibiting strikes without a ballot by workers and began an illegal stoppage to protest at pit closings in the coal industry. The government, which left industry to fight alone against foreign competition, rallied the forces of law and order behind its trade union laws.

The miners' failure and the defeat earlier this year of print workers in a bitter dispute at a new printing plant owned by Rupert Murdoch's News International have marked the end of an era in British trade unionism. A new generation of union leaders advocates co-operation with employers in the interest of getting a better deal for members. "There's more emphasis on working together," says Bill Jordan, president of the Amalgamated Union of Engineering Workers. "Confrontation has proved to be a job destroyer."

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Jo Grimond

Grand gestures but no jest

Fashion demands that parties at a general election must have portentous manifestos and heroic slogans. Not much laughter in this election so far. In Orkney at one election which I fought the Tory slogan was simply "Ban Jo". The name of the Tory candidate was John Firth. My wife presented a nomination paper on my behalf entirely signed by John Firth.

If the Alliance must have a slogan I suppose "The time has come" is as good as "Forward by the right" or "Time for a change". But it raises the question, "For what has the time come?" In the last week of the campaign, abuse will take up much of the time. But the Alliance must find a few minutes to sharpen up the reasons why we think this is a particularly important time. It must catch public attention by a style of its own.

I do not myself feel that this election will lead to moves such as followed those of 1906 or 1945. Unless Labour's defence policy is put into effect I can see no outcome so disastrous as the defeat of Home Rule in Gladstone's day. But the pressures are building up, the time is coming, if it has not actually come, when we shall have to change some of our habits and reform some of our bureaucracies.

We shall have to do so not because of attachment to some political theory but because people see that these habits lead to an unsatisfactory way of life, that our institutions no longer serve them and that we are abusing the possibilities at our disposal.

It is strange that at a time when Britons are richer and public expenditure higher than ever before, individuals are more in debt and all organizations, except the City of London, claim to be short of money. The trouble lies in failed expectations, frustration, the irritation bred by seeing our wealth wasted, the spectacle of inequality bred not by ability, nor even by birth, but by manipulation and inside knowledge.

The time has come for changing and opening out politics by raising new possibilities and expectations. That cannot be done fully in two general elections. In an election the ball must be played when it lands and it is often put into play fortuitously. But nevertheless how it is played is important.

What should determine how the Alliance plays the ball on taxation, health or education, for instance, depends on how we see the underlying causes of our troubles. Can they be solved only by the government spending more public money? Clearly not — yet higher public expenditure is a major part of the promise of all parties and the sole part of some policies.

Yet unless we find new ways of doing things and give people new motives there is no reason why greater expenditure should not end in more dissatisfaction, violence and destruction of the cities. Nor will the money be there unless the wealth is created.

To create genuine — as against paper — wealth, new structures are needed in industry. Labour is bankrupt of ideas, its prescription for our troubles is more of the same pseudo-medicine which helped to create them. The Tories

have made moves in three directions which if not new have not lately been popular: parent influence in schools, wider ownership and enterprise. None is to be despised.

But the Tory attraction to them seems paternalist rather than populist in inspiration. Nor do these policies seem an integral part of a general programme to spread power and wealth. Power in industry will still rest with directors and managers appointed by themselves or the large institutional shareholders. Power in politics will rest with the party machines. I believe the realization, perhaps faintly formulated, that they have lost control over those who run their lives is one of the main reasons why people are disappointed.

Liberals should take care. They have caught the largely middle-class disease of committee-sitting, with all its dreadful paraphernalia of minutes, agendas and position papers, and tend to see participation as a glorious heaven of endless committees.

But that is not how everybody wants their lives to be run. In an ideal and truly liberal world we should all have the means and intelligence to make our own choices. As that is not the case we want those who run our affairs to treat us as equals and pay attention to our views and needs. I am not sure that people mind very much whether the schools are run by parent-governors, headmasters or local authorities so long as they are run for the sake of people and not bureaucracies.

It is said that Winston Churchill, when presented with a perfectly respectable and well cooked pudding, complained, "This pudding has no theme". Perfectly respectable political manifestos may lack a theme or even a joke which could lend them a distinctive taste. When it considers the faults of the old moulds which need breaking, the Alliance might consider that politics has become depressingly dull. Could it emulate Mathias Rust who landed his aeroplane without benefit of parachutes in Moscow in the centre of paternalist pomposity?

The Alliance has talked excellent sense in the election campaign. It would be silly for it to devote all its energies now to the knockabout Tory-Labour battle in the last week. Let it fire some shots, by all means, but let it make clear that the Tory v Labour battle is not its battle.

Its battle is still against the mould: the mould which has reduced politics to a contest between bureaucrats and public relations officers or worse, in which the public interest is largely sustained as at a horse race, by guessing who is going to win: the mould which excludes new ideas and has drained from politics the zest which it ought to generate.

A little irreverence in the manner of Herr Rust would do no harm. Can there be any spectacle more absurd than a solemn competition between Mrs Thatcher and Mr Kinnock to show for television who is the most "caring" or "concerned"?

The author was leader of the Liberal Party, 1956-67.

however... Simon Barnes Conned on all continents

The first time I arrived in New York I was full of fear. So is everybody. I might get mugged; but worse, I might look silly. Within five minutes my worst fears were realized. I arrived at Pennsylvania Station 'bout a quarter to four, as one does, and at once a young man in a baseball cap asked me if I wanted a cab. I said that I did; he at once took my bag to the street. I smiled; and New York cab drivers were supposed to be unhelpful.

But this chap was not a taxi driver. He dumped my bag at the side of the road and hailed a passing cab. "Here!" I thanked him for his kindness and gave him a dollar, but he said the rate for such a service was five dollars. I paid him five. Like an idiot.

But everyone is an idiot in a new town. When you don't even know how to make a telephone call, let alone get from one place to another, you are vulnerable, foolish, idiotic. This worries people, puts them in great fear of travelling. But the point is to pay your five dollars with a smile; it is not a wicked rip-off, it's the wholly justifiable payment of Idiot Tax.

Idiot Tax is levied by every airport taxi in creation, and I have paid it times without number. "Very sorry, forgot to switch meter on." "Fare is 100 baht one person, you are two person, so fare is 200 baht." "All taxi fares gone up — see this chart." "We said one-fifty rupees, yes?" No, we said one hundred. "Then I leave you here."

"Fridays all fares are double." "This quick way, mister. Too much traffic other way." "One dollar each piece luggage." "Meter broke."

You have to pay for the privilege of being a stranger. You pay either Idiot Tax on demand, or you have it deducted at source by a five-star hotel, one which hires out its own limousines. The wiser, or at least the poorer, man pays Idiot Tax with good grace.

Once you have stomped up a few times you begin to get your eye in. For an Englishman this tends

to mean losing your fear of bargaining, your terror of the market-place, the British traveller's quite literal agoraphobia. You learn by your mistakes, which makes me one of the most learned travellers ever to set foot abroad. You travel on, sustained by a precarious faith in the ultimate good nature of man, ever fearful that one day you will make such an idiot of yourself that you will never be able to travel again.

I was in Trinidad for the cricket when I got on the wrong bus. An easy thing to do, since bus routes are a somewhat vague concept in Trinidad. It was just after midnight, and after 20 minutes' travel I noticed that I was heading in totally the wrong direction. I'm quick like that. The people showed me the place to wait for the right "bus" and I dismounted and left them.

The road was deserted, the street lights non-existent, the shadows deep. I had no idea in the world where I was, save that I was somewhere in or around Port of Spain. I stood by the side of the road, feeling puny, white, and alone. And at once two men materialized from the shadows. Both had ragged knee-length trousers, both were bare-chested, both wore dreadlocks that fell to the navel. Both were over six foot.

Ah, I thought. This time, I really have rather blown it. One said: "Hey man, can you spare me a dollar?" I gave him five and felt mean. He thanked me with good grace. He and his companion disappeared into the night as silently as they had come. Shortly afterwards, with the help of an illegal taxi, I was back at my guest house in the hills outside town. I had paid five dollars Idiot Tax as a charge for making a total fool of myself; it seemed immensely good value.

My traveller's faith in man, like a wobbly toy, receives how often a blow, but somehow always seems to stand up again. But one must pay one's Idiot Tax with a good heart, and travel onward.

Whatever the election result, Dennis Kavanagh sees no change for Labour

Why Kinnock will survive

Elections are cruel tests for party leaders. A prime minister who loses an election effectively loses all, as Heath and Callaghan found out. The leader of an unsuccessful opposition party knows that there will be malcontents who will say the party would have done better with someone else and doubt that it could win under him next time.

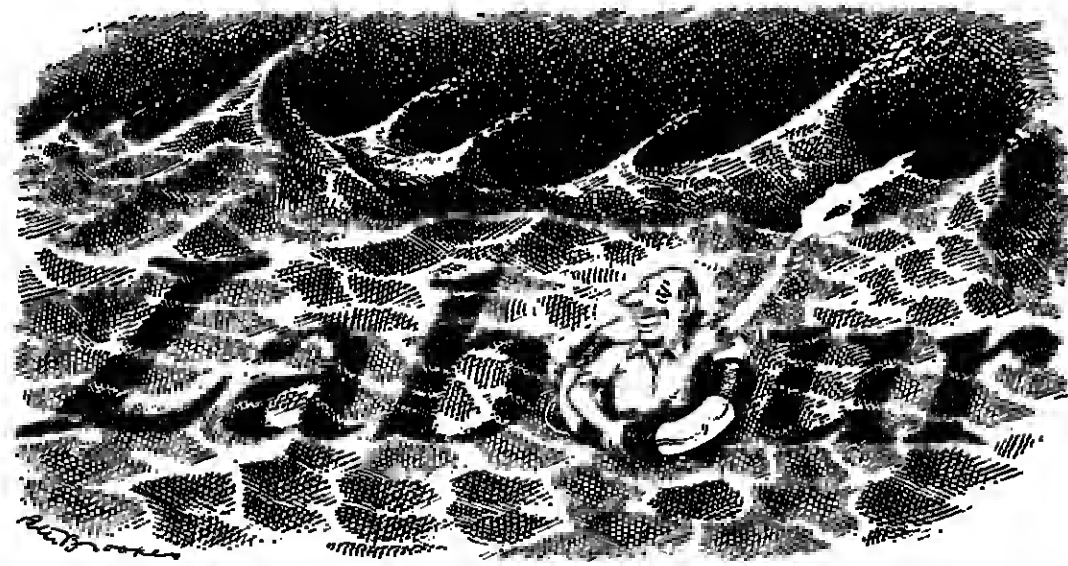
Of the two major parties the Conservatives have been more ruthless in dispensing with leaders who fail to gain or hold office. As the normal party of government it has placed a high premium on electoral success. The leaderships of Balfour and Baldwin hung by a thread after they lost elections. Sir Alec Douglas-Home was persuaded to stand down in 1965. In June 1970 party elders, anticipating a Labour victory, planned to tell Heath that enough was enough. Similar advice was tendered after his party's defeat in October 1974, but Heath ignored it.

Since 1935 the only Labour leader who has obviously not gone at a time of his own choosing was Michael Foot. The problem has been of leaders deserting the party, notably Ramsay MacDonald in 1931, and two former deputy leaders, George Brown and Roy Jenkins. Labour entered the present campaign fearing that if it continued to trail badly in the opinion polls it would be difficult to deflect the question: is Kinnock another Foot?

There is a Kinnock problem for the electorate. In April's Gallup poll only 26 per cent thought he was doing a good job as Labour leader, with 63 per cent disapproving, a score of minus 37. Mrs Thatcher had a score of minus seven. Steel, plus 28 and Owen plus 31. The approval scores on the eve of election for previous successful opposition leaders were: Wilson (1964) 38 per cent, Heath (1970) 28, Wilson (1974) 38, Mrs Thatcher (1979) 43. Only Foot with 19 per cent in 1983 has had a worse rating. The halo effect of Kinnock's leadership election in 1983 has worn off.

Voters like Kinnock's personality. He outscored Mrs Thatcher on being in touch with ordinary people, personal warmth and uniting the country. But on questions relating more directly to leadership capability — strength of personality, decisiveness and gaining respect for Britain abroad — he lagged far behind until the last week or so. It had looked like the one-sided Foot-Thatcher contest.

Unlike Foot, Kinnock does not carry the scars of the 1979-83 parliament with him. The legacy of the winter of discontent, blood-letting over the party's constitutional changes, a divisive deputy leadership battle between Healey



and Benn, the departure of right-wingers to the SDP, and the government's success in the Falklands doomed Labour in 1983. There was no alternative.

Kinnock has had a much easier ride. He has earned it through his skill and courage and has profited from the party's "never again" reaction to 1983. He has tamed the party conference and national executive, routed the hard left, installed his own people in key positions in the party apparatus in Walworth Road and has had his way on the manifesto.

It is difficult to think of any postwar Labour leader who has enjoyed such a dominance throughout the party. Indeed the party has virtually abdicated the running of the election to Kinnock.

As leader, Kinnock has subordinated everything else to electoral success. Only 12 months ago, with Labour ahead in the polls, the talk was of Labour's remarkable recovery from 1983 and how much of this was due to Kinnock. Veteran frontbench colleagues enthused about his hard-hitting speeches at conferences and the left accepted the marketing of the party.

Yet today the electoral pendulum has swung back nearly to 1979, a bad result for Labour (Conservatives 44 per cent, Labour 37 per cent). Kinnock has so far gained rave notices — in part the consequence of the party's much reduced expectations. He is having a splendid campaign, his personality thrust boldly at the electorate. He is a man of the people, and his warmth, toughness, and indignation at Thatcherism may strike a chord with a significant number of people.

Even if the party ends up with approximately its present number of seats or is overtaken by the

Alliance in popular votes it is still unlikely that Kinnock will be made the scapegoat by a disillusioned party. It will be less a Kinnock problem than a more general "is Labour fit to govern?" post-mortem. This is the issue which has long dogged the party. The divisions and rows make the party leadership appear weak and undermine its credibility as a party for government.

Kinnock's assets are the same as when he was elected: youth, widespread support in the party and lack of an alternative leader. In 1983, facing three other candidates, he gained more than 90 per cent of the union vote, more than 70 per cent of the constituency vote and nearly 50 per cent of the vote of Labour MPs.

The complicated new machinery for electing Labour leaders makes it difficult to unseat him. Neither John Smith nor Roy Hattersley, for example, can match his support in the unions and local parties, and these dominate the electoral college.

One scenario visualized by the other parties in the event of Labour doing badly is for the left to challenge the failed leadership. This is what happened after 1959 and after 1979. On this view, 1987 will be Labour's last stand and the party will split again. Such hopes are likely to be disappointed.

The left has largely had its way on policies, particularly defence, state investment and social ownership, and since the decline of Benn the mantle of Aneurin Bevan has fallen on Kinnock himself. Unlike Bevan, Kinnock will find the unions acting as his praetorian guard.

An alternative route is for Labour to attempt to mobilize a coalition of minorities — homosexuals, blacks and "women" — as in London. But this strategy is

already discredited and blamed by Labour leaders for the party's extremist image.

Kinnock's main concern will be to appease other front-benchers in the party concerned more with winning elections than with ideology. They will expect him to do what Gaitskill did after the 1959 election defeat — to weed out extremists, fight the "loony left" and return to the one person-one vote system in the party. It is when he has hammered his own left wing that Kinnock has scored most effectively in the press and parliamentary party.

Assuming it has lost the 1980s, what is Labour to do with the 1990s? Social change, political geography and the political agenda are likely to be even more unfavourable. Population movement from the economically declining North to the booming South, from cities to suburbs, continued reduction in the size of the manual working class (now less than half the workforce), and the rundown of nationalized industries and public sector payroll will take their effect.

Even more voters will be home-owning, white-collar, non-unionized workers in the private sector. On defence, local government, housing, education, taxation and privatization a radical third Thatcher government will have moved things on.

Another bad defeat for Labour may well mark the end of the road from 1945 and lead to a realization that Labour alone cannot oust the Conservatives. Yet it is a measure of Kinnock's dominance that he is still likely to be the central figure in any centre-left realignment.

© Times Newspapers, 1987. The author is Professor of Politics at the University of Nottingham.



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THE SPIRIT OF '79

Mr Kinnock, in his television interview with Sir Robin Day on Monday, forecast that inflation would rise from its present level of slightly over four per cent to perhaps seven per cent after the election. To many voters, it would have come as a relief to hear him for once bidding for the anti-inflation vote. Then the realization would have dawned: Mr Kinnock was talking about what inflation would be under a Labour Government.

If the leader of the Labour Party says it would go as high as seven per cent, to what heights would it really soar? Mr Kinnock said he was prepared to see a "trade off": higher inflation for lower unemployment. He envisaged "a temporary surge that would take us above five, six, say seven per cent, and then recede".

The passage about inflation was typical of Mr Kinnock's remarks as a whole. He favoured "ultimately" what he called government participation "on behalf of the people by the Government in the organization, ownership and control of industry". To anyone over 40, those are the words for nationalization. He favoured too the repeal of the laws banning secondary picketing. To anyone over 30, those are the words for union power — sometimes violent. When there was last a coming together of all those forces — state-owned industries, union leaders dominated by potentially violent pickets, strikes intended to safeguard wages after a period of high inflation — it produced the winter of 1978-79.

Mr Kinnock was said to be pleased with his performance in Monday's interview. Perhaps he and his camp thought that he had "stood up" to his interviewer. But there are more things to winning voters than simply telling Sir Robin out to interrupt.

The interview was the most revealing of the campaign so far. It contained nothing as cataclysmic as the one two weeks before when Mr Kinnock suddenly started chatting about the prospects for a Soviet occupation, and thus

unleashed the issue (defence) which his handlers had successfully kept hidden for a week. But, in the end, Mr Kinnock's remarks about a Soviet occupation could have meant anything — so confused were they.

On Monday, however, he identified himself with inflation, pickets, closed shops and nationalization. Voters know what they mean all too well. Whatever else is thought of her, Mrs Thatcher is generally credited with mitigating the worst effects of all four.

Inevitably, at some point, the country will cease to be grateful to her for doing so. Politicians are not given credit for their achievements indefinitely. Perhaps that ingratitude will become clear as early as June 11. If so, Mr Kinnock will not have suffered by campaigning as the man of 1979. But it is as well to remember that that is what he is.

In one vital respect, however, he is different from the Prime Minister of 1979. Unlike Sir James Callaghan, but like many other politicians, Mr Kinnock still thinks employment can be increased by a bit more inflation. In using the word, Mr Kinnock was more honest than the others — Tory wets and Alliance leaders, as well as Mr Healey and Mr Hattersley.

They tend to talk about "reflation", a word which perhaps they believe is not associated with the unpopular business of prices going up. But, as Sir James knew, all infusions of paper money — unsecured by greater productivity, which they surely would not be under a Kinnock government dominated by the unions — soon need more to keep the "reflation" going.

In the end, the measures needed to avoid collapse produce more unemployment than before. Mrs Thatcher has not yet escaped the unemployment phase of this cycle. Mr Kinnock would return it to the inflationary phase, with the certainty that the unemployment would return.

GULF OF GOOD HOPE?

Into the international gloom of recent months has come one shaft of light: a plan, as yet at an early stage, for an international effort to end the Gulf War. A UN Security Council resolution, still being drafted, calls for a ceasefire to be followed by an arms embargo on whichever side refuses to comply. That is most likely to be Iran.

The most heartening aspect of this development, aside from the distant prospect of peace it holds out for the Gulf, is that it was proposed by the United States and subsequently supported by the Soviet Union. It is believed to be the first example of superpower co-operation at the UN for many years.

The United Nations in New York has long been a standard forum for US-Soviet confrontation. The number, status and activities of Soviet UN officials have been a frequent source of contention. The Soviet foreign minister's annual speeches to the General Assembly were routinely used by Mr Gromyko to lambast the Americans, and it has seemed almost a matter of pride for Soviet delegates to oppose whatever the US proposed.

The sudden outbreak of co-operation represents a change of tone and tactics fully consonant with Mr Gorbachev's conduct of Soviet foreign policy. Which is not to say that it contains any element of altruism. The Soviet Union, no less than the United States, has compelling reasons for advocating a ceasefire in the Gulf and, failing that, any measure — including an arms embargo — that might bring an eventual end to the war.

Like the United States, the Soviet Union has been trying to improve relations with the conservative Arab states and safeguard its oil supplies. Like the US, it has suffered damage and casualties in the war zone. Like the US, too, it has suffered incessant anti-superpower propaganda from Iran, with an additional irritant — radio stations which incite Afghanistan's mujahadeen and Soviet Muslims to insurrection.

Hitherto, however, Moscow has appeared to view the eventual prize of a special relation-

ship with Iran or the remote prospect of a leftist regime seizing power there as reason enough to persist with the niceties of economic and diplomatic relations. Nor has its professed neutrality in the Gulf War precluded it from selling arms — to both combatants.

But this alone also points to the chief limitation of any Security Council resolution which attempts to end the Gulf War by cutting off Iran's arms supplies. In order to be adopted, it requires the support of the other permanent members of the Security Council: Britain, France and China. All — but especially China — are selling arms of some description to Iran.

Even if, as is believed, this support is forthcoming — and, after the beating of Mr Chaplin, Britain has good cause to halt all arms sales to Iran — any embargo still has to be observed. Experience is not encouraging. The eight years of the Gulf War have seen many weapons reach Iran by diverse stratagems. The covert US arms sales, initiated in return for a notional stake in Iran's power struggle and the promised return of American hostages, are only the most flagrant example.

Britain has behaved scarcely better. Self-imposed regulations about oil sales of "lethal" weapons, no "oew" arms orders, no sales of weapons that would "alter the balance of the conflict in the Gulf" and nothing that might foster terrorism have left loopholes through which whole arsenals appear able to pass. That is even before the private arms dealers (operating frequently through central third countries) have begun their work.

A Security Council resolution would signal clearly to Iran that the nature of its regime and its pursuit of the war with Iraq have been found internationally unacceptable. To that extent it would be welcome. It would be doubly welcome if at the same time it heralded the diminution of superpower rivalry in one volatile part of the world. Unless, however, the desire to end the war in principle is accompanied by a readiness in practice to forego some of the profits, the efficacy of the resolution will be severely restricted.

HELP ONE CAN DO WITHOUT

There can be no peace in Sri Lanka until the Tamil terrorists have been beaten. This is the correct conclusion of the government in Colombo. The military offensive which has just ended in the Jaffna peninsula, was preceded by two of the worst atrocities to date: yesterday's killing of 33 bus passengers — 29 of them Buddhist monks — and the recent car bomb in the bus station at Colombo, which left 180 dead and many others maimed. Both episodes illustrate the brutality of the extremist Tamil groups in their dubious struggle for secession.

It is against this background that the Sri Lankan forces have been fighting to win control of parts of Jaffna region from the terrorists. But peace will not be won by arms alone, nor will victory over the gunmen be complete. As Britain has learned in Ulster, the rule of law must be imposed as a pre-requisite.

For the Indian government to enter this fray by offering help to the Tamils is provocative and myopic. If it ever leaves port, the 20-ship convoy which was due to set sail today from southern India, would fly the Red Cross flag and be unarmed. Its food and medical supplies would be not for terrorists but for victims of the fighting around Jaffna. But there are ways and means of helping, and this does not sound like one of them.

Whether the supplies are needed is debatable. The Sri Lankan forces have blockaded the north as part of their offensive and this must have had some impact on the people. The have had some impact on the people. The official response from Colombo to the initiative from Delhi was anyway to accept the Indian offer "in the spirit of good neighbourly relations" — subject to discussions on ways and means. But for India to go ahead regardless

could only upset and provoke the Colombo government. And to what purpose?

President Jayewardene yesterday ordered the Sri Lankan forces on full alert. The most likely result — if the convoy sets sail — would thus seem to be a confrontation in which the cooey would, at very least, be turned back and relations between the two governments would be damaged. The Tamils in the north, for whom the Indian aid was meant, seem unlikely to benefit whatever happens.

In the short term Mr Rajiv Gandhi might stand to gain. If the convoy were to proceed, he could project himself as the friend of the Tamil people. If, as seems more likely, it did not — then the Colombo government would be put in some embarrassment by having to reject a "mercy mission".

Mr Gandhi is under pressure from the Tamils in southern India. This requires him to show some solidarity with the Tamils in Sri Lanka. He is a politician in some trouble anyway. India has its own secessionist movements to contend with. The latest religious riots in Meerut are the latest evidence of its deep divisions. He is not the first prime minister in such circumstances to seek refuge in another country's troubles.

If it is humanitarian aid, all well and good. But interference is unlikely to serve that end. The Colombo government has made errors. With 6,000 already dead, it cannot allow the violence to continue unabated. If Delhi showed more understanding of this reality, it might earn more sympathy abroad for its own problems. As it is, Mr Gandhi should put his own house in order before meddling so audaciously next door.

Ward case and libelling the dead

From Lord Denning
Sir, After a man has died, he can be libelled with impunity. The law says so. Some journalists take advantage of this law. They paint a false picture of the dead man — to the great distress of his friends and relations. What can they do about it? Nothing, except write to *The Times*.

A book has recently been published by Jonathan Cape Ltd called *An Affair of State*, written by Philip Knightley and Caroline Kennedy. Extracts from it have been published in *The Sunday Times* Review. This Review tells of the trial of Stephen Ward in 1963, calling it the "Trial of the Century". It says, in banner headlines, that he was "framed" by the police, who made "totally bogus police charges" against him; and that his private life was "paraded in public by a 'prejudiced prosecuting counsel and judge'".

The Chairman of Jonathan Cape Ltd, in a letter to you published on May 28, supports the authors, saying that "the police investigation of Ward's case and the conduct of his trial led to an historic injustice".

These allegations are completely unfounded and untrue. The trial of Stephen Ward took place in July, 1963, at the very time whilst I was inquiring into the Profumo case. I had to consider closely all the circum-

stances. I had all the contemporary evidence before me, including many of the witnesses. Stephen Ward himself came to see me on three separate occasions. On each occasion for about two hours. On the last occasion he came at his own request to tell me more. He did so.

In fairness to all concerned with his trial (many of whom are now dead) I wish to say that Stephen Ward was fairly and properly prosecuted, tried and convicted. He was not "framed" by the police. The charges against him were not "bogus". The conduct of the trial was beyond reproach. He was tried by Sir Archie Pellow Marshall, one of the best judges of his time. He put the case very fairly before the jury. He showed much consideration in Stephen Ward, giving him bail throughout the trial and even during his summing-up.

A distinguished judge of the High Court (now himself retired) writes to me: "From my experience of him (Sir Archie Marshall) I would describe this book in its description of Archie as a Judge as one long calumny. It angers me, as it must all his friends. It distresses his family."

That is why I write to you — as the only means of redress. Yours sincerely, DENNING, House of Lords, June 1.

and creating exports and employment.

There is scope for this policy to be implemented on a wider scale and both the present Government and a number of us, who have had successful experience in this field, have mounted a campaign which should lead to substantial progress and considerable employment in the next few years.

Regrettably, Labour's policies apparently offer nothing but a return to the past; its policies will not give the necessary encouragement to management further to revitalise British industry and create employment so essential for the future well-being of the nation. Yours faithfully, SIEFF OF BRIMPTON, Michael House, Baker Street, W1, June 2.

Mr Steel's list
From Mr Tony Banks, parliamentary Labour candidate for Newham North West, and others: Sir, Each of the undersigned has the honour to be included in David Steel's list of the 101 Labour candidates he's most scared of. In your editorial of May 28 you write that one of the things that the 101 have in common is that they hate the United States and Israel.

We write to say that in respect of each of us (and doubtless of most of the others of the 101) there is no truth whatsoever in this assertion of yours, and you had no right to make it without checking the facts.

No wonder David Steel's campaign is flopping, since he's wasting his time in such trivial nonsense. Yours etc, TONY BANKS, MARK WILBECK, DAVID BOOKBINDER, JIM CALLAGHAN, TAM DALYELL, JENNY EDWARDS, DEREK FATCHETT, MARK FISHER, MICHAEL MEACHER, JO RICHARDSON, JOAN RUDDOCK, The Labour Party, 150 Walworth Road, SE17, June 1.

Contacts with Aids
From Dr A. M. Gordhandas: Sir, Your report, "Doctors face action if they do not treat Aids patients" (May 22), raises a very important question: to what extent is a professional worker supposed to take personal risks in carrying out his duties before the risks are deemed to be unacceptable?

If the utterings of the General Medical Council, Royal College of Nursing, Mr Gillon and Dr Macara are any indication, then the answer is very simple indeed. Essential worker accepts the risks with equanimity or he/she must be prepared to be thrown out of the profession on the ground of professional misconduct.

Such absolutism on the part of the establishment to refuse to

accept that medical ethics are ever changing could cause problems. Medical ethics mirror the mores of society and as society changes these ethics change.

What the generals may consider to be a fair battle, the troops may call a suicidal mission. If society believes that every life is precious you can hardly blame a health worker for believing that his/her own life is precious as well. We do not need a dictat which may demoralise the field workers to such an extent that the patients will suffer.

A general practitioner has the right to remove a patient from his list without giving any reasons. This can never be classified as professional misconduct. Yours faithfully, A. M. GORDHANDAS, Ashby Clinic, Collum Lane, Scunthorpe, South Humberside.

Viewers and wagers
From Mrs Ann Roberts: Sir, I am so glad that you have changed the location of the radio and television programme listings.

Now I am able to see all the programmes which are not worth watching, whilst my husband is seeing all the racchorses which are not worth backing. Yours faithfully, ANN ROBERTS, 3 Forest Houses, Great Bedwyn, Marlborough, Wiltshire.

From Mrs A. Widgery
Sir, I cannot tell you how dismayed I am to find the television and radio programmes removed to part 1 of *The Times*.

For the unbusiness-minded and the crossword addict their sitting on the (inside) back page of part 2 was ideal. Now once more the aged and short-memoried must be continually flipping the page back and forth to consult the one or the other. Yours faithfully, ALDER, WIDGERY, 20 St Edwards Court, Shaftesbury, Dorset.

LETTERS TO THE EDITOR

Benefits and dangers of credit

From the Director of the National Association of Citizens Advice Bureaux

Sir, Your editorial (May 26) does a disservice not only to the National Consumer Council but also to the millions of families who are in debt and faced with court action.

The NCC quite correctly addresses itself to the problems of this substantial group, many of whom approach our bureaux for help. No one doubts the benefits that credit has brought us — the high level of car ownership would not be possible without hire purchase — and credit can be an important budgeting tool for people on low incomes as well as the wealthy. Credit often ensures that children do not go without shoes, for example.

There is a growing problem of over-commitment resulting from the twin problems of "reckless lending" and "irresponsible borrowing". The continuing growth in credit (now at over £3 billion a month) is resulting inevitably in more casualties. Money education, sensible lending practices and some measure of legislative control would help to reduce this.

However, CABs' concern is with the dramatic increase in debt problems being brought to bureaux every day. These debts are frequently caused by a change in financial circumstances — unemployment, marital breakdown or sickness — which results in a previously manageable budget becoming an unsustainable burden.

Many of these families are faced

Iran and civilization

From the Bishop in Iran (in exile)
Sir, President Reagan may not like the present rulers of Iran, although that did not stop him trying to have secret arms dealings with them. But his abhorrence of a particular regime should not lead him to generalise and call "barbaric" an ancient country which has contributed to the civilization of the world in producing men such as Avicenna, Ghazali, Rumi and Hafiz, as he did today when he was talking about freedom of shipping in the Persian Gulf (report, May 29). Yours sincerely, Y. B. DEHQANI-TAFIL, c/o Church House, 9 The Close, Winchester, Hampshire, May 28.

Population control

From Professor Robert Winston: Sir, Your timely leader, "A world of babies" (May 26) underlines a major need — research into more effective methods of contraception to control the population of our planet. Unquestionably, birth control would be much more acceptable in most countries if it were free of serious side-effects.

The most important area of research is that involving the maturation of the human egg and the first few days after its fertilization. This work, in which British leads the world, will provide information to improve both the efficacy and safety of new contraceptive technology.

The hope must be that a new government will not introduce legislation preventing pre-embryo research on those fertilised eggs produced as a by-product of *in vitro* fertilization treatments which cannot be used for the infertility treatment of the couples concerned.

This vital work must be allowed to continue, rather than to leave such pre-embryos to disintegrate slowly in culture — the only alternative if such crucial studies are banned.

Yours sincerely, R. M. L. WINSTON, University of London, Royal Postgraduate Medical School, Institute of Obstetrics and Gynaecology, Hammersmith Hospital, Du Cane Road, W12, May 26.

Slanging match

From Mr Paul Beale: Sir, Further to Dr Bruckshaw's helpful point (May 23) on *twerp*, to which I was alerted by the citation from Partridge, as editor of the latest edition of his *A Dictionary of Slang*, I have been struck by the number of words expressing contempt for an inferior (usually male) person: not only *twerp*, but also (a random choice) *berk*, *jerk*, *nerk*, *nerd*, *turd*, *cirp*, *smurge*... the list goes on.

Some of these carry plausible etymologies, but that seems almost irrelevant; their main characteristic is the drawn-out "dead vowel" sound. Is this, then, the English coise of disparagement? Contrast the short, sharp "dead vowel" used in many of our nastier taboo words (*ruddy* is a euphemistic, printable example).

My mother has an all-purpose swear-word for venting intense irritation: *bluggars*, which combines hard plosive consonants with the vicious vowels, and, as an exclamation, conveys fury quite admirably.

Incidentally, the *jerk*, *nerd* vowel has crept into the BBC's weather forecast for shipping. Visibility is all too often only "moddrit t' gird". Yours sincerely, PAUL BEALE, 131 Byron Street, Loughborough, Leicestershire, May 28.

with court summonses, warrants of execution and possession orders, severe measures which are often quite inappropriate given the unforeseeable causes of the debt. The reform of our court enforcement procedures is long overdue, although we acknowledge that it will not on its own cure the problems of debt.

The editorial's remarks about the NCC's activities in trying to establish realistic and long-term solutions to these problems are unhelpful to all of us working to improve matters in consumer protection and the credit industry. We are grappling with very complicated legislation and enormous social pressures in an attempt to ensure a healthy balance between the benefits and dangers of a credit-based economy.

Yours sincerely, ELIZABETH FILKIN, Director, National Association of Citizens Advice Bureaux, 115-123 Pentonville Road, N1, May 29.

ON THIS DAY

JUNE 3 1987

£48,500,000 in £1 bond units was poured into "Ernie" in its first year and 23,142 numbers, to a value of £969,760, were disgorged. The top prize has risen from £1,000 to £250,000 and the total monthly pay-out to more than £11 million. The original bonds are still circulating in Ernie, but the odds of any £1 bond being drawn by the "elaborate fruit machine" are now 11,000 to one.

WINNING BONDS ENCOURAGE THE SMALL SAYER

ERNIE'S FAIR RETURN IN FIRST DRAW

From Our Special Correspondent

Lytham St. Anne's, June 2

As the electronic random number indicating equipment (Ernie) threw out a number every three seconds on chattering teleprinters towards the prize list of the first Premium Bonds draw, it became apparent that popular misconceptions of the mechanics of the draw are legion.

Mr Marples, the Postmaster-General, who started Ernie bright and early yesterday, has sound notions about publicity which make it all the more surprising that he permitted the soggy blanket of secrecy which until this weekend has effectively shrouded the Bonds office. The official explanation is that it was intended that the whole thing should "start with a bang" with this first draw. The bang has been loud enough and reverberates still; the 140 Press, radio and television representatives who were invited here have seen to that. But while excitement centres on the lucky numbers, many people are still puzzling about many things connected with Premium Bonds and it will take time to satisfy them all.

During the past six months a number of Pressmen — your Correspondent included — have asked the Post Office to be allowed inside the Bonds offices. These requests have always been refused, with the result that the trickle of information which might have been usefully acquainting the public with the marvels and mysteries of Premium Bonds has been held back only to be released now in an indigestible flood. Political considerations form a partial explanation, coupled with the Post Office's determination that everything should work properly for the first draw — Ernie's career has been one of constant modifications and he was only installed at the office some six weeks ago...

WORKERS' INTEREST

It has been suggested that the Premium Bonds system shows bias in favour of the rich, the argument arising because the "rich", identified in this case as people with the maximum holding of £500 worth of bonds, won 29 of the 96 £1,000 prizes. But the number of winning bonds in the list that begin with Z — the letter indicating a £500 holding — is not at all remarkable. It is in fair proportion to the total number of bonds sold in blocks of 500. Ernie not only quite fairly gives 500 chances to 500 bonds; on recent form in rehearsals he gave the £1 holdings slightly more than their fair share of winning numbers. This coincidence — it is nothing more — pleased the workers here who, for the security of their own jobs, want to see many small savers buying Premium Bonds. Obligingly Ernie continued the trend yesterday by giving the £1 bonds about 8 per cent of the £1,000 prizes instead of the 2 per cent which had been their estimated fair share.

The amounts of the bond holding from which any winning bond comes can be identified by the initial letter of the bonds number. For example A to E in that order signify holdings from £100 to £5, K stands for £10 holdings, and Z for £500 holdings. There are 23 bond denominations identified by letters. The remaining three letters of the alphabet which are not used are, possibly appropriately, I, O, U.

The new idols of the economic 'miracle'

Italy has rediscovered capitalism and may economically have overtaken Britain, but will this new renaissance survive?

Italy will be the host next week in Venice of the summit of the seven most highly industrialized democracies and, more by bad management than by luck, will present a complicated picture of its own supposed "second economic renaissance."

The Italian economy has undergone a transformation in the last few years. The "second renaissance" tag was provided by the American press. The Italians themselves are responsible for the idea that their country has already overtaken Britain to become the fifth world power in terms of economic strength and is now swiftly pursuing France.

The real strength of the Italian position is now being calculated with a certain amount more pragmatism given the fears of an international recession, which would have immediate effects on an economy as vulnerable as Italy's.

The real question which the Italians must seek to answer is whether they are in the midst of a moment of grace or whether their obvious economic energy is just a lucky streak which sooner or later will be exhausted, leaving them with their familiar problems still to be solved, of which the most serious remains the gap between north and south.

One point is clear, and has been a constant in all the more responsible accounts of the state of the economy. Industrial production is following a solid 3 per cent annual increase which in no way reflects a boom.

As Luigi Lucchini, chairman of the Confederation of Industry, told his fellow industrialists in his farewell speech last month: "In the last six years, industrial production has not grown; it was 100 in 1980 and 100 it remained at the end of 1986."

As far as overtaking Britain for the fifth position is concerned, Romano Prodi, chairman of Iri, the huge state holding company, has for months



Gianni Agnelli of Fiat: the face on the magazine covers

been pointing out that if Britain has been overtaken it is not because the Italians have gone forward but because the British have dropped back in the race.

Warnings are frequent about what is seen to be British weakness, particularly in recognizing the true nature of the British role. And so Raul Gardini, now chairman of Ferruzzi, the head of the biggest private group after Fiat, says that Britain may not yet have been overtaken by Italy, but will be shortly if the British do not concentrate to better effect on their place in Europe.

Nevertheless, the real question is not one of what the statistics say about the international placings. This sort of calculation is a reminder of Gore Vidal's early thriller about death in the ballet which saw the leading ballerina die while holding perfectly the fifth position.

There has been a fundamental change in the outlook of Italian industrialists which can be described as psychological or cultural more than a change in the immediate statistics.

To return once more to Signor Gardini, he states explicitly that one of the distinguishing features of the new form of capitalism now taking shape in Italy, which he sees as more sophisticated because more human than the Anglo-Saxon version, is that it is oriented towards the future and not just intended to make quick profits.

He believes that the failures of United States capitalism in Latin America — "where they are unable to

see beyond their noses" — underlines the need for a fresh approach to defining the nature of capitalism by Europeans.

He sees the Italian contribution to this debate as deriving from the consideration that real capitalism never existed in the past in Italy and so, now that it is arriving, can create something totally new as it does not have to follow historic models.

This idea that capitalism has finally appeared on the scene is put forward from many sides, in different forms. Gianni Agnelli, chairman of Fiat and for years Italy's model of what a capitalist should be, points out that the profit motive is no longer an unacceptable notion.

A matter of a few years ago, in a country which was formally one-third Catholic and a third Marxist, profit was not a word that could be bandied freely. Now, with the decline of ideologies of all kinds, the idea of profit has become respectable.

Carlo de Benedetti, the masterful chairman of Olivetti, one of the companies which has symbolized the Italian economic turn-around, sees a transformation of the capitalist system, and, in a recent speech to industrialists in Ravenna, took his own share of the credit.

"Those of you who have followed my constant efforts over the last decade to promote and accelerate, above all by practical measures, the process of transformation of a capitalist system which had been left behind by developments in capitalism elsewhere in the world, know very well

how much I believed in the revival of Italian industry when practically no one was willing to bet on it."

This self-proclaimed knight of the new Italian capitalism goes on to explain: "The rediscovery of real business methods is something which goes far beyond the boundaries of individual companies. It is the culture of the country which has changed, reviving a desire for capitalism, for development which, in the dark years of the great inflation and of the great crisis, had been forgotten."

The state industries have played their role. As part of the industrial restructuring, Eni, the hydrocarbons group, and Iri, the state's holding company, have emerged from a long period of losses and uncertainty.

The habit of international collaboration has grown beyond the historic multinationals, led by Pirelli, because the advance of new technologies has inevitably brought the need for partners in Europe because of the impossibility of success for a company acting on its own.

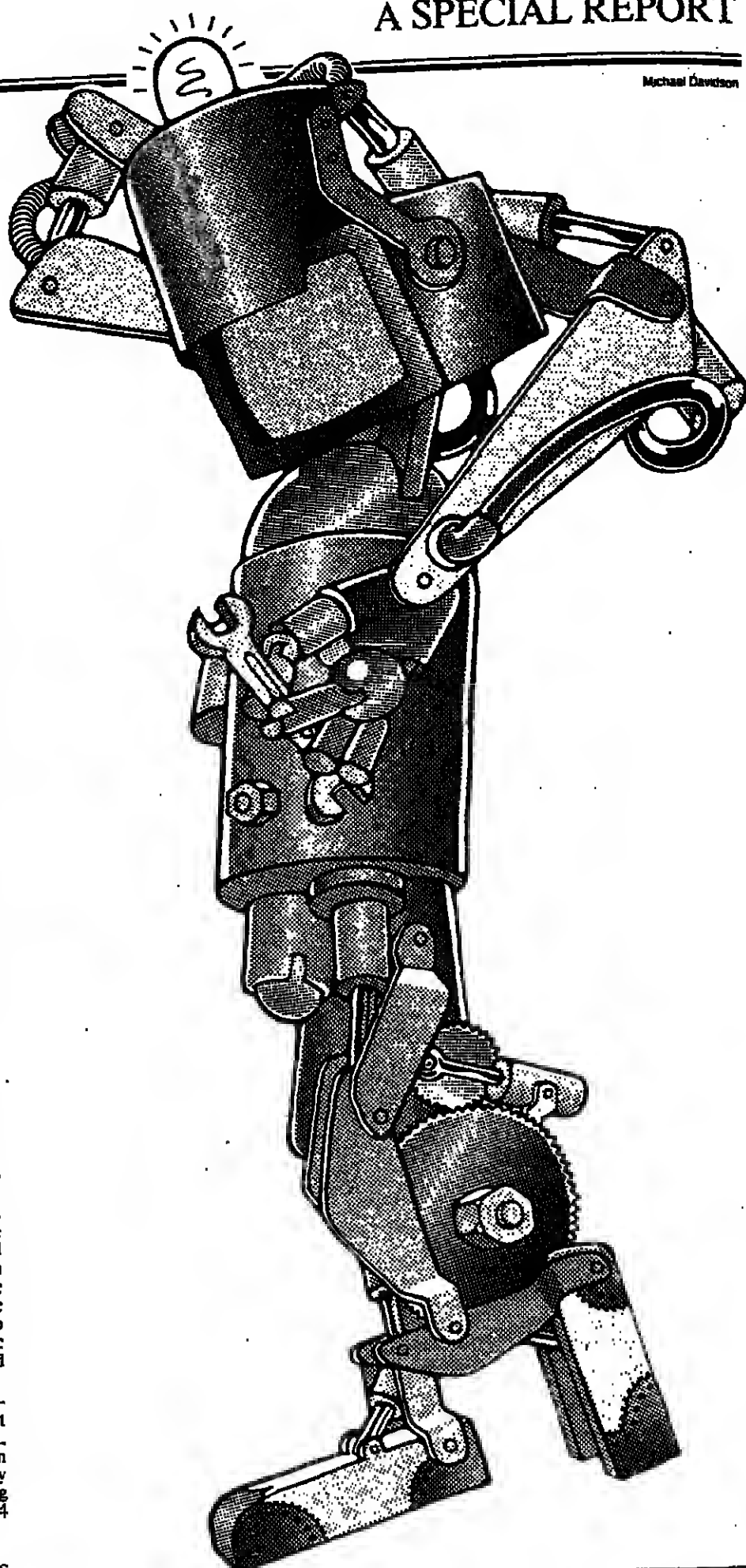
The great capitalists are now constantly on the covers of popular magazines. Gianni Agnelli always was but he has now been regularly joined by Signor Gardini and de Benedetti, Marisa Bellisario (managing director of the telecommunications group Italtel) and Romano Prodi, in what is certainly a sign of the changed public climate.

Technology has brought an unexpected dividend in the shape of the support it is providing to the traditional structure of Italian industry. The fragmentation of the economy in many small and medium-sized companies has always represented both its strength and weakness.

The point now reached, however, is not one simply of vitality and a change in outlook. Signor de Benedetti had already strongly made the point in public, which industrialists make freely in private, that they have engineered changes which can go no further until the politicians and the civil service follow industry's lead and become efficient.

The fact that a partially transformed Italy will be represented at Venice by a transitory government, placed there after the latest coalition fell apart, is indicative and regrettably emblematic. And no one is foreseeing much change as a result of the June 14 election.

Peter Nichols



Giants stride Europe's industry stage

THE ANSWER OF THE MAN KEEPING UP WITH THE TIMES.



Nuclear Physics Laboratory into the Gran Sasso Tunnel.



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Would-be women managers in Italy are twice blessed by the success of Marisa Bellisario, the managing director and chief executive of Italtel, Italy's leading telecommunications manufacturer, because she has not only proved a remarkable top manager but is an excellent public relations performer with no signs of undue banality.

Signora Bellisario is just back from a visit to Japan, to which she was invited "as a top manager and a woman" to explain Italy and to help the Japanese prepare for the Venice summit of the seven most industrialized democracies.

"My story," she told journalists, "and that of Italtel are success stories. And so I am considered a personality symbolic of change in Italy, and as a woman more interesting perhaps than others."

She has recently published her autobiography, inevitably entitled *Donna e Top Manager*, using two languages, presumably to indicate the comparatively recent insertion of Italian companies fully in the world economic scene.

Certainly the big increase in international collaboration is one of the distinguishing features of Italian business under the new set of managers of which Marisa Bellisario is representative, even as a woman among them. She is unique.

She recounts in her book how many speeches she has listened to at international conferences which open with the words: "Marisa, gentlemen..."

Her achievements are certainly substantial and must be the dream of other girls who, like her, fell in love with computers before their studies were finished.

She took over Italtel after a formative period at Olivetti, at a moment in its history which she describes as dramatic.

"Thousands of persons, for the most part women engaged in the lowest working categories, were producing with a constantly declining efficiency, products already technologically out of date, which in part went unsold... at the end of 1980, with a turnover of lire 503,000 million, debts had amounted to lire 735,000 million."

"The factories continued to turn out, with obsolete methods and technologies, electro-mechanical switchboards unchanged for decades, which required a large labour force."

By 1986, Signora Bellisario had changed Italtel into a profitable concern. Her methods were to change from electro-mechanical to elec-



Marisa Bellisario: a remarkable woman at the very top

tronic production. At the same time she cut the labour force by about one-third, from 30,000 to 18,000. Software specialists, system analysts and marketing experts took over in place of many of the blue-collar workers.

Her manner of approach is attractive without attempting to be seductive: she is more the "pietrot lunare" type than a feminine version of a masculine manager. The strength of character is obvious, and she must have learnt a lot from her mother who, she recounts

in her book, was the real head of the family.

"My father grumbled, but adored her. It was she who administered the family budget. She was severe and we were a little frightened of her, but she was, and remains, our reference point."

Signora Bellisario was not among the leaders of the feminist campaign in Italy, and says that she regrets this. But she was constructing her own career and demonstrating "that I could do what men were doing, and perhaps do so better than them."

She naturally became a member of the Prime Minister's commission aimed at charting the way towards equality between men and women.

The object of this commission was to look towards the future and work for it. "This is exactly what I like to do."

And this no doubt is one of the reasons why the Japanese were so interested in hearing what she had to say.

Madam Butterfly had something to say about Japanese women at the turn of the century, but Italian women have a great deal more to say to them now, about how to behave in the full development of the technological society.

Perhaps that's what she is, the "Madam Butterfly" of a technological Italy.

PN



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Giants astride Europe's industry stage

One was born into money, one married money, and the third has made money. Giovanni Agnelli of Fiat, Raul Gardini of Ferruzzi and Carlo de Benedetti of Olivetti head groups which are private, profit-making and among the most powerful in Italy.

All three have expanded during the stable years of government under the nominal socialist Bettino Craxi, and show no signs of resting on their laurels.

Fiat, the oldest of the three empires, is also Italy's biggest private company, with 228,450 on the payroll worldwide and consolidated turnover last year of lire 29,020 billion (£13,820 million). Just over half, lire 16,400 billion came from Fiat Auto, which made 1,526,000 cars and provides one in two on Italian roads.

This was before it took over the loss-ridden, state-owned Alfa Romeo, to keep it out of the clutches of Ford and join it with Lancia, which it had already rescued years ago.

Since 1979 Fiat has been organized in 15 operational subsidiaries, but the foundations for success were laid by the first Giovanni Agnelli, the chairman's grandfather.

The group benefited from supplying vehicles and armaments in the First World War, and continued to flourish under fascism. Among the milestones have been its construction of a car plant in the USSR in the 1960s, and the help given at a difficult moment by Colonel Ghadafi's Libya in 1976 through the purchase of a 10 per cent shareholding.

Family control of Fiat has always been exercised through a holding company, Iri (Istituto Finanziario Industriale). Recently Signor Agnelli, aged 66, set up a partnership with members of



Car crazy: a tram edges through the busy streets of Milan, business capital of Italy; right, Carlo de Benedetti, chairman of Olivetti; far right, Raul Gardini, chairman of Ferruzzi

the family and two trusted managers to control Iri. This should ensure that, as grandchildren and cousins multiply, no outsider can buy their shares and step into the driving seat.

For years, Ravena-based Ferruzzi, one of the biggest agro-industrial groups in the world, kept out of the public eye. Only now are group consolidated accounts being prepared, and such has been the pace of buying new companies that they may be incomplete by the time they appear.

The group farms more than 24 million acres, most in the western hemisphere. In New Orleans it has built a plant to make ethanol additive for petrol from maize. In South America it has estates and plantations in Brazil, Argentina, Uruguay and Paraguay, as well as Brazil's biggest food company, Cica.

In Italy, Ferruzzi is prominent in sugar (with Beghin Say of France as well as Eridania), in agricultural oils, in soya cultivation (which it pioneered), in cement, in grain trading and shipping. Ferruzzi, after being rebuffed by the British government in its bid to buy British Sugar, took control of Italy's biggest chemical group, Montedison, and then bought the European operations of the US CPC (Corn Production Corporation) International.



The firm was built up as a grain-trading operation by Serafino Ferruzzi, a self-made man, killed in a private plane crash in 1979. Signor Gardini, who had been taken on in 1957 and married the boss's daughter, Ida, stepped into his shoes. The group is still controlled by the family shareholding, divided between Ida, her two sisters and brother Arturo.

Behind Signor Gardini's activity is a concept about the group's role. He foresaw huge agricultural surpluses building up in the industrialized world. Why not use them — cereals, sugars, oilseeds — as raw



materials for industry, and reduce pollution and destruction wrought by chemicals and artificial substances?

Carlo de Benedetti is best known for his leadership since 1978 of Olivetti, which he pulled around from an ailing typewriter and office-equipment maker to a European pacemaker in informatics and computers with net profits in 1986 of lire 565.5 billion (£269 million). Olivetti, partly owned by AT & T of the US, numbers Triumph-Adler of West Germany and Acorn of Britain among the European subsidiaries.

But de Benedetti's Euro-

pean empire is much wider than electronics. He has turned around the Buitoni-Perugini food group from loss to profit. His interests extend from car components and sophisticated machinery to finance and insurance, and publishing (including the recent purchase of a small holding in Pearson of Britain).

Born 53 years ago in a Piedmontese Jewish family, Signor de Benedetti gained experience with a small family firm making tubes, but soon branched off on his own, showing financial and entrepreneurial flair.

He acts quickly and sometimes, his critics maintain, impulsively. Setbacks can result — a managing directorship at Fiat lasted only three months in 1976, and the deputy chairmanship at Banco Ambrosiano under Roberto Calvi only two months in late 1981.

The de Benedetti empire is the most disparate of these private conglomerates.

John Earle

Robots keep the great love affair sparkling

The Italian love affair with the motor car is as passionate as ever, with a leap of 8.7 per cent in production for the first four months of this year, compared with 1.6 per cent in Britain and an increase in exports of 50,000 vehicles by the Fiat-Lancia group.

In the Italian market, Fiat ended the first four months holding both first and second place in the list of most popular cars with its highly successful Uno and the resilient Panda.

With the purchase of the ailing Alfa-Romeo company from the state holding company, IRI, and the establishment of the new Alfa-Lancia company on January 1, the Fiat group nearly has a monopoly position as a producer in Italy.

And, luckily for lovers of Italian cars, this dominance coincides with a fortunate period of fertility in design, which means that Fiat is not so far at least, tempted to rest on its monopolistic laurels.

The impetus provided by Fiat's emergence from what a little more than a decade ago looked like a deadly crisis is still powerful and is largely due to two fundamental decisions taken when the crisis was at its height: to diversify and to adopt the most advanced technology.

Diversification meant that the Fiat group is now only about 50 per cent concerned with making motor cars. For the rest, it includes companies involved in such genuinely diverse fields as the manufacture of semi-permeable mem-

branes for kidney machines, heavy earth-moving equipment, robotized mechanical assembly systems and diagnostic kits to determine the presence of HIV (Aids) antibodies.

More than half of the robots at work in Italy belong to the Fiat group. Of Fiat's 1,200 robots, 1,000 are used in the production of motor cars. By the end of this year, Fiat will have at least 350 more robots

Despite holding a virtual monopoly in Italian car-making, Fiat is not resting on its laurels, writes Peter Nichols

and almost all of them will go to the motor-car division.

Innovation is intended to bolster Fiat's future efforts. According to published figures on investments, for the five-year period from 1981 to 1985 more than \$2 billion was spent on technology, research and development out of a total investment budget of more than \$4.5 billion. From 1986 to 1990 Fiat plans to spend over \$8 billion in investment, of which \$3.5 billion will go on technology, research and development.

There is an awareness that Fiat has emerged from the crisis to become, in the words of Gianni Agnelli, the group's chairman, first "the ice-breaker of the Italian winter" and then Italy's most profitable private group. But Fiat must now face the task of maintaining the momentum.

Within its own car factories, Fiat has handed over almost all spot-welding and painting to robots. Lasers are used in eight factories and the Termoli plant is regarded by Fiat as the world's most advanced motor-car factory.

Termoli was conceived from the beginning to produce the Fiat 1000 engine designed in 1985 to power new models, beginning with the Uno.

The daily production rate now exceeds 2,100 a day, or one every 20 seconds. Every operation is controlled by computers. Computers take care of numerical-control machines, machining operations, automatic stores, supply sys-

tems, and component-finished product transfer, and above all, checks, inspections and control systems.

In all, Termoli uses 103 computers to produce this innovative, low-consumption and "clean" engine.

The Cassino factory will soon be making a contribution to the more difficult process of automating final assembly. This will be when production begins of the Tipo Due, the model which will replace the 10-year-old Ritmo, or Strada, as it is known in the UK. The object here was to pass about 25 per cent of final assembly to the robots.

The reason this is the most difficult process is that much of the work of assembly, such as, for instance, fitting a seat into place, is complicated for a robot.

Fiat engineers point out that they could, if necessary, provide a robot able to make an asparagus omelette, from the breaking of the eggs to turning off the gas. But the question would be whether the ingenuity could be considered worthwhile in terms of costs.

The advance to the 25 per cent figure of robotization has been brought about by the use of an assembly train that resembles a fish-bone.

The central spine remains intact but the smaller bones, which are formed by the cars in various stages of assembly, are periodically detached, removed temporarily from the main line while robots perform a process in the final assembly, and are then re-attached and once again detached for more attention from other robots.

All the robots used at Fiat come under the American definition of what constitutes a robot rather than the Japanese definition which allows the term "robotization" to be applied to what Fiat would regard as simply automation.

Fiat robots are described as highly capable at analysing and synthesizing immense quantities of information provided to them. They do so on the basis of the instructions given them, and at a very high speed. This is a long way from automation.

Doubts about the perfect motor-car marriage

Like every perfect marriage, the amalgamation of Alfa-Romeo, the most aggressive name in motor-car masculinity, with the softer charms of the comfortably elegant Lancia, was destined to bring its difficulties, writes Peter Nichols. Especially when the temperamentally assertive Alfa was proving a problem-child while the Ariadne-like Lancia had already reached fresh successes under its new owner.

Alfa-Romeo ceased to belong to the state from the start of the year and passed to Fiat, where Lancia already belonged. Fiat made its successful offer

against a bid by Ford to buy Alfa. The new partnership of two famous marques, created what is now Fiat's monopoly of the Italian motor-car industry (Fiat also has Ferrari), which came into effect on May 4 when management of the new luxury company, Alfa-Lancia, led by Vittorio Ghidella, came to terms with the unions on how Lancia's bridegroom would be treated.

The negotiation took three months to complete, and the current combined production of 400,000 cars will be increased to 600,000. The Alfa-Romeo models of the future will retain their own

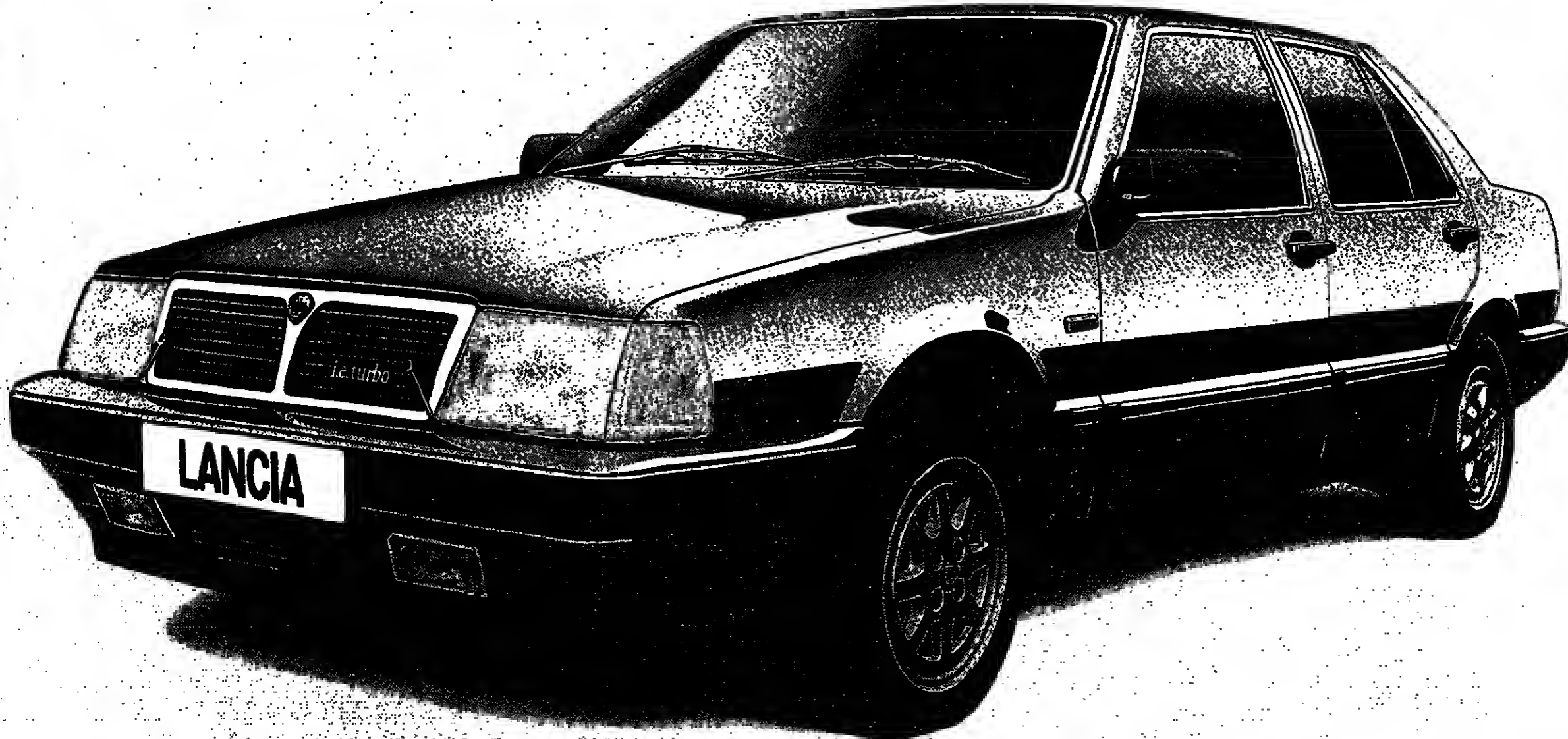
identity. But where possible, use will be made of the same components between, for instance, the successful Lancia Thema and the forthcoming Alfa 164.

That difference between the self-assertive character of the Alfa and the basic quality of Lancia, which allows one to enjoy in comfort its technological solutions, must continue to be self-evident.

Otherwise, the marriage could risk sinking into a relationship of mediocrity. This would be a betrayal of two famous names in motorcar history now coupled together for the first time.

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little doubt that during a test drive strong passions will be aroused. To arrange a test drive, contact your nearest Lancia Dealer. Or write to Lancia Freepost.

A Heron International Company. Lancia Freepost, 46-62 Galsbrook Road, Crawley, West Sussex RH10 2BR. Telephone 0293 618933. Prices, correct at time of going to press, exclude delivery and number plates. Performance figures for Thema turbo from manufacturers data. Full warranty details from Lancia.



Italian Post Office: from the series "Italian industry working for the world" issued in July 1986.

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The awakening of a sleeping giant

How one man's vision of an industrial empire was born, almost lost and then revived

This autumn the state oil and engineering corporation Eni will commemorate the 25th anniversary of the death of its founder, Enrico Mattei, killed when a company plane crashed in bad weather near Milan on 27 October, 1962.

A Catholic resistance leader in the last stage of the war, Signor Mattei was more than a company chairman. He had a vision of Italy as a world industrial power, secure in its energy supplies through harmonious partnership with the oil producing countries.

After refusing in 1945 an order to economize by winding up the state oil company Agip, Signor Mattei persevered till Eni was established in 1953. He headed it, using sometimes questionable methods, to make it a force in Italy and on the world oil scene till his death.

Enrico Mattei earned the enmity of the international oil companies — the seven sisters as he called them — by breaking the convenient 50-50 arrangement, under which the foreign company with concessions in the Third World took all the decisions and half the profits, while the host country took the other half of profits but no decisions.

In 1956 he made deals with Iran and Egypt whereby concessions were run by 50-50 joint ventures with the host country, and profits were split 50-50 between the joint venture and the host country. In other words, the local people got 75 per cent of the profits and shared on decisions.

The spirit of Signor Mattei waned during the difficult years that followed, when the corporation was administered by managers more familiar with his methods than his ideals. It went through a period of frequent changes at the top, involvement in the shadowy side of Italian politics, and allegations of corruption and scandal.

That, it is hoped, is now all passed. A strong financial

recovery has been brought about by the present chairman, Franco Reviglio, a 52-year-old Piedmontese economics professor who, though not a professional politician, was Minister of Finance from 1979 to 1981.

In 1983, when Signor Reviglio was appointed, group losses were lire 1,449.1 billion (£690 million at the current exchange).

They improved to a loss of lire 64.8 billion in 1984 then turned to a record profit of lire 822.2 billion (£392 million) in 1985, followed by a profit of lire 510 billion last year.

Agip, the hydrocarbons exploration and production subsidiary, similarly reported a 1985 profit of lire 1,089 billion (£518 million), down to lire 400 billion last year.

Events have thus shown that a state corporation can be rescued and brought back to profit despite international difficulties such as falls in the oil price and dollar. These were reflected in decreases in turnover for the Eni group and Agip respectively of 28 and 47.9 per cent last year.

The group now employs 129,300 people in Italy and abroad, active in oil and gas, chemicals and petrochemicals, engineering and plant contracting, mining and minerals, textiles and tourism.

Production of oil and gas is equivalent to 600,000 barrels a day, with reserves of 540.1 million toe (tonnes of oil equivalent). The group has

A \$30 billion investment

always been weak in oil and relatively strong in gas, whose production in Italy is set to rise from 13 billion cubic metres a year now to 16 billion in 1990.

Signor Mattei's dream has become reality, insofar as Italy is a leading industrial power. Following the Mattei tradition, Signor Reviglio has a vision of Eni and Italy as a lynch pin between the industrialized north and the developing south of the Mediterranean.

At a speech in Istanbul last June, Signor Reviglio launched an ambitious idea



Hi-tech Italian style: a glamorous worker on the assembly line at the Olivetti factory at Ivrea, near Turin

Small is beautiful again

Information technology has now arrived to allow anarchy to function effectively. There is no longer a call for companies operating in similar fields to fuse or buy each other: technology means that individual companies can keep in close and immediate touch while retaining a certain autonomy.

To be small is no longer, in economic terms, unattractive and the spirit of individual enterprise can remain strong.

Surprisingly, one of the bodies most active in wedding high technology to traditional industries is Ence, the commission for nuclear and alternative energy resources.

The explanation is that Ence, under the chairmanship of Umberto Colombo, has moved out of the purely theoretical field and has become an adviser to industries seeking an application of high technology to help them solve their problems, which mainly concern the reduction in costs in order to remain competitive on world markets.

They are now being advised on how to bring to bear robots, lasers, micro-informatics and new materials on this problem

of costs. The best example is the application of technology to the historic, highly fragmented textile industries around the city of Prato.

This is a classic case because it sums up much of the nature of these traditional industries: there are 15,000 firms involved and the industry is still a thriving one but is increasingly threatened

Refurbishing the economy

by lower-priced products from other countries.

The solution began with plans for energy conservation and then advanced towards the use of various forms of high technology such as computer-aided design systems for fabrics and robots which could be taught to spin and card.

Similar projects are being formulated for the Murano glassmakers, the Como silk industry, where bio-technologies will eventually have their role, chairmakers in Friuli and a far from limited number of traditional industries, which only now are gaining a new

stimulus from the fact that their contribution to the economy is by no means a thing of the past or of industrial folklore.

It could be argued that the refurbishing of traditional industries has become a factor in guaranteeing the lasting value of the Italian economy's present favourable moment.

To take a case somewhere between the family firm and a giant — Pininfarina, the country's leading car designer, is still in family hands but has just passed through a process of transformation because of its contract for not only designing but also building the bodies for General Motors' Cadillac Allante, and airframing the bodies from Turin to Detroit.

In this case the new technologies had only an indirect part in the project. But certainly Pininfarina will not be the same again after fulfilling this contract. It is more likely, however, that technology will in most cases aid smaller firms to continue their work more profitably within their traditional dimensions. PN



Plumbing new depths: one of the new giant oil platforms

Pipeline profits

A lire 200 billion (£95 million) semi-submersible drilling rig under construction at Fincantieri's Genoa-Sestri yard bears witness to Saipem's faith in the future of the now depressed offshore oil market.

Saragheo Cinque, with accommodation for 100 men, is designed to drill down to 25,000ft in 2,700ft of water under harsh, sub-Arctic conditions. It is to be delivered in October 1988.

Saipem, one of the jewels in the state owned Eni group's crown, is an oil services and engineering company that gained international renown when it laid for Snamprogetti, another group associate, the Transmed methane pipeline between Tunisia and Sicily.

Besides forging a first tangible link between Europe and Africa, it established a world record by laying down to a water depth of 2,000ft. Eni capitalized on its success with a public offer of Saipem shares, though it has retained control with 63 per cent.

Last year the Saipem group reported consolidated net profit of lire 2.1 billion on revenues of lire 1,545.5 billion (£736 million). Both figures were 6 per cent up on the 1985 levels, despite the reduced level of drilling in the world and the slide in the dollar. But for the latter, results would have been better — it operates in 20 countries and 70 per cent of orders are in US dollars.

Saipem has three main areas of activity: drilling, with a fleet of eight rigs for the offshore side; engineering and construction at sea — it is working on the development of Vega oilfield off Sicily, about to go into production, and on the big Bouri field in

the Libyan offshore; and construction work for the oil and gas industry on land.

Although, as it said in a statement with last year's results, several foreign competitors registered downturns in their operations, Saipem reported increases in activity.

It laid 2,055 kilometres of pipe against 1,226 in 1985, notched up 305,556 metres in drilling wells against 278,985, and installed 83,500 tonnes of structures and equipment against 51,700.

At present, pipelines for oil gas or water are being laid in Iraq, Turkey, Algeria, Saudi Arabia, Austria, Italy, North Yemen, Nigeria and in the British and Indian offshores.

The Nigerian contract, in association with Snamprogetti, is for a 240-mile system to fuel the Egbin power plant near Lagos with gas from Warri in the Niger delta. It indicates how contractors are losing faith in the dollar, as payment is in Swiss francs, deutschmarks and Nigerian naira.

At the end of last year the company had an order book worth lire 1,500 billion.

To counter the recession in its traditional market it is increasingly diversifying into public works and contracting, particularly in Italy, and has set up a civil engineering division for this purpose.

Among the contracts obtained in this sector is one to build a monorail urban transport line in Sydney, Australia.

At home, it is participating in a tender to cross the Straits of Messina between Sicily and the mainland not with a bridge but with a submerged floating tunnel. JE

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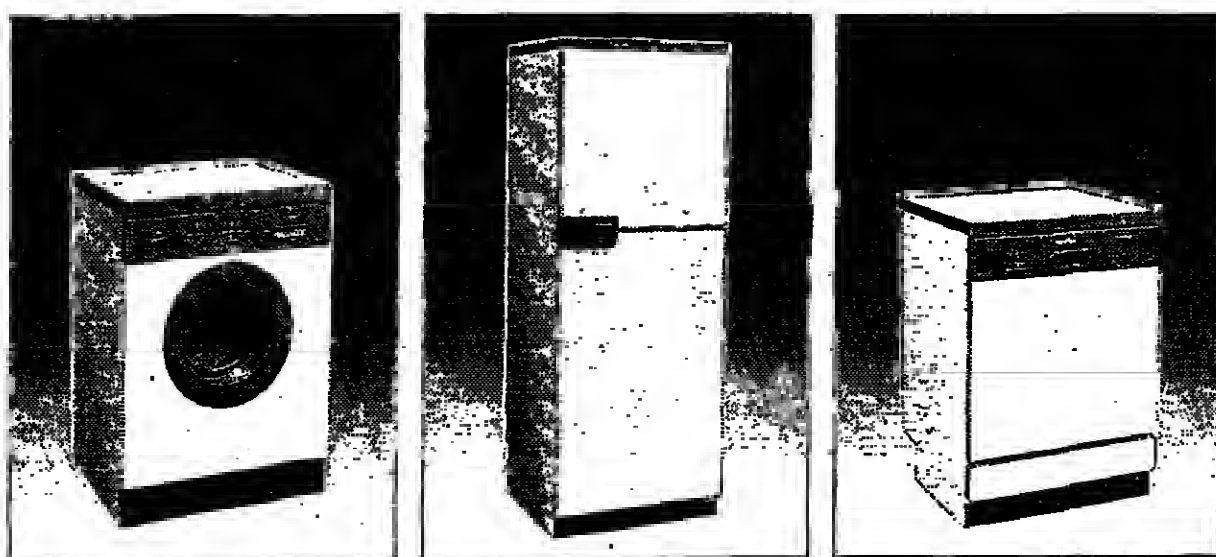
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aim for
new targets

For years, one of the silent strengths of Italian trade has been the little-publicized armaments industry. Italy rated among the top five exporters in the world until last year, when a slump in orders from the usually fertile Middle East market, the surge in Chinese arms sales to Iran and a decline in naval military orders, an Italian specialty, all served to relegate Italy to seventh place.

Nonetheless, Italian producers of military hardware are quickly learning to move their sights to different markets. Since the boom year of 1982 when sales of major weapon systems abroad earned Italy £349 million, there has been a steady decline to last year's £196 million.

Now the Middle East market has partially dried up through lack of funds since the drop in oil prices, and Italy's growing political sensitivity in refusing major arms deals with Libya, Syria and Iran.

Emblematic of the rise and fall of the Italian arms trade in the Middle East is the fate of the largest Italian order in recent years — in 1981 the Iraqi government ordered a fleet of 11 battleships, four Lupo-class frigates, six Wadi-class corvettes and one Stromboli-class support ship from the state-run Fincantieri ship

yards of La Spezia to be mounted with several Oto Melara missile systems.

The £1.1 billion contract was blocked after the delivery of the Stromboli support ship, as the Gulf war enveloped the Iraqi coast to the point that Iraq now has no port left to dock its Italian-made navy.

The future of the Italian arms business lies in collaboration deals and smaller projects, says Attilio di Giovanni of the external relations department of Oto Melara, Italy's big manufacturer of land, sea and air-missile systems and armoured vehicles. "The costs of development are prohibitive for single companies to undertake."

Like other Italian and indeed European military-arms producers, Oto Melara is pin-pointing markets within the Nato sphere and lowering its sights to smaller but produc-

tive sales, such as powerful anti-aircraft missile systems that can be fired from tanks.

Successful sale items over the last few years include a VCC transport vehicle, produced with Fiat — 200 of them were delivered to Saudi Arabia between 1982 and 1985 and the BCI tanks, also produced in conjunction with Fiat, for the Italian army.

The latest Oto Melara development is a new anti-aircraft gun for tank convoy defence, the Otomatic 76 which will be on show at the next Paris exhibition.

"International cooperation is now a compulsory step for European arms producers and particularly for Italy which does not produce a wide range of major weapon systems," says Aaron Karp who monitors conventional arms sales for the Stockholm Peace Research Institute.

Italy's major ventures in this direction are a 10 per cent share in the Anglo-German-Italian Tornado fighter plane, on offer to Saudi Arabia, Oman and Turkey.

Aeritalia, one of the Italian participants in the project, the aircraft manufacturing company which belongs to the state-holding group, Iri Finmeccanica, alone aspires to a £65 million share in the eventual Saudi order of 72 Tornados. At present the Tornado is on show, with an Italian crew, in Turkey.

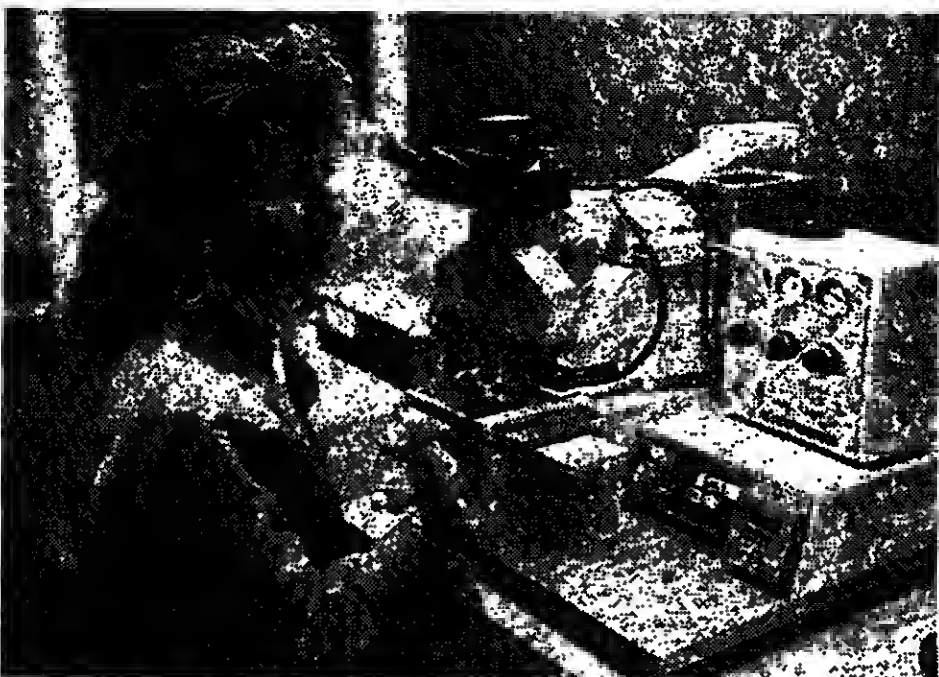
Another new and important multinational venture for Italy is the Tonal, a fighter helicopter produced by a jointly owned company partly British (Westland), Dutch (Fokker), Spanish (Cesa) and Italian (Agusta). The Tonal is a further development of the Agusta A129 fighter helicopter and will be produced in various versions suitable for reconnaissance, air combat or anti-tank attack.

Radar and missile systems are the specialty of Selenia, which concluded a contract with Thailand's armed forces this year for an aircraft-defence system. The contract, which includes Aspid missile, is worth about £24 million and is the first sale abroad of the Italian air force's Pado missile system.

The military sea transport market is the aspiration of the Sicilian Rodriguez group, manufacturer of hydrofoils. Based in Messina, the group pioneered the use of hydro-



Technology for defence: the white heat of optical fibres, and below, control system research for missiles at the Selenia factory near Rome



foils for civilian and military transport, using Germany's wartime chief naval engineer Frederick Lobay, to develop its first model.

Rodriguez has already sold military hydrofoils to the Indonesian navy. It also produces military motorboats, coast-guard vessels and patrol boats. The group is sooo to enter the Milan stock market, the first southern Italian company to do so.

Perhaps most interesting though not the biggest, Italian success in the arms trade is the sale to the US army of over 300,000 Beretta 92F calibre 9 pistols for \$36.4 million, although the sale is still contested by US Congress lobby for the American Colt Company, the contract appears to be safely in Italy's hands.

Janet Stobart

Major sales drive for
two-way helicopters

In a sense, Agusta's "convertiplane" project, due to be ready in the year 2000, is symbolic of the point reached in this company's development, and that of Italy's other current exploits into the space and aviation sectors, writes Peter Nichols.

The Agusta project is an aircraft with tilt rotors capable, with its rotors in a vertical position, of taking off and landing like a helicopter in the minimum of space. And with its rotors in a horizontal position, it will fly like a normal aircraft.

Its most stimulating feature is that it will require for its fullest use the help of architects and town planners who will have to see that cities are ready to receive it.

The aircraft will allow passengers to travel between neighbouring city centres or connect cities with international airports.

The state-owned Agusta group can trace its history back to the beginnings of aviation in Italy, much as Alfa Romeo, Lancia and Fiat emerged at the beginning of the motor-car era. Its recent history has been commendable in design but debt-ridden.

Last year it made its first profit after a period of deep uncertainty and now, with greater confidence deriving from success and more compelling management, it is showing greater flexibility and initiative in more than one direction.

One of the latest statements from the company announced the sale of helicopters to Japan which is considered the most difficult export market of all, with the possible exception of the US, where it has already

sold 90 of its 109 helicopters. This again amounted to a series of sales boosters because Agusta's earlier helicopter activities were based almost entirely on building Boeing, Sikorsky and Bell models under licence.

Selenia, the group which includes the state's most ambitious efforts in space and aviation electronics, is similarly experiencing an export effort and increased international cooperation marked by a growing confidence. The domestic market is too small to provide profits, so the group's success has had to depend on exports.

More than half of its current

Selenia Spazio is the only company in the country devoted entirely to space projects

production goes abroad. The group's air-traffic-control systems are used in 33 countries, including the US, and 126 postal centres in America use Selenia's address-reading systems. It claims to be among the world's two or three leaders in the study of artificial intelligence, both in its use industrially and in military systems.

Selenia Spazio, one of the group's members, is the only company in Italy devoted entirely to space projects.

One of the group's most striking recent international agreements is the project for collaboration with Marconi Radar Systems in Britain and Thomson CSF in France on a development programme

aimed at providing a new generation multi-function phased-array radar to meet the needs of their respective navies and for use in the Nato frigate replacement programme for the 1990s.

This system is seen to represent the challenge of the European electronic industry in the field of advanced defence equipment.

The activities of the group cover seven fields: defence systems, large civil systems, factory automation, space and telecommunications, process control and biomedical products. But international cooperation brings its drawbacks.

According to Raffaele Teti, Agusta's chairman, the partnerships set up cost by about 30 per cent but offer the advantage to be derived from sharing technological information, which is an inevitable part of collaboration.

Signor Teti adds that the advances made in the last few years by Agusta have increased the difficulties of cooperation with American companies, which lately have seen Agusta as a rival rather than a purchaser of US licences.

Another disadvantage arises when a partner decides to pull out of the agreement. This is what is happening with the threat of British withdrawal from the consortium of companies from France, Germany, Holland as well as Italy to build the NH-90 military helicopter.

Signor Teti is trying to prevent UK withdrawal by offering a reduced British participation but more work for Westland if the British decide to use Agusta's Mangusta anti-tank helicopter.

Lowering sights
to smaller sales

yards of La Spezia to be mounted with several Oto Melara missile systems.

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Like other Italian and indeed European military-arms producers, Oto Melara is pin-pointing markets within the Nato sphere and lowering its sights to smaller but produc-

High-tech wonders

Italy comes below the average in comparisons of how much is spent in the industrialized world on high-technology research and development, but major companies are often well-ahead in their own fields. Examples, in their different ways, are provided by the state-owned Ansaldo and in the private sector by Pirelli.

Ansaldo, a leading maker of superconducting magnets, sees immense possibilities in the breakthrough now on the horizon for the whole superconductor sector. If the practical applications are mostly for the future, Pirelli on the other hand is beginning to reap the benefits from a sector in which it is strong: optical fibres.

Sergio Barabeschi, Ansaldo's deputy director in charge of R & D, says the scientific community is very excited over superconductor research made in recent months — and still going on — in Europe, the US and Japan. It will, he thinks, reshape the way electricity is produced. Ansaldo intends to remain in the lead. The breakthrough, according to Signor Barabeschi, began at an IBM research laboratory in Switzerland. For years it has been known that if certain materials could be cooled to near absolute zero — minus 459 Fahrenheit, when all movement in atoms ceases — they become superconductive, offering no resistance to electricity.

However, to approach anywhere near that temperature, it was necessary to cool with liquid helium, too expensive for industrial use.

Signor Barabeschi speaks in terms of the Kelvin scale used by scientists. Zero Kelvin is the absolute zero, and till recently it was possible to get down to about three to five Kelvin. But the Swiss discovery, that achieved superconductivity at 30 Kelvin, set off a chain reaction among researchers, until a laboratory in Houston, Texas, came up in February with a stable compound superconductive at 98 Kelvin (minus 284 Fahrenheit).

made by experimenting with compounds mixing varieties of rare oxides. The advantage is that they can be cooled to this temperature range, using liquid nitrogen, which is much cheaper.

Among possible practical applications Signor Barabeschi cites levitating trains — as fast as aeroplanes, suspended in the air by a magnetic field — or the long-distance transmission of electricity, say between Italy and Britain, without power losses due to resistance.

Superconductors may bring super-fast, enormously powerful desk computers or a new

generation of medical scanners giving much sharper images of the body. For the scientists, superconducting magnets may "bottle" plasma at sun temperature and provide a key to nuclear fusion. For the military, the capability of enemy missile detection devices may be enhanced for the "Star Wars" programme in outer space, where the temperature is already cool enough.

Ansaldo describes itself as the leading European industrial company supplying large magnets for fusion experiments and physics research. Working in close collaboration with the Italian National Institute of Nuclear Physics, it has provided superconducting magnets to research bodies in Switzerland, France and West Germany.

Ansaldo has also told the US government that it would like to supply some magnets for its big SSC (superconducting super collider) project.

For telecommunications, these discoveries are being

the discovery and introduction of optical fibres has been as exciting and challenging as the prospects of superconductors for electro-physics.

Gabriele Maschio, chief engineer of the cable sector of the Pirelli cable and tyre group, says Pirelli started selling optical-fibre cables back in 1975.

In 1982 optical cables still accounted for only 0.06 per cent of all cable sales for telecommunications, rising to about 2 per cent in 1983 and 5 per cent in 1984.

Then the take-off came — 18 per cent in 1985, 25 per cent in 1986 (worth about \$50 million) and probability 30 per cent this year. After this, Signor Maschio foresees a period of consolidation, as a few years of experiments will be needed before a second phase of explosive growth, bringing optical cables to the level of the domestic consumer.

The optical fibre is like a very long transparent hair along the inside of which the light moves through a series of total reflections. Such fibres became a commercial proposition after the advent of the laser in the 1960s, followed by the invention of the light-emitting diode or LED, less costly than the laser.

The fibres are banded together, with suitable protection, into an optical cable.

Signor Maschio estimates the total world market last year as two million fibre kilometres, of which the US alone accounted for 1.2 million. The other main areas are western Europe and Japan.

Pirelli has production and research facilities in all these except Japan.

It was late in the US, where it opened an optical-cables factory last year. In Europe the firm has plants in Italy, Britain, France and Spain.

An interesting new frontier is that of submarine optical cables. The Italian mainland was linked with Sicily last year, and is being linked this year with Elba and Sardinia.

Signor Maschio sees exciting prospects, particularly in the Mediterranean.

JE

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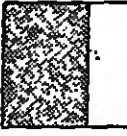


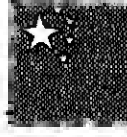
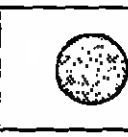

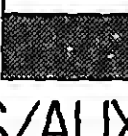


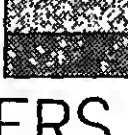


Name _____ Company and Address _____

Post Code _____ Tel _____

*Manufacturer's figures. *Subject to Alfa Romeo Contract Hire conditions. Price, correct at time of going to press, is based on a 15,000 mile p.a., 3 year (full service contract). Car featured shows optional alloy wheels. Alfa Romeo 75 1.8 £9,799, and Veloce £10,579. Alfa Romeo 75 2.5 V6 Cloverleaf, £12,799 and Veloce £13,579. Prices include VAT and Car Tax but exclude delivery and number plates.

Comparative Monthly Contract Hire Rates	
Alfa Romeo 75 1.8	£261
Ford Sierra 2.0i GLS	£293
BMW 318i	£287
Vauxhall Cavalier 2.0i 100	£254

The Last Supper: Leonardo da Vinci's masterpiece in Milan, which was badly damaged during the Second World War, is now receiving a high-tech clean-up sponsored by the Olivetti company.

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 AVIATION GAS TURBINES  HELICOPTER COMPONENTS/HYDRO-ELECTRIC PLANTS
 LIQUID OXYGEN TURBO PUMPS/AUXILIARY AVIATION TURBINES/FLIGHT DECK INSTRUMENTATION
 POWER GENERATION GAS TURBINES  NUCLEAR POWER GENERATION COMPONENTS
 ARTIFICIAL HEART VALVES  ARTIFICIAL PERICARDIAL AORTIC VALVES
 CAPILLARY DIALYSIS FILTERS/VIRAL HEPATITIS TYPE B INDICATOR KITS
 TUMOUR INDICATOR MEASUREMENT KITS/ANTITUMOUR MONOCLONAL ANTIBODIES 
 GENETICAL SONAR DIAGNOSTIC KITS/MILITARY COMMUNICATIONS SYSTEMS 
 PUBLIC COMMUNICATIONS NETWORKS/CIVIL DEFENCE COMMUNICATIONS/LAND RECLAMATION

LAST YEAR WE BUILT 3 DAMS, 7,000

CONSTRUCTION MACHINES, 20,000

ARTIFICIAL CARDIAC VALVES, 52,000

PACEMAKERS, 60,000 AGRICULTURAL

TRACTORS, 93,000 COMMERCIAL


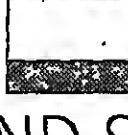
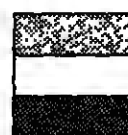
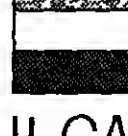


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FIAT

THE ARTS

Exotic snacks

Aliens might well feel at home if the first television programme they encountered was Channel 4's late-night arts show *After Image*. Here there were brilliantly coloured holograms produced by splitting light into images of fire and water, followed by the manic performance art of Ralf Ralf, a duo whose set piece, *Summit Psychology*, ended in the freeze of a nuclear winter.

There was too some haunting Mongolian pipe music, accompanied by what approximated to a Mongolian pop video, and the Lumiere theatre

TELEVISION

company with skins painted into fagsaws of brown and white. I would hesitate to say what message that carried, but the absence of a presenter or a panel of critics allowed one to regard these curious items as an exotic hors-d'oeuvre without needing to make too much of a meal out of each piece.

It was a welcome retreat from the more pedestrian matters of the day such as those which Channel 4's third series of *Mooney's* was back on — this time to the unlikely financial centre of Harrogate. Luckily some people are prepared to take on the tedious problems which most of us spend much of our time trying to avoid thinking about.

Mooney's explored its uninspiring questions to an articulate and unpatronizing manner, making a world which appears only comprehensible to men in grey suits perfectly clear to one and all — although the graphics employed in this task would have been improved with more imagination. It was interesting to see how the problems raised and solutions offered now work from the premise that everybody is likely to be in debt, and that the way to deal with money is to learn how best to juggle your debts.

Alexandra Shulman

Simply theatrical charm

David Robinson meets the French director Alain Resnais, whose film *Melo*, opening in London this week, is an altogether new departure...

In *Melo*, which opens at the Renouir on Friday, Alain Resnais for the first time takes a subject from the theatre. The choice of work is particularly surprising since not only is his playwright today totally eclipsed by fashion but — at a time when it was still in vogue — the play was previously adapted five times for the screen.

First performed in Paris in 1929, *Melo* is by Henry Bernstein (1876-1953), who enjoyed enormous celebrity throughout the first half of the century. Ostensibly, Bernstein now belongs to a forgotten era of boulevard theatre. The characters in his complex intrigues represent an extinct class of the early-century bourgeoisie — rich, elegant, materialistic, unscrupulous, sensual, brutal and greedy.

The story of an erotic triangle that leads to murder and suicide, *Melo* was first filmed in both French and German versions by the German director Paul Czinner in 1932. Bernstein unsuccessfully brought an action against the director for falsifying his work; and in 1937 Czinner remade it in England as *Drawing Lips*. Both the German and English versions starred Czinner's wife Elisabeth Bergner. Czinner was involved in yet another German remake in 1951. In 1934 there was an Italian version, *Melo drammu*.

"Since his death Bernstein has been totally neglected — either forgotten or despised," says Resnais. "He represents a kind of bourgeois theatre which is automatically dismissed as bad theatre. Actually he fascinates me for his language, his obsessional scenes, the neuroses of his characters."

"I was very interested just recently to read the English reviews of Lindsay Anderson's *Old Vic* production of Philip Barry's *Holiday*, which was written the year before *Melo*. The critics reacted just as French critics do to Bernstein. They complained that Barry's characters can't be interesting because they are rich. They should remember that Racine wrote about



"I cannot imagine any other actors in Paris who could have done the film": Resnais on the set with Sabine Azéma

kings and princes. The point is, of course, that he was really writing about human beings and sentiments; and so were Bernstein and Barry.

Resnais, director of *Hiroshima mon amour*, *Last Year at Marienbad* and *Providence*, explains: "I have always made films by chance. In this case it happened because a project I prepared with the Czech writer Milan Kundera turned out to be more costly than the 10 million francs we anticipated. When I told Fanny Ardant, who was to have played in the film, that we might have to wait a year or more, she proposed that I should fill the time by directing a play. She suggested Bernstein, being so unknown, he would look like something quite new. I liked the idea. I think Bernstein is a much more complex author than people acknowledge; and *Melo* is linked with memories of my adolescence. As a boy I was not allowed to see it, either on stage or in the cinema — it was too 'immoral'."

"I soon discovered how difficult it was to get the actors I wanted all

together for a theatrical production. So the idea came to do it as a film, and we quickly found a producer. It was a new experience — I had never adapted a play before. Mostly I have used very complex structures in my films, playing about with place and time. Here it was amusing to adapt a text of very clear and simple structure, allowing the play of emotion between the characters to work directly upon the audience."

Resnais says he is not at all worried about making a film that is "theatrical". "In fact I am sometimes criticized for the 'theatricality' of my style; but I never intend to work in a 'natural' way. The theatre has a particular language and a particular way of playing, and I enjoy films in which I rediscover these things. I wanted to re-create the joy of the theatre — the sort of excitement I remembered from seeing Sacha Guitry on the stage."

"There were economic reasons too. We were able to finance the film

because it was simple. If we had wanted a lot of locations, and to shoot for a much longer period, we would have found it difficult. As it was we rehearsed for 20 days and shot for 20 days."

Resnais worked with the same quartet of actors as in his previous film, *L'Amour à mort* — Fanny Ardant, Pierre Arditi, Sabine Azéma and André Dussollier. "I gave Dussollier a big challenge with a monologue of more than seven minutes which he does in a single take. It is like recording music. A continuous performance, even with imperfections, is much more moving than a recording in which every imperfection has been subsequently corrected."

"I cannot imagine any other actors in Paris who could have done the film. If any one of them had been unavailable, I would have abandoned it altogether. I would certainly be willing to do another quartet with them. But I would be nervous about another adaptation from the theatre. I hate to repeat myself."

Donald Cooper

ROCK

Tina Turner
Scottish Exhibition
Centre, Glasgow

The best moment came very near the end when, having divested herself of the little black skirt and then the red leather micro-dress, Tina Turner returned in simple blue jeans and a white T-shirt and, joined by Robert Cray on guitar, sang a slow gospel blues, Sam Cooke's "A Change Is Gonna Come". Cray, who had earlier delivered a brisk set of towering authority with his own band, played twitely scatters of blues phrases as Turner applied her awe-inspiring vocal prowess to singing an old-style R & B spiritual, and for an instant one could see clear up to the heavens.

In the two years since she last appeared in Britain, Turner has seen sales of *Private Dancer* top the 10 million mark, appeared with Mick Jagger in a spectacular finale to *Live Aid* and released *Break Every Rule*, an album that pushed her boat squarely into the calm waters of the rock mainstream. Additionally, publication of the autobiography *I, Tina* confirmed her life as public property, and this show reflected the broad and circumspect attraction that she has now become.

Following the video to

"Afterglow", relayed on a huge screen, the curtain opened to reveal her expert eight-piece band arranged on the multi-level stage, and Turner stomping and strutting in her curiously tomboyish way through "What You Get is What You See". The video screen traced the activities of the performers with sophisticated cutting and mixing techniques, while introducing sleek, female images during "Girls", snatches of *Mad Max* during "We Don't Need Another Hero" and even some archive footage of Ike and the Ikeettes during "Overnight Sensation".

The need for predictability and the cumbersome musical production values that necessarily govern an operation of this scale seemed not to affect the sheer vitality and bombastic with which she sang and the show built to an ineluctable climax with "What's Love Got To Do With It", "Let's Stay Together", "Proud Mary" and "It's Only Love", a duet with John Miles making an excellent job of the Bryan Adams part.

One could wish that her recent material was not so determinedly middle-of-the-road and that she did not so rely on that great thumping stadium rock beat; but, even before Cray came out initially, to duet on "In the Midnight Hour", her dynamic visual magnetism and great howling voice had already more than carried the day.

David Sinclair

CONCERT

Julian Jacobson
Elizabeth Hall

Ligeti has spoken recently of the compacted, bent line through time that links him directly with Debussy and the early Renaissance, and so there was good reason for Julian Jacobson to programme his first book of *Etudes* alongside Debussy's second volume of *Préludes*; although in the absence of any piano music by Ciconia we had to make do with Schubert.

The *Etudes*, which were being heard in this country for the first time, share with Debussy's pieces a feeling that the music hovers between poetic image and pure sonic design. Or the analogy might be with computer graphics: there are times when the *perpetuum mobile* (a constant feature of all six studies) will seem like a grid of coloured squares, but then, sometimes quite suddenly, one will begin to hear the music in terms of larger patterns, melodic lines, harmonic tendencies and arcane canons.

In terms of Ligeti's personal history, there is a direct

continuation here from the piano duo *Monnien-Selfs-pentat-Bewegung*, with many of the same techniques and textures, the same requirement that the player act like a wild machine and, I suspect, the same recycling from one piece to another of identical elements in different processes of crystallization. But the intensiveness of the poly-rhythmic impetus is more pronounced, and leads in the final piece to such things as a canon of down-dragging chromatic scales where the three voices have speeds in the ratio 7:5:4:3:2:1.

The fourth and fifth pieces, "Fanfares" and "Arc-en-ciel", seem to form a pair, in that both have a Weberian sense of windows opening and closing, except that now the windows are seen through magic mirrors that distort and complicate the images; there is also, as the titles suggest, a difference of tone between the emphatic motifs of the first piece and the aerial brightness of the second. Equally distinct are the first three studies: a brutal dislocation of hands, a dissolve of motifs in ripples of fifths and a presto in frenzied irregular iteration. Mr Jacobson brought to them all fanatic precision, energy and determination.

Paul Griffiths

LONDON DEBUTS

There can be no denying that the Ridge Quartet from the United States made an impact as a hugely competent ensemble, but for my taste they place virtuosity on too high a plain. Whether it was Schubert, Bartók or Mendelssohn, they applied the same tightly controlled sonority, with a frenetically expressive and all-pervasive vibrato that effectively neutered the inner message of the music. In Bartók's Second Quartet there were ear-catching *sforzatos* in nearly every phrase that quickly became a cliché.

The group perhaps aims to produce too big a sound and they rely on a misplaced

concept of effective quartet balance: neither cellist nor violinist ever really surfaced above the constant flow of the overall sound.

James Methuen-Campbell

William Phenixier, from California, has spent much time researching the piano music of Ravel and Debussy, and this was the liveliest part of his programme. But, in three *Images* and *Le Triptyque de Copland*, his sheer technical dexterity was dimmed by a pedestrian approach to harmony and phrasing.

Bach's Chromatic Fantasia and Fugue and Brahms's Handel Variations emanated fluently; but a cavalier rhythmic sense, clumsy ornamentation and a strength of arm power were not matched by any real musical conviction.

Hilary Finch

Cry of anguish in captivity

When we first see Julie she has already packed her bag and is only waiting to tell Steven she is leaving him. He lurches in from his garage job, late and too drunk to get the message. So she delays her departure for another day, putting up with the racket outside, the solitude and neglect; and even accepting a gift of sex-shop lingerie and two garden gnomes when Steven resurfaces after an unscheduled London weekend for the Rugby League Cup.

Worse is in store when Steven's back-street bike repair business ends in bankruptcy, and he takes out his grievances on the wife who promptly has a miscarriage. He beats her up again when she brings up the idea of

THEATRE

Relevo
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marriage guidance: after which it is back to the bottle and a terminal collapse in his armchair, with Julie barricaded into the council house living-room, defying the police to deprive her of the corpse. The suitcase is still standing by the front door.

David Spencer's play, the winner of this year's Varsity Bantam Award, is written with a sledgehammer. If you choose to resist it through mockery, it offers an ample

collection of northern working-class clichés, from chip dinners and pale ale to Steven's dream of a holiday in Memphis at the Presley shrine. It is also true that you can see the disasters coming, and that the couple never have a chance.

The crucial question, though, is whether Mr Spencer has deliberately propelled them down this black hole, or whether it arises inescapably from their circumstances. The answer comes in the opening sound of children playing a street game (from which the play takes its title) in which one team captures the other. Julie and Steven are two kids who discover they have captured each other for life; and what

follows is a nightmarishly accelerated study of the agonies of enforced cohabitation.

Both are likeable innocents, reeling with amazement at the damage they inflict on one another; aggrieved that their apologies do not make things better; and — to the sound of counting games from the street — ageing to scarred old pugs. To the extent that Julie loves and Steven does not, it is clear where the rot began; but beyond that, Mr Spencer is entirely even-handed in his treatment of both characters. The play may be a cry of pain; it is certainly no act of cold-blooded manipulation.

Sue Dunderdale's production faithfully piles black on black, even to the extent of getting laughs out of lines like "Shall we go for a walk?". What makes it bearable are the performances of Mary Jo Randle and Jeff Rawle, who show the process of a girl turning into a crazed harrier and a boy into a brutal drunk without passing judgement on them.

Irving Wardle



Steaming in the kitchen: Mary Jo Randle with Jeff Rawle

Bartholomew Fair
Regent's Park

In a succession of penetrable disguises, is a baffling one. Nor does Peter Bayliss, clad finally in voluminous scarlet, make his purposes clearer by using a range of *Goon Show* voices. He can certainly be pretty funny, usually when breaking away from the text or finding in it some unexpected him, like the pretentious young Master Ezekiel's hair.

The focus of the comedy is naive but enthusiastic Bartholomew Cokes, and a beam-

ing, jumping performance by Christopher Beggins holds the centre of the play together. Peggy Mount finds the expected comedy in Ursula the pig-woman but no more. A scene-stealing performance by Christopher Ryan as a diminutive monomaniac, and a charming ballad (too charming) where everyone dons red noses, about complete the tally of credits. If Jonson can be convincingly staged today a method has yet to be found.

Jeremy Kingston

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The promised sideshows around the periphery of the theatre turn out to be little more than a gentle juggler and a rabbit in its run; nor has the play itself long advanced before it comes clear this will also prove a disappointment.

Ben Jonson's works have many determined advocates who praise his comic genius, just for language and all-embracing vision of life. Here his image is of the fairground as the world in miniature, a place where cheats thrive, but jolly withal, so that the gullible end up as satisfied as those who gull them.

It is a world threatened by hypocritical puritans, moralists and enforcers of the law who are variously discomfited in the course of a day's exploration of the fair. Whatever you think of this as a thorough portrayal of society, a director possessed of an eye for myriad detail, while retaining a clear overview, could come up with a version that persuaded you that the fair is jolly if nothing else is.

Peter Barnes has been keen on Jonson for years and here directs his own edited text. Hampered by the wide, deep stage, the company shrink into small isolated groups — and this in spite of a cast of 28 — who run or hobble into view, lark about as necessary, and retire. If Barnes had made them turn their backs and get to work gulling others a sense of the bustle of the fair might have been sustained.

Important parts of the story appear to have vanished. The figure of Justice Overdo, wandering through the crowd

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Silent role for an actress

It may seem strange, says Susan Hampshire, for a woman who has fought to have children to be concerned with population control. Stranger still, as Libby Purves finds, to meet a star who enjoys being called a social worker

When she is in the slums of Chittagong, says Susan Hampshire, they call her a social worker. The famous pretty features snap into a reminiscent smile. "I am just one of the project workers. Oh, it's a really nice feeling."

It must be, Susan Hampshire has well and truly served her time as an icon of western showbiz. She became the nation's darling as Fleur Forsythe, in Galsworthy's great soap opera, and Lady Glenora Palliser in Trollope's. Off the screen, her marriage to a French film director, her son's birth and daughter's death, her painful divorce and late remarriage to the "millionaire" Greek impresario Eddie Kulkundis, have all been chronicled, in the usual ramshackle way, in a hundred gossip columns.

Now 45, she is gracefully philosophical about it all, and even advances the theory that it is quite beneficial to be wildly and embarrassingly misreported in your personal life, because at least that keeps the essential truths of it private.

However, after two decades of living in an intermittent neon glare of publicity, it is understandable that she likes being called a social worker. "When I go on field trips to Bangladesh, I'm just another person who works for the charity. They forget I'm an actress."

Perhaps for that reason, she has kept this side of her life curiously hidden. Most people know about Susan Hampshire's campaigning work for dyslexics. But not many know that for more than a decade she has been working, sometimes full-time, for the charity Population Concern. She visits particular projects, stays a while, then comes home and tours schools lecturing,

often with David Bellamy, on population and conservation. At the moment, her preoccupation is with the slums of Chittagong, in Bangladesh, where a directly funded project is providing "schooling, hygiene, health programmes, inoculations, rehydration tablets — and, of course, family planning for those who want it. It is important to understand that Population Concern is not there to stop anyone having babies if they want them. It's about supporting family life."

The time and effort and emotional energy she puts into it are startling. This is no routine matter of an actress lending brief lustre to a fund-raising fête, or "standing up in a ball-dress and diamonds, making a plea"; it has become a central part of her life.

In fact, sitting in her pretty Fulham drawing room she was initially uneasy, and said that it was difficult to talk to a journalist about it all. But she did, awkwardly at first and then with force and passion. Photographs littered the table, of families camped around tin shanties, small bright faces lovingly identified one by one. "Now this little girl, I bought her a flannel and soap, and taught her how to wash her face. I told her that she'd feel better, that you have to believe in yourself, wash your face, go to school."

She talked on, absorbed about the Muslim women cast off by a triple "I" divorce, forced on to the streets, their children starving. She talked of blind, rickety babies, of bamboo shacks flooded with disease-laden monsoon water; but also of individual children, friendly moments, a particular beautiful pond where grape hyacinths are vivid on the bank and rice grows from untreated effluent. She must be an engaging school lecturer.



Quiet conscience: Susan Hampshire working for charity at home in London, and in Bangladesh

She returns from these visits in a curious state, familiar to many field workers in the Third World. "I think my husband, Eddie, worries about me. He's a very generous and philanthropic man, but world population problems aren't his special thing. Any more than dyslexia is. He just sees me come back completely disorientated. I think about Bangladesh, and I can't decide whether it is all so enormous and hopeless that nothing can help; or whether you just have to think positively, and try."

It is not a new problem to her. Even in the early Sixties, as a golden-haired and glamorous young actress, she was troubled enough about the monstrous unfairness of the world to travel out alone to Gabon to Albert Schweitzer's village hospital. "I knew I had to see him, and he was an old man and might die soon. I took my courage and went. I really thought I would stay and work. He was a nurse there. But I understood that I wasn't ready."

So she came home, but all through the years of her first marriage, her flowering career, her

The problem is about having the children you want

two children's births (her baby Victoria died after a day) and her series of grievous miscarriages, the nagging social conscience remained.

She is married to a wealthy man and can be, as she puts it, "kept" for the first time in her life; but she is still working, and a West End play is planned which she can't bear even to talk about, in case it doesn't happen. "I didn't want to do theatre for the first years of this marriage. Eddie was marrying for the first time, at 48, so I didn't think he should have a wife away every single night."

She displays, over such family feelings, a steely sense of priorities. Years ago she passionately pro-

tested her small son's relationship with his father by conducting a determinedly friendly divorce with her erring husband, which must have cost her pride not a little.

She is, it must be said, equally tender about the feelings of the women of Bangladesh. "They do believe that children are sent by God, and God will look after them. I know that. And it may seem strange that someone like me who has fought to have more children, and failed, should be involved with population control. But it is absolutely the same thing. People with no children, people with nine children in a row that they didn't want to have, have the same problem. The problem is about having the children you want. Every child should be wanted."

She looked at the time, grew worried that I might not find a taxi, and insisted on getting out her car and driving me to my next appointment. A remarkably, almost unsettlingly kind woman: nothing like Fleur Forsythe, after all.

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BRIEFLY

A round-up of news, views and information

Business of dreams

Not everyone can dream up a moneyspinner like the Body Shop, but any woman keen to set up a business or needing the impetus to become self-employed will be able to hear pearls of wisdom from Anita Roddick (and other dynamic entrepreneurs) at Women In Enterprise's Women Mean Business conference, on June 16, at Kensington Town Hall. For £10 (including coffee and tea, but not lunch), delegates attend the morning conference and an afternoon session of their choice, when experts will be on hand almost one-to-one to advise on going into business, growing a business (covering the legal, tax and leadership side), developing a company through marketing and PR, and expanding (finding ways of raising capital). To apply, contact Women In Enterprise, 26 Bond Street, Wakefield, Wf1 2QP (0924 361789).

Be fair to hair

Our skin may be kept moist with high protection factor sun creams, but now we learn that our hair is at risk, too. For those too chic to consider swimming caps or scarves, L'Oréal's Kerastase range now includes Solaire Gel Screen and Invisible Spray Screen (which both contain filters to prevent drying), and an Enriching Oil to repair the sun's ravages. They all cost £3.25, from L'Oréal salons nationwide — you can find your nearest by calling 01-937 5454, extension 421.

Perfect parties

It is not just June brides who will find inspiration in the 370 ultra-glossy pages of American television star and professional caterer Martha Stewart's romantic *Weddings* coffee table book. Documenting the nuptials of a dozen upper-crust American brides from small family affairs to a guest list of hundreds, in exquisite full colour, there are highly original ideas for menus, decorations, flowers and table settings to inspire any party-giver, not simply the bride's mother. Published by Sidgwick & Jackson, the only set-back is a £35 price tag, but compared to the complete wedding bill, that is probably small beer.

Dame for a laugh

"Arthur Marshall," said Victoria Wood, when asked who made her laugh. "Victoria Wood," said the majority of female comedians interviewed in Morvena Banks and Amanda Swift's *The Joke's on Us* (to be published on June 11 by Pandora Press, £5.95). Described by Sue Townsend as a "deadly serious funny book", it is the first study of witty British women — from Vesta Tilley (a male impersonator) and Marie Lloyd (a notorious ad-libber) to French and Saunders. Its 294 pages give the lie to the BBC Light Entertainment producer who said, "Women: is comedy? That will be a very short book."

Quote me . . .



"The women slave over a sink unless they want to." *Of course not. Even in France, with our great respect for food, there are now short cuts which are not regarded, as they once would have been, as gastronomic crimes: let the supermarket, for instance, wash the salad!"* *Françoise Giroud, France's first Minister for Women*

Women's words

When is a housewife not a housewife? When she is a member of the National Housewives Register. So many of the 23,000 members grumbled about the kitchen sink connotations of the name that at a historic celebration this morning it is to be changed in the National Women's Register, in the hope of broadening the group's appeal still further. Chosen in a national ballot (winning over Women's Link and Women's Forum), members — who meet in each others' homes to discuss issues like alternative medicine and world peace — were initially invited to offer suggestions. Women of the World (WOW) got the thumbs down, as did the Cabbage Club, "because if there's anything worse than being thought of as a domestic drudge, it's being a vegetable!" For more information, contact the NWR at 245 Warwick Road, Solihull, West Midlands B92 7AH (021 706 1101).

Josephine Fairley

The fee-paying facts of life

Independent schools are taking widely differing approaches to sex, drug and alcohol education

If a master or mistress is embarrassed talking about any aspect of sex education, "then they shouldn't do it", advises Dr Elizabeth Pryce-Jones, secretary of the Medical Officers of Schools Association.

Reports that an Eton housemaster issued new boys (average age 13) with a book that gives details of sexual techniques (much to the distress of at least one parent) raised the question of the place of sex education at independent schools.

Heads, educationalists and parents are turning their attention to the matter of how best to cover the issues involved in giving sex education to pupils



from the age of 8 to 18, and how best to deal with other ills of our times — drugs and alcohol.

A report this week from the Royal College of Psychiatrists that half of all accidental deaths in teenagers over 15 are caused by alcohol suggests that the young need further education on the dangers of drinking. Many day schools, and some highly academic schools, believe this kind of education is a job for parents.

spend time talking of family values, of general love and particular love, as part of the religious education programme". At St Swithun's (girls 13-18) the school doctor (female) talks to 11-year-olds about hygiene and health, and personal relationships are threaded through religious education lessons.

At Clifton College (boys 13-18), though from September co-ed, the chaplain and biology master run a joint course for the top of the school on medical ethics, "literally from birth to death", and engineer discussions on emotional and moral choices. Alwyn's (co-ed day, 13-18), has "nothing structured". Though the chaplain may well touch on moral and psychological issues, by and large it is left to parents.

Under Professor Richard Whitfield, reader in advanced studies at Gloucestershire College of Arts and Technology, 17 schools are currently taking part in a project designed to provide a model for education in these subjects. Over three years Bedford, Christ's Hospital, Dame Allen's Newcastle, Fettes, Gordonstoun, Forest, King Alfred's London, Forest VI Southampton, The Mount, Tonbridge, Woodhouse Grove, Wellington, Shiplake, Roedean, Lancing, Manchester Grammar, and St Swithun's will evaluate their various teaching methods with the intention of putting together material useful for other schools.

Last week the Medical Officers of Schools Association arranged a seminar for teachers on how to talk to school children on Aids. Next month the Girls Schools Association is running a study day on Aids and drug abuse for members. Many schools call in the local drug squads to give talks. At Shiplake, an ex-heroin addict old boy comes to talk to the school. "It leaves the boys shattered," according to a master.

Some schools invite Alcoholics Anonymous in to give talks but alcohol abuse is probably the most difficult of all to tackle, according to many heads, because drinking is socially accepted and "so many parents say, 'What problem, what danger?'"

Sarah Drummond
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Sharpe end of academe



David Jason: Porterhouse Blue (C4, 10.05pm)

CHOICE
Tom Sharpe's Porterhouse Blue (Channel 4, 10.05pm) gets off to a promising start, with Ian Richardson as the new master sending the winds of change through a Cambridge college better known for its rowing and gross eating habits than its academic standards. Contrapuntal dispensers and women students are just two of the innovations as the old guard fights desperately to maintain the comfortable old ways. Those disappointed with the frenetic comedy of the previous Sharpe adaptation, *Blot on the Landscape*, will find here more subtle humour, though the two projects have the same writer, Malcolm Bradbury. Barbara Jefford is splendid as the master's liberated wife. David Jason is unrecognisable as the devious head porter and Ian Wallace gets a rare chance to play a non-singing role.

Peter Davalle writes: I got the distinct impression that The Affair of the Deadly Ray (Radio 4, 3.00pm), the murder comedy by John Owen and James Parkinson, was written backwards. First they hit on the denouement, and then they realised they had somehow to justify it with a plot. Never mind: the climax isn't at all bad (though the writing generally, and some of the performances, leave a lot to be desired) and if nothing else, the play gives radio a chance to put its thumb to its nose and wiggle its fingers in a good-natured gesture of disparagement of its old rival television.

Highlight of the night on Radio 3 is, of course, the live transmission from Glasgow of Scottish Opera's Billy Budd (7.00pm), highly praised by Paul Griffiths in *The Times*. There is a fascinating bonus for listeners tonight because transmission of the opera is preceded by a gem from the BBC archives - Britten's conversation about *Billy Budd* with two artists, E. M. Forster and Eric Crozier.

Peter Waymark

Radio 1

MF (medium wave). Stereo on DFF (see below).
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Mike Smith's Breakfast Show 9.30
Simon Bates 12.30 Newsbeat
12.45 Dave 1.30 Steve Wright 5.30 Newsbeat 5.45
Election 8.00 8.15 8.45 11.00
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Campaign sketch



students think to tip the porters at the end of the academic year—though this is not so serious now that the Trinity team have negotiated better pay. Mr Hales started at £11 a week.

Skullion would have hated it all. He might have admired the members of Mr Hales' team who rugby-tackled an undergraduate in Great Court, and the porters who got into a fist fight with townies during a staffs party. But, really, everything has changed. Mr Hales does not expect to end his days as Master of Trinity, as Skullion did at Peterhouse. He has said of Mr Hales' fictional counterpart: "He may not have been born with a silver spoon in his mouth, but by God he's going to die with one".

Bryan Appleyard

The Dutch journalist, smiling, asked Mr Paisley a question about violence. His answer could have been

Craig Brown

Iranians give out confused signals in crisis stalemate

For much of yesterday British officials in Tehran were still trying to meet senior officials of the Foreign Ministry in the hope of extracting an apology or at least an explanation for the beating Mr. Chaplin received.

of Iran, a note which the Iranian said had been "precipitated by Kuwait's invitation to the superpowers to be present militarily in the region" — a reference to the Kuwaiti tankers which travel under the Soviet flag.

By Philip Webster, Chief Political Correspondent

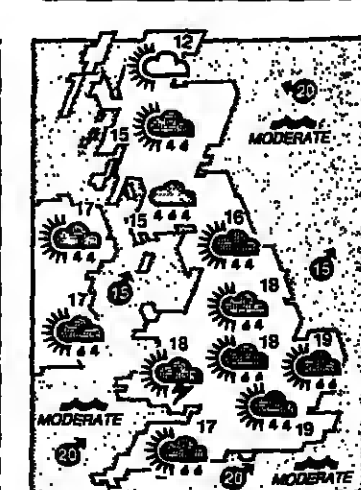
Labour's policies would start the inflationary spiral all over again and "the sacrifices of the last eight years would all have been in vain", she said.

Mrs Thatcher said that within days of the election of a Labour government the unions would be back in the driver's seat.

- 2 continuous (4-4).
- 3 One who finds fault can upset the selector (3-6).
- 4 Sulphuric acid eating away part of the linoleum (5).
- 4 He is in favour of the chosen people (7).
- 6 Relation arrives in the country (9).
- 7 Game in the shape of ducks in New Zealand (5).
- 6 Grogginess hidden in sea holly (6).
- 4 A fine, sound state (6).
- 5 Volunteer to repay outsiders for church gifts (9).
- 7 Poor Belle's life - Emily's twin (5-4).
- 6 Stuffs made from willows with a little iron (5).
- 4 Mike loved to sweetheart disguised in Arden (6).
- 1 Examine breakdown (7).
- 2 Measure a drink after church outing (6).
- 4 Medieval way of saving face (5).
- 5 Memorial to engineer left one

HIGH TIDES

PM





LONDON

Monday: Temp: max 6 am to 6 pm, 21C(70F) min 6 pm to 6 am, 12C(54F) Humidity: 6 pm, per cent. Rain: 24hr to 6 pm, trace Sun: 24 hr to 6 pm, 7.2hrs Bar, mean sea level, 6 pm, 1,019.5 millibars, falling
1,000 millibars=29.53in.

MANCHESTER

Monday: Temp: max 6 am to 6 pm, 13C(55F)
min 6 pm to 6 am, 11C(52F) Rain: 24hr to 8 pm
0.2mm Sun: 24 hr to 6 pm, 1.7hrs.

	Sun rises: 4.48 am	Sun sets: 9.10 pm
	Moon sets: 1.34 am	Moon rises: 10.55 am

First Quarter: 10/20/2009

A map of the United States showing a low-pressure system over the Great Lakes and a high-pressure system over the Atlantic. A warm front extends from the low southward, and a cold front extends from the low westward. A cold front also extends from the high southward. The map includes latitude and longitude lines and a legend for front types.

Information supplied by London Weather Centre

Copies of the full speech are available from the Company Secretary, B.A.T. Industries p.l.c., Windsor House, 50 Victoria Street, London SW1H 0NW.

Post Office sale faces tough union opposition

By Edward Townsend, Industrial Correspondent

The probability of a new Conservative government conducting a piecemeal privatization of all but the Royal Mail operations of the Post Office will come as a bitter blow to the Post Office board and Sir Ron Dearing, its chairman, who has lobbied consistently for his corporation not to be broken up.

Sir Ron remained silent yesterday and has avoided any public comment on the merits of privatization. But he has made clear to ministers that the postal service can only deteriorate if parts of the corporation are hived off in separate units to the private sector.

Trade union opposition to the privatization of the Post Office, led by Mr Alan Tiffin, the general secretary of the Post Office union, has been unusually strong.

Sir Ron, who is likely to announce next month the Royal Mail's 11th successive profitable year, reiterated his board's view on privatization last December. Ownership of the Post Office was entirely a political matter, he said.

"However, whatever form of ownership may be decided,

the board says plainly — as a matter of business, not politics — that the corporation should remain as one entity because each part reinforces the other."

Mrs Thatcher's comments yesterday appeared to give tacit approval to most of the recommendations made at the end of last year by the Centre for Policy Studies, the Conservative think-tank, in a study by Mr Robert Albon, an Australian lecturer.

He proposed that the Post Office's constituent businesses be established as limited companies; that the National Girobank, already separate, should be sold; that the Post Office counter services be sold and their monopoly of government agency work, such as paying unemployment benefit, be abolished; that the letter-carrying monopoly be removed; and the obligatory £1 minimum charge by private delivery companies be halved.

But Mr Albon's ultimate proposal that the parcels and letters businesses be sold into private hands has not found government approval. Mrs Thatcher said she felt strongly that the Royal Mail was

different and "we feel it should stay (in public ownership)."

The long period of price restraint, including the rebates on stamp prices, has depressed Post Office profits in the past year. In the 12 months to the end of March, the pretax figure is expected to be about £125 million compared with £167 million in 1985-86. But Sir Ron has pledged to keep postal price increases below the rate of inflation for the next five years.

In 1985-86, the Royal Mail — the collection and delivery of letters and parcels — made a profit of £110.4 million and the counters service, which the Conservatives already consider to be partly in the private sector through the existence of sub-post offices, recorded £26.4 million.

In support of its argument that a piecemeal sale would be wrong, the Post Office says services from other parts of the corporation account for half the costs of the parcels business and half Girobank's costs, while the counters business obtained 40 per cent of its income from selling its services to other Post Office businesses.

Mecca Leisure doubles interim profits to £4m

By Joe Joseph

Unlucky gamblers who have never landed the jackpot at one of Mecca's 77 bingo halls might have done better to put their money on the company.

Shares in Mecca Leisure, floated on the stock market last October at 135p a share, edged up another 2p to 215p yesterday after the company announced a healthy jump in profits during its first half year as a quoted concern.

Pretax profits more than doubled to £4.14 million from £2.01 million in the six months to March 31, with returns from the bingo clubs and the company's entertainment and catering division still dwarfing those from its Warner holiday camps. Shareholders will receive an interim dividend of 1.5p a share.

"We consider that this is a good half-year result," said Mr Michael Guthrie, the chairman, who first steered Mecca

towards independence with a £95 million management buy-out from Grand Metropolitan in December 1985.

He predicted a boost in capital investment from the £8.2 million spent last year to £27.8 million in 1986-87 as Mecca developed its night clubs, bingo halls, restaurants and leisure complexes into what he called "a 52-week-a-year business" not dependent on seasonal shifts in demand.

He admitted that Mecca was unlikely to see the benefits of many of its recent investments until the very end of the current financial year at best, but said "our investment programme will give us enormous growth opportunities for 1987-88."

Mr Guthrie, explaining the modest overall rise in turnover of less than £1 million to £39.69 million in the first half of the year, said: "It is

necessary to take into account the fact that we disposed of a number of low-profit and loss-making branches during 1986 which removed a significant amount of sales turnover. Adjusting for this, turnover in branches currently trading was about 7 per cent up on a year ago."

He said bingo hall admissions had increased by 2 per cent, a significant rise considering the trend in recent years has been downwards.

Although the introduction of pasta and pizza restaurants into some of its nightclubs has helped to fatten turnover, Mecca's entertainment and catering division suffered badly from the icy weather in January and the closure of five branches for refurbishment. These include Mecca's largest, Le Palais in Hammersmith, London, which is reopening on Saturday.



Taking a bow before an historic debut: Roy Bishko, chairman and chief executive of Tie Rack

Tie Rack floated on record ratio

By Alexandra Jackson

Tie Rack, the fast-growing niche retailer of ties and accessories, is being floated on an historic price-earnings ratio of 31.5 times — a record for an industrial company.

The group will be worth nearly £50 million at the 145p offer for sale price announced yesterday by Samuel Montagu, the sponsoring bank.

None of the existing shareholders, who include Mr Roy Bishko, the founder, is selling shares.

The 8,600,000 new shares being offered will raise £12.47 million before expenses.

Tie Rack, which started as a side-line in a heel bar at London's Oxford Street in 1981, has more than 115 outlets. Ninety-seven are in Britain and the rest in Canada, Ireland, France and the US.

The company has developed an individual form of franchising, which motivates the franchisee management while enabling the group to control the location and underlying direction of the business.

The minimum application

will be for 500 shares, which will cost £725 at the issue price.

The offer closes at 10am on Tuesday, June 9.

Mr Christopher Clarke, a director of Samuel Montagu, said the initial response to the issue had been favourable. Sock Shop, a similar niche retailer which came to the market last month, was 55 times oversubscribed and opened at a substantial premium.

Mr Clarke said consideration had been given to other methods of bringing Tie Rack to the market, such as a tender offer and a placing. It was decided, however, that an offer for sale was the best route, given the group's strong consumer base.

Nevertheless, the group wished to have a broad shareholding base which would include institutional investors.

Up to 10 per cent of the issue will be reserved for allocation to employees and other preferential applications.

COMMENT Kenneth Fleet

Dollar's challenge to the new Fed pilot

Paul Volcker's imminent departure as chairman of the Federal Reserve Board has featured in more market rumours than the respected Fed chairman has chewed hot cigars. But the news, when it came, was a surprise. Having built itself up for a Volcker third term, if perhaps a shorter one than usual, the financial world was taken aback by yesterday's White House announcement.

The shudder that the Volcker decision sent through the bond and currency markets was predictable, if a little unfair to the new man, Alan Greenspan. As one analyst wryly remarked: "The dollar would have fallen if they had appointed God."

The change of pilot does, inevitably, cast a different light on the likely course of monetary policy in the United States. Though not necessarily desirable, it was possible, particularly given the dollar's recent strength, for the Fed under Volcker to avoid a rise in the discount rate, despite the strong upward movement in US money market rates in the past two months.

The Greenspan appointment had immediate implications. It immediately took the steam out of the dollar's rally, pushing it below DM1.80 yesterday. And it puts the onus on the new, 61-year old Fed chairman to prove himself by bold-policy action.

Mr Greenspan, who was chairman of the Council of Economic Advisers under President Ford, is regarded as a mainstream Republican economist with sound anti-inflation instincts. What he does not have is the reputation as a dollar hawk his predecessor enjoys. His first comment on appointment, that he thought the dollar had fallen far enough, sought to put this right. This stands in embarrassing contrast with his view a month ago, when the dollar was no higher, that the dollar still had some way to fall.

The new chairman knows the Wall Street bankers, through his consultancy Townsend Greenspan, as well as anyone, but he is much less familiar with other central bankers. His lack of experience in external affairs compared with Mr Volcker is bound to cause nervousness; but it is worth remembering that the underlying problem of the US economy is fiscal not monetary. What the dollar needs most of all is President Reagan to cut the budget deficit, something which is not in the power of any chairman of the Fed, whatever his experience and skills.

What Mr Greenspan probably will do is follow the Volcker line in criticizing America's slow progress in reducing the deficit. And, given his comments yesterday about the minimal dangers of a US recession and the need to stabilize the dollar, he is unlikely to shrink from making a move on the discount rate.

The Greenspan appointment comes in the run-up to next week's Venice summit, where it would be unrealistic to expect dramatic new moves on the currency front. That said, yesterday's dollar fall, along with Britain's record \$4.8 billion (£2.95 billion) rise in the reserves last month, shows that the currency accord agreed in Paris earlier this year remains vulnerable.

The worries of US markets and the dollar's fall were predictable, the concern that spilt over into London slightly less so. But, apart from the daily rumour of impending bad (for the Tories) opinion polls, there were good reasons for a correction. The dollar's fall below DM1.80 took sterling at least part of the way with it, the pound dropping to DM2.96. And neither equities and nor gilts are yet fully decoupled from the New York markets.

As importantly, the bigger-than-expected intervention to hold down sterling last month, together with Chancellor Nigel Lawson's promise that this policy will be continued into the indefinite future, has unsettling prospects for the gilt market. Hence falls of around half a point yesterday.

The net funding requirement for this year has already shot up from around £2.5 billion to £7 billion since Budget day, because of the need to sterilize intervention in the foreign exchange market through extra gilt sales.

The gilt market does not mind foreign demand for sterling assets being reflected in higher reserves and lower interest rates. But it objects to a monthly moving target for funding.

Derby Day enigma

On the eve of the Ever Ready Derby, Hanson Trust showed brilliant but baffling interim form. The most meticulous of numerate Hanson watchers declared themselves puzzled. According to their careful calculations, Hanson might easily have delivered profits £20 million or more higher than published. Lord Hanson is far too wily a market operator to reveal his share-dealing profits. Back-of-envelope calculations point to profits of £12 million to £15 million from the joint raid with Sir James Goldsmith on the Goodyear tyre group in the US. The sizeable stake in Bowater has been cut, perhaps sold off, for a profit in the region of £5 million to £10 million. A rumoured coup in Boots, bought around the 200p mark and sold for 280p or thereabouts, could have added £20 million to the pot.

The most plausible construction is not that the analysts got it wrong, but that Hanson has decided to smooth the dealing profit contribution. Or, if you prefer, to tuck a good deal away for a rainy day.

Randall buys 58.6% stake in Sims

By Michael Tate

Mr Ron Randall, the former butcher who last year sold his Meadow Farm Produce group to Hilldown Holdings for £62 million, has paid £3.6 million for a controlling stake in the USM-controlled Sims Catering Butchers.

The shares, representing 58.6 per cent of the Sims' share capital, have come from Mr Terry Finn, Sims managing director, who trained at the same Waterloo Road, London, butchery school as Mr Randall.

Mr Randall paid 165p a

share in cash and, in line with City takeover rules, is making a similar offer to other shareholders. Few are likely to take his money.

The Sims share price rocketed 85p to 230p on the stock market in anticipation of Mr Randall's plans for the business.

The two former butchers met a week ago, a few days after Mr Randall's 40th birthday.

He "jumped at the opportunity" to obtain an early share listing for his embryonic processing and packag-

ing business after a recent holiday at his hotel in Antigua spent contemplating his future. He left Hilldown in January.

Sims has struggled since its USM launch in early 1985. Unlike Meadow Farm, which primarily served the large hotel chains, it sold to small, private customers and found difficulty in winning business.

Profits in the first half of the year to end-March were down from £326,000 to £254,000.

Mr Randall, supported by former Meadow Farm colleagues, Mr Douglas Appleby,

once a director of the Boots Company, and Mr David Brady, plans to build a slaughtering, packaging and distribution group. He is believed to be about to complete the acquisition of a packaging business with a turnover of more than £40 million.

Mr Finn, who stays on as managing director of Sims' meat business, said: "It is to the benefit of the company and its 620 shareholders, as the share price already shows. And Ron Randall brings a very strong management team."

Quaint problem for Quant

Archie McNair, chairman of Thomas Jourdan, the company which owns the old Mary Quant empire, is facing an embarrassing problem involving the world's oldest profession. In short, McNair owes certain ladies of the night "quite a considerable sum" for services rendered. The debts date back to the last war and Jourdan's origins as a French company with a London quote by the name of Naraguta Karama — nicknamed Kama Sutra by London dealers. At that time it had mining interests in West Africa with the French workforce regularly entertained by local ladies, giving them bearer warrants to pay for their services. Now McNair, who took over the company and changed its name to Jourdan in the early 1970s, has been forced to open a separate account for their bearer warrants. "Most of the woman probably threw these scraps of paper away not knowing their worth," he says. Now he is considering de-capitalising this unusual posse of shareholders. "Mind you, I may consider issuing bearer warrants to pay for my next acquisition," he adds with a twinkle to his eye.

Reactions

Stuart Wamsley, the perennial number one chemical sector analyst, has, I'm told, handed in his notice at last. After protracted negotiations and last-minute attempts by his present employer Greenwell Montagu to persuade him to

THE TIMES CITY DIARY Man of property

Who said life at the top was profitable? For a company with properties worth £3 billion, Land Securities' payment to its chairman, Lord Samuel of Wych Cross, looks too modest by a few zeros. According to its latest annual report, he receives the princely sum of £65 a year — yes, £65 — and

the company secretary assures me that is correct. No doubts have been inadvertently left off, and the payment has, I am assured, remained unchanged for a number of years. But then Lord Samuel does own 450,000 shares and is the beneficial owner of a further 19.45 million on which an 11p a share dividend is paid.

change his mind, Wamsley has, I am assured, made up his mind to join the American investment house Morgan Stanley. His departure will mean the end of Greenwell's once famed chemicals team — its other members left for merchant bank Morgan Grenfell several months ago.



"I always thought a debit card was a fully-used-up credit card"

Coffee break

Company switchboards do not always connect you to the person you want — as Senator Claudio Vercor found when he telephoned our very own Times switchboard the other day. After repeatedly asking for the commodities editor and explaining that he was from the Brazilian Coffee Institute, he was put through to Wapping's catering department no fewer than three times. "No, I am not trying to sell you coffee," he kept reassuring the staff. "I am not the man from Kenco."

● A straw poll of election literature in the City seems to be coming out, somewhat predictably, in favour of the Conservative party. A blue and white poster on the walls of the renowned fish restaurant Sweetings, in Queen Victoria Street, reads: "If Labour wins the election, will the last person to leave the country please turn out the lights."

Minister in her prime

Margaret Thatcher, at 61, often looks no older than her political rival, Neil Kinnock, who is 16 years her junior. But it could be that the secret of her vitality and endless energy is now out. According to the latest edition of *Boardroom* magazine, she has been undergoing a course of Hormone Replacement Therapy. The treatment involves her taking replacement oestrogen and progesterone drugs, which would, it is claimed, give her the mind and body of a 40-year-old rather than a 60-year-old. Is it true? "We are not in a position to comment," say the press men at Number 10.

Yarn-spinning

Property developer Flaxyard, making use of its first tenant, *The Observer*, to advertise for further tenants of its prestigious Marcopolo office complex, is obviously struggling to attract the Kensington and Chelsea set south of the Thames. The advert pictures a model of the as yet unfinished building — which looks like a Chippendale-style aircraft hangar — backed by a railway line, and the blurb runs that "from a standpoint of discrimination, *The Observer* has chosen... Marcopolo at Chelsea Bridge". Still trying to place it? A neighbouring site houses one of London's biggest landmarks, a listed building scheduled for redevelopment in the near future. But perhaps Marcopolo at Battersea Power Station would not have quite the right cachet...

Carol Leonard

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BCal's limousines under fire in Tokyo

From David Watts, Tokyo
British Caledonian's inaugural non-stop flight from London to Tokyo flew into local turbulence when it touched down yesterday.

BCal's key to winning a slice of the highly competitive route from British Airways and Japan Air Lines is its door-to-door limousine service for executives travelling in first and business classes.

That service, however, may be a violation of Japan's fair trade regulations and is being investigated by the Fair Trade Commission.

British Airways, which had tried to block the BCal Tokyo application, last night denied it had filed a complaint with the FTC, as did Japan Air Lines. It therefore appears the investigation is being launched by the FTC itself.

The FTC, which comes under the prime minister's office, has the power to initiate investigations and is not obliged to reveal whether or not an inquiry has been started because of an outside complaint.

British Airways, meanwhile, plans to offer free transport to and from Narita airport this week. The airport is at least one hour's drive



Sir Adam Thomson: hopeful that service will be approved
from the centre of Tokyo and can take much longer during rush hour. BA will use the ordinary limousine buses that already travel between the terminal in the centre of the city and Narita and various hotels.

Under Japanese law, extras on offer from an airline may not be worth more than 10 per cent of the value of the traveller's fare. With BCal's one-way business class fare to London at ¥405,000 (£1,723) when booked in Tokyo, and the cost of a taxi about ¥50,000 from the centre of the city, it is debatable whether the offering is indeed a breach

of fair trade regulations. BCal argues that the cost of the service is factored into the price of the ticket.

BCal says it did not clear the limousine service with the authorities in advance because it is part of a service offered in many other countries.

"We're flattered that they are investigating us," said a BCal spokesman.

"My impression is that it is being very well received," said Sir Adam Thomson, chairman of British Caledonian. "We're very hopeful that it will be approved. We're already operating it because we had started before we knew there was a complaint."

BCal says it expects to carry 50,000 passengers in the first year on its two weekly non-stops and one Moscow-stopping flight, despite the late start caused in part by a delay in winning over-flight rights from the Soviet Union.

There is a considerable difference between the company's fares charged at either end of the Tokyo-London route. A business class one-way ticket costs the equivalent of £1,723 when bought in Tokyo and £941 when bought in London.

'No cut in Japanese surplus for five years'

The large Japanese trade surplus is unlikely to be reduced in the next five years, the Japanese External Trade Organization (Jetro) said in Tokyo yesterday.

British companies faced a tough task in breaking into Japanese markets, said Mr Huroshi Fujiwara, Jetro's European deputy manager.

He added: "I am at a loss as to what advice can be given to British companies."

"Things are very difficult because the financial system in Japan is very different from that in Britain."

British financial institutions needed patience in waiting to become members of the Tokyo Stock Exchange.

Mr Fujiwara said: "We would like you to wait. The City of London is virtually an international market while Japan is comparatively backward in the financial sense."

He gave favourable views on British and Japanese managements and, referring to workers, said: "The dexterity and skills of the British labour force is just the same as the Japanese."

"I have the impression there is no substantial difference between British and Japanese workers."

He was speaking at a press conference for British journalists after the Anglo-Japanese talks in London at the weekend. The talks are understood to have ended with Japan outlining a timetable for British membership in the Tokyo Stock Exchange.

Mrs Thatcher, Prime Minister, is to join Mr Yasuhiro Nakasone, the Japanese Prime Minister, and other world political leaders for the Venice economic summit, where the Japanese surplus is expected to dominate proceedings.

Thousands of farmers gathered in central Tokyo yesterday to urge the government to stand firm against foreign pressure for further opening of Japan's markets.

Officials of the powerful Central Union of Agricultural Co-operatives said about 4,200 farming groups joined the demonstration.

The farmers were demanding that the government avoid easy compromises on liberalizing agricultural imports at the Venice summit.

Coalite shares fall 4p despite profit increase

Coalite, the fuel and transport group chaired by Mr Eric Varley, the former Labour Industry Secretary, announced a 9 per cent rise in pretax profits to £42.98 million for the year to March 31, largely in line with expectations.

But the City, feeling that Coalite has yet to reap the full benefits of its purchase last November of Hargreaves, the fuel distribution and shipping services group, marked the shares down by 4p to 383p.

Turnover rose to £493 million from £445 million and the company is paying a final dividend of 6.5p, making 8.75p in all, or 1.25p more than last year.

Analysts said falling crude oil prices and high exploration costs hit Coalite's Oilco division, while production and distribution of solid fuels, fuel oils and chemicals was also slightly disappointing.

Coffee countries to review quotas

By Colin Narbrough

The leading players in the raw coffee market agreed yesterday to take a fresh look at the way export quotas are shared out as a first step towards ending oversupply and propped-up prices.

Delegates from consumer and producer countries, meeting on Bali, gave the International Coffee Organization's executive board full backing to review quota distribution.

Señor Fritz Dubois, the ICO board chairman, said all board members wanted to start negotiations soon. Brazil, the world's leading producer, which said before the meeting it would not take any cuts in its 30 per cent share of world exports, would also return to negotiations, he said.

Señor Dubois, a Peruvian, said he expected a final com-

promise could be reached before the full ICO council session in September.

Brazil took the main blame for the failure in April of an ICO attempt to restore quotas abandoned last year.

The ICO has been trying to persuade its members to reintroduce quotas from October to counter falling raw coffee prices, which are at their lowest for 25 years if allowance is made for inflation.

Exports by ICO members in the current seven months of the current coffee year fell to 34.8 million 60-kg bags from 41.2 million the previous year, according to provisional figures issued yesterday. Brazilian exports to members fell to 6.2 million bags from 8.6 million, but sales to non-ICO markets rose to 990,000 bags from 899,000.

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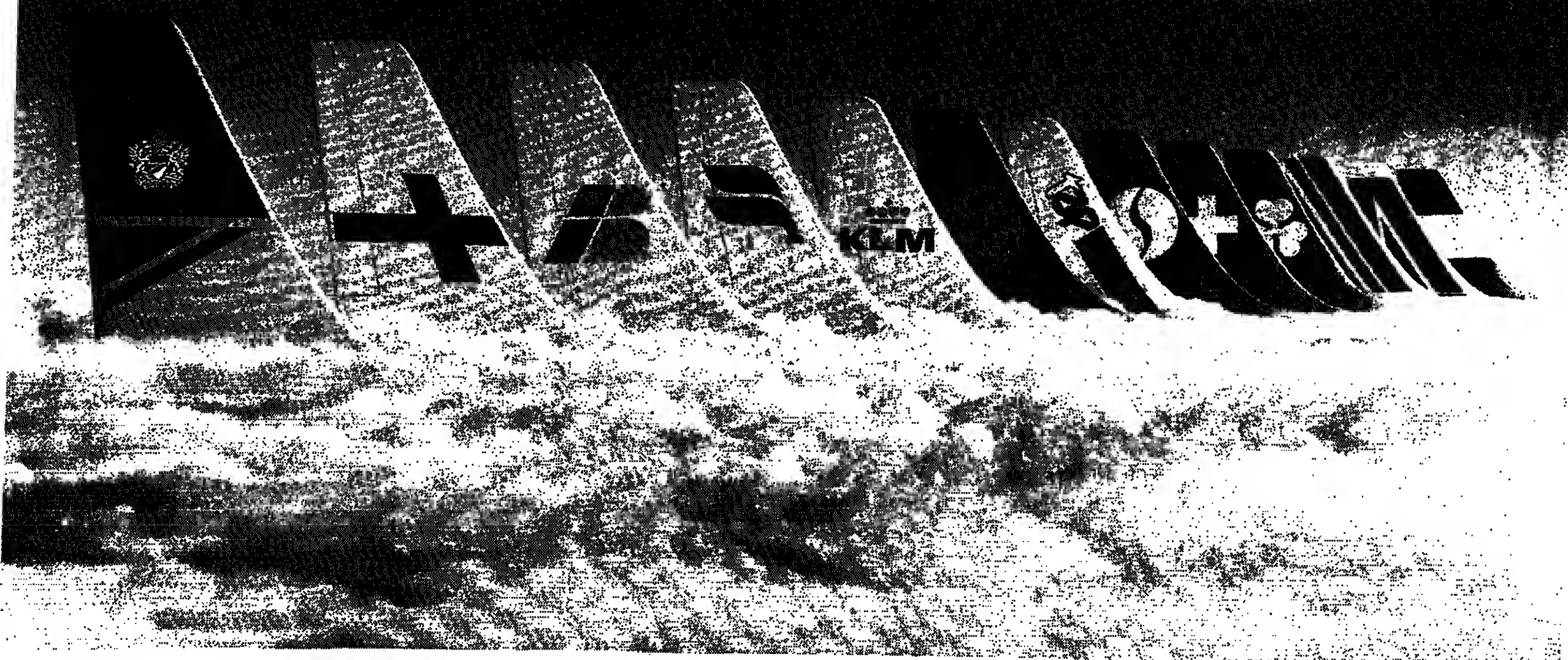
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Issued on behalf of National Westminster Bank PLC as Registrar and Custodian Bank.

Unit Trust	1987	1986	1985	1984	1983	1982	1981	1980	1979	1978	1977	1976	1975	1974	1973	1972	1971	1970	1969	1968	1967	1966	1965	1964	1963	1962	1961	1960	1959	1958	1957	1956	1955	1954	1953	1952	1951	1950	1949	1948	1947	1946	1945	1944	1943	1942	1941	1940	1939	1938	1937	1936	1935	1934	1933	1932	1931	1930	1929	1928	1927	1926	1925	1924	1923	1922	1921	1920	1919	1918	1917	1916	1915	1914	1913	1912	1911	1910	1909	1908	1907	1906	1905	1904	1903	1902	1901	1900	1899	1898	1897	1896	1895	1894	1893	1892	1891	1890	1889	1888	1887	1886	1885	1884	1883	1882	1881	1880	1879	1878	1877	1876	1875	1874	1873	1872	1871	1870	1869	1868	1867	1866	1865	1864	1863	1862	1861	1860	1859	1858	1857	1856	1855	1854	1853	1852	1851	1850	1849	1848	1847	1846	1845	1844	1843	1842	1841	1840	1839	1838	1837	1836	1835	1834	1833	1832	1831	1830	1829	1828	1827	1826	1825	1824	1823	1822	1821	1820	1819	1818	1817	1816	1815	1814	1813	1812	1811	1810	1809	1808	1807	1806	1805	1804	1803	1802	1801	1800	1799	1798	1797	1796	1795	1794	1793	1792	1791	1790	1789	1788	1787	1786	1785	1784	1783	1782	1781	1780	1779	1778	1777	1776	1775	1774	1773	1772	1771	1770	1769	1768	1767	1766	1765	1764	1763	1762	1761	1760	1759	1758	1757	1756	1755	1754	1753	1752	1751	1750	1749	1748	1747	1746	1745	1744	1743	1742	1741	1740	1739	1738	1737	1736	1735	1734	1733	1732	1731	1730	1729	1728	1727	1726	1725	1724	1723	1722	1721	1720	1719	1718	1717	1716	1715	1714	1713	1712	1711	1710	1709	1708	1707	1706	1705	1704	1703	1702	1701	1700	1699	1698	1697	1696	1695	1694	1693	1692	1691	1690	1689	1688	1687	1686	1685	1684	1683	1682	1681	1680	1679	1678	1677	1676	1675	1674	1673	1672	1671	1670	1669	1668	1667	1666	1665	1664	1663	1662	1661	1660	1659	1658	1657	1656	1655	1654	1653	1652	1651	1650	1649	1648	1647	1646	1645	1644	1643	1642	1641	1640	1639	1638	1637	1636	1635	1634	1633	1632	1631	1630	1629	1628	1627	1626	1625	1624	1623	1622	1621	1620	1619	1618	1617	1616	1615	1614	1613	1612	1611	1610	1609	1608	1607	1606	1605	1604	1603	1602	1601	1600	1599	1598	1597	1596	1595	1594	1593	1592	1591	1590	1589	1588	1587	1586	1585	1584	1583	1582	1581	1580	1579	1578	1577	1576	1575	1574	1573	1572	1571	1570	1569	1568	1567	1566	1565	1564	1563	1562	1561	1560	1559	1558	1557	1556	1555	1554	1553	1552	1551	1550	1549	1548	1547	1546	1545	1544	1543	1542	1541	1540	1539	1538	1537	1536	1535	1534	1533	1532	1531	1530	1529	1528	1527	1526	1525	1524	1523	1522	1521	1520	1519	1518	1517	1516	1515	1514	1513	1512	1511	1510	1509	1508	1507	1506	1505	1504	1503	1502	1501	1500	1499	1498	1497	1496	1495	1494	1493	1492	1491	1490	1489	1488	1487	1486	1485	1484	1483	1482	1481	1480	1479	1478	1477	1476	1475	1474	1473	1472	1471	1470	1469	1468	1467	1466	1465	1464	1463	1462	1461	1460	1459	1458	1457	1456	1455	1454	1453	1452	1451	1450	1449	1448	1447	1446	1445	1444	1443	1442	1441	1440	1439	1438	1437	1436	1435	1434	1433	1432	1431	1430	1429	1428	1427	1426	1425	1424	1423	1422	1421	1420	1419	1418	1417	1416	1415	1414	1413	1412	1411	1410	1409	1408	1407	1406	1405	1404	1403	1402	1401	1400	1399	1398	1397	1396	1395	1394	1393	1392	1391	1390	1389	1388	1387	1386	1385	1384	1383	1382	1381	1380	1379	1378	1377	1376	1375	1374	1373	1372	1371	1370	1369	1368	1367	1366	1365	1364	1363	1362	1361	1360	1359	1358	1357	1356	1355	1354	1353	1352	1351	1350	1349	1348	1347	1346	1345	1344	1343	1342	1341	1340	1339	1338	1337	1336	1335	1334	1333	1332	1331	1330	1329	1328	1327	1326	1325	1324	1323	1322	1321	1320	1319	1318	1317	1316	1315	1314	1313	1312	1311	1310	1309	1308	1307	1306	1305	1304	1303	1302	1301	1300	1299	1298	1297	1296	1295	1294	1293	1292	1291	1290	1289	1288	1287	1286	1285	1284	1283	1282	1281	1280	1279	1278	1277	1276	1275	1274	1273	1272	1271	1270	1269	1268	1267	1266	1265	1264	1263	1262	1261	1260	1259	1258	1257	1256	1255	1254	1253	1252	1251	1250	1249	1248	1247	1246	1245	1244	1243	1242	1241	1240	1239	1238	1237	1236	1235	1234	1233	1232	1231	1230	1229	1228	1227	1226	1225	1224	1223	1222	1221	1220	1219	1218	1217	1216	1215	1214	1213	1212	1211	1210	1209	1208	1207	1206	1205	1204	1203	1202	1201	1200	1199	1198	1197	1196	1195	1194	1193	1192	1191	1190	1189	1188	1187	1186	1185	1184	1183	1182	1181	1180	1179	1178	1177	1176	1175	1174	1173	1172	1171	1170	1169	1168	1167	1166	1165	1164	1163	1162	1161	1160	1159	1158	1157	1156	1155	1154	1153	1152	1151	1150	1149	1148	1147	1146	1145	1144	1143	1142	1141	1140	1139	1138	1137	1136	1135	1134	1133	1132	1131	1130	1129	1128	1127	1126	1125	1124	1123	1122	1121	1120	1119	1118	1117	1116	1115	1114	1113	1112	1111	1110	1109	1108	1107	1106	1105	1104	1103	1102	1101	1100	1099	1098	1097	1096	1095	1094	1093	1092	1091	1090	1089	1088	1087	1086	1085	1084	1083	1082	1081	1080	1079	1078	1077	1076	1075	1074	1073	1072	1071	1070	1069	1068	1067	1066	1065	1064	1063	1062	1061	1060	1059	1058	1057	1056	1055	1054	1053	1052	1051	1050	1049	1048	1047	1046	1045	1044	1043	1042	1041	1040	1039	1038	1037	1036	1035	1034	1033	1032	1031	1030	1029	1028	1027	1026	1025	1024	1023	1022	1021	1020	1019	1018	1017	1016	1015	1014	1013	1012	1011	1010	1009	1008	1007	1006	1005	1004	1003	1002	1001	1000	999	998	997	996	995	994	993	992	991	990	989	988	987	986	985	984	983	982	981	980	979	978	977	976	975	974	973	972	971	970	969	968	967	966	965	964	963	962	961	960	959	958	957	956	955	954	953	952	951	950	949	948	947	946	945	944	943	942	941	940	939	938	937	936	935	934	933	932	931	930	929	928	927	926	925	924	923	922	921	920	919	918	917	916	915	914	913	912	911	910	909	908	907	906	905	904	903	902	901	900	899	898	897	896	895	894	893	892	891	890	889	888	887	886	885	884	883	882	881	880	879	878	877	876	875	874	873	872	871	870	869	868	867	866	865	864	863	862	861	860	859	858	857	856	855	854	853	852	851	850	849	848	847	846	845	844	843	842	841	840	839	838	837	836	835	834	833	832	831	830	829	828	827	826	825	824	823	822	821	820	819	818	817	816	815	814	813	812	811	810	809	808	807	806	805	804	803	802	801	800	799	798	797	796	795	794	793	792	791	790	789	788	787	786	785	784	783	782	781	780	779	778	777	776	775	774	773	772	771	770	769	768	767	766	765	764	763	762	761	760	759	758	757	756	755	754	753	752	751	750	749	748	747	746	745	744	743	742	741	740	739	738	737	736	735	734	733	732	731	730	729	728	727	726	725	724	723	722	721	720	719	718	717	716	715	714	713	712	711	710	709	708	707	706	705	704	703	702	701	700	699	698	697	696	695	694	693	692	691	690	689	688	687	686	685	684	683	682	681	680	679	678	677	676	675	674	673	672	671	670	669	668	667	666	665	664	663	662	661	660	659	658	657	656	655	654	653	652	651	650	649	648	647	646	645	644	643	642	641	640	639	638	637	636	635	634	633	632	631	630	629	628	627	626	625	624	623	622	621	620	619	618	617	616	615	614	613	612	611	610	609	608	607	606	605	604	603	602	601	600	599	598	597	596	595	594	593	592	591	590	589	588	587	
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Portfolio
—Gold—

From your portfolio card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or Loss
1	CRIT	Building/Roads	
2	Wigan & Job	Industrials E-K	
3	Greaves	Building/Roads	
4	Went Hedges	Property	
5	Adrian Sec	Property	
6	Land Sec (a)	Property	
7	Allied Colours	Chemicals/Plas	
8	Whitbread 'A' (a)	Breweries	
9	Third Mile	Industrials S-Z	
10	Macarthy	Industrials L-R	
11	American	Chemicals/Plas	
12	Romer	Industrials L-R	
13	Jubilee's Hides	Leisure	
14	Bus Mortgage	Bank/Discount	
15	Michell Somen	Industrials L-R	
16	Br Land	Property	
17	Slough Estates	Property	
18	Brixton	Property	
19	Powell Duffryn	Industrials L-R	
20	Stanley (AG)	Draperies/Stores	
21	Laporte	Chemicals/Plas	
22	Roughaugh	Property	
23	Continental	Leisure	
24	Barnes-Anderson	Industrials A-D	
25	Century	Oil & Gas	
26	Spring Ram	Industrials S-Z	
27	Sindair Goldsmith	Property	
28	Portals	Industrials L-R	
29	Dumino	Electricals	
30	Wiggins	Building/Roads	
31	Crown House	Industrials A-D	
32	GR	Industrials E-K	
33	Chapman	Paper/Print/Adv	
34	Wickor Chemical	Chemicals/Plas	
35	TRT	Industrials S-Z	
36	Hickon	Chemicals	
37	Prognose	Property	
38	Bank of Scotland	Bank/Discount	
39	Joseph (Leopold)	Bank/Discount	
40	Countryside	Building/Roads	
41	S & U Stores	Draperies/Stores	
42	Alcan	Draperies/Stores	
43	Lloyds (a)	Bank/Discount	
44	Nest (a)	Draperies/Stores	

Please take into account any minus signs

Weekly Dividend					
Please make a note of your daily totals for the weekly dividend of £3,000 in Saturday's newspaper.					
MON	TUE	WED	THU	FRI	SAT

BRITISH FUNDS					
1987	High	Low	Stk	Chg	%

SHORTS (Under Five Years)					
1987	High	Low	Stk	Chg	%

FIVE TO FIFTEEN YEARS					
1987	High	Low	Stk	Chg	%

OVER FIFTEEN YEARS					
1987	High	Low	Stk	Chg	%

UNDATED					
1987	High	Low	Stk	Chg	%

INDEX-LINKED					
1987	High	Low	Stk	Chg	%

BANKS DISCOUNT HP					
1987	High	Low	Stk	Chg	%

STOCK EXCHANGE PRICES

Nervous selling

ACCOUNT DAYS: Dealings began on Monday. Dealings end June 12. Contango day June 15. Settlement day June 22.
Forward bargains are permitted on two previous business days.

Prices are recorded at 5pm. Changes are calculated on the previous day's close and may differ from changes calculated by comparing 5pm prices, published the previous day. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (a) denotes Alpha Stocks.

1987	High	Low	Stk	Chg	%	P/E

BREWERIES									
1987	High	Low	Stk	Chg	%	P/E			

BUILDINGS AND ROADS						
1987	High	Low	Stk	Chg	%	P/E
159	220	159	330	..	+23	..
160	220	160	330
161	220	161	330
162	220	162	330
163	220	163	330
164	220	164	330
165	220	165	330
166	220	166	330
167	220	167	330
168	220	168	330
169	220	169	330
170	220	170	330
171	220	171	330
172	220	172	330
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295	220	295	330
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299	220	299	330
300	220	300	330

CHEMICALS, PLASTICS						
1987	High	Low	Stk	Chg	%	P/E
Acme Chemical	100	100	100	100	100	100
Acme Plastics	100	100	100	100	100	100
Acme Polymers	100	100	100	100	100	100
Acme Resins	100	100	100	100	100	100
Acme Solvents	100	100	100	100	100	100
Acme Surfactants	100	100	100	100	100	100
Acme Textiles	100	100	100	100	100	100
Acme Varnishes	100	100	100	100	100	100
Acme Waxes	100	100	100	100	100	100
Acme Yarns	100	100	100	100	100	100
Acme Zippers	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	100
Acme Undershirts	100	100	100	100	100	100
Acme Vests	100	100	100	100	100	100
Acme Suspenders	100	100	100	100	100	100
Acme Belts	100	100	100	100	100	100
Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
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Acme Undershirts	100	100	100	100	100	100
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Acme Suspenders	100	100	100	100	100	100
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Acme Boots	100	100	100	100	100	100
Acme Caps	100	100	100	100	100	100
Acme Coats	100	100	100	100	100	100
Acme Gloves	100	100	100	100	100	100
Acme Hats	100	100	100	100	100	100
Acme Jackets	100	100	100	100	100	100
Acme Pants	100	100	100	100	100	100
Acme Shoes	100	100	100	100	100	100
Acme Socks	100	100	100	100	100	100
Acme Suits	100	100	100	100	100	100
Acme Ties	100	100	100	100	100	1

201	ACD NY Shares	287	287	287	0.0	0.0	287	287	287
201	Alcatel	287	287	287	0.0	0.0	287	287	287
201	Amgen	287	287	287	0.0	0.0	287	287	287
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201	Amgen	287	287	287	0.0	0.0	287	287	287
201	Amgen	287	287	287	0.0	0.0	287	287	287
201	Amgen	287	287	287	0.0	0.0			

HOTELS AND CATERERS						
1987	High	Low	Stk	Chg	%	P/E

DRAPERY AND STORES						
1987	High	Low	Stk	Chg	%	P/E

INDUSTRIALS A-D						
1987	High	Low	Stk	Chg	%	P/E

1987	High	Low	Stk	Chg	%	P/E
1988	High	Low	Stk	Chg	%	P/E
1989	High	Low	Stk	Chg	%	P/E
1990	High	Low	Stk	Chg	%	P/E
1991	High	Low	Stk	Chg	%	P/E
1992	High	Low	Stk	Chg	%	P/E
1993	High	Low	Stk	Chg	%	P/E
1994	High	Low	Stk	Chg	%	P/E
1995	High	Low	Stk	Chg	%	P/E
1996	High	Low	Stk	Chg	%	P/E
1997	High	Low	Stk	Chg	%	P/E
1998	High	Low	Stk	Chg	%	P/E
1999	High	Low	Stk	Chg	%	P/E
2000	High	Low	Stk	Chg	%	P/E
2001	High	Low	Stk	Chg	%	P/E
2002	High	Low	Stk	Chg	%	P/E
2003	High	Low	Stk	Chg	%	P/E
2004	High	Low	Stk	Chg	%	P/E
2005	High	Low	Stk	Chg	%	P/E
2006	High	Low	Stk	Chg	%	P/E
2007	High	Low	Stk	Chg	%	P/E
2008	High	Low	Stk	Chg	%	P/E
2009	High	Low	Stk	Chg	%	P/E
2010	High	Low	Stk	Chg	%	P/E
2011	High	Low	Stk	Chg	%	P/E
2012	High	Low	Stk	Chg	%	P/E
2013	High	Low	Stk	Chg	%	P/E
2014	High	Low	Stk	Chg	%	P/E
2015	High	Low	Stk	Chg	%	P/E
2016	High	Low	Stk	Chg	%	P/E
2017	High	Low	Stk	Chg	%	P/E
2018	High	Low	Stk	Chg	%	P/E
2019	High	Low	Stk	Chg	%	P/E
2020	High	Low	Stk	Chg	%	P/E
2021	High	Low	Stk	Chg	%	P/E
2022	High	Low	Stk	Chg	%	P/E
2023	High	Low	Stk	Chg	%	P/E
2024	High	Low	Stk	Chg	%	P/E
2025	High	Low	Stk	Chg	%	P/E
2026	High	Low	Stk	Chg	%	P/E
2027	High	Low	Stk	Chg	%	P/E
2028	High	Low	Stk	Chg	%	P/E
2029	High	Low	Stk	Chg	%	P/E
2030	High	Low	Stk	Chg	%	P/E
2031	High	Low	Stk	Chg	%	P/E
2032	High	Low	Stk	Chg	%	P/E
2033	High	Low	Stk	Chg	%	P/E
2034	High	Low	Stk	Chg	%	P/E
2035	High	Low	Stk	Chg	%	P/E
2036	High	Low	Stk	Chg	%	P/E
2037	High	Low	Stk	Chg	%	P/E
2038	High	Low	Stk	Chg	%	P/E
2039	High	Low	Stk	Chg	%	P/E
2040	High	Low	Stk	Chg	%	P/E
2041	High	Low	Stk	Chg	%	P/E
2042	High	Low	Stk	Chg	%	P/E
2043	High	Low	Stk	Chg	%	P/E
2044	High	Low	Stk	Chg	%	P/E
2045	High	Low	Stk	Chg	%	P/E
2046	High	Low	Stk	Chg	%	P/E
2047	High	Low	Stk	Chg	%	P/E
2048	High	Low	Stk	Chg	%	P/E
2049	High	Low	Stk	Chg	%	P/E
2050	High	Low	Stk	Chg	%	P/E
2051	High	Low	Stk	Chg	%	P/E
2052	High	Low	Stk	Chg	%	P/E
2053	High	Low	Stk	Chg	%	P/E
2054	High	Low	Stk	Chg	%	P/E
2055	High	Low	Stk	Chg	%	P/E
2056	High	Low	Stk	Chg	%	P/E
2057	High	Low	Stk	Chg	%	P/E
2058	High	Low	Stk	Chg	%	P/E
2059	High	Low	Stk	Chg	%	P/E
2060	High	Low	Stk	Chg	%	P/E
2061	High	Low	Stk	Chg	%	P/E
2062	High	Low	Stk	Chg	%	P/E
2063	High	Low	Stk	Chg	%	P/E
2064	High	Low	Stk	Chg	%	P/E
2065	High	Low	Stk	Chg	%	P/E
2066	High	Low	Stk	Chg	%	P/E
2067	High	Low	Stk	Chg	%	P/E
2068	High	Low	Stk	Chg	%	P/E
2069	High	Low	Stk	Chg	%	P/E
2070	High	Low	Stk	Chg	%	P/E
2071	High	Low	Stk	Chg	%	P/E
2072	High	Low	Stk	Chg	%	P/E
2073	High	Low	Stk	Chg	%	P/E
2074	High	Low	Stk	Chg	%	P/E
2075	High	Low	Stk	Chg	%	P/E
2076	High	Low	Stk	Chg	%	P/E
2077	High	Low	Stk	Chg	%	P/E
2078	High	Low	Stk	Chg	%	P/E
2079	High	Low	Stk	Chg	%	P/E
2080	High	Low	Stk	Chg	%	P/E
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2082	High	Low	Stk	Chg	%	P/E
2083	High	Low	Stk	Chg	%	P/E
2084	High	Low	Stk	Chg	%	P/E
2085	High	Low	Stk	Chg	%	P/E
2086	High	Low	Stk	Chg	%	P/E
2087	High	Low	Stk	Chg	%	P/E
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2089	High	Low	Stk	Chg	%	P/E
2090	High	Low	Stk	Chg	%	P/E
2091	High	Low	Stk	Chg	%	P/E
2092	High	Low	Stk	Chg	%	P/E
2093	High	Low	Stk	Chg	%	P/E
2094	High	Low	Stk	Chg	%	P/E
2095	High	Low	Stk	Chg	%	P/E
2096	High	Low	Stk	Chg	%	P/E
2097	High	Low	Stk	Chg	%	P/E
2098	High	Low	Stk	Chg	%	P/E
2099	High	Low	Stk	Chg	%	P/E
2100	High	Low	Stk	Chg	%	P/E
2101	High	Low	Stk	Chg	%	P/E
2102	High	Low	Stk	Chg	%	P/E
2103	High	Low	Stk	Chg	%	P/E
2104	High	Low	Stk	Chg	%	P/E
2105	High	Low	Stk	Chg	%	P/E
2106	High	Low	Stk	Chg	%	P/E
2107	High	Low	Stk	Chg	%	P/E
2108	High	Low	Stk	Chg	%	P/E
2109	High	Low	Stk	Chg	%	P/E
2110	High	Low	Stk	Chg	%	P/E
2111	High	Low	Stk	Chg	%	P/E
2112	High	Low	Stk	Chg	%	P/E
2113	High	Low	Stk	Chg	%	P/E
2114	High	Low	Stk	Chg	%	P/E
2115	High	Low	Stk	Chg	%	P/E
2116	High	Low	Stk	Chg	%	P/E
2117	High	Low	Stk	Chg	%	P/E
2118	High	Low	Stk	Chg	%	P/E
2119	High	Low	Stk	Chg	%	P/E
2120	High	Low	Stk	Chg	%	P/E
2121	High	Low	Stk	Chg	%	P/E
2122	High	Low	Stk	Chg	%	P/E
2123	High	Low	Stk	Chg	%	P/E
2124	High	Low	Stk	Chg	%	P/E
2125	High	Low	Stk	Chg	%	P/E
2126	High	Low	Stk	Chg	%	P/E
2127	High	Low	Stk	Chg	%	P/E
2128	High	Low	Stk	Chg	%	P/E
2129	High	Low	Stk	Chg	%	P/E
2130	High	Low	Stk	Chg	%	P/E
2131	High	Low	Stk	Chg	%	P/E
2132	High	Low	Stk	Chg	%	P/E
2133	High	Low	Stk	Chg	%	P/E
2134	High	Low	Stk	Chg	%	P/E
2135	High	Low	Stk	Chg	%	P/E
2136	High	Low	Stk	Chg	%	P/E
2137	High	Low	Stk	Chg	%	P/E
2138	High	Low	Stk	Chg	%	P/E
2139	High	Low	Stk	Chg	%	P/E
2140	High	Low	Stk	Chg	%	P/E
2141	High	Low	Stk	Chg	%	P/E
2142	High	Low	Stk	Chg	%	P/E
2143	High	Low	Stk	Chg	%	P/E
2144	High	Low	Stk	Chg	%	P/E
2145	High	Low	Stk	Chg	%	P/E
2146	High	Low	Stk	Chg	%	P/E
2147	High	Low	Stk	Chg	%	P/E
2148	High	Low	Stk	Chg	%	P/E
2149	High	Low	Stk	Chg	%	P/E
2150	High	Low	Stk	Chg	%	P/E
2151	High	Low	Stk	Chg	%	P/E
2152	High	Low	Stk	Chg	%	P/E
2153	High	Low	Stk	Chg	%	P/E
2154	High	Low	Stk	Chg	%	P/E
2155	High	Low	Stk	Chg	%	P/E
2156	High	Low	Stk	Chg	%	P/E
2157	High	Low	Stk	Chg	%	P/E
2158	High	Low	Stk	Chg	%	P/E
2159	High	Low	Stk	Chg	%	P/E
2160	High	Low	Stk	Chg	%	P/E
2161	High	Low	Stk	Chg	%	P/E
2162	High	Low	Stk	Chg	%	P/E
2163	High	Low	Stk	Chg	%	P/E
2164	High	Low	Stk	Chg	%	P/E
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2167	High	Low	Stk	Chg	%	P/E
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2171	High	Low	Stk	Chg	%	P/E
2172	High	Low	Stk	Chg	%	P/E
2173	High	Low	Stk	Chg	%	P/E
2174	High	Low	Stk	Chg	%	P/E
2175	High	Low	Stk	Chg	%	P/E
2176	High	Low	Stk	Chg	%	P/E
2177	High	Low	Stk	Chg	%	P/E
2178	High	Low	Stk	Chg	%	P/E
2179	High	Low	Stk	Chg	%	P/E
2180	High	Low	Stk	Chg	%	P/E
2181	High	Low	Stk	Chg	%	P/E
2182	High	Low	Stk	Chg	%	P/E
2183	High	Low	Stk	Chg	%	P/E
2184	High	Low	Stk	Chg	%	P/E
2185	High	Low	Stk	Chg	%	P/E
2186	High	Low	Stk	Chg	%	P/E
2187	High	Low	Stk	Chg	%	P/E
2188	High	Low	Stk	Chg	%	P/E
2189	High	Low	Stk	Chg	%	P/E
2190	High	Low	Stk	Chg	%	P/E
2191	High	Low	Stk	Chg	%	P/E
2192	High	Low	Stk	Chg	%	P/E
2193	High	Low	Stk	Chg	%	P/E
2194	High	Low	Stk	Chg	%	P/E
2195	High	Low	Stk	Chg	%	P/E
2196	High	Low	Stk	Chg	%	P/E
2197	High	Low	Stk	Chg	%	P/E
2198	High	Low	Stk	Chg	%	P/E
2199	High	Low	Stk	Chg	%	P/E
2200	High	Low	Stk	Chg	%	P/E
2201	High	Low	Stk	Chg	%	P/E
2202	High	Low	Stk	Chg	%	P/E
2203	High	Low	Stk	Chg	%	P/E
2204	High	Low	Stk	Chg	%	P/E
2205	High	Low	Stk	Chg	%	P/E
2206	High	Low	Stk	Chg	%	P/E
2207	High	Low	Stk	Chg	%	P/E
2208	High	Low	Stk	Chg	%	P/E
2209	High	Low	Stk	Chg	%	P/E
2210	High	Low	Stk	Chg	%	P/E
2211	High	Low	Stk	Chg	%	P/E
2212	High	Low	Stk	Chg	%	P/E
2213	High	Low	Stk	Chg	%	P/E
2214	High	Low	Stk	Chg	%	P/E
2215	High	Low	Stk	Chg	%	P/E
2216	High	Low	Stk	Chg	%	P/E
2217	High	Low	Stk	Chg	%	P/E
2218	High	Low	Stk	Chg	%	P/E
2219	High	Low	Stk	Chg	%	P/E
2220	High	Low	Stk	Chg	%	P/E
2221	High	Low	Stk	Chg	%	P/E
2222	High	Low	Stk	Chg	%	P/E
2223	High	Low	Stk	Chg	%	P/E
2224	High	Low	Stk	Chg	%	P/E
2225	High	Low	Stk	Chg	%	P/E
2226	High	Low	Stk	Chg	%	P/E
2227	High	Low	Stk	Chg	%	P/E
2228	High	Low	Stk	Chg	%	P/E
2229	High	Low	Stk	Chg	%	P/E
2230	High	Low	Stk	Chg	%	P/E
2231	High	Low	Stk	Chg	%	P/E
2232	High	Low	Stk	Chg	%	P/E
2233	High	Low	Stk	Chg	%	P/E
2234	High	Low	Stk			

1987	High	Low	Stk	Chg	%	P/E

FINANCE AND LAND						
1987	High	Low	Stk	Chg	%	P/E

1987	High	Low	Stk	Chg	%	P/E
100	100	100	100	100	100	100
101	101	101	101	101	101	101
102	102	102	102	102	102	102
103	103	103	103	103	103	103
104	104	104	104	104	104	104
105	105	105	105	105	105	105
106	106	106	106	106	106	106
107	107	107	107	107	107	107
108	108	108	108	108	108	108
109	109	109	109	109	109	109
110	110	110	110	110	110	110
111	111	111	111	111	111	111
112	112	112	112	112	112	112
113	113	113	113	113	113	113
114	114	114	114	114	114	114
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117	117	117	117	117	117	117
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119	119	119	119	119	119	119
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122	122	122	122	122	122	122
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124	124	124	124	124	124	124
125	125	125	125	125	125	125
126	126	126	126	126	126	126
127	127	127	127	127	127	127
128	128	128	128	128	128	128
129	129	129	129	129	129	129
130	130	130	130	130	130	130
131	131	131	131	131	131	131
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133	133	133	133	133	133	133
134	134	134	134	134	134	134
135	135	135	135	135	135	135
136	136	136	136	136	136	136
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138	138	138	138	138	138	138
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160	160	160	160	160	160	160
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162	162	162	162	162	162	162
163	163	163	163	163	163	163
164	164	164	164	164	164	164
165	165	165	165	165	165	165
166	166	166	166	166	166	166
167	167	167	167	167	167	167
168	168	168	168	168	168	168
169	169	169	169	169	169	169
170	170	170	170	170	170	170
171	171	171	171	171	171	171
172	172	172	172	172	172	172
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174	174	174	174	174	174	174
175	175	175	175	175	175	175
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179	179	179	179	179	179	179
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184	184	184	184	184	184	184
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197	197	197	197	197	197	197
198	198	198	198	198	198	198
199	199	199	199	199	199	199
200	200	200	200	200	200	200

FINANCE AND LAND									
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
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75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
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75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
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75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
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75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31	84	11	11
75 1/2	28 1/2	28 1/2	28 1/2	71 1/2	-4	0.31			

S-Z						
1987	High	Low	Stk	Chg	%	P/E

HOTELS AND CATERERS								
51	138	Fourtly Hotels	241	244	+7	1.8	8.7	30.0
51	434	Grand Hotel (W)	359	357	-2	14.7	2.8	14.0
51	216	Wendy Brothers	350	362	+12	3.8	7.6	13.0
51	264	Lauritzen (Can)	428	422	-6	17.1	3.6	14.0
51	10	Marina Cove Sp	428	422	-6	0.5	1.6	4.0
51	94	Mount Charlotte	437	437	0	0.5	1.6	1.0
51	30	Shore Hotels	482	482	0	2.2	2.5	10.0
51	329	Scott Hotel 'A'	482	487	+5	8.8	2.5	10.0

78-2	Stamps	113	116	-1	5.0	1.7	27.4
180	Templeton Pk (m)	246	248	-1	8.8	2.3	20.8
INDUSTRIALS							
A - D							
273	AAR	346	348	+4	11.1	3.2	18.5

SHOES AND LEATHER						
1987	High	Low	Stk	Chg	%	P/E

TEXTILES						
1987	High	Low	Stk	Chg	%	P/E

TOBACCO					
1987	High	Low	Stk	Chg	%

279	Barnes	280	283	● +6	4.1	2.8	163
279	Barnes	280	283	● +6	4.1	2.8	163
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
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57	Barnes	85	80	-2	3.7	4.2	70.5
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57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
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57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
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57	Barnes	85	80	-2	3.7	4.2	70.5
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57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2	3.7	4.2	70.5
57	Barnes	85	80	-2			

394	Exxon	390	393	-7	18.4	47	22.6
118	Exxon	175	180	5	5.8	33	45.8
128	Exxon	230	230	0	2.7	28	17.5
235	Exxon	230	240	10	11.3	48	11.1
130	Exxon	188	191	3	3.4	18	36.8
120	Exxon	188	173	-15	5.4	32	14.3
140	Exxon	227	229	2	8.5	29	17.8
187	Exxon	258	255	-3	9.3	37	15.5
160	Exxon	222	232	10	7.2	32	15.2

41	Stackwood Fodge	18	98	r+1	14	24	11.8
382	Star Arrow	886	704	-1	27	04	33.5
267	Stacyco	547	557	●+12	11.0	2.0	18.1
228	Steele Ind	297	297	●-3	11.0	37	18.4
135	Strohn Ind	170	180	-1	14	0.5	66.1
13	Sturges (Phd)	327	330	-1			
33	Synale	520	527	●-3	137	2.6	29.2
16	Synale Inc	211	210	r ..			
168	Strickman Gp	415	450	r ..			

PAPER, PRINTING, ADVERT'G						
1987	High	Low	Stk	Chg	%	P/E

74	Home Depot Inc.	150	153	●+10	23	1.8	33.2
23	Bedco Inc.	28	30	..	8.74	24	30.2
34	Baytex Inc.	40	42	..	2.1	5.1	12.4
143	Brown & Tanne	165	170	-2	0.9	5.0	10.1
193	Century Group	257	212	..	7.06	3.3	52.5

1987	High	Low	Stk	Chg	%	P/E

INSURANCE						
1987	High	Low	Stk	Chg	%	P/E
100	100	100	100	100	100	100
101	101	101	101	101	101	101
102	102	102	102	102	102	102
103	103	103	103	103	103	103
104	104	104	104	104	104	104
105	105	105	105	105	105	105
106	106	106	106	106	106	106
107	107	107	107	107	107	107
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199	199	199	199	199	199	199
200	200	200	200	200	200	200

304	74	Draco Heat	31	30	0	108	42
337	218	Diamond	260	250	-10	3.5	2.9
135	92	Dobson Park	178	173	-5	7.1	2.0
136	88	Dora	127	145	18	3.8	5.0
180	74	Dorman Int	85	86	1	7.5	7.7
150	113	Drexel	172	127	-45	4.4	1.5
113	83	Dynex (A-2)	112	117	5	6.2	5.4
97	70	De A	92	98	6	6.2	6.0

E-K						
323	280	BIS	318	323	10.3	3.2
367	386	Eastern Prod	354	363	13.7	5.5
216	141	Enstro	213	218	11.8	5.1
45	47	Edgel	45	46	2.6	5.7
175	189	Enco	170	175	7.5	4.3
32	27	Deere (AE) B	27	27		
113	71	Envtl (B)	89	99	47	4.3

285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
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285	285	Ernst	26			130	5.7
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285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7
285	285	Ernst	26			130	5.7

218	140	General Corp	183	170	-17	63	17
219	140	Fis Insurer	78	75		4.8	1.6
718	137	Fluore (AA)	340	363		4.5	1.2
99	137	Fluore	78	78		18.6	
151	103	Fluore C&W	527	552		56	3.7
151	103	Fubel	97	84	-13	14	1.5
225	111	Fugary	387	230		5.5	2.7
45		Fuels Group N/V	397	407	+1	2.1	2.5
363	250	Futuring 6 R/N	360	355		12.0	2.6
137		Funch (Thomas)	107	107	+3	48	4.3

351	275	GM (M)	352	326	+1	178	5.1
295	315	GM	370	480	..	5.0	5.0
138	201	General Eng	137	142	..	5.5	4.0
257	109	Goodrich	243	248	+1	2.1	0.8
173	115	Goodyear	170	175	..	4.1	1.5
16	11	Goodyear (M)	167	167	+2	20.8	1.3
294	212	Grain Processing	484	458	..	13.8	5.5
106	289	Grain Processing	330	340	-3	7.5	3.2
168	280	Grain Processing	330	320	..	18.0	5.1
246	217	Grain Processing	243	247	..	4.7	1.1

369	286	286	100	0	0	0
724	198	198	100	0	0	0
136	95	95	100	0	0	0
302	28	28	100	0	0	0
201	14	14	100	0	0	0
308	185	185	100	0	0	0
308	28	28	100	0	0	0
74	51	51	100	0	0	0
80	47	47	100	0	0	0
178	734	734	100	0	0	0
351	354	354	100	0	0	0
231	234	234	100	0	0	0
133	118	118	100	0	0	0
294	288	288	100	0	0	0
202	202	202	100	0	0	0
310	310	310	100	0	0	0
308	308	308	100	0	0	0
717	727	727	100	0	0	0
53	53	53	100	0	0	0
184	184	184	100	0	0	0

TOBACCO						
1987	High	Low	Stk	Chg	%	P/E

116	44	35	115	117	+5.2	1.4	12
448	390	Newsday	440	445	+1	137	31
94	78	Newsday	87	88	+1	53	61
567	544	Hunting Assoc	548	565	-	123	22
106	106	Hunting Group	102	107	+5	82	4.4
478	89	Hutchins Winnipeg	97	103	-		
236	175	IM	234	236	-1	12	5.5
240	175	Jensen	200	218	-	23	13
850	838	Jacksonville Beach	840	860	+20	82	13
218	117	Jackson Math	136	143	+7		

OIL & GAS						
1987	High	Low	Stk	Chg	%	P/E
456	216	126	126	126	126	126
354	216	126	126	126	126	126
47	216	126	126	126	126	126
475	216	126	126	126	126	126
178	216	126	126	126	126	126
178	216	126	126	126	126	126
67	216	126	126	126	126	126
54	216	126	126	126	126	126
515	216	126	126	126	126	126
322	216	126	126	126	126	126
222	216	126	126	126	126	126

32.3	280	Karsan's Inc	370	320	..	20.5	6.3
515	280	Rosen-E-De	490	530	+	8.2	1.6

L-R							
157	47	LDN	135	143	••+	6.8	8.9
189	134	Lip	167	170	••+	4.5	2.7
357	252	Lard	217	370	••+	8.5	3.0

18	75	Lowell	75	80	+5	27	31
85	81	Lee (Arden)	79	81	2	31	43
145	148	Lafayette	275	290	15	21	11
219	226	Lafayette	144	148	+4	41	55
59	67	Lloyd (P)	30	31	1	51	58
34	37	Locker (T)	37	35	-2	51	55
11	11	Low & High	94	85	-9	71	75
431	238	Low (T)	295	298	+3	65	22
19	232	Low & Borer	343	343	0	73	50
153	449	Map	345	355	+10	1146	18

475	41	MY Holdings	53	841	0.0	17	3.1
491	346	Macarty	445	691	0.0	131	2.9
1089	121	Macfarlane	177	122	0.0	30	2.1
152	50	Maclean (PLN)	121	133	0.0	3.0	5.0
130	230	MacLennan	205	208	0.0	14.1	4.6
148	186	MacLennan	120	186	0.0	5.5	4.4
17	840	MacLennan	11	14	0.0	20.8	1.6
211	90	MacLennan & Co	208	211	+1	4.4	2.1
147	74	MacLennan	145	149	+1	2.5	2.3
178	105	MacLennan (Lobby)	149	180	0.0	4.5	4.2

176	149	138	154	-	-	2.1	3.1
174	124	163	163	•	•	2.1	1.3
173	149	267	270	•	•	2.5	2.8
273	142	180	182	-	-1	12.2	5.4
272	147	180	186	•	•	2.5	3.1
195	78	165	165	•	-1.5	2.1	2.8
192	52	85	85	-	-1.5	2.1	2.8
188	123	270	280	-	-7	5.3	10
187	169	240	243	•	•	11.0	40
395	305	261	261	•	•	12.6	27
294	171	180	183	-	-1	14	07

SHOES AND LEATHER						
1987	High	Low	Stk	Chg	%	P/E

MEDIA & MARKETING

With friends like these ...

OPINION
Eddy Shah

The night before the *Daily News* was launched, Derek Jameson, who was hosting the Wogan show, invited me on to the programme — along with Robert Maxwell — for what Derek called "a friendly chat" about how the year had gone and what I thought of the new paper.

I walked on to the Wogan set, where a shirt-sleeved Robert Maxwell was sitting with Derek, having already been interviewed. "How do you feel about today now that it's a failure?" Derek asked. So much for a friendly chat.

"It's not a failure," I replied, explaining that very few news projects succeeded immediately — *The Sun* had taken 14 years to build its present circulation. Today, Derek insisted, "is a boring paper".

Now I don't believe that I should interfere with editorial freedom, but it irked me that as he criticized *Today* for being "boring" and a "failure", he was still content to draw £20,000 a year for writing a column a week for the newspaper. I almost sacked him in front of an audience of seven million people. After all, why should he draw a high wage from a company he didn't believe in?

But one cannot blame Derek; he is merely a product of a sector of the British Press that is dominated by those who criticize for the sake of criticism, cynical journalists who have done very little in their own lives yet feel their profession gives them the right to tell others how to live theirs, and are often guilty of the excesses with which they charge their victims.

I don't include the rancid tabloids in this because that is a moral dilemma which must be resolved by people who actually buy those papers in order to read about someone else's private life. The ones I criticize are the sup-

posedly responsible journalists who, through their irresponsibility, knock those in our society who do their best but are not always successful. They turned on Freddie Laker — it didn't matter that he was the victim of big business and a falling exchange rate, but still managed to bring international air travel within everyone's reach. Clive Sinclair fell foul of them and they turned on him — not with their poison pens, but with the very keyboards and computers that he had pioneered. Hugh Fraser, who died recently, never stopped trying and that in itself was a triumph ignored by his detractors.

They remember Rupert Murdoch as the man who "sacked" (their expression) 5,000 staff and not as someone who has created many more jobs over the years. And now they are waiting for Richard Branson and Alan Sugar to slip, so that they can turn even the smallest misfortune into a catastrophe.

In America, the media are fierce, but usually fair. Over there, they understand that failure and success go hand in hand — you need a few setbacks so that you can eventually be successful as you learn from your mistakes.

It is a lesson I hope the journalists' committee on Sunday will learn; if they succeed, it will make them more appreciative of the trials in our society. As one who has faced the knackers, I only hope that the "criticize for the sake of it" brigade will ease off and, as Britain surges forward, will encourage those who deserve support.

I still listen to Derek Jameson's Radio Two programme when I'm in the shower. He seems to have become more tempered by success. I hope he knows how to catch himself when they decide he is going to fail.

Eddy Shah launched *Today* newspaper on March 4, 1986

Praying for a live TV miracle

On Saturday the Pope will say the rosary in Rome, joined live by a billion and a half Catholics around the world — if an ambitious satellite link-up works. Charles Miller reports

In Poland, Mother Teresa will pray; in Cancun, Paraguay, a congregation of a million will gather to watch; in St Mary Major, the oldest church in Rome, the Pope will lead the way; and at Limehouse Studios in London, a production team will be biting its nails.

The cause is *Prayer for World Peace*, the most complicated live programme ever attempted, linking the Pope with one and a half billion Roman Catholics. *Prayer for World Peace* is an hour-long broadcast on Saturday in which Rome will be put into two-way communication with congregations in 15 other locations around the world, and watched by many millions more of the faithful in their homes. So far no British broadcaster has agreed to show the programme, but the organizers are trying to arrange a special satellite feed to St George's church in Southwark.

Limehouse Studios in Docklands will be the nerve centre of the operation, along with three "sub-control" studios in New York, Frankfurt and at the London facilities house, Molinare, receiving pictures of the various "live" congregations, mixing them and sending them on to Rome and the rest of the world.

The programme is being produced by Global Media, a Los Angeles-based company, whose experience on the worldwide transmissions of *Live Aid* and *Sport Aid* will help it untangle the problems of using 18 satellites at once, allowing the Pope to say the rosary line by line with congregations around the globe. Many of the "inject points" contributing live pictures will be slices where the Virgin Mary has reportedly appeared, often entreat- ing Catholics to say the rosary more

often. Prayers will be said in 10 languages, five spoken by the Pope himself.

In the tradition of previous "Aid" programmes, *Prayer for World Peace* is an act of faith in more ways than one. Nobody knows how many of the places sending pictures back to Limehouse Studios will be ready on the day. The most complex part of the operation is allowing the Pope, as he prays in St Mary Major, to see and hear congregations who are responding to the lines of the rosary as he says them. Satellite delays of one and a half seconds, as pictures are flashed across the world, have to be controlled to prevent the respondents hearing the echo of their chants in the TV pictures bouncing back from Rome and thus getting embarrassingly out of sync with the pontiff.

Like the BBC and ITV, the networks in America have turned down the chance of carrying the programme, but 120 of their affiliated local stations will be taking it and Global Media is encouraging them to send their own crews to churches where the event will be watched on big screens. The signal sent to America will have opt-out points into which these local pictures will be fed.

The soundtrack will also be broadcast on Vatican shortwave radio in 35 countries and on the Voice of America (which by special arrangement will not be jammed by Russia because of Poland's participation). The programme will also be transmitted on the American Forces TV and radio networks and will be available on telephone conference lines in Britain and America. Global Media is additionally offering access to the "talkback" audio circuit (linking all the direc-

How the Pope's peace message will embrace the world



tors and producers) to any interested film and TV students or broadcasters not taking part in the global broadcast.

Dan Fendel, Global Media's spokesman at Limehouse, says the company was set up by a veteran American TV sports director, Tony Verna (inventor of the instant replay), to pursue "global interactive TV projects. Tony calls it The Other TV," says Fendel. "Regular TV you turn on and watch. The Other TV watches you at the same time. We happen to be doing this for the Catholic Church, but we'll do it for anyone. We're not a religious company."

"Television has the power to unite the whole world, but it usually only does it through reporting tragedies and disasters. But there are countless possibilities for staging similar global programmes based on things we all have in common, for example music. We

could show you all the greatest jazz players in the world all at once, or all the great circuses."

The cost of *Prayer for World Peace* is being met by the Bic razor company, a Catholic media foundation. Lumen 2000, and Global Media itself. Fendel emphasizes that Bic is not getting any commercials slipped into the prayer, just a simple acknowledgement at the beginning and end of the programme. Even that will be blacked out in European countries where on-screen plugging of such sponsorship is forbidden. As far as the Church is concerned, the broadcast simply launches a year of prayer for peace.

Global Media has already alerted the Guinness Book of Records, and hopes to find the programme in the next edition under "Biggest Live Television Broadcast". As Robin Barry-King, who is masterminding the production, says wryly: "If it all works, it'll be a miracle."

Global Media is arranging a

comprehensive array of follow-up products that is almost as logistically complex as the programme itself. After the programme Mother Teresa will be recording a special message of her feelings about the occasion which, together with the various extra footage shot in America and at other locations, will be edited into a 90-minute videocassette version of the broadcast.

This will be available in as many languages "as there are countries who want it," says Fendel, adding that there have been enquiries already from Japan. There will also be an audio-cassette of the broadcast. Still photographers are being dispatched to every production location so that a commemorative booklet can be compiled. And finally, one camera at every location will be fixed on the production crews themselves, so that a documentary on the making of the broadcast can be put together for distribution in cinemas.

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MEDIA & MARKETING

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The late Egyptian President, Gamal Abdul Nasser, knew the value of getting his message across. He insisted that Radio Cairo should have the most powerful transmitters in the Middle East and built the so-called "semi-official" newspaper *Al-Ahram* into the leading international voice of Arab opinion.

Thirty years later Arab countries are keen to ever to be heard. For the last decade London has been a leading centre for Arab media, but its role is changing from passive service to active hi-tech operating centre.

In May 1980 the London-based Saudi-owned daily, *Shawq al-Awsat* (The Middle East), became the first newspaper in the world to use international facsimile transmission. Today, from editorial offices in Holborn employing 200 people, *Shawq al-Awsat* pumps out copy to printers in London, Jeddah, Riyadh, Dammam, Casablanca and New Jersey. In all, 140,000 copies are produced (about 10 per cent in London). It calls itself the only newspaper printed simultaneously on four continents.

New *Shawq al-Awsat* is gearing up to cater for the half a million Arabs who visit Europe each summer. On April 25 it launched a special weekly section in its London edition. Next month, with an investment of more than £3 million, spent largely on British scanners, it introduces the first newspaper satellite link with Frankfurt.

And *Shawq al-Awsat* is not stopping there. This autumn it is buying its own printing press in London.

Andrew Lycett

Saatchi and Saatchi may be called in to improve London's police image. Angela Neustatter reports

Gentle arm of the law

The news that the Metropolitan Police have been having talks with Saatchi and Saatchi brings mischievous thoughts to the mind of advertising executive Tony Toller who can visualize "a fabulous campaign" with the friendly village bobby, a veritable Mr Plod from the world of Enid Blyton, being resurrected.

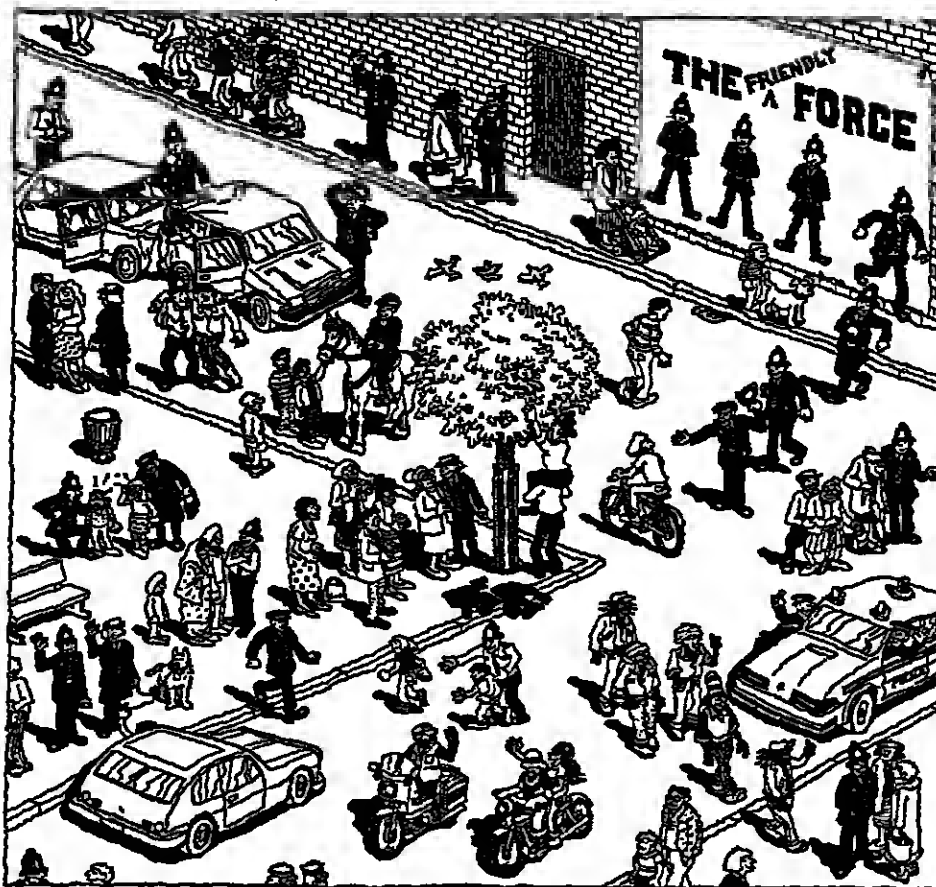
Not likely, or even appropriate, he concedes, but what are the police after? The fact that they are chewing the cud with a top ranking advertising agency suggests that they feel some kind of concerted action is needed, and their popularity rating has, allegedly, fallen by some 10 per cent over the past year.

At the Metropolitan Police headquarters they are circumspect about it all. A spokesman assures me the exploratory talks are not connected to the idea that the police have a bad image, but he says: "The police are always concerned at getting what they do across to the people."

A tougher line is taken by Brian Hillyard, editor of the *Police Review*, who points to polls showing the drop in police popularity and feels that a positive campaign to boost the police image would be a very good thing. He says: "There is a police chief in Buckingham who got into the press recently because he gave an order to the force that everybody should smile."

"He was recognizing what the management now wants — a force which comes across as friendly, but I don't think an advertising campaign with billboards of smiling policemen would be quite right."

"The problem the police have to tackle are those caused by the loss of individuality which has come with police travelling in van loads and descending on a situation, and by the police being closed and unhelpful when a situation occurs where the public is upset. The idea of a policeman as an individual who can be



helpful and on the public's side has been slipping.

"So I believe a pro-active publicity campaign is needed, a kind of Saatchi and Saatchi flying squad to arrive on the scene when things are going wrong and they are getting hostile publicity, to help them handle it right."

"Take the cases of Cherry Grove and Stephen Waldorf; there was no way the police behaviour could have been defended, but a good consultant would have been able to help them present a satisfactory public answer and make themselves as open as possible to the public."

But he acknowledges a problem the police face in trying to get across a palatable image. "The media created the public image of the police more powerfully than anything else and they are not inclined to present friendly,

village bobby stuff even when it happens. This reinforces my belief that what is needed is a campaign to combat what the media presents."

Saatchi and Saatchi are keeping very quiet about any thoughts they may have on improving the public image of the police, but other advertising agencies have been more forthcoming with ideas.

Dave Christensen, creative director at Lowe, Howard, Spink thinks it would be a tricky campaign because the adman or woman would have to balance his or her ideas of how best the police could be effectively portrayed against the things the powers at the Met have in mind. But given a free hand he would, he thinks, take a lot of inspiration from "a very good and powerful

campaign" which he saw in the United States.

There, he explains, facts about the police were used emotionally. "One which sticks in the mind showed a picture of a child's broken bike in the back of a pick-up truck and the words 'If your child isn't in by 7 o'clock who do you ring by 8pm?'"

"It was a very powerful, positive image of something immensely valuable the police do, but without having to use a lot of sentiment about the good policeman."

"Another ad came out at the time of the black riots, when the police were very unpopular generally. This showed a policeman with a limp child in his arms and underneath the words 'pig'. It illustrated very graphically the human, painful things the police have to do all the time, even though they

are also seen to be doing unpleasant things."

Tony Toller, creative director at The Creative Business, makes the point that if the police were suddenly seen to be spending a lot of money on advertising themselves, they would get harangued for using public money that way. Instead he would think of approaching organizations with a vested interest in getting the public to develop better relations with the police.

He says: "I see it more as a PR exercise than straight advertising. For example, you get on to some of the big insurance companies which have an interest in reducing crime and get them to advertise on the lines of 'If you have a lot of things worth protecting in your house, ask your local policeman for advice and if you build up a rapport we'll knock 5 per cent off your next premium'."

"The real point of all this is that it would be a practical way of involving the police with the public. It might break down some of the hostile ideas about them, some of the fears and the feeling that the only encounters people have with the police are unpleasant ones."

There has been some recent advertising concerning the police, commissioned by the Tory Party. Large posters showing a long arm of the law grabbing a dishevelled looking young man, bear the words: "10,500 more policemen are helping the police with their enquiries."

Brian Hillyard is not impressed: "It doesn't present a pleasing image of the police," he thinks, and, tactically, it is a mistake for the police to appear to be aligned to a political party. Which brings him back to the talks with Saatchi and Saatchi: "If the police were to choose the agency which has so successfully promoted the Tories, then this is surely what they would be seen to be doing."

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BYLINES

Up-market on Sunday

The arrival at *News On Sunday* of David Jones as executive editor indicates the paper's likely change of editorial direction after the publication of its new business plan in three weeks' time. Sales figures are less than half its initial 800,000 circulation target, underlining the NOS's failure to carve out a commercial niche as a left-wing, down-market tabloid.

From a smaller circulation base the paper's only hope is to attract greater advertising revenue as a move up-market read for young left-of-centre professionals — a sort of *Sunday Guardian*. That would be a job perhaps more suited to the ideas of an investigative television producer than to the *Sun*-trained talents of Keith Sutton, the present editor.

No one at the NOS, however, seems to know a great deal about the new executive editor. Jones is a "career journalist", according to an NOS spokesman, Kevin Monksley, and has worked for Granada Television's *World In Action* and latterly on documentaries for Central Television. "He also worked on light items for Granada," is Monksley's helpful afterthought.

In fact, Jones's most recent work for Central's *Fivepoint 87* network documentary slot has included two films on schizophrenia last year and a film critical of the present system of police complaints procedure this year.

On line

After several years of despair, the cable television industry is experiencing an enormous surge of confidence. Boosted by rising subscription levels, it now believes that the Cable Authority is about to accelerate the piecemeal franchise process by awarding a new franchise covering the entire city of Birmingham. The industry is also optimistic that a new Tory government will remove the regulations of satellite TV from the IBA and hand it to the Cable Authority.

Hand-me-downs

According to the latest figures from the National Readership Survey, the British are becoming more possessive with their magazines. The survey for the six months ending in March shows only one of the top 20 titles, *Just Seventeen*, has increased its number of readers per copy compared to the same period last year. The men's magazines *Maxim* and *Fiesta* registered the biggest drop — one-third — in their pass-on readerships.

Flow-through

Thames became the latest ITV company to introduce late-night viewing this week, but tonight's film, *Appointment with Fear*, which starts after the news at 2am, may not be the shape of things to come — it is British. The IBA

may have extended broadcasting hours but it has not extended the quota of imported programmes (14 per cent) that companies are allowed to buy in. This will mean that companies will use up their American films and series late at night, and will have to find British programmes, probably repeats, to show in the afternoons. For this relief, the housewives may say, much thanks.

Briefing . . .

Women's Wear Daily, the bible of the American fashion industry, is to launch a version of its consumer lifestyle offshoot, the magazine *W*, to Bristol this autumn. The British DBS consortium, BSB, may test-run its new programme service on the French DBS satellite, which is due next year. Saatchi and Saatchi Compton has identified cinema advertising — already almost fully sold for 1987 thanks to booming audiences — as the coming medium for reaching ABCI adults under 25. Former Tube producer Malcolm Gerrie is to head a new television production subsidiary of leading pop promo outfit, MCMG. . . . TV's European cable entertainment service, Superchannel, is to be repackaged and marketed to American cable operators. . . . The *London Evening Standard* plans to launch its weekly colour supplement next month.

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Classified Sales Manager

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Completed application forms should be returned by Monday, 15th June 1987. (Ref. 1510/T)

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Central London

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RESIDENTIAL PROPERTY

The big houses under threat

Houses in the price range of £200,000 and above, with pony paddocks, tennis courts and swimming pools, have suddenly become sought after in the Home Counties. A "phenomenal demand" is reported in *Property Times*, the journal of the Estate Agents' Association, covering Hertfordshire, Buckinghamshire and Oxfordshire.

"The extensive use of land for residential development has created a severe shortage of houses with large gardens or amenity land and consequently prices for this type of accommodation have been rising faster than the average," says *Property Times*. Because the Green Belt has been drawn round the edges of towns, houses with large grounds are being snapped up and the land used sometimes to accommodate several more houses on occasions the original house is demolished to make way for smaller new houses. Large properties with land have therefore become unusually expensive, and buyers wanting these properties as family homes are finding them in short supply.

Donald Platt, of Platt & Mead, explains: "With the Green Belt policy being adhered to anything in the towns with a garden of any size is now threatened with redevelopment. In fact, the house is worth considerably more knocked down. And density in itself is no reason at all for not granting planning permission. This is happening particularly in Buckinghamshire and Hertfordshire. Some very nice areas are losing their character as a result."

An unusual Victorian family house is for sale in Gloucestershire, Hemmelsmith, eight bedrooms, five bathrooms, a large studio room, two balconies and a one-bedroom self-contained flat. One interesting feature is the stained glass windows. The price, through Farn Sutton, is around £220,000.

A third moated castle, following Wingfield in Suffolk and Amberley in Sussex, is for sale, this time in Cambridgeshire. A Grade II listed building standing in about 15 acres and believed to date from 1280. Of the original quadrilateral structure, only the north-western tower and western front remain, with the eastern wall remodelled in the latter part of the 15th century and further work carried out in Jacobean times. Strutt & Parker's Grantham office says it provides manageable family accommodation, but although a good deal of renovation has been done, it could be further modernised. There is also a detached coach house and stable block, and the asking price is around £225,000.

Ockendon Mill, at Modbury, Devon, is a fine mill house restored by the present owners. The house, set in a valley close to the River Erme estuary, has three principal reception rooms and four bedrooms. There is a stable block with a full-sized billiard room above it. There are five acres of gardens, created by the owners around the two streams running through the land, and a paddock. Stratton and Holborn's Grantham office is seeking more than £185,000.



A 17th-century barn complex at the Manor Farm in Claverton, three miles from Bath, has been converted by Lippitt Homes (Bath) into three fine houses. The farm was originally part of the estate of the Manor of Claverton. The original manor house was demolished between 1820 and 1830 when the existing manor house (now the American Museum) was built further up the hill. Two of the houses converted from the barns, Clover Barn and Tithe Barn, are now for sale, the former, with two main reception rooms and four bedrooms, for more than £275,000, and the latter, with five bedrooms, at more than £255,000. Each property has a landscaped garden, with adjacent grazing paddocks available. A third house, Manor Coach House, will be available this autumn and the three are being sold through Cluttons' office in Bath.

A place to live and shoot

Savills is selling a large block of vacant land in Hampshire. That is how the agents introduce the property for sale, and no one could accuse them of gushing exaggeration in their description.

It is, however, rather more than that. It is more than 2,000 acres, the biggest vacant estate to come on the market in Hampshire for several years, and is the Sutton Manor estate at Sutton Scotney, owned by the Rank family since it was bought by the late Lord Rank in the 1930s.

The estate is internationally famous for its partridge and wild pheasant shooting, which has been built up since the family bought the estate, and as recently as 1985 nearly 300 wild pheasants were shot in one day.

The estate has the added attraction of being a well equipped and profitable farm, and one of the five grandchildren who are selling it, Fred Packard, a keen shot, explains: "Usually when the shooting is as good as it is on Sutton Manor you lose your shirt on the farming, but this farm is capable of making very good money as well as providing unique sport."

Robert Ross, of Savills, explaining a little more about this "large block of vacant land", says: "It is in a very pretty part of Hampshire, with the rare combination of a good shoot and a good farm. The farm made almost £200,000 last year, which is a considerable attraction to the City businessman who would like a sporting estate but is concerned about the running costs."

The estate includes a modern eight-bedroom main house, a Georgian farm manager's house, a keeper's cottage and 10 farm cottages. There is corn storage on the farm for 4,200 tonnes and of the 2,039 acres 1,850 are in an arable

rotation with some highly profitable specialist crops. The agents are giving a guide price of £4.5 million, and are, unusually, also offering the estate on a lock, stock and barrel basis for around £5 million.

An estate of a different kind is Drovers, at Singleton, near Chichester, West Sussex, which Hampton & Sons describes as the "perfect English gentleman's country estate". Although there is shooting near by, the main sporting pursuits here are racing at Goodwood, polo at Cowdray Park and sailing at Chichester.

Drovers is a listed 18th-century house, formerly the seat of Lord Egremont's eldest son Henry Wyndham until he inherited Petworth House in the early 19th century and was created the first Lord Leconfield. The brick and flint

house has recently been extensively refurbished and all the main reception rooms and bedrooms face south through long sash windows.

The house has four main reception rooms, a large ballroom or billiard room, with five main bedroom suites and five secondary bedrooms. Some of the rooms have been left undecorated, to await the new owner. In the gardens and grounds of 30 acres are a pair of cottages, stabling, a hard tennis court and a heated swimming pool. Hampton's London and Farnham offices are asking for offers over £1.25 million. The sportsman can take his pick of these two estates - provided there is upwards of £5 million in the piggy bank.

CW

The sportsman can take his pick

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CW

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SWISS COTTAGE HOMES - 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Continued from page 10

LA CRÈME DE LA CRÈME

PROPERTY £12,000

Do you find the world of property interesting? We have a variety of opportunities if you do. Big companies or small, West End or City, Commercial or residential, we've got them. Good organisational and secretarial skills, the ability to work with other people and communicate will qualify you for these exciting jobs. Some experience with minutes helpful. Age 25-30.

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One of London's most go-ahead Merchant Banks, based in the West End, is currently seeking 2 fully, very well-presented, efficient secretaries aged 22-30, one as a Syndicate Secretary to work for a charming French boss, and one as a 'Trader's' Secretary, using French and Spanish. Both posts offer excellent terms and conditions, and each is an unrivalled opportunity for the right person.

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Senior Secretaries



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A young go-ahead group of public school-educated men are looking for a similar type secretary to assist them. The atmosphere is friendly, the work exciting and the opportunities are there to gain Good secretarial skills, an interest in investments and a lively and friendly manner are essential qualifications. If the above is a description of you, please telephone us today. Age 21-23.

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TEMPORARY SENIOR SECRETARIES

Your high calibre secretarial services including shorthand and typing skills are what our clients are looking for on both a temporary and permanent basis. Age is immaterial but work experience, particularly in the City, is essential. We are currently seeking 2-3 secretaries to work on a temporary basis, aged 22-35, with skills of 90/60, please ring us.

01-589 4422

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ESTATE AGENTS c. £11,000

Two leading residential estate agents in Knightsbridge and South Kensington require enthusiastic, mature secretaries to work for a partner and his small team. If you have a flexible approach and can cope with everything in a busy office, aged 22-35, with skills of 90/60, please ring us.

01-589 4422

Senior Secretaries



FREELANCE HOUSE SECRETARY

Confident that your Secretarial skills are good enough to work at all levels in the world's largest hotel and catering organisation?

Then Trusthouse Forte have a challenging opportunity for an experienced Secretary to work at Group Head Office in High Holborn and at Piccadilly Circus. All assignments would be on a temporary basis and you would be regarded as self-employed.

The work will be at various levels from Junior Management to Board Director and in a range of Departments which include legal, administration and financial.

Applicants must be well presented and have several years experience with good Secretarial skills including Shorthand and Audio. A knowledge of Word Processing, particularly Multitext, would be an important asset to adapt to the requirements of the various Departments and the ability to communicate at all levels is essential.

If this challenge appeals to you, please send your career and personal details to Pauline Lincoln, Trusthouse Forte PLC, 12 Sherwood Street, London W1V 7TD. (NO AGENCIES).



Trusthouse Forte PLC

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You will need speeds of 100/60, 8 years' Director level experience in Central London (or a comparable capital city) and good WP skills.

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In the West End

SUITED TO ADMIN?

Progress to a career in Personnel/Office Admin. with this international textile company. They have a superb opportunity for someone with proven secretarial experience who is looking to take their first step away from a totally secretarial position. Their Staff Manager requires a capable admin. secretary to take on much of the personnel/office

admin. function. Front line recruitment of staff will be one of your duties, along with organising in-house training programmes, ordering office equipment and dealing with any day-to-day problems. The ideal applicant will be a creative thinker with the ability to eventually manage and organise a small dept. Skills 80/50. Age 21-25. Salary c. £9,500.

FINESSE
APPOINTMENTS

01-499 9175

Go for Brokers!

Senior Secretary, 27+, for the 'clever, demanding, humorous' Head of Commodities with a Major Stockbrokers in the City. An upmarket environment - shorthand + WP.

Audio Challenge

£11,500

Please organise the Investment Partner of a Major W1 Property Co/Estate Agent. He's a young 'Old Harrovian' who loves to delegate.

SECRETARIES PLUS

Positively Personnel!
£15,000+

You have personnel/recruiting skills, a natural enthusiasm for life and a positive attitude. Your hard work and expertise will earn you job satisfaction and excellent financial rewards as a consultant with Secretaries Plus or WordPlus, our expanding specialist secretariat and WP divisions. Call Lyn Cecil on 377 8600.

Personnel+
£10 - £12,000

No shorthand needed as PA to the Company Secretary of a reinsurer brokers in EC3. He deals with personnel and co admin. and needs someone A level standard, 24+ with WP and maybe audio skills.



INTERNATIONAL HOSPITALS GROUP

PA for Managing Director

Our Managing Director's PA is about to leave for the best of reasons.

To replace her will be difficult but if you have previous experience at board level, excellent secretarial skills, diplomacy and the flexibility which is required in meeting the needs of this interesting and demanding role please write to me, providing full details of your career and qualifications.

In return, we offer all the benefits you would expect from an international company, together with free BUPA medical cover.

Jeff Webb, Personnel Manager, International Hospitals Group, Stoke Park, Stoke Poges, Slough, Berkshire SL2 4NS.



OGILVY AND MATHER ADVERTISING AGENCY SECRETARIAL OPENINGS

My client, Ogilvy and Mather, the prestigious international agency near Covent Garden, are seeking two secretaries, both in account handling divisions. The first one might be a college leaver with good skills or somebody with up to a year's experience, and the successful applicant can expect £8,000 + very good perks.

The second is for a senior person (no shorthand is necessary) working for one of a company's Directors. Salary is £10,000 + perks.

Apply in the first instance to Daniel Lewis

01-536 1894

(Rec Cons)

Marketing and Admin Coordinator £12,000 +

If you have a flare for communicating with people and can combine this with administrative ability, we can offer a real career opportunity. Promoting this well known business centre, you will handle all enquiries and organise seminars and lunches. You will also be responsible for the smooth running of the office and your department's budget as well as organising and attending regular administrative meetings. A-level plus education.

Age 25-35

50+ wpm typing

RECRUITMENT'S GARRICK STREET COMPANY
COVENT GARDEN
TEL: 01-531 1220

SECRETARY TO SALES DIRECTOR

An opening has arisen in this West End Fashion company for a Secretary to the Retail Sales Director.

The Sales Director is responsible for retail operations, including branch profitability, site acquisition and development, display and visual merchandising. As Secretary you will need S/L and typing of 90/50 wpm, possess high organisational skills and a positive and confidential approach to your work.

We are offering a competitive salary, generous personal discounts, contributory pension scheme, subsidised staff restaurant and 4 weeks holiday p.a. Telephone 01-434 0162 Ext 298 for an application form or write to Viyella Personnel Department, 57 Broadwick Street, London W1V 1FU

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**CAREER
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A highly skilled personal secretary is required by two leading international executives on London's most prestigious property development.

The candidate appointed will have secretarial experience at the highest level. You will have an easy social as well as an efficient business manner to cope with both promotional and administrative duties. You must be flexible, tireless and have first class shorthand and WP experience. Above all, you must need to be challenged.

Because of the seniority of this post, we can only consider applicants of the highest calibre.

01 439 089/01 236 2522

RECRUITMENT CONSULTANTS
1 GROVELAND COURT, BOW LANE, LONDON EC2M 3EN
TELEPHONE: 01-499 0889

Personal Assistant to the Director (Ref: A125/BT)

SALARY: £10,335-£14,559

The Polytechnic's new Director needs a Personal Assistant with experience of director level work, preferably in the educational sphere. Applicants should have excellent secretarial skills including shorthand and the ability to deal effectively with the Director's varied internal and external contacts.

Application forms and further details are obtainable from the Personnel Office, The Polytechnic North London, Holloway Road, London N7 8BQ. Telephone 01-605 5913 (24 hour answering service).

Closing date for the receipt of applications is: 17/6/87.

P-N-L
THE POLYTECHNIC OF
NORTH LONDON

NATIONAL INTERACTIVE VIDEO CENTRE

PERSONAL ASSISTANT

Following expansion of the Centre and its move to newly refurbished premises, a PA with excellent secretarial and organisational skills is required to work with the Director. An ability to liaise with top level executives and to work on own initiative is essential. Salary £10-11,000.

Please reply with full CV to Mr Angus Douglas, Director, National Interactive Video Centre, 24 Stephenson Way, London N1W 2SD. 01-587 2228

SUCCESS STORY

CIRCA £10,000

A team secretary is required by a small group of high fliers who are responsible for marketing a fashionable specialist in Europe. As part of a leading international centre company, this is an up market position and will require someone enthusiastic, quick to learn, and good at dealing with people at all levels.

Working with a marketing specialist, you will provide full secretarial support to three people: Spanish, French or German would be useful as you will be organising and co-ordinating all their meetings and travel, and helping to arrange promotions. This is an exciting job for someone with one year's work experience.

AGE 21-25

SKILLS 80/50 + WP

WEST END OFFICE
01-629 9686

ANGELA MORTIMER

MONT BLANC

£10,000 - £12,000

A young secretary is urgently required by a Sales Director in the City. You will be responsible for all secretarial duties and will be working closely with him in his role as a sales and marketing executive. He is very enthusiastic, very demanding and not entirely conventional. You must be confident, flexible and organised, used to dealing with a busy and demanding boss, preferably speak French. This job would suit someone very capable, who enjoys working in an international business environment without necessarily wanting a large office.

AGE 22-28

SKILLS 80/50 + WP

WEST END OFFICE
01-629 9686

ANGELA MORTIMER

BROKING BONANZA to £12,000

Join this internationally renowned firm of stockbrokers as senior secretary in the private client department. You will deal with various PA duties and will liaise with the press as well as providing full secretarial support. 60 wpm typing and WP experience required. Benefits include a free lunch.

**NO SHORTHAND
£11,500 + mortgage subsidy**

This prestigious merchant bank requires an experienced audio secretary to assist 2 young executives in corporate finance. A full and varied role in a very friendly department where your talents will be recognised.

Please telephone 01 240 3551

Elizabeth Hunt

Recruitment Consultants
2 Bow Lane London EC4



ARTS SPONSORSHIP

Recently appointed Director of Sponsorship in world famous arts organisation needs a PA to assist in all aspects of this exciting new job. The successful applicant will have well developed communication skills, good secretarial and admin ability and the social flair and confidence to deal with artists and musicians as well as top level corporate sponsors. A PR/marketing background would be a plus for this rare opportunity in arts sponsorship. Salary £25,000

01-493 0238

JUDY FISHER

Associates
Recruitment Consultants



COUNTRY HOUSES ASSOCIATION

is seeking an experienced

SECRETARY/PA

for the Chief Executive of an expanding registered charity concerned with the restoration and preservation of important houses.

This is a varied and interesting position and an attractive salary and pension scheme will be offered to a suitable candidate. Shorthand not necessary but WP experience essential.

NON-SMOKER

Please send C.V. to R.D. BRATBY Esq., COUNTRY HOUSES ASSOCIATION, 41 KINGSDAY, LONDON WC2H 8UL.

COLLEGE TO CAREER

**Monday
8th June**

**An opportunity to
fill your College
Leaver vacancies.**

To advertise

Call: 01 481 4481

MULTILINGUAL SERVICES

Recruitment Consultants

GERMANY: Frankfurt area: Bilingual Secretary with good conversational German to work for European Director and Marketing Manager at the marketing-orientated European HQ of a US company. We are looking for someone in their mid twenties to early thirties, who is of English mother tongue with English shorthand, and who has a good business background. Salary will vary according to age and experience, from about £11,000 to £15,000 and over. The company will move from Frankfurt to a very desirable small town within commuting distance in the Autumn.

LONDON: PORTUGUESE, ITALIAN, SPANISH and FRENCH: We have four (and more) interesting and varied PA/secretarial jobs for senior people with impeccable English and good English shorthand, who are very fluent on one of the above and able to handle up to date office equipment. Salaries in the £11,000 - £12,000 area (lots more for some of the French jobs) with some tempting extras too.

01 836 3794

22 Charing Cross Road, London WC2H 0HR

ELECTRA INVESTMENT TRUST P.L.C.

**Second Secretary to both
Chairman and Chief Executive**

Second secretary required to work in close liaison with present secretaries to share very varied and pressurised workload in prestigious WC2 office.

This is a responsible position and applicants must be well groomed, well spoken and have good knowledge of office and social procedure. Min. 100/65 Pitmans shorthand and typing. WP exp. useful. Age immaterial but previous secretarial exp. essential.

Hours 10.30am - 6.30pm. Generous salary a.s.e. plus package to include mortgage subsidy, free BUPA, travel allowance, etc.

Applications in writing (with photograph if poss.) to

Miss M Scully,
Electra Investment Trust P.L.C.,
Electra House, Temple Place,
London WC2R 3HP.

SECRETARY

As a secretary in the Advertising Control Division, you will have a varied and interesting job which will utilise all your secretarial skills.

Advertising is a demanding environment and therefore you must be competent in both shorthand and typing, have previous secretarial experience, a good telephone manner and be willing to use a W.P.

Salary range £7825 - £9545, plus excellent benefits.

Please send full CV to

Sally Long,
Assistant Personnel Officer,
Independent Broadcasting Authority,
70 Brompton Road,
London SW3 1EY

by 11th June, 1987.

An Equal Opportunities Employer

Am I Dreaming?...

£11,000 plus perks

YES, it is possible to work in Knightsbridge, with really nice people, thoroughly enjoy your fascinating job and have excellent career prospects... If you are keen to move down the typing and tone up the involvement... this could be the job for you. Plenty of people contact and responsibility in an environment that is literally buzzing with activity and bright people can only be a recipe for success. So, if you have good typing and plenty of oomph and are 21+, please telephone 01-493 5787.

GORDON YATES

Recruitment Consultants

PR Livewire!

£8,500 + ++

Young, dynamic and professional? Then this fabulous, high-flying young PR outfit will want to get to know you. Great 'buzz' atmosphere, with fast pace and total involvement guaranteed. Regular business meetings, sports and social club ensure good communications throughout. Quarterly 15-20% bonuses. Want to get involved in success? Age 20-23 with good typing? Call now on 01-493 4466.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

SALES ADMINISTRATOR WITH GERMAN

c.£10,000

a.s.e

International company west of London needs an efficient administrator for the Sales and Marketing Department to liaise with their factories in Germany.

Initiative and good word-processing skills coupled with good German are necessary for this challenging position. Age: mid 20's, (Rec. Cons).

International Secretaries

01-499 8092

USA -

\$40,000

Subsidiary of London

business, situated West Coast of U.S.A. requires outstanding secretary/PA to monitor their operations and liaise with London.

A good business background is essential and the commitment is for a minimum period of 18 months.

Please write in confidence enclosing your Curriculum Vitae to

Stella Boyd-Carpenter,
Directors' Secretaries Ltd,
27 Old Bond Street,
London W1X 3AA

DIRECTORS' SECRETARIES

01-629 9323

LA CRÈME DE LA CRÈME

SHIP AHOY
to £12,000
A top PA role in a rapidly growing company. Total responsibility for company sales and marketing. A young mature person.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

ADVERTISING
£10,250
This is a responsible position in a dynamic Advertising Agency. Use your secretarial and typing skills to help us to be successful in the competitive market. Previous advertising experience essential. The fringe benefits are excellent.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

PROMOTE YOURSELF
£9,000
If you are looking for a true PA role involving variety and responsibility in a growing and dynamic environment, this is the opportunity you have been waiting for. This small, prestigious Advertising Agency needs a top PA to assist the MD, handle all correspondence and to ensure the smooth running of the business. Excellent salary and benefits.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

STEP INTO PR
to £12,500
This is a real step into the world of Public Relations. An exciting PA role to work for a leading company. A top PA to assist the MD, handle all correspondence and to ensure the smooth running of the business. Excellent salary and benefits.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

SOMEONE SPECIAL
£11,000
For this exciting and challenging PA role you will be working for a leading company. A top PA to assist the MD, handle all correspondence and to ensure the smooth running of the business. Excellent salary and benefits.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

WHAT A DEAL!
£9,500 + Mortgage
Superb benefits and a fantastic salary. A top PA to assist the MD, handle all correspondence and to ensure the smooth running of the business. Excellent salary and benefits.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

SPICE OF LIFE
£10,000 + MORTGAGE
A top PA role in a rapidly growing company. Total responsibility for company sales and marketing. A young mature person.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

HUNTING HIGH
£11,100
Are you looking for something different? Working as an executive PA for the prestigious firm of Headhunting. A top PA to assist the MD, handle all correspondence and to ensure the smooth running of the business. Excellent salary and benefits.

CITY: 01 481 2345
WEST END: 01 488 2264

abbatt

ADVERTISING OPPORTUNITY c.£10,000

We are a large advertising agency in Berkeley Square and our Director in charge of the Retail Unit is looking for a young, experienced secretary.

You must enjoy dealing with people, have a flexible approach to work, excellent skills and some experience at a senior level liaising confidently with both clients and staff. As well as the usual secretarial tasks the job will allow ample opportunity to become involved in the work of the department.

If you have an interest in advertising and are looking for a new challenge, enjoying all the benefits of being part of a team with a large successful agency this could be the opportunity you have been waiting for.

If you would like more information please telephone

Susanna Jacobsen on 629 9496.

Mayfair Delights Career start - to £8,500

This is an exciting company and a superb opportunity. Our clients dominate the residential property scene in London. And with select offices in all the best parts of town, they offer stunning career development in a young and lively environment. Amidst all the hustle and bustle of this role, learning the business isn't 'training' - it just happens! If you can remain cool under pressure, enjoy variety and want to expand your horizons then this is for you. Excellent college leaver or 2nd jobber? Good typing and shorthand? Call today on 01 493 5478.

GORDON YATES

Recruitment Consultants

There's no better environment for talented Secretaries.

At the United Distillers Group, we have a very exciting story to tell - especially for Secretaries who are looking for a career that is definitely out of the ordinary!

We're the UK's largest drinks exporter with an extensive international network of distributors. Our products are second to none among the many household names for which we are responsible are Pimm's, Gordon's, Johnnie Walker, Booths Gin and Cossack vodka.

Now we're looking for talented Secretaries to all of the following areas within our international sales and marketing division in Hammersmith - enthusiastic high achievers who'd like to share in all the advantages of our fast moving international business, and enjoy a luxurious working environment that genuinely has to be seen to be believed:

Executive Secretaries - Ref: 2764/1
You'll be acting as Secretary/PA to a board-level director involved in the exciting areas of International Sales, Public Relations and Finance. Your shorthand and WP abilities will be as important as your 2 1/2 years' experience of dealing with management at board level.

Senior Secretaries - Ref: 2764/2
A number of our directors are looking for people like you with secretarial and administrative skills, to give them the support they need. 4-5 years' experience will have equipped you with good shorthand speeds and of course the necessary communication and interpersonal skills. Fluency in French would be a distinct advantage for one of the positions.

Departmental Secretaries - Ref: 2764/3
As a Secretary in your 20s, you're

looking for a position that will make full use of your administrative ability as well as the shorthand, typing and word processing skills gained during the last 2-3 years. Working for our Area Management who frequently travel abroad, you'll enjoy plenty of freedom to use your initiative.

We offer the highest rewards, with attractive salaries backed by a comprehensive range of benefits. Our proximity to many local amenities will also enhance the quality of your working life. So, to join a friendly team that's really going places in an atmosphere of success, please telephone for an application form or better still, send a full c.v. quoting current salary to: Sharon Case, Moxon Dolphin & Kirby, 173-202 Great Portland Street, London W1N 6PL. Quoting the relevant reference number. Tel: 01-631 4411.

United Distillers Group International Sales & Marketing

THE WORK SHOP RECRUITMENT COMPANY

Sports Promotions

Account Manager Support

This company have as their Chief Executive an internationally famous track star. They are the largest UK company in this field and their line-up of clients glitters with household names. Working with an Account Executive you are part of an exciting operation from your first day. Learn what is involved in staging these events from start to finish where the people are young, the atmosphere is sporty - and extremely professional. With good skills and the drive to succeed your talent will be developed. Call 01-409 1232.

THE WORK SHOP RECRUITMENT COMPANY

DIRECTOR'S SECRETARY

We have career opportunities to offer graduate secretaries within the fields of management consultancy, investment banking and venture capital, who are now ready for the challenge of a real career move.

These opportunities are specifically geared to graduates who have the capability of becoming involved and making a real contribution in their own right. Respectable skills are necessary with languages, French being an asset for one particular client. Salaries range from £11,500-£13,000 with appropriate benefits.

Call us today on 437 1564
Carrington House, 130 Regent Street, LONDON W1R 6PE. Tel: 01-437 1564

Graduate Secretaries 26-30

Your Move

MacBlain Nash

WEST END Recruitment Consultants

Temp-Tingly Terrific! to £13,000

Get the taste of summer... sunshine on the streets... the buzz of the wine-bars... and all the bustle and excitement of summertime temping. Looking for a cool scene this summer? We've got the cream of the crop already on ice. Elite clients... super assignments... tingling variety... all served up for you in a warm and welcoming style. This summer enjoy the best of London - and earn wealth beyond the dreams of avarice! Call today 01-493 4466.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

ALAN PASCOE ASSOCIATES

Sports Sponsorship and Event Management Company based in WC2 requires:

OFFICE ADMINISTRATOR/ PERSONNEL MANAGER

APA has, at present, 35 members of staff and is part of the WCRS Group, the Country's second largest Advertising and Communications Group. Recent growth at APA has meant that the company now wishes to recruit a full time Office Administrator/ Personnel Manager to oversee all matters pertaining to the company administration and personnel. Salary according to age and experience.

SECRETARY TO ACCOUNT MANAGER

Efficient Secretary required. Fast (50) accurate typing, shorthand and audio. Good telephone manner. Salary £8,000. 4 weeks holiday/BUPA and other benefits for both positions.

Please apply in writing giving details of current salary to:

Mr John Peters, APA Ltd, Durham House, Durham House Street, London, WC2N 6HG

PROMOTIONS/ PROSPECTS to £9,000

2nd jobs - C/L

This expanding office agency requires a bright, young assistant with good admin skills to help run their thriving business. You will be your good typing, charming personality and ability to handle people easily and well. Based in famous offices in the City's Road, they are looking for a smart, well-educated person to share their success.

FIRST-CLASS PA

£13k Neg. + Bonus

This successful (London-based) international advertising agency requires a first class PA for their outstanding Managing Director. Agreed by a Junior Secretary this position requires a self-confident PA with a 'sense of style' to maintain the company's prestigious image. A high level of administration is involved. Previous advertising experience advantageous. Age 28+. Skills 100/60.

RECEPTIONIST/ SECRETARY £8,500

required for West End based Design Consultancy. Applicants must be well spoken and presentable. Good typing skills.

Please send C.V. to:

Miss C. Bootes, 25 Princes Street, London W1R 7RG

No Agencies

£14,000 £11,500

A mature PA with good organisational skills looking for a busy job offering variety and responsibility. There is a chance to get out and about. 90/60.

An unique opportunity in Fashion/Antiques company for a diplomatic PA able to delegate and liaise at all levels. 90/50.

01-730 5148 (Rec.Con.)

JAYGAR

FRENCH SPEAKING SECRETARY

To work on a 6-10 year contract in a leading French firm for a small sales and marketing office in London. Excellent salary and benefits. 90/50.

For further details call West End 01 493 4466 or 01 493 4466.

JOD FLIGHT SECRETARIES

For those who enjoy the excitement of the flight industry, we have a number of exciting opportunities available. 40-45 Chancery Lane, W1P 1PL.

Upmarket Temping to £13,000

This week, join an exclusive and upwardly mobile elite. The pick of London's prestige jobs. Rewards that pay full recognition to excellence. And something more. Longer term career growth. Financially our pay structure reflects your development. So too our training unit, where without charge or obligation you can bring yourself up-to-date on the latest in WP. Sound secretarial skills? Age 25-35? Call today 01-493 5787.

GORDON YATES

Recruitment Consultants

Design Admin £10,000

This is a delightful opportunity with a high quality furniture designer. The offices are located around the exquisite showrooms amongst the beautiful displays. Your role includes helping organise special exhibitions and displays, dealing with enquiries from the press, maintaining the photographic library and ensuring the smooth running of all back-up support to the design team. With excellent presentation, organising talent and superb skills this is the chance of a lifetime. Call 01-493 4466.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

SHORTHAND SECRETARIES

We have 2 positions for Marketing S/H Secretaries to work for an International Oil Co. based in Knightsbridge, handling admin, diaries and travel arrangements.

These are long term assignments of 1 year plus and would ideally suit people of 22+.

Good rates of pay + 4 weeks paid holiday, bank holiday pay, sick pay and membership of the sports club.

Call Karen for further details on 01-589 4554

OFFICE ADMINISTRATOR CLAPHAM/WANDSWORTH £10,000-£12,500 package

SUCCESSFUL MAIL ORDER FASHION COMPANY

Applications are invited from experienced office administrators, aged 25-45 to take on the overall administrative management of this highly successful company. Reporting to the Managing Director, responsibilities will include supervision of staff, streamlining procedures and customer relations. Good management and secretarial skills are vital as is the ability to organise and a practical, enthusiastic and flexible attitude. Experience of computer systems would be useful. Our offer includes a competitive salary, excellent benefits and a pension scheme. Please send CV to: The Managing Director, James Hargreaves Ltd, 40 St John Street, London SW4 6GF or telephone 01 274 9190.

ITALIAN SPEAKING ADMINISTRATOR/ SECRETARY

required for English language course organisation. Responsible position. Good typing and admin experience essential.

Please write with CV to Anglo European Study Tours, 17 Glen House, Stag Place, Palace Street, London SW1E 5AG

SECRETARY/PA

Experienced Secretary/PA required by Chief Executive of professional/ learned society.

Hours: 9.45-5.30; LVs; private health scheme; 5 weeks annual holiday. Write with full details of experience and present salary to: The Institution of Mining and Metallurgy, 44 Portland Place, London W1N 4BB (marked private).

SECRETARY TO FINANCIAL DIRECTOR

An opportunity has arisen in this prestigious Fashion Company for a Secretary to the Financial Director.

The successful candidate will be able to provide full secretarial services to the Financial Director and his staff, possess good organisational skills and have an aptitude for figures. Equally as important is a positive, flexible and confidential attitude to their work. Shorthand and typing are essential. Experience of word processing and a knowledge of personal computers would be useful, although training will be given.

A competitive salary is offered together with the benefits of a business wear allowance, generous personal discounts and four weeks hol p.a.

Please write in confidence giving details of age, work experience and current salary to: Mrs Pauline Cassell, Personnel Officer, COUNTRY CASUALS LTD, 1st Floor, 57 Broadwick St, London W1V 1FU

GENERAL SECRETARY OF THE CRUISING ASSOCIATION

The Cruising Association, which offers a comprehensive service to its members cruising to yachts, has its attractive headquarters in St Katharine Dock.

The General Secretary is responsible for the total administration of the CA, including liaison with Flag Officers, Committees and members and supervision of a small team of staff.

The position requires someone who can combine the skills of a first class administrator with the ability to deal personally with members. Knowledge of new office technology and sailing an advantage. Benefits include salary £11,000, London vouchers, 4 weeks holiday.

Please address letters of application, giving full details of experience and qualifications to:

Lindsay Mann, General Secretary, Cruising Association, Ivory House, St Katharine Dock, London E1 8AT. Tel: 01 481 0881

from whom a job description and further details are available.

CHESTERTON'S PRUDENTIAL

AUDIO SECRETARY

One of our leading & highly professional residential mortgage offices needs a secretary to help in the running of the business. The successful applicant will have audio experience & enjoy a demanding position, with varied duties, within the mortgage industry.

A competitive salary commensurate with experience will be offered.

Please Contact: Laura Doherty, Chesterton's Prudential, 140 Strand, W1P 1PL. Telephone: 01 292 7211.

For those who enjoy the excitement of the flight industry, we have a number of exciting opportunities available. 40-45 Chancery Lane, W1P 1PL.

URGENT

We are a new recruitment consultancy with one major difference. Run by 2 ex-personnel people whose main aim is to place YOU in the RIGHT job. Based in Eastcheap (near Monument Tube) we count amongst our clients the leading London Merchant Bankers, Insurance Companies and Solicitors.

We urgently require applicants for permanent positions in the following categories:

legal shorthand and audio, senior level PA secretaries, audio and copy typists, college leavers/school leavers.

Telephone 01 623 3216 (GSG Rec Cons).

Of Educated Taste c. £9,500

With a keen interest in, and knowledge of, fine wines and food this is a unique opportunity. This world renowned wine producer continually promotes their prestigious stocks through extensive in-house entertainment at the highest level. Working closely with the MD you will look after day-to-day admin, handle correspondence, organise meetings, meet the VIPs and provide full support with assurance and poise. Excellent office skills, computer confidence and common sense are essential. Age 20-24? Call 01-493 4466.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

PA TO MD £14,000

A truly PA role within this W1 Management Consultancy. You must have excellent organising/admin/typing skills, as part of your responsibilities will include office management. You will also have a strong personality, a sense of humour and an appetite for hard work together with WP knowledge. S/H 90/60.

01 486 7897 Cavendish Personnel

INSEAD

EUROPEAN INSTITUTE OF BUSINESS ADMINISTRATION FONTAINEBLEAU (FRANCE) (60 km South of Paris) seeks

QUALIFIED SECRETARIES

• Aged between 25-28
• Good French
• Able to use initiative
• Well organised and flexible

Location on edge of Forest International University Environment

Send C.V. and Photo to INSEAD Service du Personnel, Boulevard de Constance, 77305 Fontainebleau, Cedex, France.

Speechly Bircham

PA/Secretary

We are an expanding City-based firm of Solicitors whose Partnership Secretary is seeking a PA/Secretary, who will also assist him in the running and development of the firm.

With good secretarial skills plus organisational and administrative ability, you should have the confidence and personality to relate to Partners and all levels of staff.

It is envisaged that for about one-half of your time you will be involved in development, market research and PR, personnel and staff matters.

Age range is suggested at 25-35. Salary is negotiable and benefits include bonus, 4 weeks holiday, season ticket loan, pension and private medical schemes.

Please write with full curriculum vitae to: Gerald Vaughan, Partnership Secretary, at Speechly Bircham, Bouverie House, 154 Fleet Street, London EC4A 3HX.

SENIOR SECRETARIAL OPPORTUNITY - DESIGN PRACTICE

Do you have the necessary qualities to join a small team providing secretarial and administrative back-up within a fast moving architectural practice in SW2?

William Nimmo & Partners are looking for a senior secretary, responsible to the 2 Associates in charge, who will handle practice matters whilst contributing to the daily administration of the office.

We can offer an attractive salary and stimulating working environment to the right person. Interested? Please contact: Peter Messany or John Myers at William Nimmo & Partners on 01-225 2315.

ECONOMICS GRADUATE £10,500

Assistant to Bank Economist in HQ close to Fenchurch St. Sits. Mainly library. Type own reports (35% of job). Knowledge of German a real plus. Excellent benefits, including bonuses, LVs and Season Ticket Loan.

Call CATHERINE YOUNG 01-606 0011.

Office Angels

We are looking for an experienced, mature and responsible General Secretary with excellent secretarial and organisational skills, who, after a suitable lead-in period, could head our secretarial staff and set up and maintain a workable filing system for our vast and complex workload. If you are genuinely interested in applying for this position, please contact:

Miss Sherry Lee, Igal Yawetz & Associates, Architects & Planners, 20 Redfield Lane, London SW5 0RJ. Telephone 370 0007 for further details (No agencies)

Continued on next page

c.£12,000 + Banking Bens

expanding their personnel team to cope with increase in staffing levels. Consequently they are looking for a Personnel Officer to undertake a large and varied administrative workload with particular emphasis on supervising the payroll. The successful candidate will have proven organisational and administrative skills gained in a busy personnel department, with some experience of payroll systems and computers. 'A' levels, age range mid-20s. Please telephone 588 3535

Crone Corkill

RECRUITMENT CONSULTANTS

FINANCIAL TIMES BUSINESS INFORMATION

Conference Secretary

An interesting opportunity has arisen for a capable young person to work for one of the world's foremost high level national and conference organisations.

Opportunities exist for development within the conference organization dependent upon ability.

FTBI
INT

Steve Bayan
Personal Officer,
Financial Times Business
Information,
Greyhound Place,
London EC4A 1ND.
or telephone 01-405 6963

DIRECTORS' SECRETARIES

Heath Hempstead - Marketing
Young Marketing Assistant needed by fast
moving innovative company. Organise and
attend exhibitions and co-ordinate activities
of the Marketing Department. £11,000.

West London - Personnel
Personnel Director of International Cosmetics
House needs a confident PA who can cope
with full administrative responsibility and run
the office in his frequent absences. £13,000.

01-629 9323

PA
GOOD ACCOUNTS

EXPERIENCED FINANCIAL
WORK FOR FINANCIAL
 Consultants in WI. Ideally
 you will be 30-40, numerate,
 sensible and enjoy working in
 a small office where you will
 be doing everything.
 Immediate start.
 Salary \$2,000 - \$210,000.
 Call Bright Appointments
 439 4606 (M-F).

London WC1E 7HT
PART-TIME.

need.
Immediately committed yet
you'll be sure to leave.
01-459 6566.

ENOR
Bureau

ADADDRESS
GO PH

for senior SH/Aud/typ w/w have
Wong/Hong Display/typ w/w
SH/typ w/w or any other WP
to join our friendly professional

**NUTRITION
POLICY UNIT**

An interesting and varied
job is offered to a graduate
with administrative skills and
retail skills working to
group of teaching and
research staff in the area of
nutrition policy, fam-
emergency, and human
tion systems.

We are looking for someone
to work 3 days per week
(arrangement). Starting
salary will be on a scale \$24,000
to \$30,000 per annum.
Please write self with CV
and send to:

BRIDGE

UNIVERSITY OF LONDON
DEPARTMENT OF ANATOMY & EMBRYOLOGY
PART-TIME SECRETARY to the Department of Anatomy and Embryology, University of London, 11, Bedford Way, Cambridge CB2 3RQ. For an application form, further details, closing date, salary, pension, PPD, closing date, time 1987.

TELEPHONEIST / receptionist (25-39) \$8,000 - \$10,000. This is a genuinely superb opportunity to join one of London's most presti-

prime responsibility will be for their exceptionally busy authors. The authors will be responsible for their own travel and accommodation charges, but no fee will be incurred. An essential to the job is the ability to work together with good personal and professional relationships and relevant experience. For a position not to be missed please send your CV to: The Editor, *Journal of Management Studies*, c/o The Editor, 439 OABE, 24/25a Fleetwood Road, London WC1E 6BT.

For further details
01 589 3400

**RELIEF
SEC/PA
BELGRAVIA**

In cover 6/8 weeks a year for holiday and sick leave. Excellent salary and benefits. Excellent working conditions. Excellent working conditions. Excellent working conditions.

Test: Mrs. Howard.

PROPERTY/ Legal Consultant requires experienced part-time secretary/ PA to run small West End office. Hours/ days

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Weston's doubts for final

From David Hands
Rugby Correspondent
Sydney

Michael Weston, England's World Cup manager, expressed concern yesterday that, if the final of the tournament in Auckland on June 20 might be contested by two countries with substantially different XVs to those with which they started.

"It could have the effect of devaluing the competition," he said, though he confirmed his faith in the future of the tournament. "It amazes me that they haven't done it earlier, though in future there must be some form of preliminary games."

"But so far 11 people have gone home. It could end up with two countries in the final represented by players some of whom did nothing to help them there. Another factor is players in the squad who don't get a game. That's sad."

Of England's original squad of 26, only two — Probyn, the Wasps prop, and Egerton, Bath's N8 — will not have played after today. Hall, injured in training, was not fit to play in the opening match and went home immediately after it. The two additions to the squad, yet to play, are from countries that have had to send replacements after injuries in training or in matches, with Wales being the hardest hit.

One worth his weight in gold

The looks and the name give Simon Poidevin away. The red hair comes from the Irish side of the family, the name reveals his French origins. "It means," he says with a faint grin, "weight of wine". He has, though, been worth his weight in gold to Australian rugby these last seven years.

Poidevin leads Australia against Japan in their World Cup match today, and he has been accorded his own day to establish a record number of appearances for his country. It will be his 43rd international in a career which began against Fiji in 1969.

The young Poidevin took a degree in pastoral sciences at the University of New South Wales, only to change direction towards the Stock Exchange. "I realized halfway through my course that it wasn't appropriate for me, but when I quit something I like to finish it."

Now 29, Poidevin learned his rugby in a hard school. He played for his state before representing Sydney, and came into national contention in the city side coached by Peter Cusack. His first state match, against Queensland, brought him up against Mark Lamey.

Hastings blow brings rampant Scotland back down to earth

From Gerald Davies
Dunedin

Scotland 55
Romania 28

Scotland's nine-try romp against Romania has been overshadowed by a mounting injury headache as they prepare to tackle the All Blacks at Christchurch on Saturday in the first of the World Cup quarter-final ties.

In the course of beating Romania by eight goals, a try and a penalty to two goals, a try and four penalties, three of their players had to leave the field because of injury. One of them, Scott Hastings, will take no further part in what remains of the tournament.

Regrettably, with barely a few seconds gone from the kick-off, he stretched himself during Scotland's first attack and tweaked a hamstring once more. He was replaced by Richard Cramb, who earned his first cap for his country.

Next to go was Alan Tomes, who injured his shoulder in the 13th minute of the second half and was replaced by

Jeremy Campbell-Lamerton. John Jeffrey, who had scored three of Scotland's tries, also suffered a blow on the chest and, as an asthmatic, it was deemed prudent to take him off.

It was another good, stylish performance from Scotland. It is the wish of all the seeded teams in the pool games to

Ireland, who play Tonga in Brisbane today for a quarter-final place against Australia. Ireland have now been joined by their second replacement hooker, Steve Smith of Ballymena (David Hands writes).

He takes the place of his Ulster colleague, John McDonald (Malone), who broke an ankle during the win over Canada. McDonald himself was a replacement for the injured Harry Harrison.

accumulate enough points so early in the matches that they remove any tension from their own game. But, because of the resistance of the opposition, this Scotland did. By the 23rd minute they were 27 points up after some excellent running

which produced tries for Tait (two), Jeffrey and Duncan. These were all converted by Gavin Hastings, who had also kicked a penalty.

Scotland extended their lead when Jeffrey latched on to the ball as it emerged from a scrum on the Romanian line to score his second try, with Hastings adding the extra points. Morariu got Romania's solitary first-half try.

It was a convincing lead for Scotland to have as they faced the strong breeze in the second half. The presence of Dumitriu, who placed Raducanu, the No. 8, at the break, stifened the Romanian resolve and with Stefan and Laurențiu Constantin winning more of the lineout possession they had a better match of it thereafter.

Jeffrey had notched up his third try, with Hastings again converting, before Romania were able to whistle away at the deficit. Tait got a try, Alexandru converted this and kicked two further penalties to add to the one he put over in the first half but Scotland, able to call on something extra when it was required, scored tries through Hastings and Tait.

Hastings, in converting one of these, scoring another try and kicking the extra points, brought his tally for the match to 27 and so beat the world individual points record previously held by Alan Hewson, of New Zealand, who has scored 26 points in Australia in 1982. But it was a record that was to be short-lived as it was surpassed by

Camberbero, of France. Romania kept their best to the last moments with a movement which saw the ball going through seven pairs of hands and Murariu getting his second try, on converted.

SCORES: Scotland: Tries: G. Hastings (2), J. Tait (2), J. Jeffrey (3). Conversions: G. Hastings (6). Penalties: G. Hastings (2). Romania: Tries: F. Morariu (1). Conversions: P. Alexandru (1). Penalties: V. Din, D. Alexandru (3). Scotland: Tries: G. Hastings (3), J. Tait (2), J. Jeffrey (3). Conversions: G. Hastings (6). Penalties: G. Hastings (2). Romania: Tries: F. Morariu (1). Conversions: P. Alexandru (1). Penalties: V. Din, D. Alexandru (3).

David Hands



Didier Camberbero evades Zimbabwe's Ferreira to score one of his three tries at Eden Park yesterday

Camberbero breaks record as France crush Zimbabwe

From Chris Than
Auckland

France 70
Zimbabwe 12

France completed their pool matches with a virtual walkover against a brave but inadequate Zimbabwe by nine goals and four tries to one goal and two penalties — and a world record.

Didier Camberbero, the stand-off half turned full back with a mop of newly-transplanted black hair, bettered Gavin Hastings' world record of 27 points, set against Romania one hour earlier.

Camberbero's tally of 30 points, which included three tries and nine conversions, improved Hastings' record by three points.

Camberbero is the son of a

famous stand-off half of the Sixties, Guy Camberbero, and made the French squad virtually at the last minute when Blanco's stand-in, Jean-Baptiste Lafond, dropped out injured.

Camberbero made his debut for France as stand-off half a few years ago and his confidence has grown tremendously since he moved to the Bezzers Club, where he plays behind one of the most powerful sets of backs in France.

It was an easy ride for the French as they kept scoring tries with moonshotous regularity. Not that Zimbabwe had surrendered. They tackled with great courage and determination and even scored a try, but the French players, fighting for places in the test side for the quarter-final against Fiji, were merciless. They battered the hapless Zimbabweans into submission.

SCORES: France: Tries: R. Modon (3), D. Camberbero (3), G. Chavrier (2), O. Dubouché (1), J. Rodriguez (1). Conversions: Camberbero (9). Penalties: T. P. Kaulam (1). Zimbabwe: Tries: M. Grier (1). Conversions: M. Grier (1).

Rudolphe Modin, making his debut for France, snatched three tries while Denis Charvet, the brilliant centre, scored two more.

SCORES: France: Tries: R. Modon (3), D. Camberbero (3), G. Chavrier (2), O. Dubouché (1), J. Rodriguez (1). Conversions: Camberbero (9). Penalties: T. P. Kaulam (1). Zimbabwe: Tries: M. Grier (1). Conversions: M. Grier (1).

ZIMBABWE: Tries: M. Grier (1). Conversions: M. Grier (1). Penalties: M. Grier (1).

Referer: 0 Bevan (Wales).

Rousing a sleeping American giant

From David Hands, Sydney

"Our players are very fast learners," Ron Mayes, coach to the American World Cup squad says. "We need America to be strong, to give true international credibility to this cup." Alan Jones, the Australian coach, says:

Taken in conjunction, such remarks make one wonder about the sleeping giant which is American rugby. In a country where the professional sportsman is the norm, Americans have found the social tendencies of Rugby Union something of a relief: they remain as amateur as anyone in the world of rugby.

perhaps more amateur than most. Mayes estimates that his involvement with rugby costs him \$5,000 a year.

But if the giant awakes, what then? That is the question which has been posed at intervals over the last 20 years, without much indication that it is happening. But Fred Paoli, the 33-year-old prop from the West Coast who captained the United States against Australia at the weekend, suggests there are stirrings.

"The college boys who are playing now and even the schoolboys are showing tremendous interest. In my region

alone we have 12 high school teams where two years ago we had none."

Mayes says: "We don't have the opportunity to play at this level often enough and while we would like to have a tour from say Australia, if they came now they would get nothing from it and neither would we. They would wipe us out. But we would like to see a junior side, say an Australia under-21 side, that would be good for us."

The Americans will be in Wales this coming autumn. Meanwhile they met England today in the final pool one game for each country.

Chancery Division

Injunctions are confined to parties enjoined

Attorney General v Newspaper Publishing plc and Others. Before Sir Nicolas Browne-Wilkinson, Vice-Chancellor [Judgment June 2].

Where a court in civil proceedings by injunction prohibited a defendant, a party to the proceedings, from doing certain specified acts, it was not contempt of court for another, not party to those proceedings, to do the very acts prohibited, unless the injunction was intended to breach the terms of the injunction.

Sir Nicolas Browne-Wilkinson, Vice-Chancellor, so held in a reserved judgment in the Chancery Division on a motion by the Attorney General in the matter of an action brought by the Attorney General and the Observer Ltd and others and of an action between the Attorney General and Guardian Newspapers Ltd and others and in the matter of an application by the Attorney General and the Observer Ltd for orders under Order 52 of the Rules of the Supreme Court.

The respondents to the motion were (i) Newspaper Publishing plc, publishers of the Independent, (ii) Mr. Andrew Whitman Smith, its editor, (iii) Evening Standard Co Ltd, (iv) Mr. John Leese, editor of The London Evening Standard (v) The London Daily News Ltd and (vi) Mr. Magnus Linklater, editor of The London Daily News.

The Attorney General sought orders that the first, third and fifth respondents be fined and the second, fourth and sixth respondents be committed to prison for contempt of court for publishing articles which were the subject matter of injunction granted against The Observer and The Guardian on July 25, 1986 on the ground that the articles were calculated to prejudice the administration of justice.

Failure to serve does not end proceedings

Regina v Clerkenwell Magistrates Court, Ex parte Ewing Ewing v Clark and Others. There was no breach of the six-month time limit in which to issue summonses in circumstances where proceedings were commenced but were not served and fresh summonses were issued more than six months after the laying of the original information.

There was no contempt of court in arresting an individual on a warrant issued in criminal proceedings when the individual attended the offices of the Metropolitan Police Solicitors Department to inspect documents relating to civil litigation that he was involved in.

The Queen's Bench Divisional Court (Lord Justice May and Mr Justice Goff) so held on May 21 in refusing to

Mr John Laws and Mr Philip Havers for the Attorney General; Mr Christopher Clarke, QC and Miss Adrienne Page for The Independent and its editor; Mr John Mathew, QC and Mr Jonathan Caplan for The London Evening Standard and its editor; Mr Charles Gray, QC and Mr David Patrick for The London Daily News and its editor.

THE VICE-CHANCELLOR said on June 22 and 23, 1986. The Observer and The Guardian published articles outlining a number of allegations said to be contained in the memoirs of Mr Peter Maurice Wright, a former member of the British security services.

The Attorney General then applied for injunctions against those two newspapers from making any further publication of information so acquired.

Interlocutory injunctions were granted by Mr Justice Millett and upheld by the Court of Appeal on July 26, 1986 on the ground that the public interest in preserving the confidentiality of the security services outweighed the public interest in the free press.

On April 27, 1987 The Independent, The London Evening Standard and The London Daily News published articles based on the memoirs which appeared to be exactly what The Guardian and The Observer were restrained from doing by the 1986 injunctions.

The Attorney General now sought orders fining those newspapers and committing their editors to prison for contempt of court.

The question of law to be decided was whether a publica-

tion made in the knowledge of an outstanding injunction against another party, and which if made by that other party would be in breach thereof, constituted a criminal contempt of court upon the footing that it assaulted or interfered with the process of justice in relation to the injunction.

The case arose out of facts affecting national security and state secrets which had attracted massive attention from the media. But that background should not obscure the fact that the only right asserted by the Crown and the only right protected by the 1986 injunctions was a private right of action under the civil law, namely, the right of an employer to restrain a former employee from disclosing confidential information.

Of necessity, the public interest in preserving national security was a major factor in assessing the degree of confidentiality required of a former employee.

But the basic right protected by the 1986 injunctions was exactly the same as the right of a man to stop an employee disclosing state secrets or of one spouse to restrain the other from revealing "pillow-talk".

The court in granting the 1986 injunctions was not enforcing any public right or the preservation of official secrets or the public welfare.

Second, since the 1986 injunctions were protecting a private, not a public right of the Crown, the case would affect many other types of case involving private litigation in which the Crown was not a party. In such cases no questions of national interest or national security would apply.

It was therefore important not to allow the decision in this case to be overborne by the desire to preserve state secrets. It was important not to distort the general law of contempt so as to make it applicable in such cases in a manner which was capricious, unfair or unworkable.

The English authorities demonstrated that hitherto actions by a third party which interfered with a court order had only been held to constitute a criminal contempt of court if both (a) the action by the third party constituted a breach of the express terms of the order; and (b) the third party had aided or abetted or been privy or party to a breach of the order by the person enjoined by the order.

Certain Canadian authorities were referred to in argument but the guidance they offered was limited and confused.

In English law an order would only restrain the defendant from doing an act it should not be framed so as to enjoin any person who was not a party. See *Marengo v Dalitz Sketch and*

Law Report June 3 1987

Law Report June 3 1987

Shanley Graphic Ltd (1948) Ltd v The Attorney General [1987] 1 All ER 406. In Canada the practice was apparently different. Orders against named defendants and anyone assisting in or abetting them, or person or persons having notice of the order were to be found.

But it was clear that in every case the act by the third party which was held to be a contempt constituted a breach of the precise terms of the order, albeit the order was made in a form which could not properly be made under English law.

The Attorney General in attempting to restrain any newspaper from publishing information which was the subject matter of an injunction granted only two specific newspapers was seeking to widen the application of the law of criminal contempt, albeit in accordance with established principle.

The three newspapers submitted that it was for Parliament, not the courts, to make any extension to the law of contempt since it was a change in the criminal law.

His Lordship did not accept that contention. Punishment for contempt of court was a means by which the judges preserved the judicial process. It was essentially a matter on which the judges had to decide.

On the other hand, whether or not certain types of action (which might well change over the years) were consistent with the maintenance of a fair and proper judicial process.

However, he did accept that in deciding whether to apply the law of contempt in new circumstances, the courts should tread warily bearing in mind that the law of contempt of court was a restriction on freedom of action which a citizen would otherwise enjoy and a breach of the law might lead to the loss of his liberty.

English civil courts acted in *Shanley*, that is to say they adjudicated upon disputes between the parties to an action and made orders against those parties only.

In certain instances where the court had assumed the care and administration of a person or property, the court did make orders which, in one sense, operated in rem.

Any interference with the person or the property being administered constituted a contempt of court: for example acts in relation to a ward of court, a ship subject to attachment or property of which the court had assumed the care and administration in other cases injunctions could only properly be made to restrain a defendant to the proceedings from doing certain acts.

If the Attorney General were right, an order of the court would, in effect, operate in rem, that is, be enforceable against everyone who had notice of it. The practical implications of that in ordinary civil litigation

would be far-reaching and in many cases unjust. Many examples could be cited.

There were other objections. Mr Laws himself accepted that, in the case of some orders made against a person, it would be a contempt for another to do the prohibited act. He instanced the case of an injunction granted in a matrimonial dispute which restrained the husband from assaulting the wife.

Mr Laws accepted that if a third party assaulted the wife he would not be in contempt of court since the order restraining the husband was plainly personal to him. But the borderline between such "plainly personal" orders and other orders was very uncertain.

All orders were expressed as being personal. Was an order restraining an act by a defendant in breach of his contract with the plaintiff personal? If so, could the third party safely do an act even if the result of such act would be to frustrate the order?

The distinction between personal and other orders was unworkable. It would lead to a degree of uncertainty whether or not an act was a contempt and that was incompatible with the imposition of a criminal sanction.

Furthermore, if the effect of the Attorney General's contention would be to make enforceable against third parties an order made in their absence, such a result would offend the basic principles of natural justice.

For all those reasons, in his Lordship's judgment, the law of contempt should not be extended or held to apply to a case where the only act alleged against the contemnor was the doing of an act which was not a breach of the express terms of the order and where the alleged contemnor had not been a party or privy to a breach of the order by others.

On the fact of this case his Lordship reached his conclusion with some concern. There ought to be some sanction against the publication of matters which prejudiced national security and the decision as to what did prejudice national security should not be left to the individual judgment of the editors of individual newspapers.

His Lordship had assumed that the Official Secrets Act provided the necessary sanction. If it did not, then it was for Parliament, if it thought fit, to provide the necessary sanction by providing a public law remedy linked directly to the protection of public rights.

Private rights should not be bolstered by a distortion of the law of contempt in an attempt to produce a judge-made public law protecting official secrets.

Solicitors: Treasury Solicitor; Oswald Hickson Collier & Co; D. J. Freeman & Co; Victor M. Henson & Co.

Queen's Bench Division

Social worker authorized to see report on child

Regina v Sunderland Juvenile Court, Ex parte G (a Minor). Before Mrs Justice Butler-Sloss [Judgment May 15].

Justices had jurisdiction to control their own courts and Sunderland Justices did not exceed their jurisdiction when they authorized that the report of the *guardian ad litem* should be shown to the social worker instructed by the father following a summons by the local authority made under section 31 of the Child Care Act 1980 that the resolution assuming parental rights over the boy should not lapse.

Mrs Justice Butler-Sloss so held in delivering a judgment in *Cardiff*, reserved from a hearing in the Queen's Bench Division on May 14, 1987, dismissing an application for judicial review by the *guardian ad litem*.

Mr Peter Dedman for the *guardian ad litem*; Mrs Judith Moir for the local authority; Miss Christine Harmer for the father; Mr E. James Holman as *amicus curiae*.

MRS JUSTICE BUTLER-SLOSS said that the application made by the *guardian ad litem* for judicial review was supported by the local authority. The complaint was that the justices had exceeded their jurisdiction when they authorized the disclosure of the report of the *guardian ad litem* to the father's solicitor so that it could be shown to the independent social worker instructed by him.

In domestic court proceedings the custody of the boy had been granted to the father in 1982 but the boy had been received into care under section 2 of the Child Care Act 1980 and had remained in care.

The local authority had passed a resolution assuming parental rights in September 1985. The father objected. The local authority had sought an order that the resolution should not lapse.

The child had been made a party and a *guardian ad litem* appointed. The father's solicitor had applied for the disclosure of the report of the *guardian ad litem* to the father's independent social worker.

The justices had considered the matter carefully and authorized disclosure. The justices had not been represented and her Ladyship wished to pay tribute to the clear and lucid affidavit sworn by the chairman which had been extremely helpful.

It was relevant that under rule 21(1)(k) of the Magistrates' Courts (Children and Young Persons) Rules (SI 1970 No 1792) his amendment report was to be disclosed to all parties including the father.

It was clear that the confidential files of the local authority could not be examined by other parties and that an independent social worker had no right to interview the *guardian ad litem*.

The independent social worker was an expert witness on behalf of the father but could not be an independent witness reporting to the court. That position was understood clearly by the justices according to the affidavit sworn by their chairman.

Justices had the right to regulate their own proceedings. They could rule on the order of speeches. They could direct a barrister or a solicitor to sit in court. They could rule on whether documents might be seen by witnesses or advisers, including expert witnesses such as medical experts and, in her Ladyship's judgment, social workers.

That was subject to the discretion of the justices whether to give leave or to authorize disclosure and subject, of course, to the general rule of confidentiality in proceedings heard *in camera* and concerned with children.

The Sunderland Justices considered the application carefully, exercised their discretion upon the facts and information available, granted an adjournment and authorized disclosure of the report to the independent social worker.

It was not a wrong exercise of their jurisdiction. The application for judicial review would be dismissed.

Solicitors: Patterson Glenon & Stracey, Jarrow; Mr Colin G. Langley, Sunderland; Jacobsens & Co, Newcastle; Mr H. H. Halliday & Co, Newcastle; Mr J. H. Treasurers, Newcastle.

Duty of solicitor in purchase

McLellan v Fletcher. A solicitor acting for his client in the purchase of a property owned by a care home was acting for the benefit of the purchaser as well as the mortgagee. Part of the premium payments would be an investment in the form of a subsequent payment to his family on his death.

LINCOLN said that the defendant in helping his client to assign the benefit of the policy to the mortgagee was acting for the benefit of the purchaser as well as the mortgagee. Part of the premium payments would be an investment in the form of a subsequent payment to his family on his death.

The cause of action accruing to the deceased purchaser was constituted by the breach of duty coupled with the following damage occurring in the deceased's lifetime, namely the loss to the deceased of the contingent interest in the envisaged life policy.

Solicitors: Patterson Glenon & Stracey, Jarrow; Mr Colin G. Langley, Sunderland; Jacobsens & Co, Newcastle; Mr H. H. Halliday & Co, Newcastle; Mr J. H. Treasurers, Newcastle.

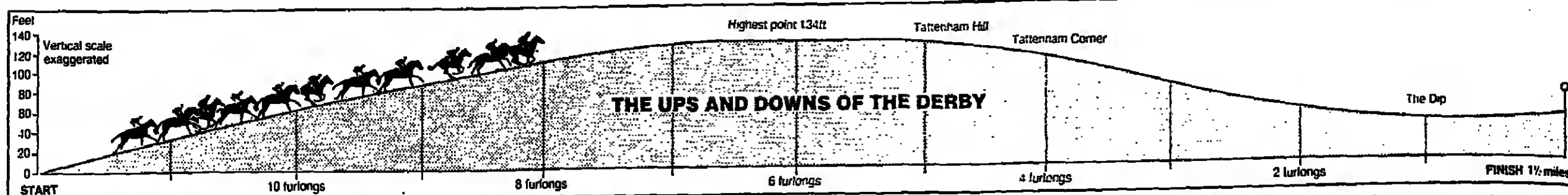
LORD JUSTICE KERR said that the appellant's solicitor's failure to comply with Order 59, rule 9 (documents to be lodged by appellant) was a serious dereliction of the rules. It was not, however, appropriate to strike out the action as the respondent had requested and an adjournment would be granted. The costs of the appellant's application to the court were to be paid by his solicitor personally.

Solicitor broke rules

Denver v McLellane. At the hearing of an appeal, the failure by the appellant's solicitor, admitted to be his fault, to ensure that the parties had been supplied with copies of the transcripts of the judgment appealed against and the notes of the evidence, was a breach of the Rules of the Supreme Court but did not warrant the court dismissing the appeal for failure to comply with them.

The Court of Appeal (Lord Justice Kerr, Lord Justice Gidwell and Sir George Waller) so held on June 2 granting an application for an adjournment to enable the transcripts to be obtained from shorthand

The Times special guide to the 19 runners who line up for the 208th running of the Derby at Epsom today



BIG RACE FIELD C4 & ITV

3.30 EVER READY DERBY (Group 1: 3-Y-O: £267,000: 1m 4f) (19 runners - all carry 9st)

301 (14)	111-140	AJAL (B,F,G) (c Northern Dancer - Native Partner) (Sheikh Mohammed) M Stoute (Maroon, white sleeves, white cap, maroon star)	R Cochrane	94
302 (19)	34-22	ALWASMI 14 (b Northern Dancer - Height Of Fashion) (Hamdan Al Maktoum) H Thomson Jones (Royal blue, white epaulettes, striped cap)	R Hills	81
303 (11)	11210-1	ANGARA ABYSS 28 (C,D,F,S) (c Northern Dancer - For Mies) (P Locks) C Hester (Green, pink sash and cap, white sleeves)	G Starkey	79
304 (18)	22	ASCOT KNIGHT 21 (b Darziz - Barbee TT) (Maktoum Al Maktoum) W R Swinburn	WR Swinburn	88
305 (4)	11-32	BELLOTT 32 (F,G) (b Northern Prospector - Shelf Talker) (K Abdullah) J Tree (Green, pink sash and cap, white sleeves)	Pat Eddery	94
306 (3)	12	ENTITLED 18 (G) (c Mill Reef - Lady Capulet) (R Sangster) M O'Brien (Ire) (Emerald green, royal blue sleeves, white cap, emerald green spots)	C Asmussen	96
308 (16)	113-11	GROOM DANCER 17 (F,G,S) (c Blushing Groom - Featherfall) (M Warner) J T. Clout (F) (White, red disc, striped sleeves, white cap)	D Beauf	97
309 (7)	101-10	GULF KING 21 (F,G,S) (c Northern Dancer - For Mies) (P Locks) (Ireland) (L) (c King's Lake - Pearl Star) (Roldvold Ltd)	P Cook	90
310 (13)	41-01	IBN BEY 14 (D,F,G) (c Mill Reef - Rosta Bay) (F Salman) P Cole (Dark green)	T Quinn	85
311 (9)	1-11	LEGAL BID 25 (D,F,G) (c Spectacular Bid - Bold Bid) (W Farish) H Cecil (Green, yellow chevrons, hooded cap)	T Ives	93
312 (1)	213-4	LOVE THE GROOM 48 (F) (c Blushing Groom - Nell's Briolette) (Mrs V del Bono) J Dunlop (Red, white star, yellow sleeves, hooded cap)	W Carson	82
313 (17)	110-330	MOST WELCOME 32 (G) (c Be My Guest - Toppy) (E Moller) G Wragg (Chocolate, gold braid sleeves, quartered cap)	Paul Eddery	92
314 (8)	332	MOUNTAIN KINGDOM 25 (c Excelebr - Star In The North) (Pin Oak Stable) C Brittain (Grey and royal blue stripes, grey sleeves, blue cap)	M Roberts	89
315 (15)	113	PERSIFLEUR 21 (F,G) (c Lysard's Wish - Paulista) (D Widenstein) P Biancone (F) (Dark blue, white cap)	A Cruz	92
316 (10)	211-1	REFERENCE POINT 21 (F,G) (c Mill Reef - Home On The Range) (L Freedman) H Cecil (Yellow, black spots, yellow sleeves and cap)	S Cauthen	99
317 (12)	0-14	ROMANTIC PRINCE 21 (F) (c Henbit - Supreme Royal) (Allan) C Wall (Red, light blue chevrons on body)	W Ryan	87
318 (2)	1-11	SADJIYD 24 (D,F,S) (c Labus - Stoyana) (H Aga Khan) A de Royer-Dupre (F) (Green, red epaulettes)	Y Saint-Martin	91
319 (5)	2-11	SIR HARRY LEWIS 27 (F,G) (c Alleged - Sue Babes) (H Kaskal) B Hills (White, emerald green hood and cap, hooded sleeves)	J Reid	92
321 (6)	3-302	WATER BOATMAN 11 (c Main Reef - Sea Harrier) (Sheikh Mohammed) B Hills (Maroon, white sleeves and cap)	B Rouse	72

BETTING: 6-4 Reference Point, 8-1 Sadjiyd, 10-1 Legal Bid, 12-1 Bellotto, 14-1 Entitled, 16-1 Ascot Knight, Groom Dancer, Ajal, 21-1 Most Welcome, 33-1 Love The Groom, 40-1 Mountain Kingdom, Persifleur, 50-1 Ibn Bey, Sir Harry Lewis, Angara Abyss, 66-1 Gulf King, Water Boatman, Romantic Prince, Alwasmi.

1986: SHAHRASTANI W R Swinburn (11-2) M Stoute 17 ran

Form details for all the runners

AJAL (14) finished 3rd to Don't Forget Me in the Irish 2000 Guineas at the Curragh (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

GROOM DANCER (17) best Super Anzani (9-2) a neck in Listed company. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

LEGAL BID (25) was a length 2nd, ROMANTIC PRINCE (21) 7th and GULF KING (21) 14th in the English 2000 Guineas at Newmarket (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

ANGARA ABYSS (28) an easy winner of a 4-year-old race at Lingfield (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

ASCOT KNIGHT (21) is from last year's successful season. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me. In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

LOVE THE GROOM (48) finished 4th to Don't Forget Me in the English 2000 Guineas at Newmarket (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

ENTITLED (18) is a 3-year-old colt who has won the English 2000 Guineas at Newmarket (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

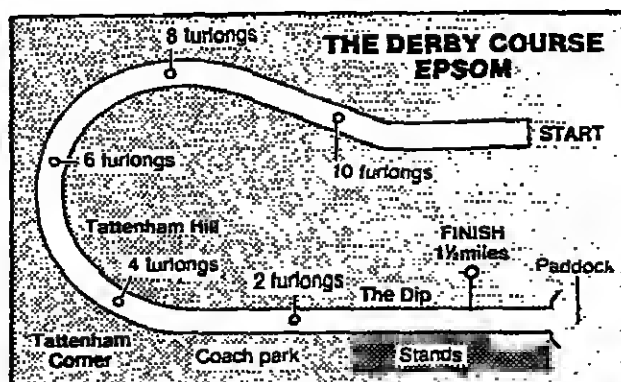
BELLOTT (32) came with a strong late run when he beat Don't Forget Me in the English 2000 Guineas at Newmarket (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

SIR HARRY LEWIS (27) showed improved form on latest outing to beat Don't Forget Me in the English 2000 Guineas at Newmarket (1m, 11.5s, 1986). In the English 2000 Guineas at Newmarket (1m, 11.5s, 1986), he was 2nd to Don't Forget Me.

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Sadjiyd's finishing power to seal triumph for France

By Mandarin (Michael Phillips)

With Reference Point and Legal Bid in the field, this year's Ever Ready Derby seems bound to be a cut-and-thrust affair from the word go at Epsom today.

For Reference Point is at his happiest when making all the running. Legal Bid has done so in each of his three races.

Clearly there will be no respite and in the circumstances, any runner with a stamina deficiency will be found out.

It may well be that Reference Point will lead more or less all the way, and he could prove vulnerable in the 12th and final furlong, if there is one good enough to attack him then.

But is there such a colt in the 19-strong field? That is the \$64 million question confronting us now.

All the evidence suggests that there might be just one, and his name is Sadjiyd.

For a start, he has won over today's distance. Every bit as important, he has shown himself capable of turning on the heat at the end of a mile and a half.

When he won the Prix Hocquet, over 12 furlongs on firm ground at Longchamp on May 10, his time was only six-tenths of a second outside Dancing Brave's course record, set in last year's Arc.

That day, Sadjiyd's final burst, which took him past nine rivals in the last furlong, had even the most seasoned race readers shaking their heads in a mixture of disbelief and wonder.

If Sadjiyd can repeat that performance this afternoon, even Reference Point had better look to the laurels. And he is not exactly devoid of speed either.

Being by Labus, out of a mare by Abdo, Sadjiyd is bred on similar lines to Akarad and Aklyda, who have won a Grand Prix de Saint-Cloud, and a Arc to recent years.

Such a pedigree certainly ought to curry favour with breeding pundits.

Of course, it is perfectly possible to argue that Groom Dancer beat better horses when he won the shorter Prix Lupin. Indeed, there is a line which suggests that his is the better form over all.

However, I formed the impression that Sadjiyd would have won that Hocquet much more easily than he did. Had he not been first hampered and then hemmed in for so long in the straight.

It said volumes for him that he won at all without seemingly even having a hard race.

Horses sometimes win the Derby by making much of the running (for example, Teenoso and Snow Knight) but they rarely do so by leading from start to finish the way Slip Anchor did.

Born with a proverbial cinder in his head, Reference Point's rider, Steve Cauthen, is acknowledged as a brilliant pace-maker.

When he won this classic two years ago, on Slip Anchor, he actually managed to give his rivals the slip. This time, I shall be very surprised if they allow him so much rope.

Reference Point could be in for a difficult time if they are constantly snapping at his heels, as they should be. So Reference Point looks like being



Front-running Reference Point, the heavily-backed favourite, could prove vulnerable to a late attack in today's Derby at Epsom

there to be shot at most of the way. Apart from Sadjiyd, is there any other capable of taking him?

Legal Bid, his stable companion, is clearly a resolute galloper, but with Mountain Kingdom and Shantaron so close behind him, he has already shown himself to be over a mile.

Jeremy Tree is the first to concede that ten furlongs may well turn out to be Bellotto's optimum distance, while Geoff Wragg reports that Most Welcome's brother, Top Guest, was at his best when racing over this distance, even though he lacked his brother's speed to do well over a mile.

But this race looks like developing into one which will expose any shortcomings. In the circumstances, SADJIYD is preferred to Reference Point and Entitled.

There is not much between Bellotto, Most Welcome, Ajal and Entitled on

their form in the English and Irish 2000 Guineas.

Of that quietest, only Entitled, who is by Mill Reef out of a mare by Sir Ivor, seems certain to be as good over a mile and a half as he has already shown himself to be over a mile.

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There is not much between Bellotto, Most Welcome, Ajal and Entitled on

Entitled offers each-way value

By Jack Waterman

Perhaps as a side-effect of the General Election the statistics concerning the betting on today's Derby have a notably balanced look.

The Derby is generally a good race for those who support only the first two in the market - 30 first or second favourites have won during the past quarter of a century - and it is now 13 years since a winning big-priced outsider. Snow Knight at 50-1. The records show the same interval back to the previous extreme outsider, Padim at 66-1.

The success of outright favourites also appears to go in cycles: five out of six were successful between 1967 and 1972, then a barren spell until the following year until 1980. Since then there have been four out of six winning favourites.

An analysis of results over the past 10 years gives Reference Point an outstanding chance, except perhaps in respect of the betting cycles, but it also gives some encouragement to those who, for no other reason than the favourite's cramped price, would prefer to see him beaten.

Form

With one exception all were lightly raced at two, and with one other exception none made his first racecourse appearance until the autumn, most frequently in a seven-furlong or one-mile race. The last winner who was unraced as a two-year-old, Morston in 1973, is outside the period.

Although Reference Point, having won the important William Hill Futurity last autumn, may re-establish a more traditional pattern, three-year-old form has proved more important in the past few years than two-year-old form in assessing the Derby.

Of the 10 winners considered, all had raced at least twice as three-year-olds, with at least one, and had not been out of the first three at this age. Six of this afternoon's runners qualify on this count.

Over the decade the various trial races have proved a reliable guide to the Derby but the 1987 renewals have produced some unsatisfactory and confusing results. The best of them may be the Mecca-Dante (Reference Point), Highland Spring Derby Trial (Legal Bid), Prix Hocquet (Sadjiyd) and Prix Lupin (Groom Dancer), while the form of the English and Irish 2000 Guineas (involving Ajal, Bellotto, Entitled and Most Welcome) has been under-valued.

Maidens

It is over exactly a century since a maiden, a horse who has not won a previous race, was successful in the Derby. This was Merry Hampton, who had not even seen a racecourse until Derby Day.

Breeding

Five of the winners had won at 1 1/2 miles before Derby Day and an equal number had never before attempted the distance. The best of them may be the Mecca-Dante (Reference Point), Highland Spring Derby Trial (Legal Bid), Prix Hocquet (Sadjiyd) and Prix Lupin (Groom Dancer), while the form of the English and Irish 2000 Guineas (involving Ajal, Bellotto, Entitled and Most Welcome) has been under-valued.

Four winners were by a sire who had himself won the Derby and a further three of the 10 were sired by stallions - Northern Dancer and Great Nephew - who had already produced a Derby winner. Northern Dancer is again represented today while among the sires who won the Derby themselves are Mill Reef, Sir Ivor, and Sir Harry Lewis.

Entitled is not only by Mill Reef but out of a mare by one of his trainer's Derby winners, Sir Ivor, a colt whom Vincent O'Brien considered as having no ideal distance short of the Derby trip. He told me recently: "Because of the generally fast ground and the steep downhill sharp bend the Derby can be won by horses who would not really stay 1 1/2 miles on a galloping track." None of his six Derby winners was tried over the full Derby distance before the day itself.

Trainers

Vincent O'Brien, if successful today, would join the ranks of Robert Robson, John Porter and Fred Darling, the only men to have trained seven Derby winners. Michael Stoute (two), Henry Cecil, Geoffrey Wragg (all from Newmarket) and John Dunlop are other trainers with runners today and previous success in the Derby.

Jockeys

Not since Ernie Johnson on Blakeney in 1969, his first Derby ride, has a relatively inexperienced rider been successful. Epsom requires top jockeyship. Those riding today with previous wins are Willie Carson, Pat Eddery and Walter Swinburn, each with two apiece. Steve Cauthen, Yves Saint-Martin and Greville Starkey.

Owners

Robert Sangster (Entitled) over the past decade has owned two winners, two runners-up and one third-placed horse. The Aga Khan (Sadjiyd) has owned two winners and a third in the period.

Summing up, from the evidence of the statistics, Legal Bid, Entitled and Sadjiyd offer good each-way value while Sir Harry Lewis emerges as the best of the long-priced outsiders.

George Rae

Your complete A to Z to the 19 contestants

AJAL: A fallen idol in search of redemption. Began the season carrying high classic hopes but defies in the English and Irish 2000 Guineas have tarnished his reputation. Not generally considered a middle-distance type and relegated to being Michael Stoute's second string, Enigmatic.

ALWASMI: Impeccably-bred but has yet to win a race, and no maiden has won since Merry Hampton exactly 100 years ago. Trainer Tom Jones saddled the 1982 second, Touching Wood. Second Derby ride for Richard Hills.

ANGARA ABYSS: Represents Guy Harwood and Greville Starkey, second last year with the magnificent Dancing Brave. Won at Epsom last season but he's no Dancing Brave. Starkey won in 1978 on Shirley Heights.

BELLOTT: Fast-finishing second to Don't Forget Me in the 2,000 Guineas, classic form upheld by the winner's subsequent victory in the Irish equivalent. The Derby has not been trainer Jeremy Tree's lucky race but Bellotto could have no finer rider than Pat Eddery, the current champion and twice previously successful on Grundy (1975) and Golden Fleece (1982). Not certain to be suited by this distance in top company.

ENTITLED: Represents Vincent O'Brien, the trainer of six Derby winners, and there can

be no higher recommendation. Runner-up to Don't Forget Me in the Irish 2,000 Guineas and replaces the stable's expected Derby runner, Seaside Dancer. The mount of the outstanding American jockey, Cash Asmussen.

GROOM DANCER: First Derby runner for French-based Tony Clout and first Derby ride for 18-year-old Dominic Beauf. Impressive winner of the Prix Lupin, one of France's premier classic trials and the stepping stone to Epsom used by the last French-trained Derby winner, Empery, 11 years ago, who, coincidentally, won 11 years after the last previous French-trained winner, Sea Bird II.

GULF KING: Trainer Paul Kelleway is never afraid to take on the big guns to the top races, a policy which reaped another handsome reward when Gulf King won the Guardian Classic Trial at Sandown at 2-1. That race disappointed three consecutive Derby winners from 1979-81 but Gulf King is very much an outsider to improve that record.

IBN BEY: A son of the 1971 winner, Mill Reef. A winner at Goodwood last month but looks workmanlike rather

than a world-beater. Behind Legal Bid at Lingfield.

LEGAL BID: Henry Cecil's second string but what an understudy. Unbeaten in three races and only stable

(1980). Fortrivia followers, no horse with a three-word name has won since Never Say Die 33 years ago.

MOST WELCOME: Represents owner Eric Moller and trainer Geoffrey Wragg, successful in 1983 with Teenoso. Finished third in the 2,000 Guineas only to be disqualified for interference. Likely to improve but a tendency to hang suggests Paul Eddery, younger brother of Pat, may not have the easiest of rides.

MOUNTAIN KINGDOM: A staying-on second to Legal Bid at Lingfield but has yet to win and his overall form suggests he falls short of this standard. First Derby ride for South African jockey Michael Roberts.

PERSIFLEUR: Third to Reference Point at York and it is difficult to see why he should be able to reverse the placings here. Second Derby runner for trainer Patrick Biancone - Seurat was unopposed two years ago. Biancone has already had one winner in England this season, Verlige at Sandown in April. First Derby ride for Tony Cruz.

REFERENCE POINT: Hot favourite and there is no getting away from his right to

head the market. Suffered a serious problem earlier in the year but proved he had suffered no ill effects when, reportedly not fully fit, beating Ascot Knight at York. Can only improve with that race behind him, is bred for the job (by Derby winner Mill Reef) and is suited by fast ground. Has every prospect of giving in-form Henry Cecil and Steve Cauthen a second Derby following Slip Anchor two years ago.

SIR HARRY LEWIS: Trying to follow several "knighted" Derby winners, most recently Sir Ivor (1968). Won last month at Chester, which is generally a good test of a horse, and has reportedly gone the right way since. Lively outsider for trainer Barry Hills, who deserves a change of Derby luck after the narrow defeats of Rheingold (1972) and Hawaiian Sound (1978).

WATER BOATMAN: Second string for Barry Hills. Still a maiden and will have to improve substantially to trouble the principals.

VERDICT: 1. REFERENCE POINT; 2. Sadjiyd; 3. Sir Harry Lewis.

George Rae

A past Prime Minister helps *The Times* mark MCC's bicentenary with memories of 66 years

The Front Bench tribute to Lord's



LORD HOME of The Hirsel, a cricket enthusiast, recalls great players and sportsmanship

Nostalgia is a dangerous drug, but anyone who has played on Lord's cricket ground can be excused for indulging in it, for it is the Mecca of cricketers, and those faithful to the game feel a compulsion to return even if only in memory.

In particular I vividly recall the year 1921. It was a summer in which the sun shone for months on end. I was playing for the first time for Eton against Harrow, and English cricket was gradually rebuilding itself after the casualties of four years of war. To add to the excitement Warwick Armstrong had brought a talented side from Australia to challenge England.

The Public Schools then could field some promising players. G. O. Allen, R. Aird, G. F. S. Stevens, C. H. Knott, L. G. Crawley and W. H. Hill-Wood are only a sample, all of whom were to make their mark in the first-class game. The reasons for the high standard were the emphasis put on professional coaching. At Eton we had George Hirst, and there was nothing that he did not know about every department of cricket. He taught boys to bowl and to field (in 1921 there were more than 20,000 at the Eton and Harrow match), while no one in those days taught us that competitive games were bad for the soul.

I have one recollection which is unfortunately likely to be irrevocably dated. All that summer of hard wickets I fielded at first slip to Gubby Allen, to whom Mervyn Hill, our wicketkeeper, stood up to the wicket, as did Strudwick to Tate. No wicketkeeper would or could do that nowadays, which is a pity because a "take" or a catch on the leg side, or on rare occasions a stumping, was one of the most exciting sights of the game. The reason which encouraged the talented to stand up to the wicket was of course that then the pace or swing bowlers concentrated their attack on the middle and the off, and a ball down the leg side was positively bad form.

That led to the batsman employing the straight and cover drives and the square and late cuts as his main line of attack, and thus supply the spectators with the maximum aesthetic enjoyment. The development of leg-theory bowling and the re-setting of the on-side field has certainly tucked up the batsmen since then.

It was at Lord's in 1921 that I first saw the partnership of pace bowlers J. M. Gregory and F. A. McDonald. The former tall and broad



Lord of the ring: Lord Home, then Lord Dunglass, pulls to the boundary for Eton against Harrow in 1922 and (right) Sir Jack Hobbs, his ultimate player for efficiency of strokeplay

My special vintage of batsmen

I was lucky enough to see both Jack Hobbs and Walter Hammond make big scores at Lord's. Hobbs, with his uncanny ability to anticipate the length and pace and flight and spin of the ball bowled, which put him in a position to play apparently at leisure the stroke which the delivery deserved. For tidy efficiency and accurate placing of the ball between the

fielders he was unmatched. Hammond, by contrast, the personification of active pugacity, with every stroke in the book, harassing the fielders all over the ground. They were incomparable stylists.

All comparisons are odious, but I think that if I had to award the palm for style to one of that vintage it would have to go to Frank Woolley. It is perhaps unfair, but where a left-hander is in the top rank he always seems to have been endowed by the gods with an extra ration of grace.

Woolley had all of that, but he also had the power. Time and again in a big innings his driven would crash against the pavilion rails, or sail over the boundary as if jet-propelled.

played exactly on its merits, and with the middle of the bat, and very few were in the air. Indeed, bad it not been for A. P. F. Chapman's telescopic arm shooting out at point to catch the ball inches off the ground, it is probable that Bradman's score would have been even bigger.

It was, too, from the pavilion on Lord's that I saw what must count as one of the most remarkable strokes ever made there. G. O. Allen was bowling at his fastest. This particular ball barely, if at all, short of a length, reared up and Leerie Constantine lay back and cut it square over cover point far up into the grandstand under the feet of Father Time.

Constantine compared with any of the famous all-rounders. In the field he would pounce like a cat, and woe betide any batsman who thought he could steal a short single. Much the most serious crisis which has struck cricket in the last 200 years was the "bodyline" bowling which was only made possible by the unique combination of accuracy and pace commanded by Larwood. No one has been able to repeat that, which is merciful, but it would be a mistake to think that cricket in that respect is out of the wood when young and tall and lithe and athletic

ATHLETICS

Coe heads British challenge in the European Cup

Sebastian Coe will spearhead Britain's challenge at the European Cup in Prague later this month. The double Olympic champion runs in the 1,500 metres at the team event as the replacement for the world champion, Steve Cram, who had earlier indicated he did not want to compete.

Coe is the most illustrious addition to the list of athletes pre-selected for Prague as the selectors gradually assemble a high-quality squad in an attempt to surpass their previous best placing - third - in the competition.

European 800 metres champion Coe will be joined by another quartet of Stuttgart gold medal winners. Linford Christie (100 metres), Daley Thompson (long jump and 4 x 100 metres relay), Fatima Whitbread (javelin), and Roger Black (4 x 400 metres relay). Other big names have been attracted because they will be assured of selection for the World Championships in Rome if they finish in the top two of their particular event in Prague.

Tom McKean, the European silver medal winner, goes in the 800 metres. Colin Jackson, the world junior champion, in the sprint hurdles. Tim Hutchings.

Sanderson offered improved pay deal

Tessa Sanderson, the Olympic javelin champion, has called off her threatened strike, after reaching an agreement with British athletes' representatives. She had vowed not to throw in Britain this summer because the recently announced subvention package she was "priced" at just £1,000 per meeting, compared with the £10,000 being offered to Fatima Whitbread.

TEAM: MEN: 100 metres: L. Christie (Thames Valley), 800 metres: T. McKean (Stuttgart), 1,500 metres: S. Coe (Harrow), 5,000 metres: J. Hutchings (Gravelly), 10,000 metres: J. Soly (Bingley), 3,000 metres steeplechase: R. Hocking (Aldershot), 5,000 metres: C. Jackson (Cardiff), Long jump: L. Thompson (Birmingham), Hammer: D. Smith (Hull), 4 x 400 metres relay: R. Black (Leam Solent), Women: 100 metres and 4 x 100 metres relay: P. Dunn (Stretford), 1,500 metres: K. Nide (Barnes), 3,000 metres: J. Murray (Edinburgh AC), 10,000 metres: A. Tooby (Cardiff), 100 metres hurdles: L. A. Shute (Swindon), Javelin: F. Whitbread (Thurrock).

GOLF

Caldy's par fives under fire again

By Patricia Davies

When Laura Davies had the temerity to lead the Nabisco Dinah Shore, one of the LPGA major championships, after the first round, the Americans were amazed. The *Los Angeles Times*, however, remained unimpressed. "Who can forget her victory in the McEwan's Writal Classic?" it asked sarcastically, leaving its readers in no doubt that the women's tour in Europe was so inferior that there was no need even to get the name of its tournaments right.

The McEwan's Writal Classic - starts at Caldly today and should not find it too hard to shrug off American ignorance of its designation, for Miss Davies is back to defend her title and few of those who saw her eat up the par fives last year will have forgotten her victory. Caldly, a parkland course a few miles south of Holykake, lends itself to low scoring with a length of 5,744 yards and a par of 74. Miss Davies finished 11 under par last year and no one in the top 10 was less than three under. The course yields up plenty of birdies to the long hitters and Miss Davies, looking for her first win of the season, will have no shortage of powerful opposition.

Dale Reid, the Scot from Ladybank who has won more WPGA events than anyone else, comes fresh from victory in the Ulster Volkswagen Classic and she usually does well at Caldly, having won there in 1983 and finished second in the last two years.

Marie-Laure De Lorenzi, Taya, of France, has crossed the Channel to battle for the £3,750 first prize and the latest tour recruits Pat Smilie of England and Yvonne McQuillan of Ireland will also be competing.

SQUASH RACKETS

£1m target A fun idea that has caught on

England's top squash player, Philip Kenyon, has joined with Nigel Olney, the country's longest surviving heart transplant patient, to raise £1 million this year through the game to provide operating and intensive care facilities at Papworth Hospital (Colin McQuillan writes). Kenyon has become a trustee of the Nigel Olney Trust, and is spearheading a nationwide programme to reach the largest appeal target ever attempted by a single sport.

Nigel Olney's life was saved in January 1980 by a heart transplant operation at Papworth. He died four times on his way to the operating theatre, but now leads a normal active existence.

Olney met Kenyon when the world number six won the Knolls Invitation Tournament in 1985. He was playing in the warm-up game before the final to raise funds for Papworth, and Kenyon was sufficiently impressed to offer help on any further appeals.

CYCLING

McLoughlin on mend

By Peter Bryan

Joey McLoughlin, the first British winner of the Milk Race last year in 10 years, has started a training rehabilitation course that he hopes will see him racing again within six to eight weeks.

While Malcolm Elliott, this year's winner, and his ANC-Halfords team are racing this week in the French Tour de Amorieux in Brittany, McLoughlin begins the long road back following a four-week lay-off with a torn muscle tendon in his right knee.

After a gentle two-hour ride, McLoughlin said: "I'm doubtful whether I shall be fit enough to ride in the Tour de France. Two specialists told me to take it easy otherwise the damage could become permanent. "It will be a big blow to miss the Tour - that's everyone's ambition but I have to be sensible."

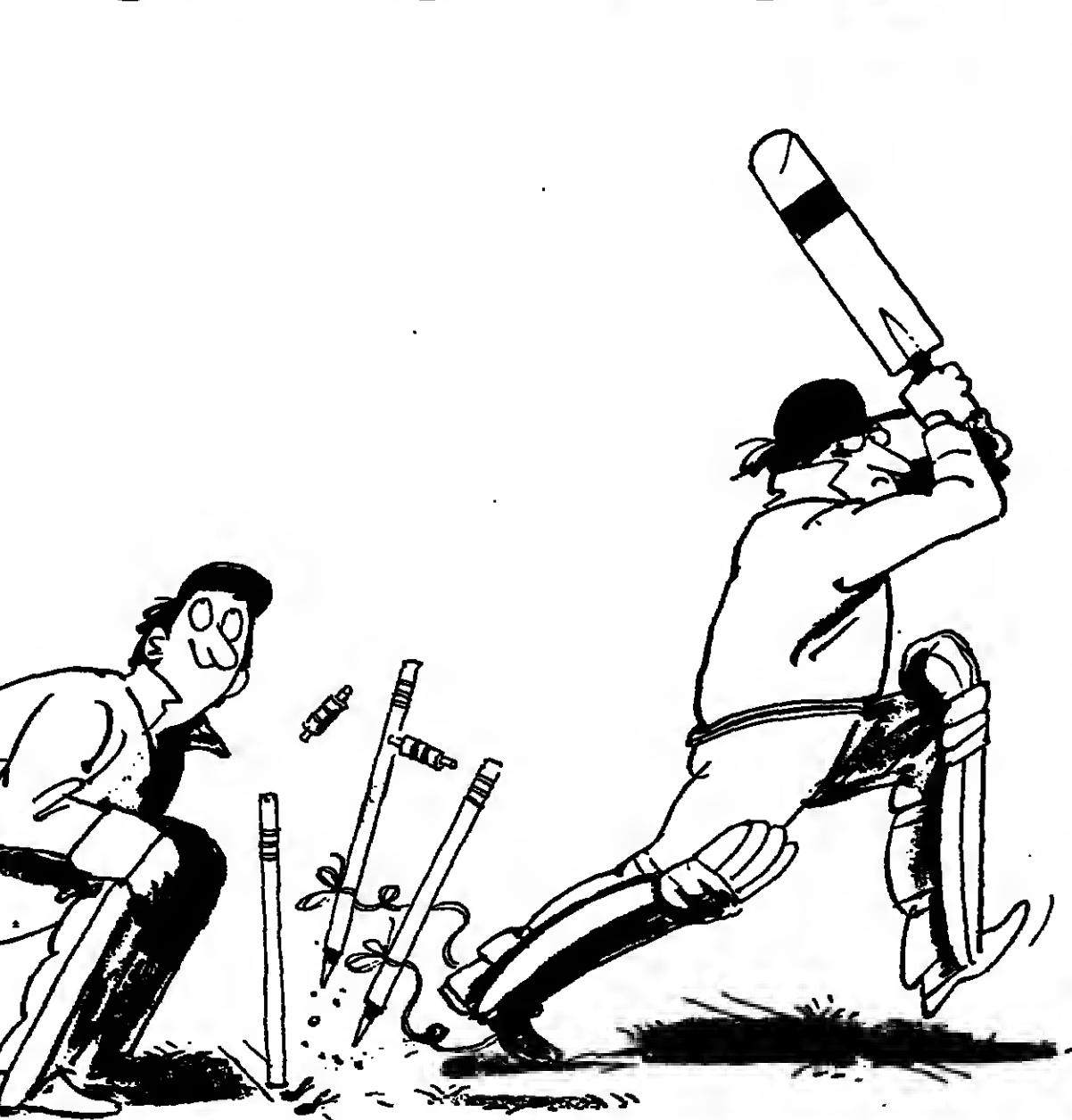
"If all goes well I shall aim for the Kellogg's Tour of Britain, followed by the world championship road race in Austria, and then the Nissan Grand Prix race in Ireland in September," he said.

The Netherlands team for the Tour of Britain was announced yesterday and will include Adri van de Poel and Steven Rooks, rated fourth and ninth in the world rankings. Rooks narrowly beat Elliott for second place in the Amstel Gold - a race that forced McLoughlin to retire and end his injury.

TODAY'S FIXTURES

CRICKET
Britannic Assurance County Championship
11.0, 11.0 overs minimum
SWANSEA: Glamorgan v Hampshire.
BRISTOL: Gloucestershire v Lancashire.
TUNBRIDGE WELLS: Kent v Surrey.
LORD'S: Middlesex v Essex.
TAUNTON: Somerset v Nottinghamshire.
EDGEMOOR: Warwickshire v Leicestershire.
SHEFFIELD: Yorkshire v Worcestershire.
SECOND XI CHAMPIONSHIP: Shipley: Derbyshire v Yorkshire; Abergavenny: Glamorgan v Lancashire; Canterbury: Kent v Surrey; Leicester: Leicestershire v Warwickshire; Northampton: Northamptonshire v Essex; Hove: Sussex v Middlesex.
MINOR COUNTIES CHAMPIONSHIP: Western division: Wiltshire: Cheshire v Somerset II.
BOWLS
INTER COUNTY CUP: Bedfordshire v London Parks (at Broomfield); Shropshire and County v South Glamorgan (at Kew); Essex v Berkshire (at Woking); Gloucestershire v Vale of Glamorgan (at Coleford); Northamptonshire v Warwickshire (at King's Langford); Surrey v Leicestershire (at Mill Surrey); Yorkshire v Suffolk (at Northampton).

It matters not who won or lost, but how you played the game.



Congratulations MCC from

NatWest
The Action Bank

on yet another fine performance

Guardians of the laws 200 years on Pillars of society saluted in style

Double Century: The story of MCC and Cricket. By Tony Lewis (Hodder and Stoughton, £14.95).

This is a large and lavishly book, full of good illustrations, though I am bound to say I dislike the dust-jacket. The text is written with the grace one would expect from Tony Lewis. His research has been careful. He is particularly good on the early days and on the remarkable Yorkshireman (from a Jacobite family), Thomas Lord, who founded the London game at White Conduit Fields, took it briefly to what is now Dorset Square and then moved it to its present home at St John's Wood.

Lewis is handicapped by his title. MCC have had a great deal to do with the story of cricket but they are not the whole of it. Before Lord established the White Conduit Club, the game had its headquarters at Hambledon for a generation. The first side to tour abroad under the colours of MCC to Australia was that led by P. F. Warner in 1903. The last was in 1977. Recent events have shown a further dwindling in the authority of the club. They still control the laws, though I cannot help wondering how much longer this distinction is likely to last.

Never mind. They have served the people conscientiously, and on the whole righteously, for 200 years. Tony Lewis is very good on three of their more recent crises. There was the "bodyline" row of 1932-33. MCC performed with perfect dignity throughout, though England were in the wrong, and in those days communications were too slender for them to grasp the trouble. They remained to the end, in the words of E. W. Swanton, "fogally resentful". One of the greatest cricketing sentences was the beginning of their reply to the Australians hurried and ill-written complaint: "We, Marylebone Cricket Club, deplore your cable. We deplore

Alan Gibson

FOOTBALL

Time up for Nuneaton

Non-League football by Paul Newton

Nuneaton Borough have been relegated from the GM Vauxhall Conference for failing to keep the league informed about the future of their Manor Park ground.

The local council closed the ground at the end of the season after declaring the main stand unsafe. Nuneaton were told to inform the Conference by May 31 of their future plans but failed to do so. They also failed to provide by the same date a full set of accounts and a budget for next season.

Nuneaton's relegation to the Southern League means a reprieve for Welling United, who can now remain in the Con-

ference provided they make a number of ground improvements. Welling's neighbours, Fisher Athletic, will also play in the Conference next season. A Conference spokesman said yesterday: "Although Fisher's ground still wasn't up to standard, the management committee were so impressed with the amount of work the club had done that they decided unanimously to allow Fisher into the Conference. However, we have listed 10 specific improvements which they must make before the start of the season and another three which must be carried out by the end of next season."

Castle climbing rungs of playing and social success at Wimbledon

By David Powell

The marquee at the Direct Line Insurance Beckenham tournament could have passed for a convalescent home these past two days. There was Hank Pfister and Susan Mascarin, two former high-ranking Americans, talking of comebacks after protracted injury; there was Sara Gomer, Britain's number two woman, feeling better after visiting a psychologist.

With rain restricting play to a handful of matches yesterday and none of the best players appearing on Monday, it has been heavy going. But then along came Andrew Castle like a doctor with his needle.

Anxious to get going and exuding confidence, Castle knows how to lift sinking spirits. In taking Mats Wilander to five sets at Wimbledon last year, Castle uncovered a seemingly extinct species: a British tennis hero. He is the best, some would say, the only prospect of British survival into the second week of the singles at this year's championships.

The burden of expectation

McEnroe accepted for Wimbledon

John McEnroe has been accepted for the men's singles at Wimbledon. McEnroe's prospects for the championships had been clouded by the events of the past few weeks, which included his disqualification in Düsseldorf and his first-round defeat in Paris.

McEnroe's tennis future may be settled at Wimbledon, for if he falls badly on his favourite surface, he may decide to retire. He is unlikely to be seeded any higher than eighth, his lowest ranking since 1978.

does not worry him. "I can't wait. I can use the support and use it against my opponent. My game is better all-round than it was a year ago. I have hardened up and shown that match was no fluke."

He achieved Wimbledon notoriety without experience of the professional circuit. "I was at an American college for four and a half years. I learned my tennis there and that's

what gives me an advantage over other British players. Since Wimbledon last year and becoming British number one I have risen 150 places in the rankings.

"I have got the Australian Open mixed doubles final with Anne Hobbs, played number one for Britain in the Davis Cup and got to the final of the European Cup. I am stronger on the wide balls and the volleys. It's only a matter of time before I get into the top 50. I want to go to tournaments and hear people say: 'That's Andrew Castle and he's tough to beat.'"

Castle's pursuit of improvement has cost him £25,000 in expenses in the past year but he has made enough money to take out a mortgage on a house near Wimbledon. He used to live on £140 a month in Wichita and spent the night before his first Wimbledon match last June roaming the streets until 2.30am, because the room he had rented was damp. Castle is not only scaling the tennis ladder; he is doing a bit of social climbing too.

GOLF

Dunhill to claim £40,000 Hunt a Hare may be forlorn chase

By John Hennessy

A new leader emerged from the dripping pack yesterday to make a claim on the silver tankard awarded to the winner of the stroke-play qualifying competition for the amateur championship at Prestwick.

He was Andrew Hare, of Woodhall Spa, whose 66, two under par, at St Nicholas nearly gave him a total of 136, three under par and a shot ahead of Paul Mayo, a member of the British Isles Walker Cup team at Sunningdale last week. Mayo scored 69 at Prestwick itself.

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His aspirations have now risen, in the wake of a victory, with Jim Payne, in the Central England foursomes, a sixth place in the Brabazon Trophy and two outstanding rounds at Prestwick. The England men's team is now in his sights, not perhaps among the six chosen for the European championship but among the 11 going to Ireland for the home internationals in September.

"I suspect that in time, we would have privately discussed the matter, but I thought that the event rather than the prize, even so I'm quite sure that we will reach an agreement fair to both sides. Let's face it, as promoters, we have also suffered by Seve's absence, although we do have all the other leading European golfers here this week."

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Stewart gives Morris trial run

John Morris, the Derbyshire batsman, has been called up to practise with England's Test squad at Old Trafford tomorrow.

Mickey Stewart, England's team manager, said Morris's visit to Manchester would help him get used to the international set-up.

It continues the policy begun when the Northamptonshire pair, Capel and Bailey, practised with the Test squad at the Oval two weeks ago.

Morris, who played for the MCC against Essex in April and who scored 1,739 runs last season, has no county fixture until Saturday.

He will be taking part in the practice sessions and also staying with the team, before leaving on Friday to rejoin the Derbyshire side.

The 23-year-old right-hand batsman said: "Although I have not played as well as I can this season, this shows the selectors are still aware of me. It will also prove invaluable if I was chosen to play in the future. I think it is a great idea for young players to be introduced to this sort of occasion and I am looking forward to it."

Graham Dilley, the England fast bowler, who is suffering from a side strain, was due to contact Stewart after having treatment at Worcester yesterday.

But Stewart would not name a replacement for Dilley should the Worcestershire player pull out. "We are taking things one step at a time," he said.

Chris Broad, the injured Nottinghamshire and England opening batsman, sees a specialist in Nottingham today for an examination on the thumb injury which has put him out of the first Test. Broad hopes to be fit in time for the second Test.

Greenidge out

Gordon Greenidge, the West Indian batsman, is to have an exploratory operation on his right knee next week, to discover the cause of an injury which has troubled him for six months.

Greenidge, aged 36, will have key-hole surgery to detect the extent of the injury.

The Hampshire opener said: "I think it is just wear and tear. Bits of bone have flaked over the years."

Greenidge should be out of action for a week, unless immediate surgery is required.

Play dissolved

The Britannia Assurance County Championship suffered its first blank day of the season, and the first since May 21 last year, as rain washed out the entire programme.

The end game when umpires Plevins and Leadbeater called a halt to Yorkshire's game against Nottinghamshire at Middlesbrough.

Reference Point has £10m riding on him in Derby

By Michael Seely

Steve Cauthen and Reference Point, the 6-4 favourite, stood poised yesterday to deliver a £10 million knockout punch to the proprietors of Britain's 10,000 betting shops on the eve of the 208th running of the Derby at Epsom.

Estimating the possible loss to the bookmakers as the punters seek to take their revenge for the defeat of Dancing Brave by Shahrastani in 1986, Mike Dillon, of Ladbrokes, said: "The ante-post gamble on Reference Point is by far and away the biggest since Shergar romped home by 10 lengths at 11-10 on in 1981."

"The backers went in at 66-1 before his first race at Sandown and they have never stopped coming at us. Even when we knocked his price out to 7-1, after his sinus operation, they continued to attack us. It is all the general public's money and they were proved right when he won the Mecca-Dante Stakes at York."

Nationwide £30 million will be wagered on the great race, about the same amount as is bet on the Grand National, the only other occasion on which the country's attention is switched to horse racing.

"The only other serious

money in the past week has been for Sadiyd, the French horse. Our firm alone has laid him to lose £500,000.

"The odds will seem pretty unattractive to the average punter. But the likely starting price will probably be determined by Steve Cauthen. The public seem to have taken him to their hearts since Lester Piggott retired."

Although Cauthen has a long way to go before equalling the legendary Piggott's all-

time record of nine Epsom Derby winners, the 28-year-old Kentucky-born jockey has been riding with the simplicity of genius as he and Henry Cecil, Reference Point's trainer, have been carrying all before them in the build-up.

At stake this afternoon as 250,000 racegoers throng the Downs and pack the stands will not only be the destination of the £267,600 first prize, but also the millions of pounds in stallion values.

If Reference Point is successful, Louis Freedman the favourite's owner-breeder and Sir Gordon White, the

sponsor of the Ever Ready Derby who recently bought a quarter share in the colt, will find themselves richer to the tune of more than £10 million.

The burning question is whether Reference Point has the powers of acceleration necessary to qualify for superstar status.

Yesterday Vincent O'Brien, one of the greatest trainers in the history of the sport, with six Derby winners to his credit, highlighted the problem.

"Judged on the evidence to date, Reference Point appears to be a resolute galloper rather than a quickener. But he is bound to have derived benefit from his race at York."

Apart from the rather disappointing Adjal, the only other candidate likely to prove himself to be possessed of the ability to beat his rivals for finishing speed is Sadiyd, who is out to give the Aga Khan his third win in the past seven years.

LATEST BETTING: 6-4 Reference Point, 8-1 Sadiyd, 10-1 Legat, 12-1 Belduro, 14-1 Epsomed, 15-1 Acorn Knight, 20-1 Groom Dancer, 25-1 Most Welcome, 35-1 Lord The Groom, 40-1 Mountain Kingdom, 50-1 Ben Bay, 55-1 Harry Lewis, 60-1 Angara Abyss, 65-1 Gulf King, 70-1 Water Scummers, 80-1 Prince Alwaseem.

Teenagers provide women's pairings with a unique look

From Rex Bellamy, Tennis Correspondent, Paris

The French Championships have produced presumably unique pairings for the women's singles semi-finals: one will be between players in their thirties and the other between teenagers. Gabriela Sabatini must play Steffi Graf, who has won all their six matches in the past two years.

The other match features Chris Evert and Martina Navratilova, who have been playing each other since 1973. Miss Navratilova leads 37-34, but Miss Evert has won all three of their French finals — including, in 1985, the greatest women's match I have ever seen.

Yesterday Miss Graf and Miss Sabatini, having fun together before going to war, justified their second seeding in the doubles by beating two more teenagers, Isabel Cueto and Arantxa Sanchez, by 7-6, 6-0. But more serious, if less entertaining, business was afoot in the centre court.

Miss Evert had a 6-2, 6-2 win over Raffaella Reggi and Miss Navratilova, using a rather eclectic breed of racket, beat Claudia Kohde-Kilsch 6-1, 6-2. In each case the winners seemed merely to be checking their gear before heading for the mountains.

Miss Reggi is lively com-

pany. She has a warm voice, an equally warm heart, and wades into her matches as boisterously as Judy Tegart used to in the 1960s. If Miss Tegart was before your time, imagine the way Nora Barry might have played tennis before tasting "The Last of the Summer Wine".

Miss Reggi is strong and tough and has a no-nonsense approach to everything she does. She plays with her shirt out and holds the racket as if it

were a hammer. If you want to be technical, she uses the unorthodox "western" grip.

Quivering with energy, Miss Reggi chases everything and hits the ball as hard as she can. She has tendonitis in her elbow. No wonder. But she could not hurt Miss Evert. Nor could she out-ally her.

Miss Evert was technically sounder and tactically wiser. Miss Navratilova had more restful company. Miss Kohde-Kilsch is more than six feet tall and — like many unusually tall young women who have yet to realize how elegant they can be — tends to be diffident. For all her seeming languor, the leaping tower of Saarbrücken can be impressively competent, both on the baseline and in the

forecourt. Yesterday she was inhibited by the occasion and the opposition.

Miss Navratilova has played five singles finals here, won two of them, and on this rather sketchy evidence looks as much at home on clay as she ever has been and, probably, ever will be.

Ivan Lendl, who has played the last three finals here and won two of them, beat Andres Gomez 5-7, 6-4, 6-1, 6-1. The odd thing was that, as in their three previous matches here, they split the first two sets.

Lendl does not mind that: "It's always the same. I have to split sets, hang in there, and make him work for every point. The chances are that, unless it rains, he will be the one to tire. I'm in better shape than he is." That is demonstrably true. Lendl can play more shots in one rally than he plays in an entire round of golf.

They played for three hours on a hot afternoon and it became evident that, within Gomez, hope was struggling with despair — and losing. The rain came too late to save him. At the end of the day, the men's singles had been reduced to Lendl v Novacek or Mecir (two Czechs and a Slovak) and Noah or Wilander v Connors or Becker. The line-up could not be much more exciting.

Connors finds a solid racket deal at last

From Richard Evans, Paris

Whenever Jimmy Connors is playing well, he is, to use his own favourite phrase, hitting the ball "firm and solid". How Connors ever hit the ball either firm or solid with the metal-framed racket he used throughout his title-winning years remains one of the game's greater mysteries.

But, having been forced to give it up, because Wilson Sporting Goods could no longer find buyers, the former Wimbledon champion has at last settled on a substitute.

And, like John McEnroe, Connors has gone British. It was with a certain understandable satisfaction that John Barrett, the Slazenger promotions director, announced yesterday, that after nine months experimentation with a prototype, Connors had signed a long-term contract to use the gleaming, white Slazenger Pro-Ceramic — a model that combines graphite fibres with silicon carbide.

Sticking with grass

By Ian Ross

The presence of three players who seem destined to make a significant contribution to Wimbledon fortnight has guaranteed that the Holiday Inn northern tournament will definitely be played out on grass.

Yesterday's torrential rain in the Didbury suburb of Manchester guaranteed that play was abandoned for the second consecutive day leaving a massive backlog of unplayed first round games.

But mindful that world-ranked Stefan Edberg, Kevin Curren and Tim Mayotte agreed to participate in the men's singles event as much

for vital practice on grass as for a shot at the winner's £3,000 prize, the organizers have refused to move to an indoor complex.

With only four days left, it means that the top men players will be forced to play two matches on one day later in the week in a bid to guarantee that the tournament reaches its scheduled climax on Saturday.

Top women's seed Beverly Bowes, of the United States, will face swift competition from European qualifier Burgin and Anne Minter, of Australia.



Making himself at home: Entitled, the only horse stabled overnight on Monday at Epsom, gets the feel of the place on his early morning gallop (Photograph: Stephen Markeson)

Coventry to go up market

By Clive White

Coventry City have restructured their FA Cup winning partnership of George Curtis and John Sillett. Curtis, the managing director, will concentrate on the business side next season, leaving Sillett responsible for team affairs.

Sillett, who has been given a four-year contract, said that Coventry hoped to sign three new players and indicated that they were unlikely to be from the League's bargain basement.

A forward is obviously the priority and David Speedie, of Chelsea, is one possibility. "If we'd scored the goals we created we would have won the League as well as the FA Cup," Sillett said. He revealed that the squad was numerically so limited that had the FA Cup Final gone to a replay, two members of their victorious FA Youth Cup side would have been substitutes.

Leeds pay record price for Crooks

By Keith Macklin

Lee Crooks, the Hull and Great Britain forward, yesterday became the highest-priced Rugby League player in the world when he signed for Leeds at a fee of £172,500.

The fee eclipses the previous world record cash payment of £130,000 paid by Wigan for the Warrington and Great Britain scrum half, Andy Gregory, and also beat the estimated £150,000 transfer fee for Ellery Hanley, whose move from Bradford Northern to Wigan included two players as part of the deal.

Harry Jepson, the chairman of Leeds, said: "We have got the player who is probably the best forward in the world," and Maurice Bamford, the Leeds and former Great Britain coach, added: "He is certainly among the best three players in the world."

Crooks, aged 23, was a boy prodigy in Rugby League, and first played for Great Britain

when he was 18, and has captained the international side at every level from Colts to the full international side. His remarkable maturity was emphasized in 1985 when he landed a late touch-line goal kick to square the international series with New Zealand at Headingley.

A skilful ball handler and pack leader, Crooks can both score tries and kick goals, and is regarded as the total all-rounder.

This view is endorsed by Bamford who said: "At the age of 23 he still has many more years of forward play left in him, and his skills will bring out the best in the Leeds pack."

John Rawlings, the Hull chairman, said the club had not wished to sell Crooks, but had been forced to do so through "economic circumstances and the fact the bank are pressing us to clear our overdraft."

SPORT IN BRIEF

Challenge to Davis

Steve Davis will meet a top American pool player in a £50,000 snooker-pool challenge match next month to be televised by ESPN, the United States's leading sports channel, and Channel Four.

Steve Mizerak, whose pool world titles from 1982 to 1984 earned him a part in the film *The Color of Money*, will meet Davis at the Palace Hotel, St Moritz, from July 3 to 5 for sessions of snooker and two forms of pool — straight pool and nine-ball pool. Mizerak is considered favourite for the £15,625 overall first prize.

Switched on

New South Wales and Western Australia have scheduled two Sheffield Shield matches under floodlights next season — a landmark in world first-class cricket. The two States have hours of play planned from 2.30pm to 10pm and also plan to use an orange ball.

Forces joined

The British and Irish Basketball Federation have invited Dave Titmuss, of England, and Kevin Cadie, of Scotland, to be joint assistant coaches to Joe Whelton for the Great Britain men's team for the 1988 Olympic Games programme, starting with the European qualifying tournament in the Netherlands from June 27 to July 10.

Queen's rush

Ticket sales for the Stella Arnois tennis tournament at Queen's Club, starting on Monday, have reached a record £250,630, with centre court seats already sold out from Wednesday until Sunday's final. The draw includes Boris Becker, the Wimbledon champion, Stefan Edberg, Mats Wilander, Yannick Noah, Jimmy Connors, Pat Cash and Tim Mayotte, the defending champion.

Plastic plea

Plastic pitches are vital to the survival of Football League clubs as community assets, according to the Association of Metropolitan Authorities which has written to the League and the FA to withdraw their three-year ban on these surfaces.

In deep end

Terry Ramsden is expected to stage his first boxing promotion with the British super featherweight title bout between Najib Dabo and Pat Cowdell at the Aston Villa leisure centre next month.

Wild cards

Annabel Croft, the British No 3, and Julie Salmon, the No 5, have been awarded wild cards into the £100,000 pre-Wimbledon Dow Chemicals Classic, starting at Edgbaston Priory, on Monday.

Genoa, the Italian second division leaders, have made bids for Mark Hateley and Ray Wilkins, the England internationals released by AC Milan.

END COLUMN

Contest worthy of every support

By Jimmy Tarbuck

I helped organize the Four Stars pro-am celebrity tournament at Moor Park last weekend. It is the only tournament in which amateurs can play with professionals from the same tees and under PGA rules, and the only one on the European tour which benefits charity.

There was prize-money of £50,000, Ryder Cup points at stake, and over the four days raised £81,000 for charity. With the full backing of the professionals and of the media, it could and should have been a lot more.

The attitude of 99 per cent of the players is marvellous, but we need the other one per cent, the top names, the Jallesteroses, the Langers and the Normans. Several Ryder Cup players were, I know, playing the Ryder Cup course in the Memorial Tournament in America — and quite rightly so — but there were some others who chose not to play, and that upsets me.

I wonder if some of our big names are not getting a bit spoilt. If the prize money has not become so high that they are forgetting to give to the game as well as to take from it.

There can only possibly be one winner if they all come — and that is charity. It is not even a question of their playing for nothing, which all the celebrities do, anyway. The first prize was worth £21,000 and if that is not good enough for a week's work, then they have got some hard thinking to do.

The professionals should always remember, too, that their livelihood comes from the amateur, the person who, buys the clubs, pays the fees, comes to watch and keeps the game going. Without them, he is nothing.

The old professionals were brought up to realize that but I am not sure some of their successors have learnt the same lesson yet. Here is a week, one out of 52, when they can give the amateur a thrill of a lifetime and at the same time provide money for a number of worthy charities. They should take that opportunity.

The celebrities took the trouble to come — for nothing. Sean Connery put back his filming schedules to play. Terry Wogan altered his schedule and was not well either, but he still turned up. If they can do that, I see no reason why the professionals can't as well.

But I'm not just aiming my comments at the golfers. Support from the media was very



Tarbuck, organizer's plea half-hearted. The BBC gave two full days coverage to the Walker Cup which was dead after the first day, and some of the golf correspondents did not turn up as well. It was their loss. They missed the best finish of the year, Mark McNulty holding a 40-foot putt in a play-off to win the tournament. It was pure theatre.

I know that the crowds who come to pro-am are different from those at the usual tournaments. You might get a camera clicking or a child crying at the wrong moment, but they have come to watch the stars they see on television, in the cinema or on the football field, and it is their money going to charity, too. So a little tolerance is not too much to ask, is it?

The Four Stars tournament has been going for three years now and we have just gained a £1 million sponsorship from the Wang computer company, half of which will go straight to charity. We could raise at least £250,000 every year for charity from this unique event, but we need the total support of the players, the press and television.

I consider golf as the last game of honour. Let's keep it that way.

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